Communications consists of the sharing of information by a variety of specialists and generalists in an organisation. Many groups and people communicate about CERN, for different reasons, in many different ways and using different media. The strategy described herein sets out CERN's main pillars of communications, within which more granular communications strategies and/or plans may be developed, aligned with the overarching goals and messages (e.g. media relations, internal communications, Knowledge Transfer, Human Resources, etc).

The Education, Communications and Outreach (IR-ECO) group within CERN’s International Relations sector takes the lead on the determination, development and execution of the strategy. For wider reach and impact, the definition and delivery of projects are either centralised (carried out by IR-ECO) or distributed (carried out by Departments’ communications and outreach teams in collaboration with IR-ECO).
From the above map, audiences have been classified as primary, secondary or vectors to help the Organization reach further with communication messages and products.
<table>
<thead>
<tr>
<th>TARGET AUDIENCE</th>
<th>MESSAGES</th>
<th>INDIRECT OUTCOMES</th>
</tr>
</thead>
<tbody>
<tr>
<td>Industry</td>
<td>Contracts with CERN bring benefits to your area of business and drive your innovation. Tapping in to CERN's unique technologies and know-how is an opportunity for you to shape the future of technological innovation. By partnering with CERN in ambitious scientific projects you will be contributing also to address societal challenges, from health to the environment.</td>
<td>Creation of long-term collaborations with industrial partners in key/strategic CERN projects (e.g. future colliders). Public and active expression of support towards CERN and the demonstrated benefits of working with CERN (including innovation).</td>
</tr>
</tbody>
</table>
In CERN’s KT group we have a Communication, Marketing, and Training section (KT-CT) + reinforce CERN’s core communication goals, including:

- to increase awareness and understanding of CERN’s impact on society;
- to increase visibility of Member States’ participation in CERN’s activities and the associated return on investment.
KT communication channels – mainly INTERNAL

CERN BULLETIN
(Internal newsletter – published every 2 weeks)

SCREENS IN ALL RESTAURANTS

E-MAILS
(e-groups, department mailing lists etc.)

CERN DEPARTMENTS’ NEWSLETTERS
KT communication channels – hybrid

- **KT website**
  (A place to store Value Propositions, technology briefs, but also policies etc)
  [KT website](https://kt.cern/)

- **Articles on CERN website, CERN Courier**
  (News that have a strong CERN’s impact on society component)
  [Articles on CERN website, CERN Courier](https://home.cern/news?topic=1119)

- **CERN social media**

- **KT seminars**
**KT communication channels – mainly EXTERNAL**

### CERN KT newsletter
Quarterly wrap-up for those subscribed – mainly external audience.
[http://kt.cern/newsletter](http://kt.cern/newsletter)

### CERN KT LinkedIn
Launched in June 2023. Giving a face to the KT group and entering into conversation with existing and potential partners.
[https://www.linkedin.com/showcase/cern-innovation-partnerships/](https://www.linkedin.com/showcase/cern-innovation-partnerships/)

### CVC Twitter (now X)
For the world of startups

### CERN press releases
KT in the media
(Interviews etc)

### Print
Brochures + highlights (annual reports)
*As of 2023, limited print*

### Third party communication
(News published by our partners; as of 2023 shared on the KT website and the LinkedIn channel.)
[https://kt.cern/news](https://kt.cern/news) - marked “News from our partners”
CERN Innovation Partnerships
CERN technologies for your innovation
Research Services · Meyrin · 2,108 followers
Communication and marketing material

Slide decks
Tech brief
Videos
Press kit
Photos
...
