# Diving:Data&Al

A personal walk through amazing profession

# A short BIO

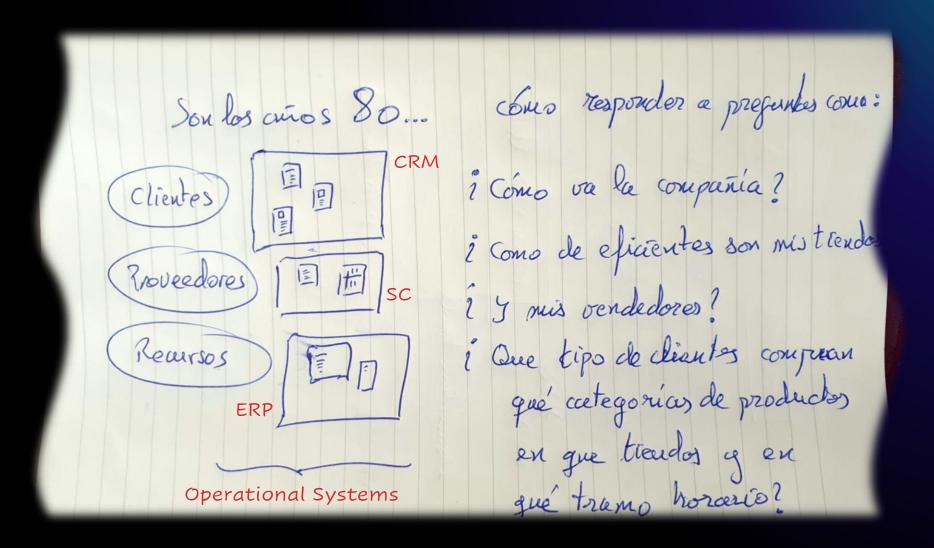




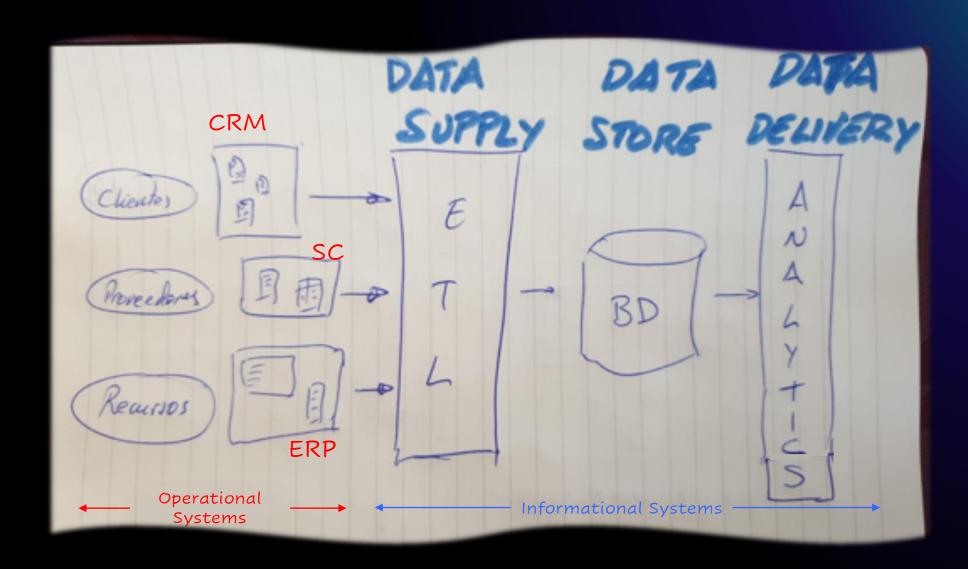


- Born in Porto do Son, too many years ago, moved early to San Sebastian here I did my High School.
- From the **whys** and the **back-shop** in those days, there was no option but embarking in the **Marvel of Physics forever**
- Loved my **Physics** studies in Santiago & Complutense '87-'92
- And then, concessions had to be made... to embark in the engineering world of electronics in the UK
- Until, very casually bumped into the rare world of Business Intelligence & Data, where I lived passionately for the later 24 yr. in UK, USA, Spain and back home again
- Hand in hand with amazing companies like Microstrategy | HP | SDG.
- "Physics is home", as it remains to be one of my favorite joys.

## The origins of Data In a nutshell?

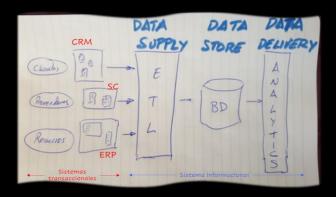


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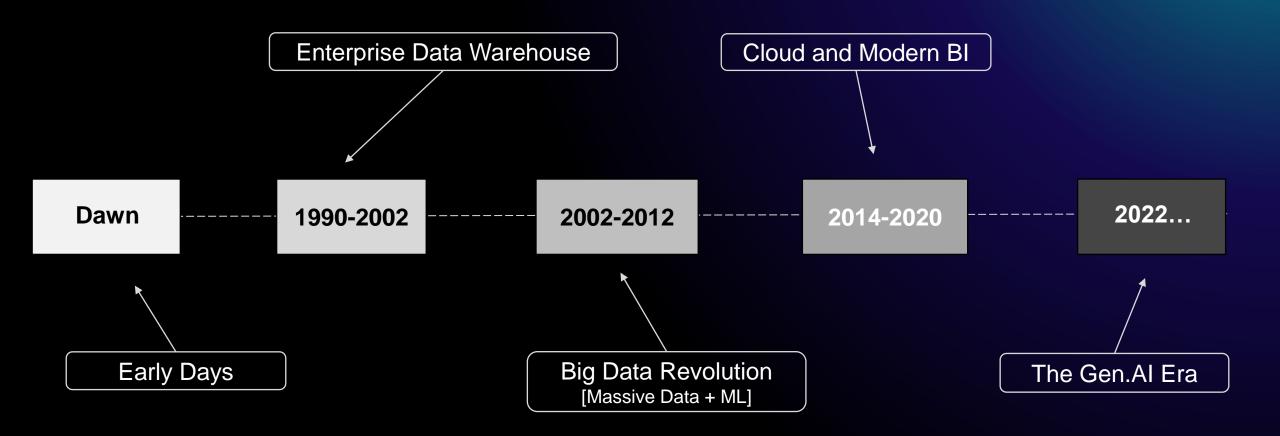
### The origins of Data In a nutshell?

The Enterprise Data
Warehouse was born, and
this profession with it



- Non intrusive decoupling from critical systems
- Integrated Data. Single source of information
- Data in Business Terms
- Historic Data, Maximum Granularity.
- Massive Data, All In!
- Performance for complex Queries
- Single Version of the Truth
- Enables Data Driven Decision Making:
  - Semantic Layer to Access Data
  - Dashboarding
  - Reporting
  - Self Service BI
  - Data Discovery
  - Embedded Analytics, etc.

# The origins of Data In a nutshell?



## What is the actual **Data & Al Space?**

Industries

**Business Functions** 

### Sales Finance Procurement Supply Chain HRCustomer Operations Logistics Corporate

IT&Media

### 血

























### Al & Generative Al

- Forecasting
- Prediction
- Classification
- Recommending Engines
- Optimizations
- Personalization
- Prescriptive Analytics
- Model Servicing

- Al & GenAl
- Computer vision
- NLU & NLP
- Al Agents

### BI, Reporting, Analytics

- Data Viz
- Executive Analytics
- Data Storytelling
- Self-service BI

- Real-time Data Viz
- Business Alerts
- Data Activation
- Embedded BI

- Composable Analytics
- Business Insights
- Headless BI
- Graph Analytics

### Data & Al Foundation

- Data Warehouse
- Data Lake & Lakehouses
- Data Modernization
- Data Virtualization
- ML Systems
- Master Data Management
- Data Security & Privacy

- Data Fabric & Data Mesh
- Data Platform
- Data Engineering
- Data Observability
- Data Quality
- Data Sharing
- Synthetic Data

- Real-time Data analytics
- Streaming Data Activation
- IoT data Ingest
- Cloud Engineering
- Data & Al FinOps
- Data Continuity Services
- Metadata Management

### Data & Al Strategy

- D&Al Vision
- Advisory
- Data Assessment
- Al Assessment
- Data Maturity Model
- Al Maturity Model
- Road-Mapping
- Benchmarks
- Data Strategy
- Data Governance
- Data Compliance
- Al Governance
- Al Compliance
- AI TRISM
- Data & Al Adoption
- Data & Al Discovery
- Innovation
- Tech Radar
- Education & ReSkilling
- PoC & MVPs
- Data & Al Community
- ESG Services
- · Competitive Intelligence

# Why Data & Al

The why's of a career in Data & Al

# Why a career in Data & Al A massive healthy market

According to **Statista**, driven by the boost in AI, the Europe **big data analytics market** is expected to grow from US\$ 63.89 million in 2022 to US\$ 153.92 million by 2028 (<u>Business Market Insights</u>); it is estimated to grow at a **CAGR of 15.8%** from **2022 to 2028**.



Statista

Precedence Research. The global data analytics market size was exhibited at USD 30 billion in 2022 and is projected to surpass around USD 393.35 billion by 2032, poised to grow at a projected CAGR of 29.4% during the forecast period 2023 to 2032.

### **EUROPE**

The Europe big data analytics market is expected to grow from US\$ 63.89 million in 2022 to US\$ 153.92 million by 2028 (<u>Business Market Insights</u>); it is estimated to grow at a **CAGR** of 15.8% from 2022 to 2028.

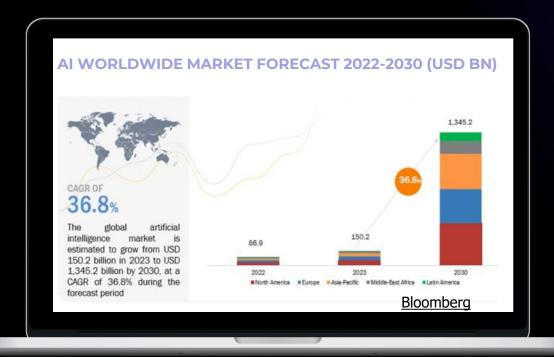
### **SPAIN**

<u>Data Bridge Market Research</u> analyses that the Spain big data and data engineering Services market value, which was USD 55.14 billion in 2021, is expected to reach the value of USD 192.95 billion by 2029, at a **CAGR of 16.95** % during the forecast period **2022 - 2029**.

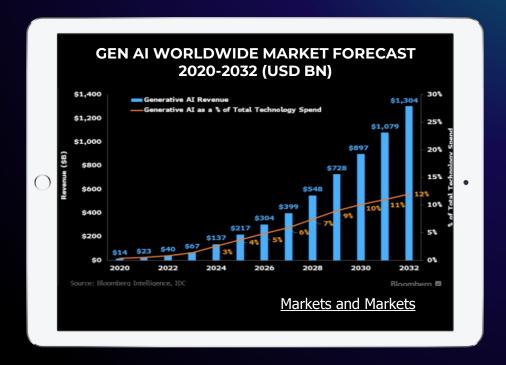
CAGR >15% (depending on the source) for the next 5 to 8 years

# Why a career in Data & Al A massive healthy market

**Statista** projects the Artificial Intelligence size market to reach US\$305.90bn in 2024 with an annual growth rate (**CAGR** 2024-2030) of **15.83%**, resulting in a market volume of US\$738.80bn by 2030.

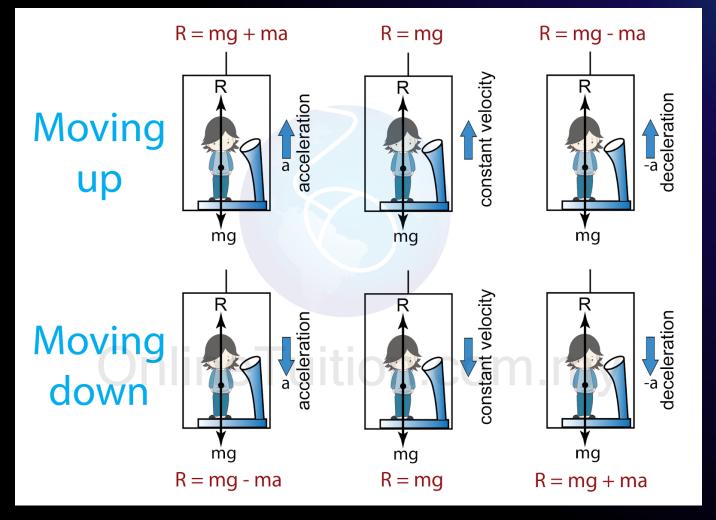


Bloomberg & IDC project similar size and CAGR, with Gen.Al increasing % of Total Technology Spend, from 3% in 2024 to 10% in 2030.



**CAGR >15%** (depending on the source) for the next 5 to 8 years

# Why a career in Data & Al The lift metaphor



Source: onlinetuition.com.my

# Why a career in Data & Al Variety of professional lives... with a tip

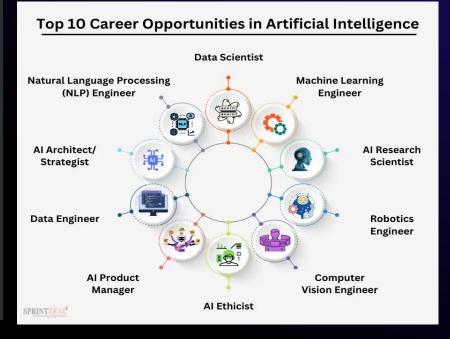




https://hbr.org/2012/10/data-scientist-the-sexiest-job-of-the-21st-century

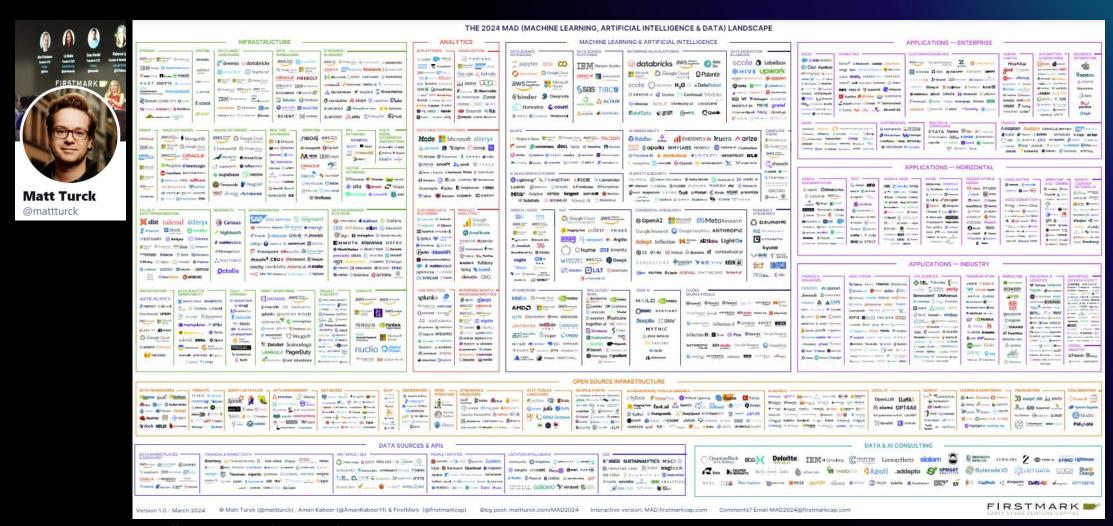






https://www.credibll.com/

# Why a career in Data & Al Thriving Innovation & Technology... your will need more lives



https://mattturck.com/data2020/

### Why a career in Data & Al A window to many worlds



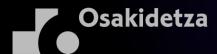






































Gestamp 6











Iberdrola





















## Why a career in Data & Al and live inside the Gen.Al Revolution

# Gen.Al to boost Annual GDP \$2.6 trillion to \$4.4 trillion

based on mere implementation of 63 use cases in all industries Source: The economic potential of generative AI. McKinsey & Co. June 2023.





Earth's GDP in 2023 was \$104,5 Trillion

### Why a career in Data & Al Make it matter!

### **Global Pharma**

Multimodal AI for Clinical Trials competitive intelligence to early detection of trends key to drive investments & Societal Impact

### **Spanish Utility**

Safety Analytics, an Al predicting probability of Accident and its causes, in Electrical Network Operations.

### **Local NGO**

Food Bank Zero to Digital & Data

### **DocDot**

Covid Times, all help was needed



DocDot is named by the World Health Organization as one of the most innovative Digital Health solutions on a global scale

https://youtu.be/Dcp08FRULgY



### **Global Hospitality**

Data was key to survival

# Why Physicists in Data & Al Time for fun





















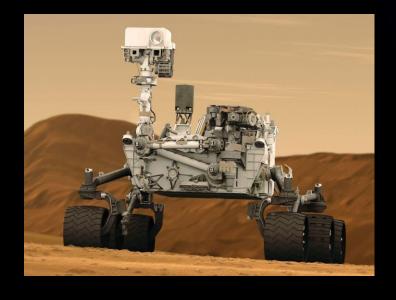






# Are you talking to me?

Physicists Wanted!

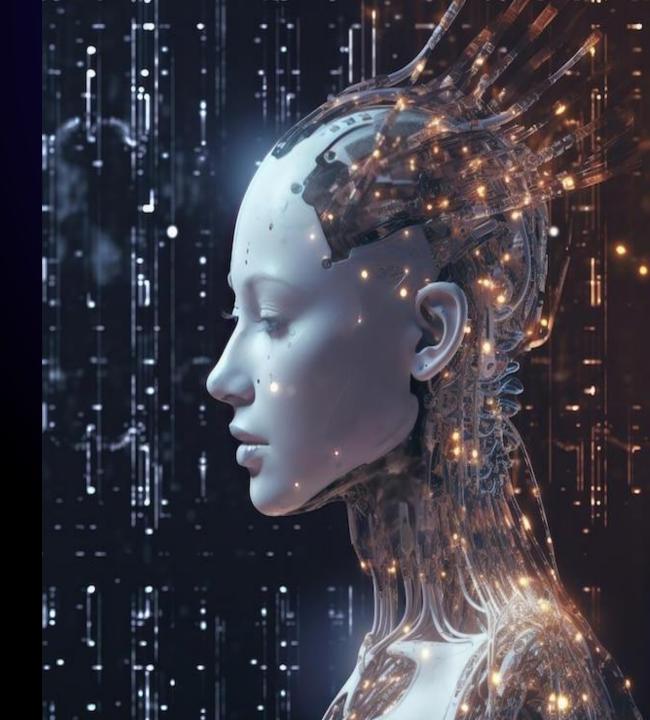


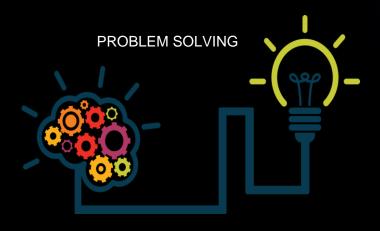




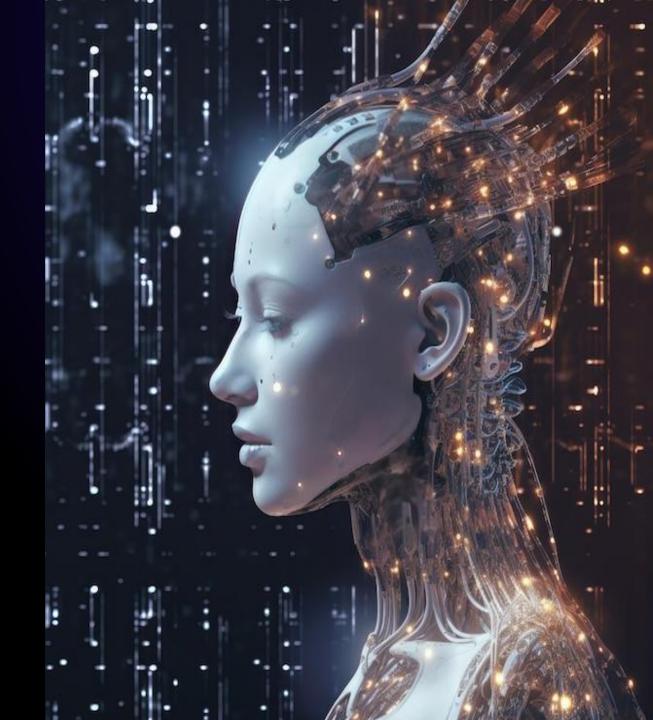










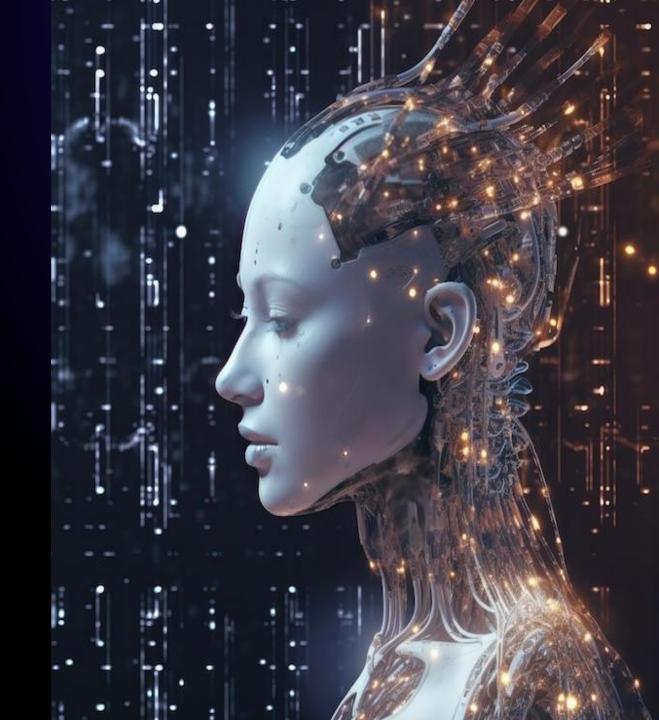




RESILIENCE & SURVIVING FAILURE



YES, DATA & AI PROFESSION, STILL PART OF THE REAL WORLD





MATHS, STATISTICS... CODING & SOFTWARE ENGINEERING











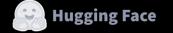


















# What we do Data & Al Stories



### Data & Al stories The Bread & Butter of Data & Al?

### THE BREAD

- 1. Increase in **net profit of +9.9%**
- 2. Margin obtained of 460,000 Euro/month for the group, approximately 5.5M Euro / year

### THE FLOUR



Sale by product, store and batch



Characteristics of the stores and bakeries (hours, size, influx, location, franchisee...).



Surplus stock of products at the end of the batch

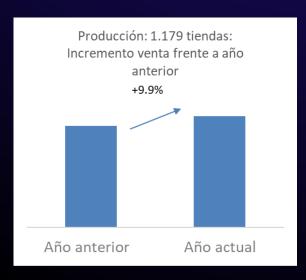


Product sales cash receipts



Calendar information and promotions







## Data & Al stories Water Matters... Loss Prediction & Prevention



Improvements in hydraulic performance of around 5% - 8% in the municipalities where it has been deployed.



**Significant economic savings** due to the possibility of being able to anticipate possible leaks or breakdowns.



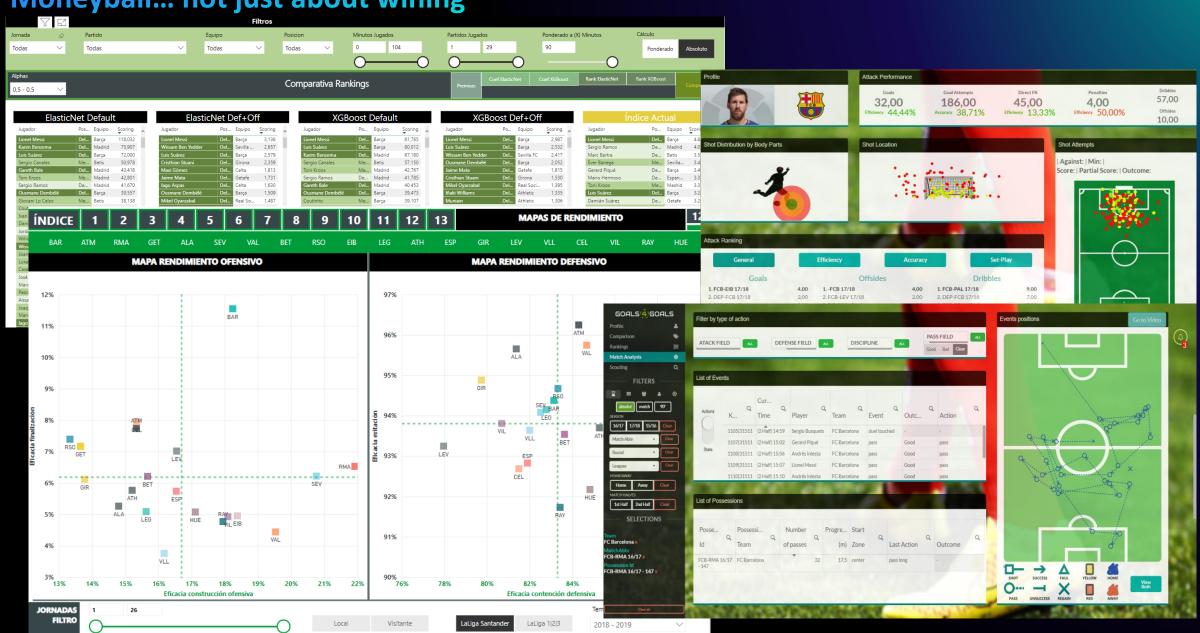
Improvement of the operational chain. The fact of being able to detect leaks early and notify technicians preventively has meant a **great improvement in the entire operational or value chain**. This has also contributed to the company's entire digitalization and improvement plan.



The regularization of the leak detection methodology, together with the use of Machine Learning, has allowed us to abandon a practically heuristic model based on the intuition of some more experienced operators and rely on objective models, with data as the only Source of Truth.



# Data & Al stories Moneyball... not just about wining











### Data & Al stories Book Recommender

### **Datos**



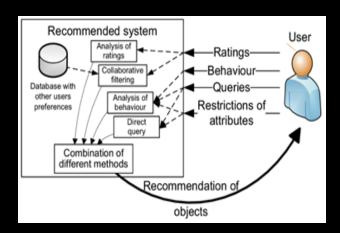
Book consumption by library users



Characteristics of the book: author, language, theme...



Stock of books available in each library



Historical book request data from the last 7 years is used to construct the recommendations.

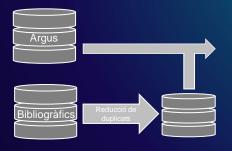
Firstly, it is necessary to carry out in-depth data cleaning to avoid duplication and consolidate the cases of the same books in different languages. There are also cases that need to be refined (e.g. parents who reserve books for their children).

A common problem in recommendation systems is dealing with the enormous volume of data and possible combinations. The solution was to use the collaborative filter algorithm with Euclidean distances applied in distributed calculation in Databricks.

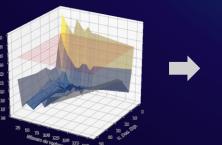
Validity with real data from H2.2019.

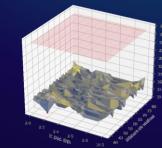
Increase in book reserves of 2.3%, discounting trends and seasonality.

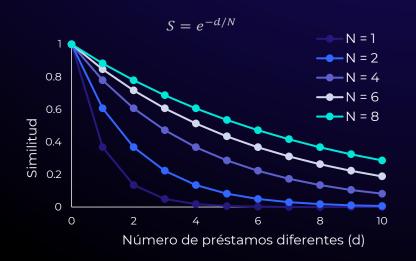
Increase in user satisfaction and great reception according to a survey carried out by the Department of Culture



	Doc1	Doc2	Doc3		Doc M
Us 1	0	0	1		1
Us 2	0	1	0	:	0
Us 3	0	1	1	:	0
Us i	1	1	0		1









### Seguimiento de operaciones 3 Abril





#### +540,000

Productos de protección distribuidos



#### +27,000

Kits de productos básicos entregados

+500

PLAN CRUZ ROJA



#### +195.000

Llamadas de seguimiento



### 11.980

Personas voluntarias movilizadas



### 3.240

Plazas

+12.000

Llamadas de información

### 73

**Albergues** activos



Más de 500 Traslados con ambulancias y más de 1200 unidades de emergencia social.



#### +2.300

movilización de afectados



### 15

Centros de operaciones









#### +80.000

Entregas de alimentos y medicamentos



Infraestructuras hospitalarias temporales



#### +305.000

**Formaciones** abiertas y gratuitas en COVID-19



### A wealth of Data & Al stories Over 3000 Big Data & Al Projects

- Pharma. Patient Adherence
- Pharma. Clinical Trial Optimization
- Pharma. Prediction of Melanoma from Skin Images
- Pharma. Toxicity Prediction
- Banking. Detection of Fraud and Money Laundering
- Banking. Claims Segmentation
- Insurance. Early Customer Service Prediction
- Insurance. Fraud Detection using NLP
- Utilities. Counter Tampering Detection.
- Utilities. Water Network Leak Prediction
- Airlines. Predictive Maintenance of Aircraft Wheels
- Airlines. Optimization of Operations in the face of events.
- Airlines. Luggage on board prediction
- Utilities. Prediction of accidents in Red Eléctrica Ops
- Finance. Cash Flow Prediction.
- Gaming. Gambling Behavior Prediction
- · Insurance. Risk Modeling
- Retail. Price Optimization
- Industrial. Quality Prediction
- Industrial. Demand Prediction
- Retail. Hot Spot Prediction
- Transportation Fuel consumption prediction
- Airlines. Reduce InFlight F&B waste & optimize lounges.

- Energy. Plant Location Optimization
- Retail. Assortment Mix Optimization
- FMCG. Next Best Action
- Customer. Channel Optimization
- Customer. Complaint Mngment Acceleration
- Telco. Anomaly Detection in the Network
- HR. Diversity & Salary Chasm.
- Telco. Roaming Intelligence
- Telco. Workforce Prediction
- Telco. Al-Driven Process Mining for Logistics
- Telco. Foundation of AI Ops Systems
- All. Customer Churn Prediction
- All. Customer Lifetime Value Prediction
- All. Supply Chain & Ops Optimization
- All. Campaign Efficiency
- Primary. Crop Optimization
- Primary. Smart Fish Farming
- Sports. Smart Scouting & Player/Team Performance
- Telco. Energy Optimization in 4G/5G Network
- Mining. Resource Demand Planning
- ..
- All. Tech Foundation for Data & Al Systems

# Why a career in Data & Al Disambiguating the Al & Data Markets

#### **Hidden Technical Debt in Machine Learning Systems**

D. Sculley, Gary Holt, Daniel Golovin, Eugene Davydov, Todd Phillips

{dsculley, gholt, dgg, edavydov, toddphillips}@google.com
Google, Inc.

Dietmar Ebner, Vinay Chaudhary, Michael Young, Jean-François Crespo, Dan Dennison

{ebner, vchaudhary, mwyoung, jfcrespo, dennison}@google.com

#### Abstract

Machine learning offers a fantastically powerful toolkit for building useful complex prediction systems quickly. This paper argues it is dangerous to think of these quick wins as coming for free. Using the software engineering framework of technical debt, we find it is common to incur massive ongoing maintenance costs in real-world ML systems. We explore several ML-specific risk factors to account for in system design. These include boundary erosion, entanglement, hidden feedback loops, undeclared consumers, data dependencies, configuration issues, changes in the external world, and a variety of system-level anti-patterns.

#### 1 Introduction

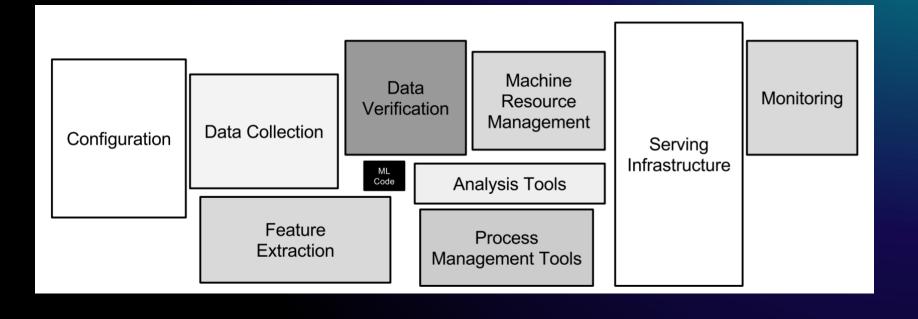
As the machine learning (ML) community continues to accumulate years of experience with live systems, a wide-spread and uncomfortable trend has emerged: developing and deploying ML systems is relatively fast and cheap, but maintaining them over time is difficult and expensive.

This dichotomy can be understood through the lens of technical debt, a metaphor introduced by Ward Cunningham in 1992 to help reason about the long term costs incurred by moving quickly in software engineering. As with fiscal debt, there are often sound strategic reasons to take on technical debt. Not all debt is bad, but all debt needs to be serviced. Technical debt may be paid down by refactoring code, improving unit tests, deleting dead code, reducing dependencies, tightening APIs, and improving documentation [8]. The goal is not to add new functionality, but to enable future improvements, reduce errors, and improve maintainability. Deferring such payments results in compounding costs. Hidden debt is dangerous because it compounds silently.

In this paper, we argue that ML systems have a special capacity for incurring technical debt, because they have all of the maintenance problems of traditional code plus an additional set of ML-specific

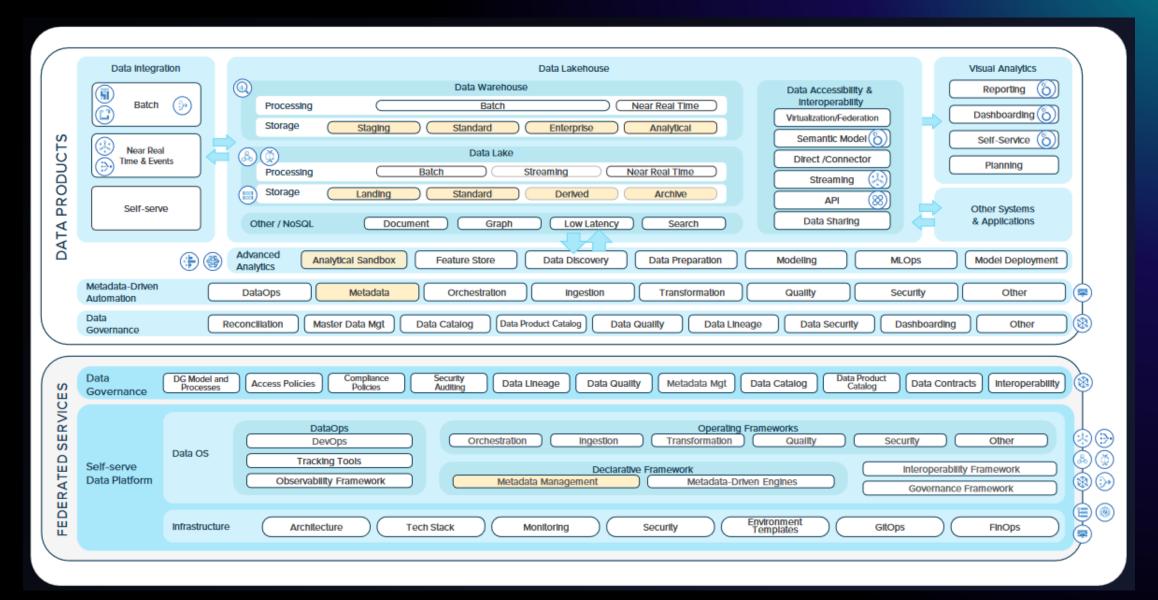
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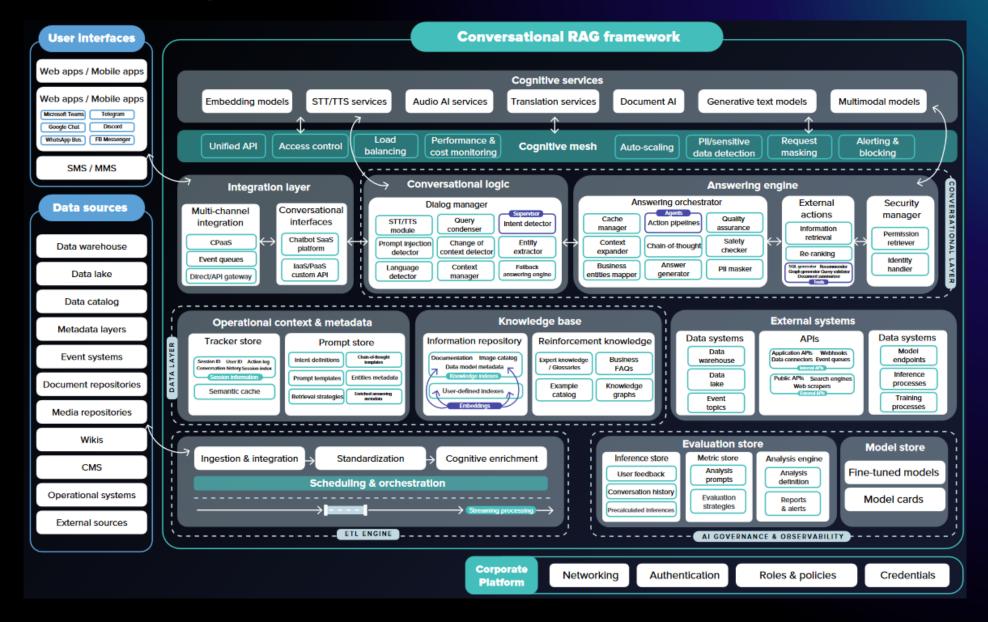


https://papers.nips.cc/paper/2015/file/86df7dcfd896fcaf2674f757a2463eba-Paper.pdf

### Why a career in Data & Al Well Architected Data Platforms



# Why a career in Data & Al Next-Gen Al & Gen.Al Systems



# Take Home Message

If you were to ask me, yes, I'd do it again!