



Baltic ILO activities and industrial engagement

14th CERN Baltic Group General Meeting

18/ 10/ 2024

Baltic ILOs: Industry Liaison Officers – team complete



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New procurement rules in place

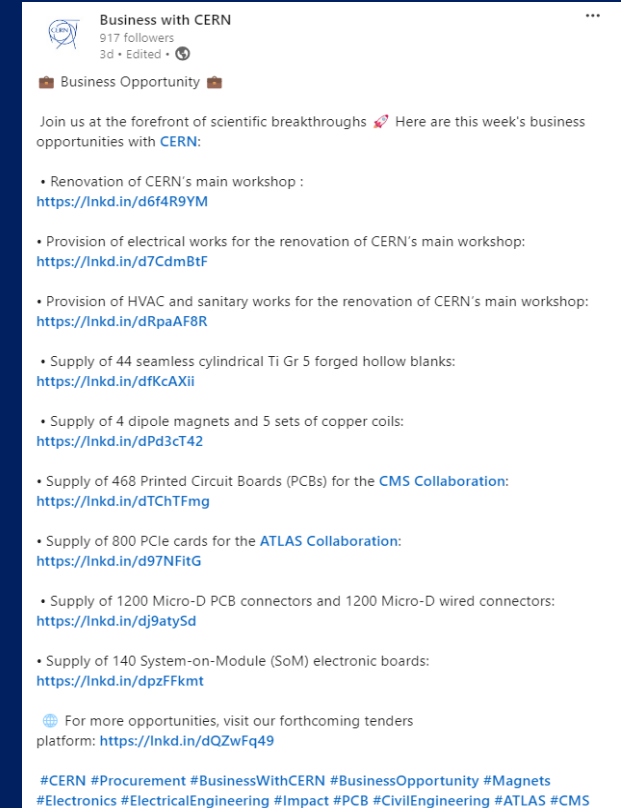
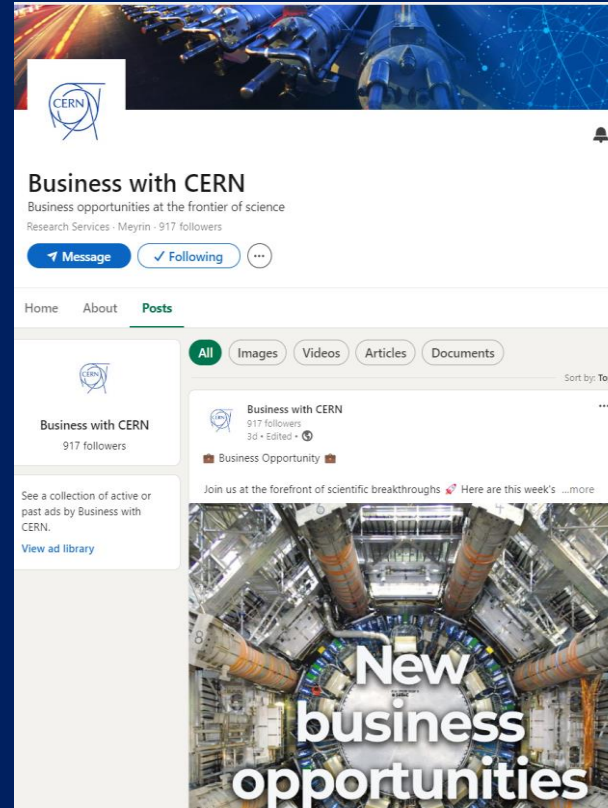
- The CERN Council unanimously approved changes to the Procurement Rules in June.
- Prices in Switzerland have increased fivefold since 1965, yet that was the last time procurement thresholds were set by CERN's Finance Committee. CERN's thresholds were much lower than in any other organisation.
- New rules optimise CERN's resources, reduces paperwork and increases flexibility across CERN and for our suppliers.
- **Widened use of limited tendering**, now will consider supplies and services from firms originating in the 12 Member States with the lowest industrial return coefficient (list reviewed annually).
- The Finance Committee **no longer needs to approve in advance whether a contract will be awarded on a lowest-compliant basis or on a best-value-for-money (BVFM) basis**. This saves time, encourages competition and enables environmental aspects to be part of the adjudication criteria.

New thresholds

	Previous threshold in CHF	New threshold in CHF
CERN community can make their own orders	< 1000	< 2000
Price enquiry (DO) handled by Procurement service as from	5000	10 000
Three bids required as from	5000	10 000
Single source subject to Finance Committee approval	200 000	200 000 no change
Market survey/invitation to tender required as from	200 000	400 000
Competitive tender subject to Finance Committee approval	750 000	1 500 000

CERN's outreach to companies

- Webinar on 18th September was a success – 500 registrations from companies
- Next Thematic Event - Precision Machining - 22nd November 2024 (Minimum 2 industry webinar events held/year)
- CERN business opportunities now on Linked IN (Objective to obtain 2000 followers on LinkedIn by end of 2025)
- *Supplier database clean up* (Decrease by 20% the number of no responses following a tendering procedure by end of 2028)
- **New procurement strategy** to be drafted for 2025-2030 (Formalise a strategy for M/L term and ndevelop KPIs to assess progresss, draft a set of key policies to support strategy)

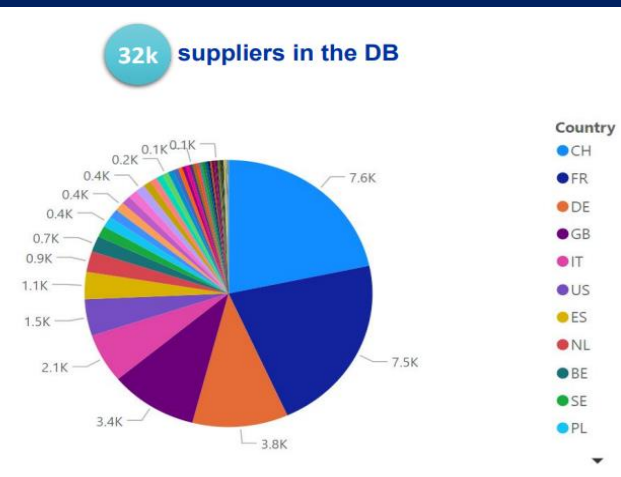


Definitions

- **Recent:** firm whom CERN has placed an order/contract in the past 8 years.
- **Prospective:** firm contacted for a MS/IT/DO in the last 8 years but no or new contract for the last 8 years.
- **Potential:** firm registered in the past 5 years but has never been contacted.
- **To Inactive:** any firm outside the above definitions.

The ILO-forum:

- Appreciates this important project
- Looks forward to support the IPT team in the effort to keep the database healthy



Latvian ILO's activities

- Match Latvian companies with CERN business opportunities
- Involve new companies and Latvian industry partners with CERN
- Deeper focus on R&D engagement
- 45 Latvian companies on CERN suppliers database (+11)
- 55 companies individually consulted about CERN opportunities
- 11 Latvian company representatives have visited CERN in 2024
- First industrial partner to join the Latvian TIER 2 Ccomputing centre in

Upcoming events in Latvia:

29/10 Riga Tech dinner (Riga) meeting with the Riga tech community presenting opportunities at CERN

31/10 5G Techritory (Riga) Panel participation by Stefan Lüders, Head of Computer Security at CERN



Big Science Business Forum 2024 1-4 October, Trieste


- Latvia and Estonia had country stands at BSBF2024. Largest Big science event in Europe ~ 1000 participants in 4 days.
- Latvia had 3 companies and 3 universities / research institutions at BSBF 2024
- Latvian ILO moderating parallel discussion with Big science organisation representatives.
- 2020 – 2025 value of the European big science infrastructure projects: ~35 bn EUR with growth 7,4% per year (Avots: *bccResearch.com*)








PARALLEL SESSION C

C3 Complex buildings, construction and its safety related systems
Thu 3rd Oct 11h15 - 13h00

Big Science constructions are examples of complex civil engineering, safety-important buildings typically characterized by high safety requirements to protect personnel, users, equipment, and surroundings against radiation, fire, gas, cryogenics, chemicals, heavy loads, and other hazardous items or situations. Many complex civil engineering techniques, safety regulations and practices have some commonalities in the Big Science organisations. They are typically subjected to the regulatory requirements of the country they are based in. The technical areas of particular interest are for example: complex civil engineering, health and safety activities and legislation, radiation protection and shielding, nuclear and non-nuclear hazards, waste management and disposal, radiological and environmental monitoring, licensing regulations, access control.

Chair
Aise PIKA-OZOLA

ILO for CERN, PERIA, Office for Innovation & Technology
CERN

Speakers of the session

 Peter JACOBSSON Safety Advisor/Senior Engineer ESH&S ESS	 MAURO NONIS EN-PAS Group Leader, Deputy Department Head CERN	 MARIA RODIONOVA Work package leader installation Super-FRS FAIR	 EVA SANCHEZ-CORRAL MENA EN-AA-CSE CERN	 ANGÉLIQUE SARTORIUS Responsible for the Building Services Network Project for the Tokamak Complex FAE
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Big Science Business Forum 2024

Speakers of the session

 Philippe TOCK CERN	 Angélique SARTORIUS FAE	 Eva Sanchez-Corral Mena CERN	 Peter JACOBSSON ESS	 Maria RODIONOVA FAIR	 Mauro NONIS CERN
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Thank you