



On Deck

Job Search Strategy:
Breaking out of Academia

November 2021

Agenda

- Running your process
 - *Dimensions of a job search*
 - *Define your goals*
- Networking!
- Takeaways



Anthony Nardini
Program Director
On Deck First 50 Fellowship



Running an Efficient Search

***Increasing the number of high-quality inputs
helps you make the best decision for you.***

Dimensions of a job search

Industry

**Job
function**

**Company
stage & size**

**Mission
orientation**

Location

Comp

Define your goals

- What's most important to you in each category?
- What is flexible vs non-negotiable?
- Relative prioritization?

Industry

**Job
function**

**Company
stage & size**

**Mission
orientation**

Location

Comp

Get organized

- Create your Guiding Principles
- Identify example roles that match your goals
- Create a company target list
- Systematically organize:
 - Pipeline of opportunities
 - Networking

Refine as you go

- High volume of conversations!
- Each chat should inform your Guiding Principles
- Create a daily information-gathering practice
- Iterate to find the right direction for you

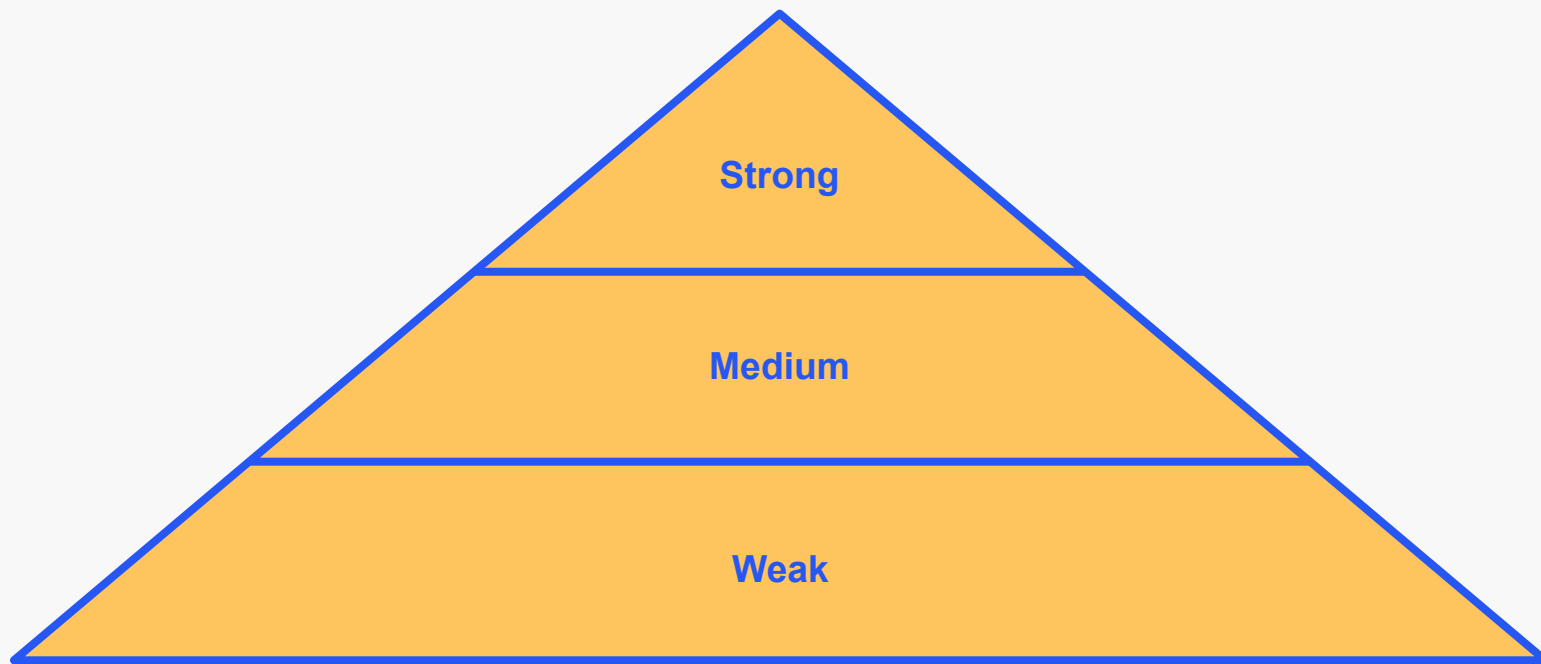


Networking

Why is networking important?

70-85% of jobs come through networking!

Connection Strength



***Follow up: make a list of 10+ strong and 25+ weak connections.
Systematically reach out to each of them.***

Who are you contacting?

- People who can help you scope in or out particular paths within your Guiding Principles
- Those who can help with specific companies / spaces
- Pathblazers who understand your background, especially other current/former academics



Next Steps

Leaving Academia

- Communicate the skillsets you have and why the company should care
- Do the work to pitch how you can help a founder advance their business
- Non-academic CVs should be two pages max
- Consider refreshing your public branding on LinkedIn

Takeaways!

- Guiding Principles, example roles, target companies
- Define your organizational stack: networking and jobs
- Create and begin executing your strong / weak network lists
- Maintain this system as a habit

What is OD50?



8-week fellowship program for the most talented startup job-seekers

- Figure out what you want next and get that role
- Access unique and hidden job opportunities
- Get pitched by founders of the hottest startups

...surrounded by a community of amazing peers.



If you're thinking about what's next...

- Today was just a teaser 🤩
- Next cohort kicks off in mid-December. Mention CERN in your application for an expedited review

beondeck.com/first-50

