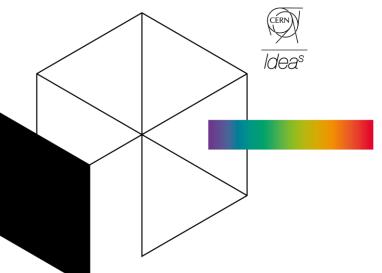


Executive programmes





IdeaSquare The innovation space at CERN

The team

Design:

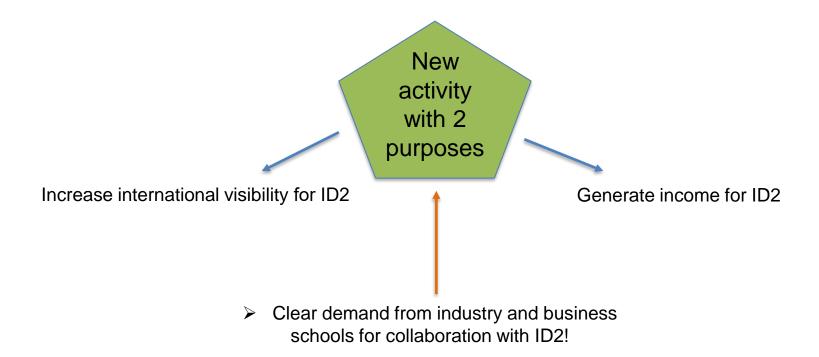
Pablo, Roy, Laëtitia and Catarina

<u>Delivery:</u>

Catarina, Ole, Pablo and Jimmy



Why do we do Executive Programmes?



What is our proposition?

Embracing 'uncertainty' as a key capability for future organisational and product innovation. We call it: 'Thinking like CERN!'

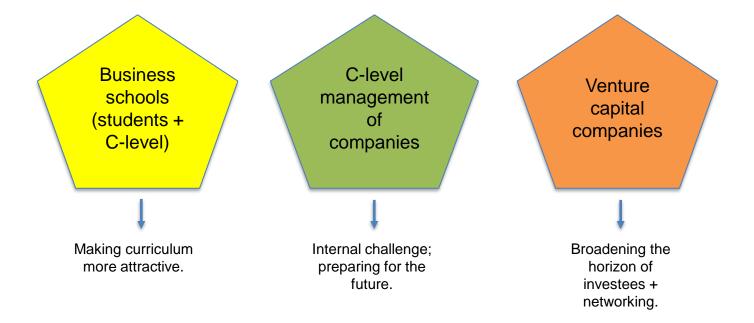
Why?

Our world has become highly <u>non-linear</u> and <u>unpredictable</u>, and small changes may have <u>vast consequences</u> (butterfly effect).

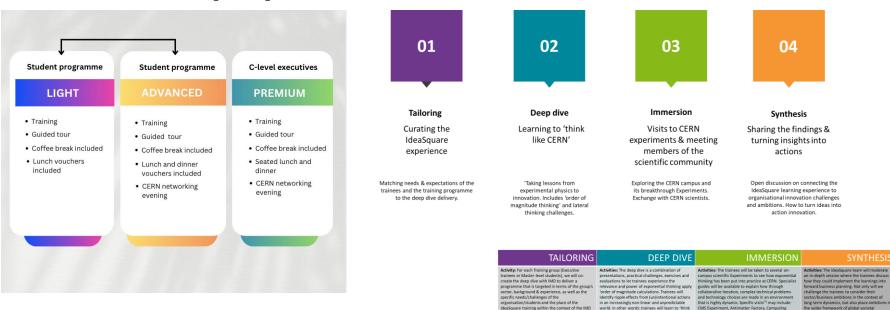
Thinking in terms of '<u>orders of magnitude</u>' is an essential tool in meeting high levels of uncertainty. At CERN, we created the LHC under exactly such conditions.

In our Executive Training Programme, we share how uncertainty can be managed, and why big decisions should be taken on the basis of <u>reasoned scientific calculation</u>, not speculation.

Who are our customers?



Our business proposition



Management Programme. We will ensure that

trends, examples and approaches used during the

deep dive, connect with the sector/Master-level

The comprehensiveness and level of depth of the

Expected outcome: Clearly defined learning goals,

and the (management) style of the group.

training programme will be adjusted to the

available time that the group will spend at

and a group-specific training programme.

IdeaSquare.

like CERN

tested at IdeaSquare.

innovation goals.

The deep dive is based on experiential and

Expected learning outcome: Application of

calculations to identify long-term strategic

exponential thinking and order of magnitude

transformative learning principles developed and

Expected time investment: The optimal delivery of the IdeaSquare training programme, is 1 full day for Executive trainnes, and 3 full day for Master-level students. During the tailoring block, we will adapt the training programme to the availability, or that certain training goals are reduced in scope or size.

environments.

(open) innovation

Centre (incl. birthplace of www.), LEIR/LINAC).

During the trainees' stay at IdeaSquare, one or more

networking(**) events (incl. dinner) will be organised

on-campus to allow direct interaction between the

trainees and key CERN physicists. The aim of these

Expected learning outcome: Create a strong visual

understanding of the translation of exponential

thinking into tangible instruments and actions for

implementation of 'CERN's approach to breakthrough innovation' and its possible application in business

meetings is to foster informal discussions on the

development goals. The trainees should use the

learning experience from the deep dive to

innovation, and define an initial pathway to

Expected learning outcome: Application of

deep dive learning experience to the trainees'

own environment, resulting in discussions and

arguments based on the scientific calculation method, and identification of action points.

identify strong drivers for breakthrough

start the process of actually innovating.

Achievements & pipeline

Successful pilots in 2024:

- ✓ IMD Lausanne, with Grundfoss management
- ✓ Inditex (ES)



Forthcoming visits:

- IMD Lausanne
- Austrian Chamber of Commerce
- EMERALD Venture (US)
- INSEAD
- > Office de Promotion, des Industries et des Technologies
- ≻ (EHL)



Impact

- ✓ Re-use of available knowledge and training programme content to create additional revenue stream.
- ✓ Generate wider visibility & recognition about ID2 training activities.
- Activity will generate moderate contribution (30-60K annually), which pays for new 3d-printers, replacements (mech./electr. shops), consumables, ID2 cleaning etc.

Highlights

✓ Completed thus far:

- created a business case and an offer
- ran several successful pilots to test proposition, training needs & approach, potential demand & revenue

✓ What we have learned:

- tailor-made programme is essential
- · business schools over-promise but under-deliver in terms of commitment
- · we are still experimenting with pricing
- executive programme will only provide very limited additional funding for ID2

> Next steps:

- Publish the Executive Programme website (final draft is available)
- put more effort into finding more clients
- make the experience more « professional » for C-level customers

