

# Zimbra@DESY – what comes next?

**HEPiX autumn 2023**  
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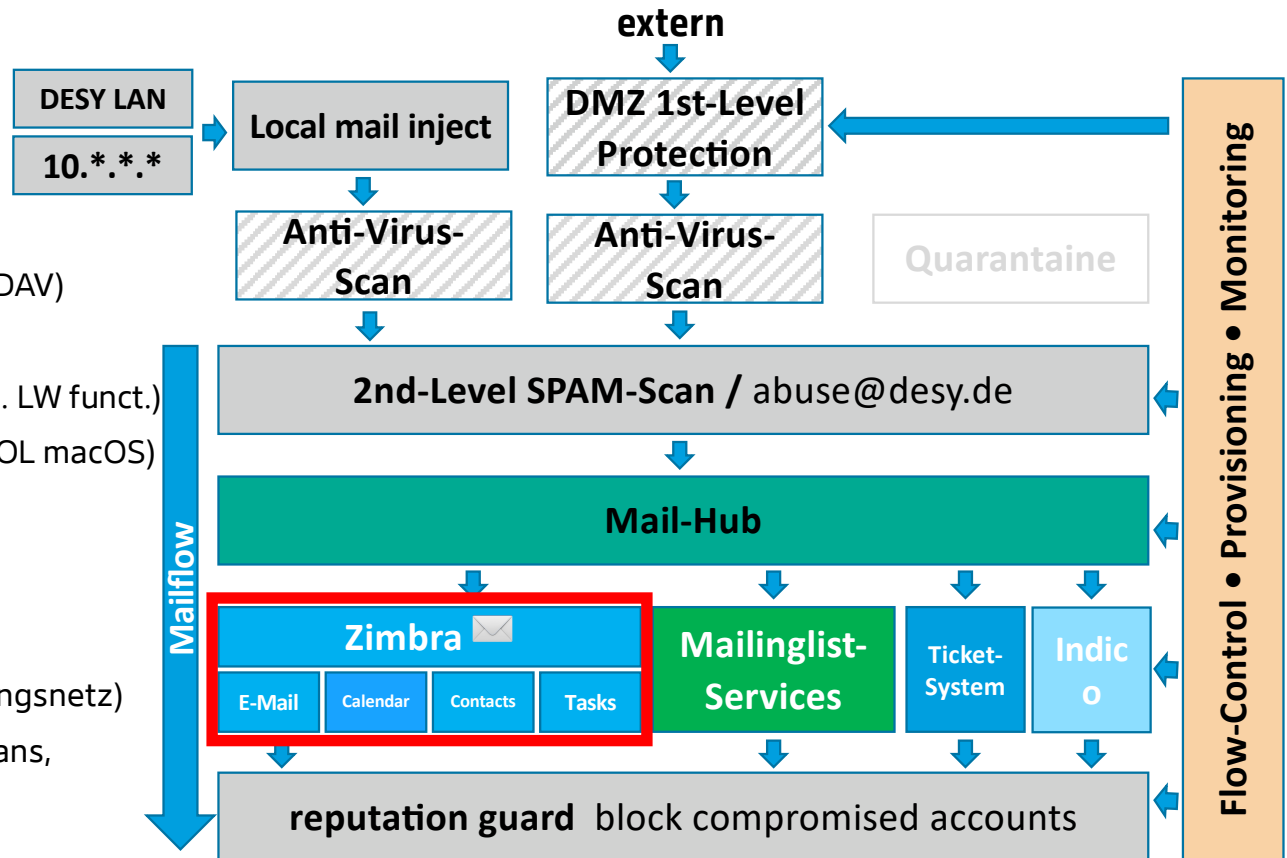
**HELMHOLTZ** RESEARCH FOR  
GRAND CHALLENGES



# Brief overview

## What does DESY e-mail services look like?

- before Zimbra: Exchange 2003 & Dovecot
- since 2015 Zimbra Collaboration Service
  - e-mail boxes, calendaring, contacts, tasks
  - 12.000 light weight mailboxes (IMAP, SMTP, Cal\*DAV)
  - Outlook integration (via connector ZCO)
  - appr. 7.000 "full" (aka Outlook/ActiveSync, incl. LW funct.)
  - negligible demand for Exchange Web Services (OL macOS)
  - shared-folder like functionalities incl. ACLs
- mailbox services are important, but also
  - mailing list services (SYMPA), appr. 4.800 lists
  - e-mail filtering (provided by Deutsches Forschungsnetz)
  - local injection of mails via Zimbra and other means, signing-service, "dumb" clients
  - appr. 600.000 e-mails delivered daily
  - appr. 65 TB data currently in store (no user quotas)



# What comes next?

## Why should one possibly think about changing the product?

- EoL – need to re-license the product's new version
  - apprx. 2 years ago it seemed that Zimbra 8's End-of-Life would be at the end of December 2003 and
  - Zimbra 9 (no LTS) would be supported only one year longer
  - situation changed, not so urgent any longer, but has to be considered anyhow – bit more relaxed
- maybe dis-satisfied user's (and admins), perhaps/e.g.
  - 1<sup>st</sup> level support of varying quality?
  - Outlook integration (connector ZCO) with deficiencies?
  - calendaring "broken" ?
- evolving requirements
  - calendaring features
  - APIs for automation of non DESY-IT departments



# And how to find out, what should come next?

## Involving (power) users and group admins at an early stage; focus on mailbox services

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    - Outlook integration (connector ZCO) with deficiencies?
    - calendaring?
  - evolving requirements
    - calendaring
    - APIs
  - set up poll asking eleven main user groups
  - five categories, 62 questions, ranking/priority (requirement, important, nice-to-have, irrelevant)
    - e-mail
    - calendaring
    - contacts
    - tasks
    - miscellaneous (what should also be considered)
  - most interesting insight into how work is done, esp. secretaries
- => working **calendaring** is paramount !
- ... but, what does "working" exactly mean?

# Findings

## Broad and reasonable spectrum (mostly) apart from bread-and-butter usage

### User Interface - 1

- flexibility
  - several addresses and mbxs at once
  - variety of ooo-messages and signatures in parallel
- Microsoft Outlook integration
  - de-facto Standard
  - calendar overlaying  
→ find gaps visually is preferred
  - successor acceptance => like Outlook
- shared usage of mailboxes and calendars
  - mostly secretaries/conf orga
  - tasks also used shared

### User-Interface - 2

- automation
  - flexible filter (match & actions)
- ample search capabilities
  - also meta data
  - within attachments too
- intuitive usage
  - „fool proof“ UI demanded  
→ complex with appointments
- Zimbra: “ok, but old fashioned”
  - “Zimbra modern” fails short  
looks like made for occasional usage

### further capabilities

- support of open protocols
  - 3<sup>rd</sup> party product integration
- signing & encryption also in webUI – more than one identity
- calendaring
  - assistance offices need all you may imagine
  - individual configuration requested
  - room reservations (attributes!)
  - equipment (cars, cameras, beamer,...)

# Calendaring

## Outlook – an antetype

- annoying quirks, restrictions, ...
    - Outlook synchronisation with Zimbra does not work (completely)
      - appointments show up twice
      - synchronisation stops
      - mailbox size limited (50 GB file size)
        - plain text mail is rendered as HTML and RTF
  - non Outlook challenges
    - invitations are sent to a mailing list and individual replies add new addresses (think: external addrs, forwards of any kind)
    - iPhone/Android support for latest A/S available?
      - iPhones repeating to send invitation related e-mails
    - EWS-client (OL for Mac) consistently uploading the same attachment again and again.
  - => calendaring should just work w/o any worries
- more / advanced functionality demanded
    - fine grained access control: who should be able to change what or what parts of an appointment?
    - series of appointments, at least semantically:
      - changing subject, individual body (think: agenda)
      - different attachments
      - next meeting not at HH1:MM1 but at HH2:MM2
      - and/or not on DATE1 but on DATE2
      - in room A instead of B (resource invitation)
- => is this still a date of a series of dates or an individual date?

# Calendaring

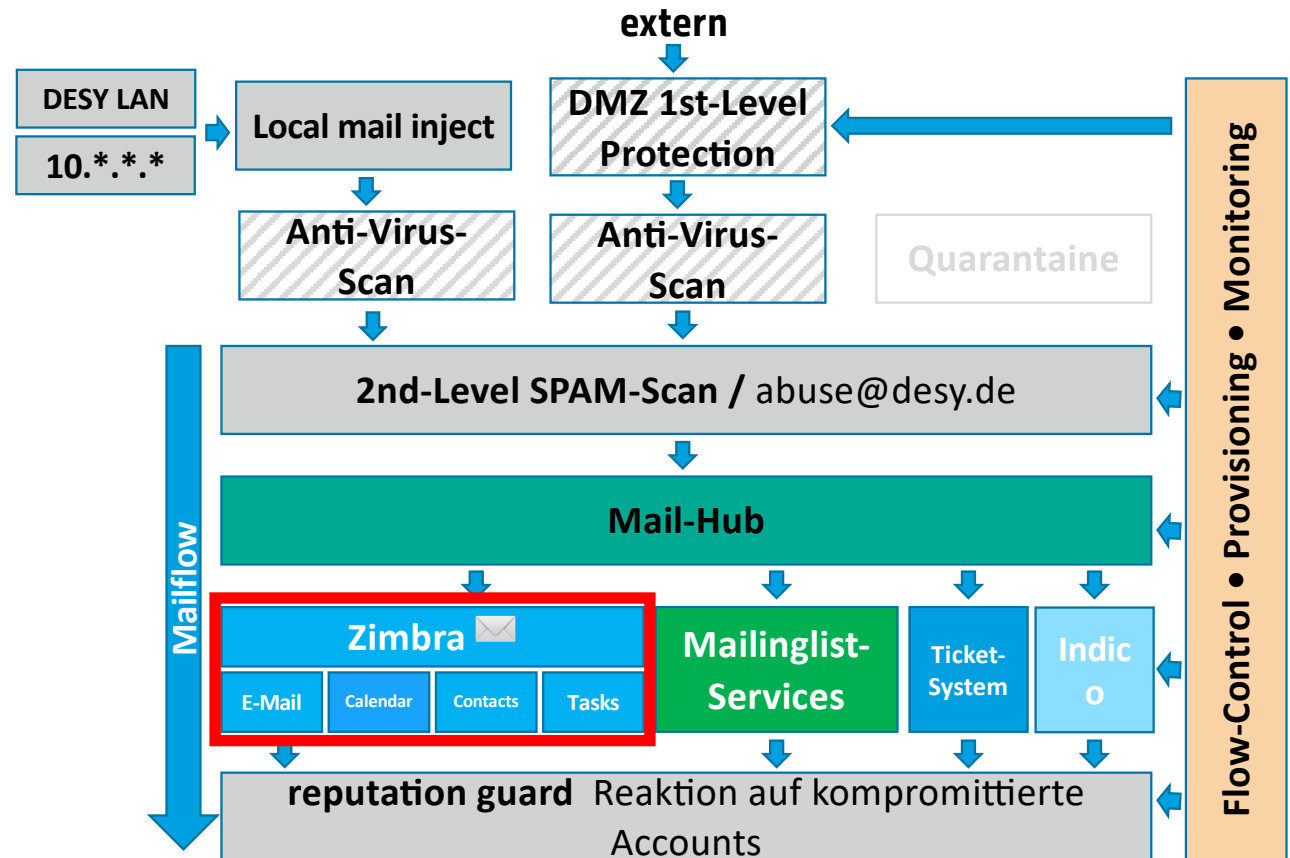
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  - calendaring should just work w/o any worries
- Is there a product which fulfills all requirements / needs / wishes ?
- Is the standard calendaring most tools offer in the end under-complex?
- Is Groupware like Zimbra always the best solution?
- Changing the behaviour of people may be way harder to accomplish...
- Is this still a date of a series of dates or an individual date?

# What could be a replacement?

## And what should be replaced?

- drop-in replacement
  - product B instead of product A
  - open source vs. closed source
  - high quality commercial support required in both cases
- security & high availability
  - in-house solution vs. cloud service(s)
  - only one part in the cloud or everything?
  - data sovereignty
  - clear responsibilities and SLAs necessary
- other boundary conditions, e.g.
  - GDPR
  - political agreements
  - institutional policies
  - government and Hamburg coalition contract





# What could be a replacement?

## And what should be replaced?

- drop-in replacement

Cloud host CloudNordic says most of its customers have “lost all data with us” following a ransomware attack on its data center systems, including its backups.

- open source vs. closed source

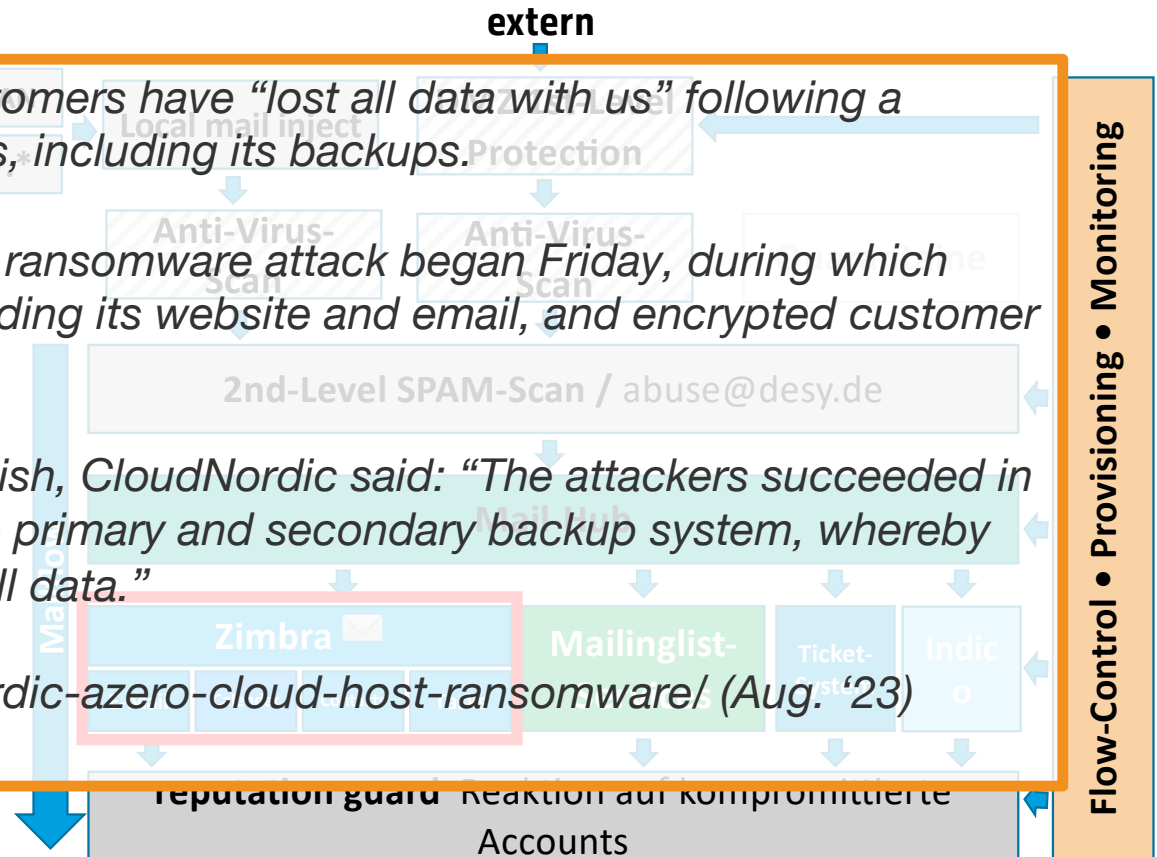
The Denmark-based cloud company said the ransomware attack began Friday, during which cybercriminals “shut down all systems,” including its website and email, and encrypted customer systems and websites.

In a notice on its website translated from Danish, CloudNordic said: “The attackers succeeded in encrypting all servers’ disks, as well as on the primary and secondary backup system, whereby all machines crashed and we lost access to all data.”

<https://techcrunch.com/2023/08/23/cloudnordic-a-zero-cloud-host-ransomware/> (Aug. ‘23)

- other boundary conditions, e.g.

- GDPR
- political agreements
- institutional policies
- government and Hamburg coalition contract



# Operational and functional aspects

## Three variants in principle

- local installation – on-premises
- we do this since >20 years  
~99,94% availability
- efforts: **1**
  - operations (basic && mailboxes) (HW, OS, software, patching)
  - users may contact help desk directly
  - close contact to mailmaster team
- commercial support 24x7x365
- Open Source Software (OSS)
  - digital sovereignty
  - DESY's investment could help community
- hybrid
- Zimbra's successor a cloud solution
- all other components remain on-premises
- efforts: **2**
  - somewhat reduced operations PLUS
  - provisioning & coordination with provider
  - local support & relay functions
- commercial support 24x7x365
- reliable calendaring?
- where is the gain?
- **security / availability ?**
- everything in the cloud (nearly)
- local mail infra structure still necessary
- not every thing (IoT) will/should/could mail via an external service
- efforts: **3**
  - reduced operations PLUS
  - provisioning & coordination with provider(s)
  - reduced local support & relay
- commercial support 24x7x365
- perhaps some kind of all-in-one workspace solution?

# Examples

## on-premises / hybrid / complete cloud

- local installation – on-premises
- Open Source solutions
  - with some licensed parts (MS Outlook integration)
  - Zimbra
  - Grommunio
  - SoGo
- Exchange 2019
  - future?
  - no further AD development for Exchange
- hybrid
- Google Business Starter
  - Workspace included
- Microsoft Business Basic
  - e.g. via Telekom / GDPR...
- mailbox.org
  - Berlin based (GDPR again)
  - OSS used
  - but no Outlook integration
- completely cloud based
- like hybrid solution ...
- ... plus
  - List-Services
    - differentiate between internal and external addresses?
    - policy options should be close to existing ones; support...
  - Ticketsystem

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- complete cloud
  - like hybrid solution ...
  - ... plus
    - List-Services
      - differentiate between internal and external addresses?
      - policy options should be close to existing ones; support...
    - Ticketsystem

• **basic mail infrastructure needed for every variant**

• **migration efforts!**

• **adaptation of provisioning software**

# Costs

## really rough estimates – list prices, no talk to vendors

- local installation – on-premises
- Open Source solution
  - Invest: **70.000€ once**
  - Support: **50.000€ p.a.**
- Exchange 2019
  - Invest: **520.000€**
  - Support: **140.000€ p.a.**  
Premium Support (pre-specified bundles)
- Server-Hardware: ~ 120.000€  
**apprx. 24.000€ p.a.**
- Basic Mail-Infrastruktur
  - apprx. 15.000€ p.a.
- Hybrid – 12.000 Mailboxen (not 19.000)
- Google Business Starter (WS inkl.) or Microsoft Business Basic via Telekom: ~5€ p.user mtl.
  - Invest: 0€
  - Subscription: 60.000€ mtl.  
**=> 720.000€ p.a.**
  - „better“: Google Business Plus\* or O365 Enterprise E3:  
~ 20€ p.u. mtl.  
**=> 2,8M€ p.a.**
- mailbox.org: 3€ / 9€ p.u. mtl.  
**=> 432.000€ / 1,3 M€ p.a.**
- cloud complete
  - see „2“
  - plus
  - List-Services: 5€ p. list  
**=> 24.000€ mtl.**
  - Ticketsystems (depends on number of supporters)  
**=> 3.500€ mtl.**
  - **=> 330.000€ p.a.**

# Considerations

## Invest funding wisely

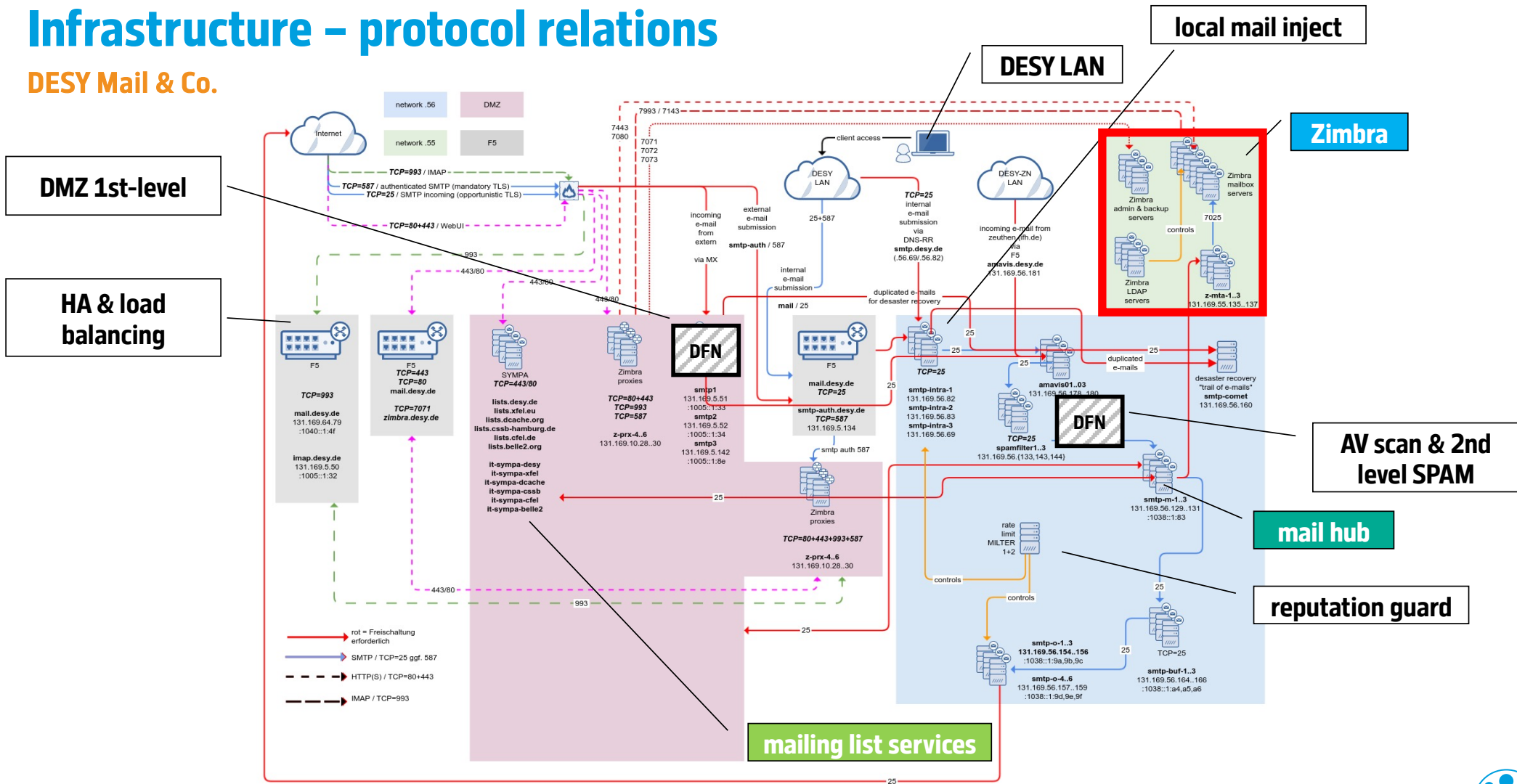
- what are the non-list prices?  
procurement restrictions, call for tenders, product neutral
- security considerations / availability  
  
remember: not only Cloud Nordic, also  
MS Azure key leakage (useful logs costing extra)
- rising costs for
  - electricity (5x)
  - helium (7x)
  - staff (raised wages)
  - not foreseen to this extent => stay within budget
- DESY: we will have a look on on-premise solutions

# Thank you for your attention

## Q & A

# Infrastructure - protocol relations

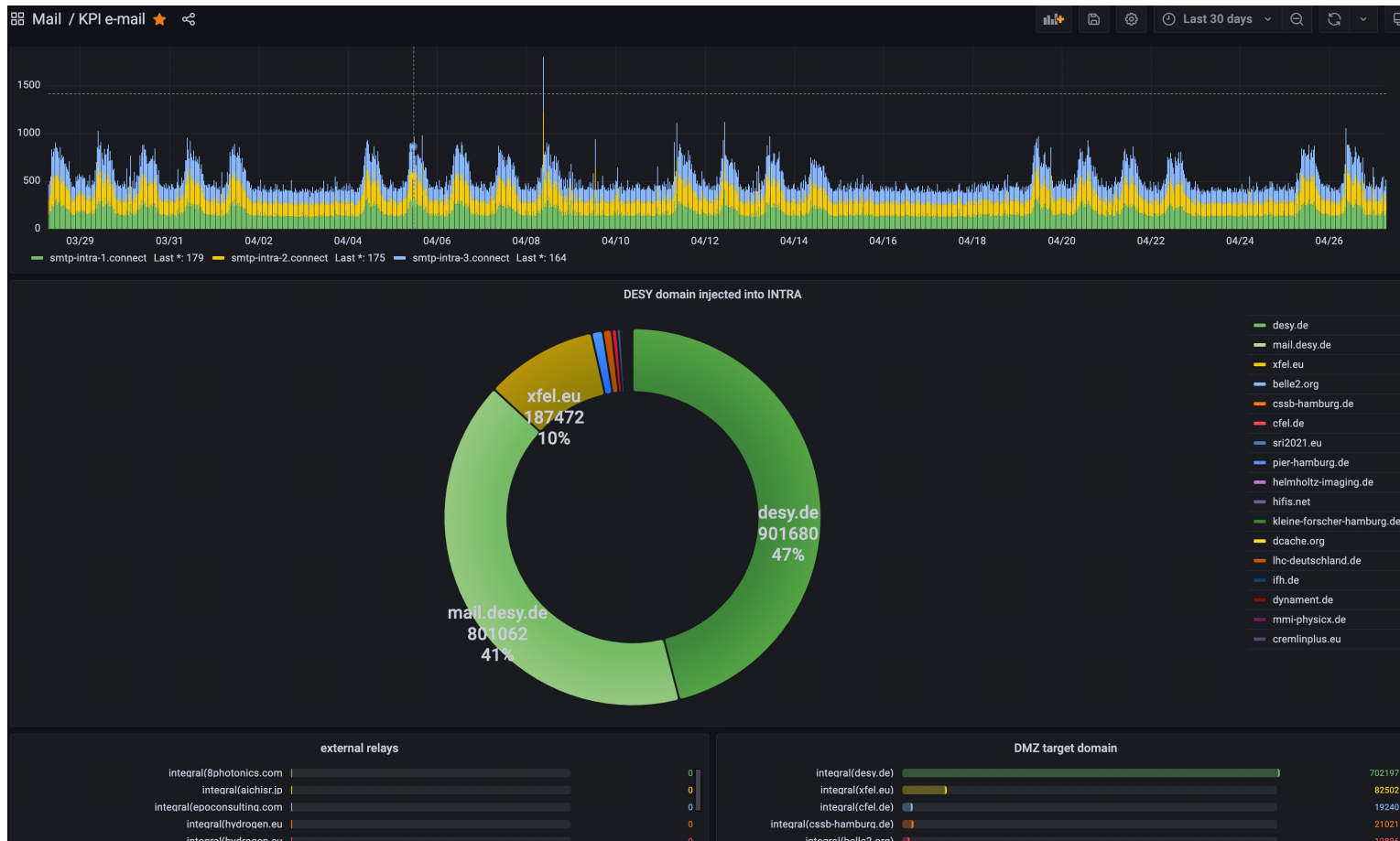
DESY Mail & Co.





# outgoing e-mail traffic

## by domain



# Three options

Costs: invest • maintenance • migration

## Exchange on-premise

- CAL 420.000 € (12.000 mbxs)
- Server & OS-Lic. 101.000 €
- AV-scan x €
- special backup software x €
- Premier support: ~140k€ p.a.
- Currently Zimbra (31.12.2024)
  - 15k€ p.a. subscr. & support (7.500 full + 75.000 light mbxs)
  - 15k–35€ p.a. Anti-Virus
- basic mail infrastructure:  
⇒15k€ p.a. (MTA,RT)
- migration: ~ 2FTE on top of daily operations (18mo eff. time)

## mailboxes in the cloud

- Google: 5€ p.mo.p.mbx  
⇒ 60k€ monthly
- Microsoft / Telekom Enterprise: 15€ p.mo.p.mbx  
⇒ 180k€ monthly
- fixed quota mailboxes; currently unlimited
- backup strategy may add cost
- basic mail infrastructure:  
⇒15k€ p.a. (MTA,RT)
- migration service costs plus ~1 FTE 3M in-house
- integration into DESY-Registry ~1 FTE 3M (net) in-house

## everything in the cloud

- as "mailboxes in the cloud"
- mailing lists (e.g. minuskel.de) 5,-€/list ⇒ 24k€/month
- ticket-system, e.g. Zendesk (minimum) ~49€/p.mo.p.supporter ~ 70 supporter  
⇒ 3.500,-€/month
- migration service cost plus ~1 FTE 6M in-house
- integration into DESY-Registry ~1 FTE 6M in-house
- basic mail infrastructure:  
⇒15k€ p.a. (MTA,RT)

Keep in mind: several services depend on the current set up (e.g. DMS) which will incur additional costs for integration.



# Three options

Costs: invest • maintenance • migration

## Exchange on-premise

- CAL 420.000 € (12.000 mbxs)
  - Server & AV-scan x €
  - special hardware software x €
  - Premier support: ~25k€ p.a.
- Exchange (A)**
- 520.000 € Invest  
~140.000 € p.a.

- Currently Zimbra (31.12.2024)
  - 15k€ p.a. subscr. & support (7.500 full + 75.000 light mbxs)
  - 15k-25k p.a. Anti-Virus
- Zimbra / Grommunio(?) (B)**
- 0 € Invest  
~70.000 Invest (2024)  
~50.000 € p.a.  
⇒15k€ p.a. basic mail infr.
- migration: ~ 2FTE on top of daily operations (18mo eff. time)

## mailboxes in the cloud

- Google: 5€ p.mo.p.mbx ⇒ 60k€ monthly
  - Microsoft / Microsoft Enterprise: 15€ p.mo.p.mbx ⇒ 180k€ monthly
- Google / Microsoft (C)**
- 0€ invest  
>1M€ p.a.
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## everything in the cloud

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  - mailing lists (e.g. minuskel.de) 5,-€/list ⇒ 20k€ month
  - ticket-system, e.g. Zendesk (minimum 15k€ p.a. support) ~ 70 support ⇒ 3.500,-€/month
- Google / Microsoft (D)**
- 0€ invest  
>> 1M€ p.a.
- ~ 15k€ local basic mail infrastructure ?
- migration service cost plus ~1 FTE 6M in-house
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