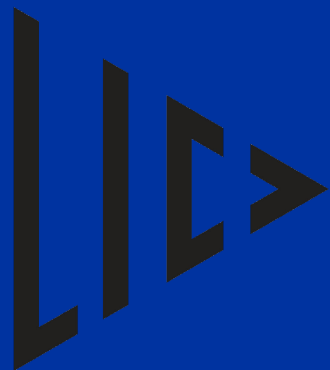


Baltic ILO activities and industrial engagement in 2022



LITHUANIAN
INNOVATION
CENTRE

Adomas Jelinskas

ILO for Lithuania

a.jelinskas@lic.lt

On behalf of Latvian and Estonian ILOs

CBG general meeting, Tallinn, 2022 11 21

Baltic Industrial Liaison Offices

Companies Registered on Supplier database: (2022 Nov)

LT 73
LV 27
EE 44

Companies doing business with CERN: (Cumulative)

LT 22
LV 15
EE 13

Dominant sectors

LT Lasers, optomechanics, optics, mechanical engineering, electronics assembly, network hardware.

LV Electronics, fiber optics, thermal management, mechanical engineering, civil engineering, software.

EE Power electronics, electrical engineering, mechanical engineering, software.



Networking events 2022

CERN meets Baltic industry (virtual)

25 Apr 2022, 08:00 → 29 Apr 2022, 19:30 Europe/Riga

Adomas Jelinskas, Daniel Schoerling (CERN), Lauma Muizniece, Robert Aare, Toms Torims (Riga)

Description



CERN meets Baltic industry

CERN meets Baltic industry (virtual)

8 Lithuanian, 6 Estonian and 6 Latvian companies video-conferenced with CERN on 25-29 April 2022.

- Very positive feedback from Companies and CERN;
- The numbers of sent MSs and PEs increased.

Networking events 2022

Baltic Industry Days @ CERN

5 Lithuanian, 7 Estonian and 5 Latvian companies visited CERN on 12-13 September 2022.

- Seminar, site visits, networking dinner;
- B2B meetings with CERN Procurement and Technical Officers, laboratories visits;
- Very positive feedback from Companies and CERN;
- The amount of small contracts increased;



Networking events 2022 and beyond

CERN Thematic Industry Days

- New format: focus on CERN's upcoming needs;
- All countries can participate;
- 1st event was virtual, 60 companies;
 - will be hybrid online+onsite;
- Should not replace Country@CERN;
- More opportunities for Baltic industry:
 - possibility to network more frequently.



19 September 2022 - 20 September 2022

**Thematic Industry Days-
Electrical
cabinets/switchboards,
power converters**

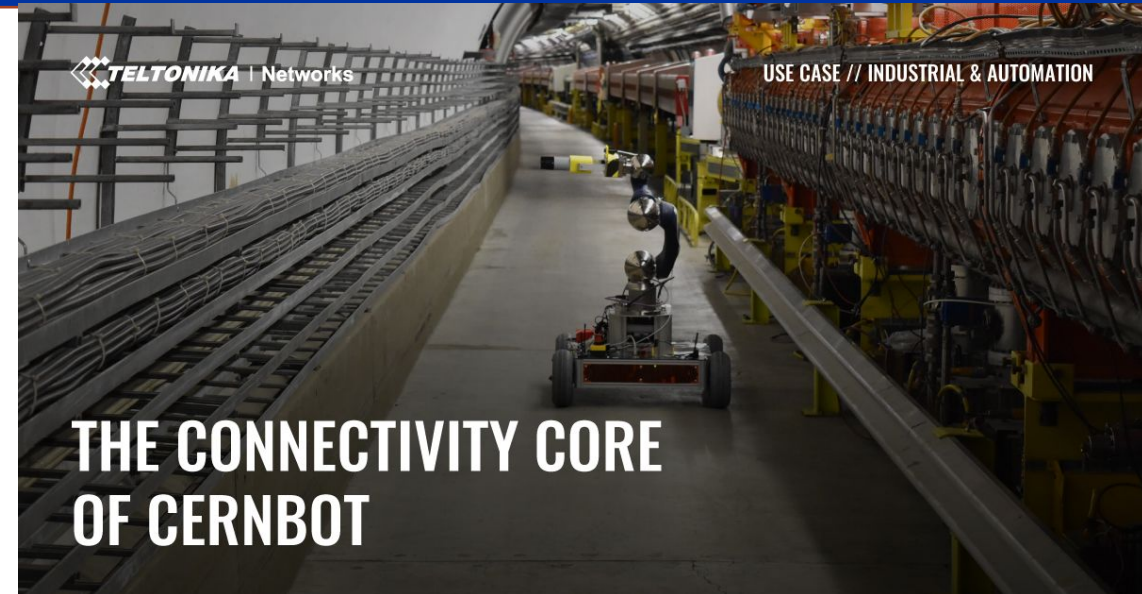
New Success story



UAB Teltonika Networks

CERNbot and **TIM** use Teltonika Networks routers for wireless connectivity.

<https://teltonika-networks.com/about-us/connectivity-devices-for-cerns-particle-physics-research/>



New Success story



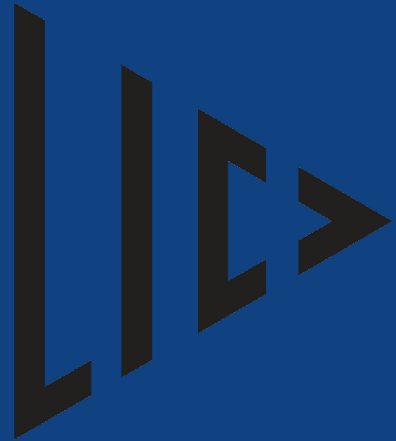
AS Harju Elektek Elektrotehnika

signed on 26 July 2022 a three-year contract with CERN for the supply of **low voltage switchgear** for a total estimated volume over 1 million euros.

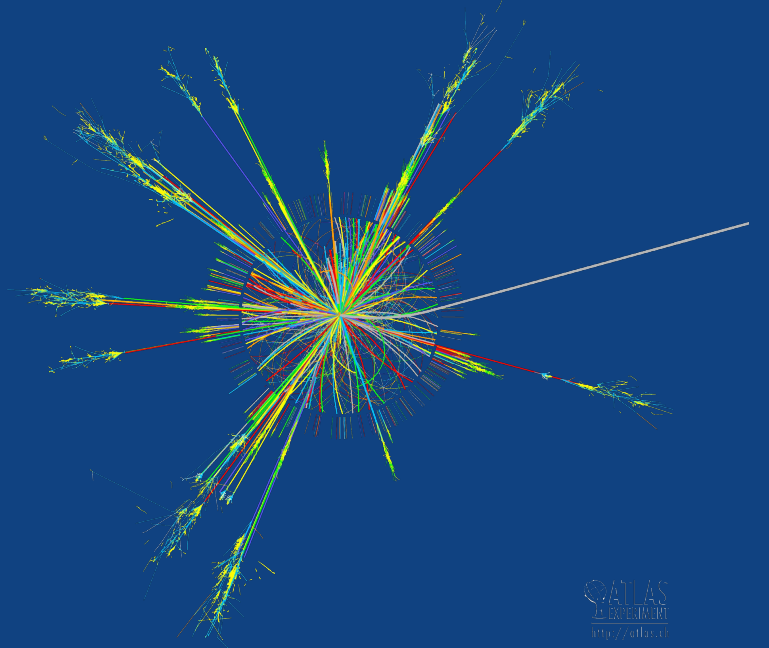
<https://harjuelekter.com/harju-elekter-signed-a-contract-with-the-european-organization-for-nuclear-research/>



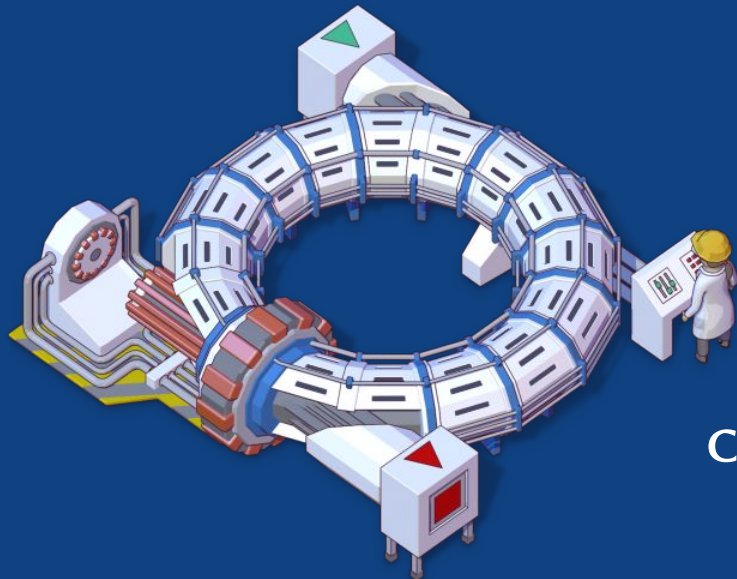
Thank You



LITHUANIAN
INNOVATION
CENTRE



Adomas Jelinskas
ILO for Lithuania
a.jelinskas@lic.lt



CBG general meeting, Tallinn, 2022 11 21

