Being a great leader is much more than enforcing hierarchies. Leadership is a mindset. Employees in management positions have a high impact on team motivation and overall commitment. Next to general organizational skills, leaders especially need advanced soft skills to guide their teams to success. During this 3-day workshop, you will learn a lot about your own strengths, different personality types, and how to effect others and influence them to act. The following overview shows some of the topics that will be discussed.

**Part I**
- general understanding of strengths
- analyzing personal strengths report
- personality types

**Part II**
- preparation is 90% of success
- communication skills
- laws of influence

**Part III**
- motivating others
- communication on eye-level
- effective meetings

**Workshop Preparation**
This workshop expects participants to participate actively. Prior to the workshop, you will be asked to complete the Gallup StrengthsFinder analysis and to answer some preparatory questions. Please make sure, that you have time to prepare for the workshop. All necessary information and access to the Gallup StrengthsFinder will be provided by the coach via email.

**Dates**
3 interactive webinars
March 01, 2022 | 9 am - 1 pm
March 07, 2022 | 9 am - 1 pm
March 11, 2022 | 9 am - 1 pm

**Place**
This is an online event. The workshop will be hosted on Zoom. Upon registration you will receive the necessary info.

**Fees**
The participation in this event is free of charge for doctoral researchers and postdocs related to one of the German LHC ErUM-FSP groups (ALICE, ATLAS, CMS & LHCb).

**Language of Instruction**
English
Carsten Seiffert

„Focusing on strengths – instead of weaknesses – unleashes maximum performance“.

Carsten Seiffert has decades of coaching experience. Among other things, he specializes in leadership development, project management training and individual coaching. Before becoming a trainer, he used to work in the fields of banking, investment, and M&A. He has led teams consisting of permanent and freelance employees. During this time, he has conducted over 1,000 consulting meetings with entrepreneurs and business owners. He has set up sales structures (national & international) for financial institutions. One of the main tasks of this position was to recruit employees, train them, and make them successful. This gave rise to his passion for coaching and training, which he now conducts on a full-time basis.

Further information about Carsten Seiffert can be found at https://carstenseiffert.de/.

Registration

The number of participants is limited. We advise you to register as soon as possible. To register for this workshop, please use the indico registration form (https://indico.cern.ch/event/1121434/). Please be advised, that the registration has to be confirmed individually by the LHC ErUM-FSP office. Please remember to cancel your registration in a timely manner, if you are unable to attend after all.

Data Protection Notice

By registering for this workshop, you thereby give your consent for the collection, processing and use of your personal data (e.g. name, email address and status) in the context of this event. You agree, that this information may be passed on to other service providers, who are involved in organizing this workshop. The LHC ErUM-FSP office may use your data to send you information regarding this or future events. You have the right to withdraw this approval at any time. For withdrawing your approval, please send an email to info@lhc-deutschland.de.