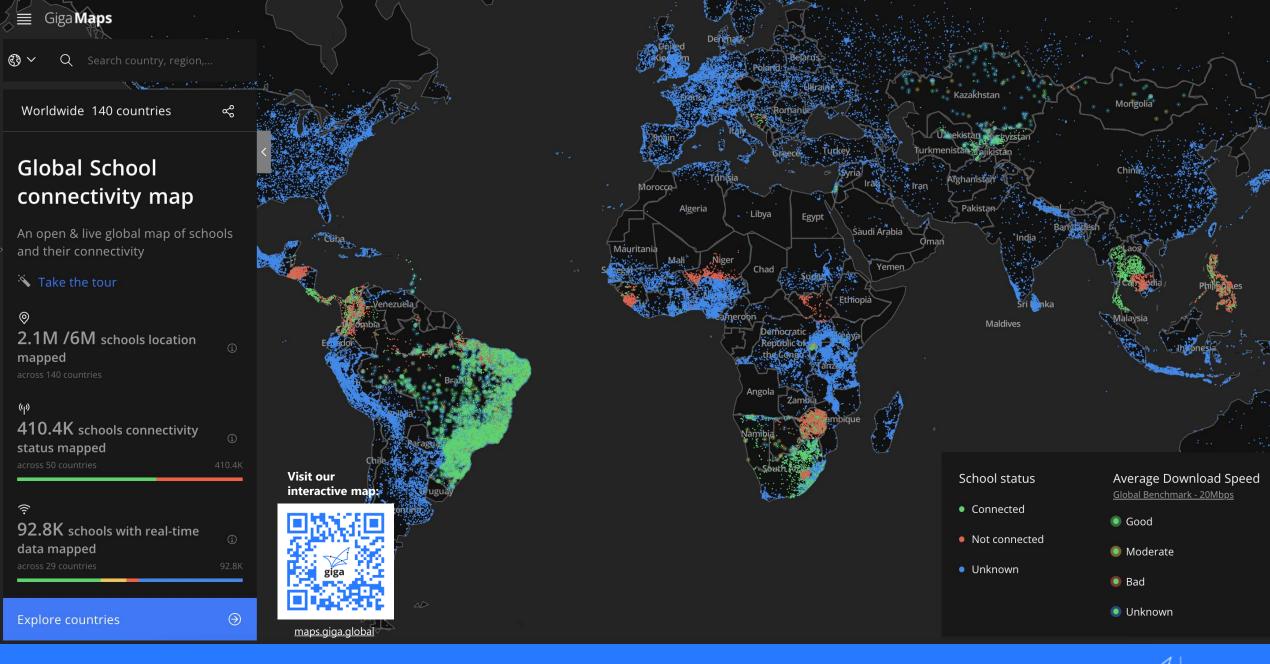


Quantum Leap for Global Education: Giga's Next Frontier in Connectivity

Chris Fabian | @hichrisfabian 15 October 2024



















What digital inequity looks like

Panama: School Connectivity Map



























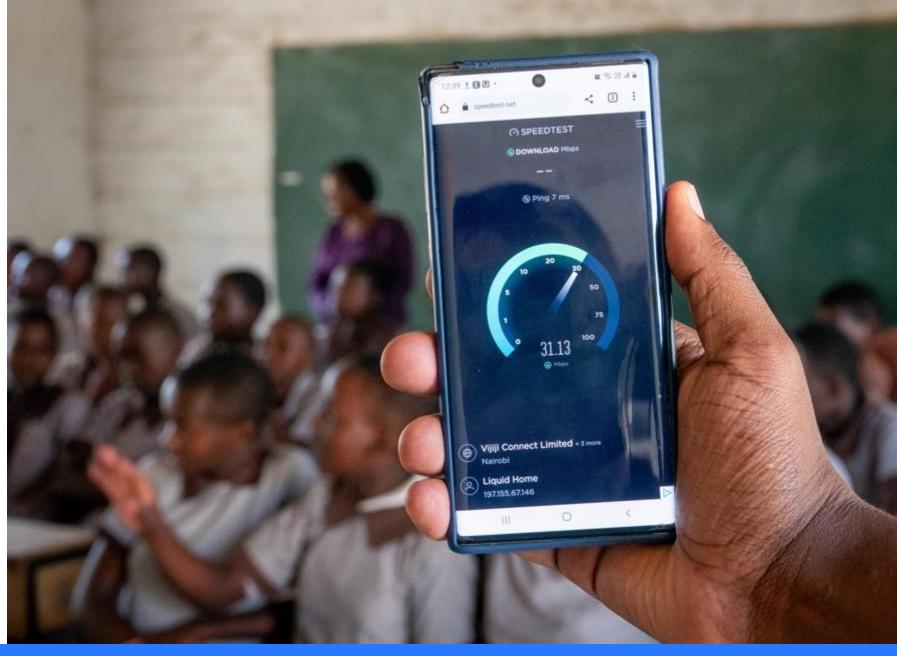








Giga's mission is to connect every school in the world to the **Internet by** 2030 and every young person to information, opportunity and choice.



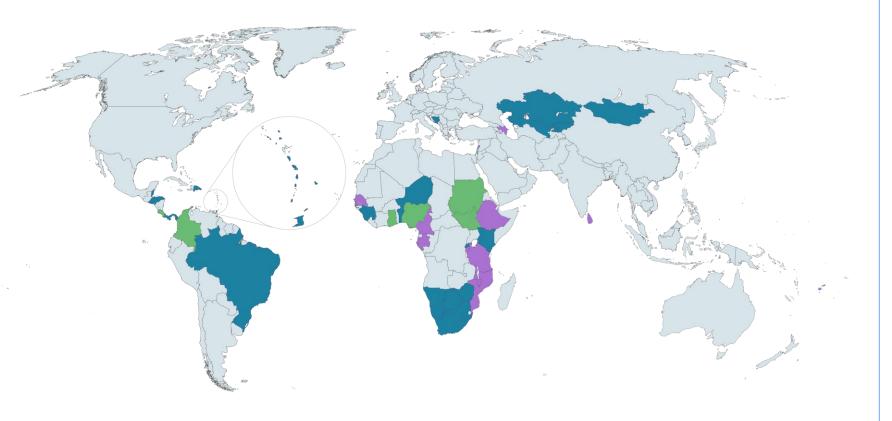








Giga's contribution to universal school connectivity



34 countries where **Giga is active**

Giga provides **customized** advanced support, open-source tools and connectivity solutions.

7 countries with school mapping support

Giga helps countries with school mapping and monitoring.

12 countries in early engagement

Giga provides general guidance to countries that have expressed interest in joining Giga.









Doubling our impact through two Giga offices

Giga Headquarters, Geneva, Switzerland

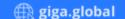


Enhancing our connections with other UN agencies, Swiss tech companies, and private equity firms

Giga Technology Centre, Barcelona, Spain



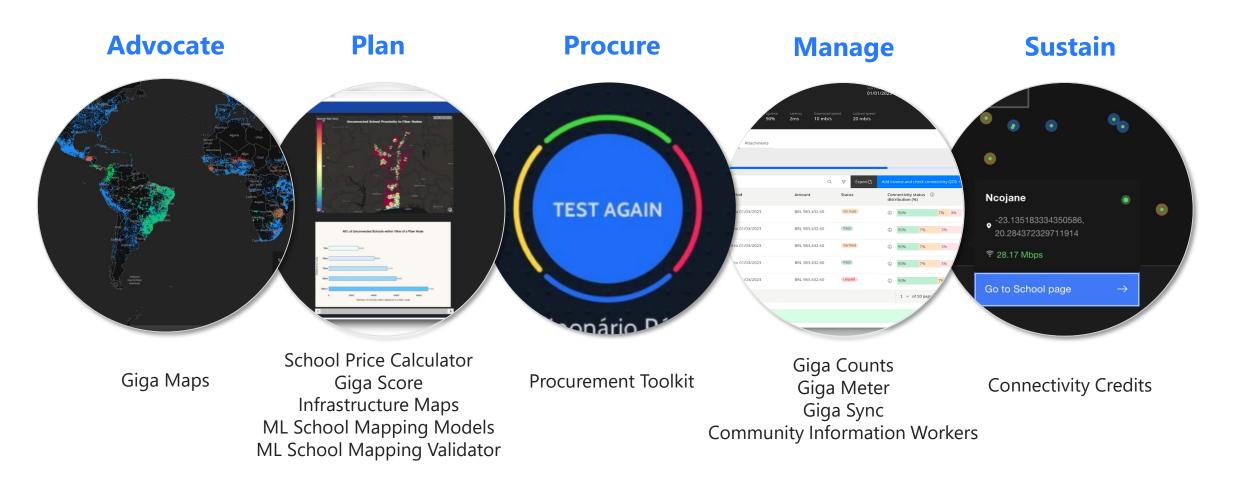
Building the home of our Giga engineers and data scientists who will build our open-source tech products







End-to-end suite of **open-source tools** to make connectivity management measurable, accountable, and sustainable.



The future?

Al models

Running **AI models** globally faster and more efficiently

Digital twins

Developing **digital twins** for the physical environment related to connectivity

Connectivity infrastructure

Optimizing deployment of connectivity infrastructure

Marketplace for connectivity

Simulating complex scenarios for creating a global marketplace for connectivity

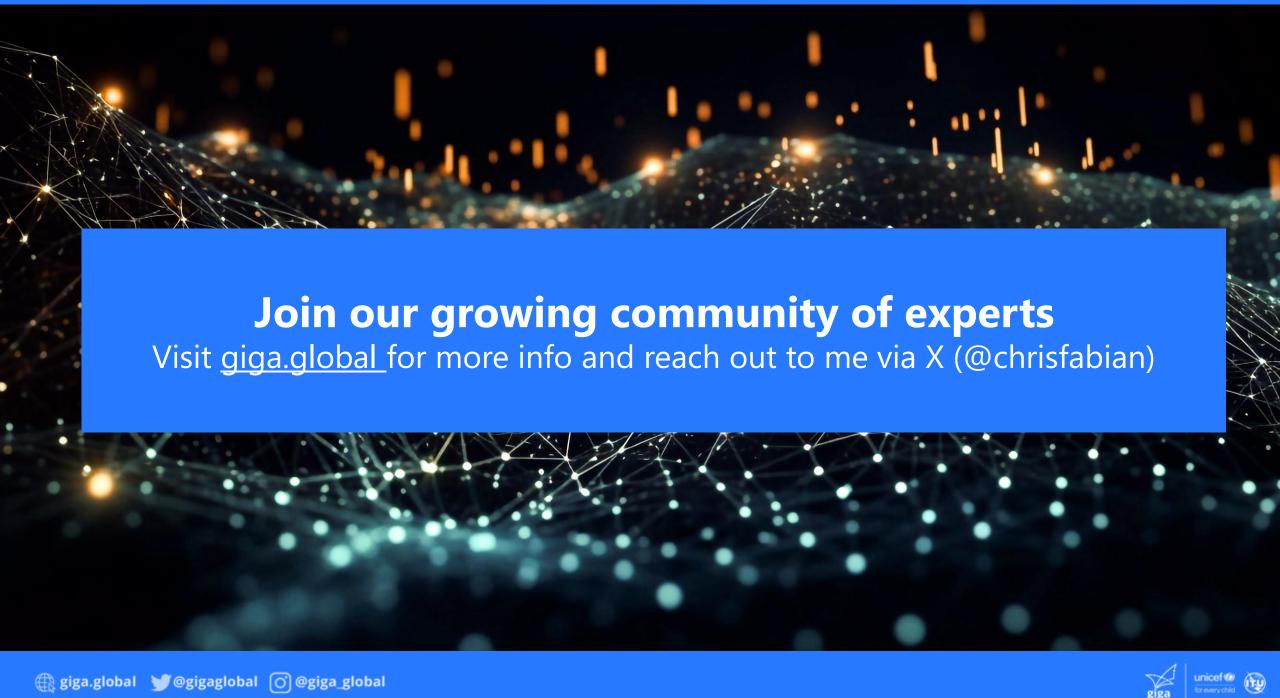


Supports efforts in accelerating "meaningful connectivity", particularly in underserved communities









Reserve slides

Three levels of potential partnership opportunities: funding is an important enabler for Giga to facilitate engagement and impact at scale

Partnership Level

Key Components

Engagement and Visibility (Preliminary)

- **Strategic Global Partnership** \$3M+ annually
- Dedicated financing for in-country school connectivity projects and/or support for connectivity initiatives such as Community Information Workers, solar-powered electricity, and regional procurement platforms, depending on specific needs
 - + from International Partner key components

- Site visits to connected schools and impact assessment with UNICEF experts
- 2x UNICEF global activations annually
- Key Partner in global events: e.g. UNGA, Davos
- Fujitsu-specific Annual Report and support for sustainability + from previous level

International Partner

\$1.5M - \$3M annually

- Global Thought Leadership and Research
- Global programme support (Giga's Counties)
- Technology Support for Giga

- Digital communications across Giga and local UNICEF channels, including articles and blogs showcasing partnership
- Case studies for SDG impact and knowledge-sharing sessions

+ from previous level

Partner

\$500k - \$1.5M annually

- Global programme support (Giga's Countries)
- Technology Support for Giga products
- Press releases and digital communications across Giga channels and local UNICEF channels
- Giga Annual Report









Giga and PG / Education are fully lined up

A framework endorsed by Director, PG Ed. that Connectivity supports Education through:

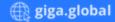
- **Enhanced Learning**
- 2. Teacher Efficiency
- **Real-time Monitoring**
- 4. Cost Efficiency
- **Inclusive Education**
- 6. Lifelong Learning

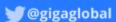
Giga has a joint position paper with Learning Passport as well as close integration (in country rollout planning and Financing proposals (i.e. EU)) with **Helsinki Learning Hub**

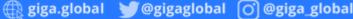
Since Nonkoopir primary school in Kenya was connected, the school's performance scores increased by **9.75%, attendance** by > **10%**

Teachers save hours per week, performing admin tasks online vs. in person

Africa CDC + Health are asking to have a similar collaboration with the **Giga team to support health centre** connectivity







Revisiting the country approach

Establish connectivity in CPDs, enable Reps to ensure most vulnerable children are connected, allowing access to better education opportunities, health care options, and opportunities for future employment and dignity.

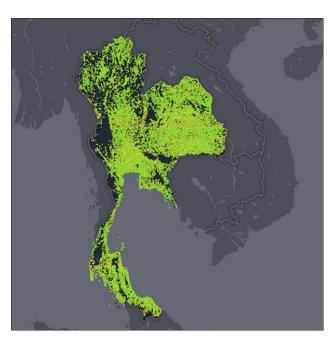
Giga supports:	<u>Advocacy</u>	Technical Assistance	Contracting / Procurement
Country Office	Reps make the case for connectivity and access new parts of govt.	Planning tools have reduced prices for connectivity by up to 55%	Support for public procurement (price reductions of up to 43%)
Who (CO):	Rep, Edu, Soc. Pol, Comms	Edu, ICTD	Dep Rep, Supply, Ops, ICTD
Regional & HQ	Positioning of UNICEF for equity in connectivity (TES, EU, Davos, SoTF, Transform Africa).	Financing structures and instruments w/ DFI/sovereigns	Market shaping for connectivity
Who (HQ)	PG Edu, DGCA	RO/RDs, PPD, PFP, Legal, DFAM	SD, Legal



What digital inequity looks like

The **global scale** of the digital divide





Thailand



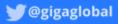
Bosnia and Herzegovina

30.2% of schools are offline.



Sierra Leone

98.39% of schools are offline.









2024: Going to Scale

- Funding secured for core tasks and team, with the support of PFP and PPD, in Barcelona and Geneva.
- This funding allows support of activities in 34 --> 49 by EoY UNICEF COs.
- And Supply Division to significantly reduce the price of the gigabyte.

Our Goals in 2024

Country Growth

Expand work to 10 more countries, 13,000 more schools, 10M additional young people



Capital / Financial Engineering

Mobilize more than \$100M for school connectivity; identify innovative financing mechanisms and instruments to catalyze increased infrastructure investment



Improving Market Access

Reduce price for school gigabytes in key markets by 20-50%



Connectivity Learning Hub

Host delegations and trainings of regulators in Geneva



Barcelona: Tech Support

Increase uptake of Giga's opensource technology tools







The Barcelona **Tech Centre today**

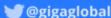
The Centre is operational

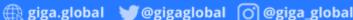
Home to 13 team members, visa process for non-EU SSAs, FT/TAs pending Host Country Agreement (Q4 '24)

Providing Technical Assistance to Country Offices

Deploying tools in countries, with visiting government representatives working side-by-side

Positioned Giga at high level regional and international events including Mobile World Congress





Activities in the Barcelona Tech Centre in 2024

School connectivity and infra mapping

Apply AI techniques and real-time monitoring solutions to scale our mapping to more countries and schools



tech.



Community & tech brand

Engage with the tech ecosystem to position the Centre globally



Connectivity credits

Transformative marketplace where ISPs earn credits for connecting schools that then can be redeemed for government incentives



Government exchange programme

Host delegations and technologists from different countries (Sierra Leone, Botswana, Bosnia)

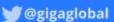


Innovation Accelerator

Setup an accelerator and host hackathons to source solutions for connectivity from programme countries (focus on Africa)





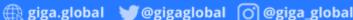




Tech Products

- Launch of Giga Maps (new version of Project Connect) the week of 6th of May, during Government Exchange Programme.
- **Pilot connectivity credits** in an African and a LATAM countries.
- Scale the geographic coverage of Daily Check App and launch Giga ISPs.
- **Infrastructure connectivity** solution modeller.
- **Deploy our key products** (Giga Maps, Giga Counts, infra maps, Giga Score) in additional countries.



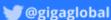


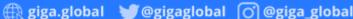
Innovation Accelerator

- The Innovation Accelerator will identify and nurture innovative startups to facilitate the development of technologies that enhance connectivity.
- Finalize structure and timelines to source projects from Spain and all over the world and bring together to Barcelona the first cohort of the programme.
- **Organize demo days** and other key events at the Barcelona Tech Centre.

Engagements and Events

- With expanded comms & events team, strengthen communication around the Giga Barcelona Tech Centre.
- Continue and expand engagement with local and international stakeholders including private sector () and academia ().
- **Increase our presence in external events** including MWC, DES Malaga, Smart Cities





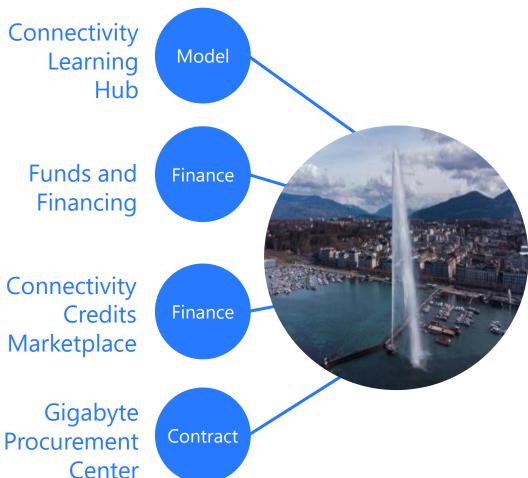
The Geneva Giga Office will focus on commodity price reduction

Capacity building of partners (ITU managed)

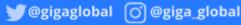
With PFP Innovative Finance, Legal, DFAM create options for financing vehicles with IFIs and Asset Managers

A "Carbon credits market" for connectivity.

Supply Division working to define global market-shaping strategy for Gigabytes as a commodity









Procurement: The Problem

\$3 billion potential market **opportunity** for industry suppliers to connect (~500,000) schools in Africa

Governments are used to contracting from **mobile service providers**. They would get better prices if they were able to contract with fibre and satellites.

So why isn't "the market" solving "the problem"?:

- 1) No visibility from suppliers about public budgets for school connectivity
- 2) Public budgets for school connectivity are **fragmented** into scattered projects
- 3) Participation in multiple procurement processes with different rules and requirements creates high transactions costs and disincentivizes suppliers to bid
- 4) Perception of risk when dealing with governments & payment structure



Global Procurement Support: The Solution

(Executive Sponsorship: Directors Supply and Innovation) Can reduce 50% costs of school connectivity for governments

1. Market assessment & industry engagement

Identify market shortcomings and incentivize suppliers to enter the market

2. Standardization of services

Commoditize connectivity services using a *Target Service Profile* & ensure services are affordable, appropriate and with the required quality for schools & learners. Eventually: UNICEF LTAs and MOUs.

3. Pooled procurement

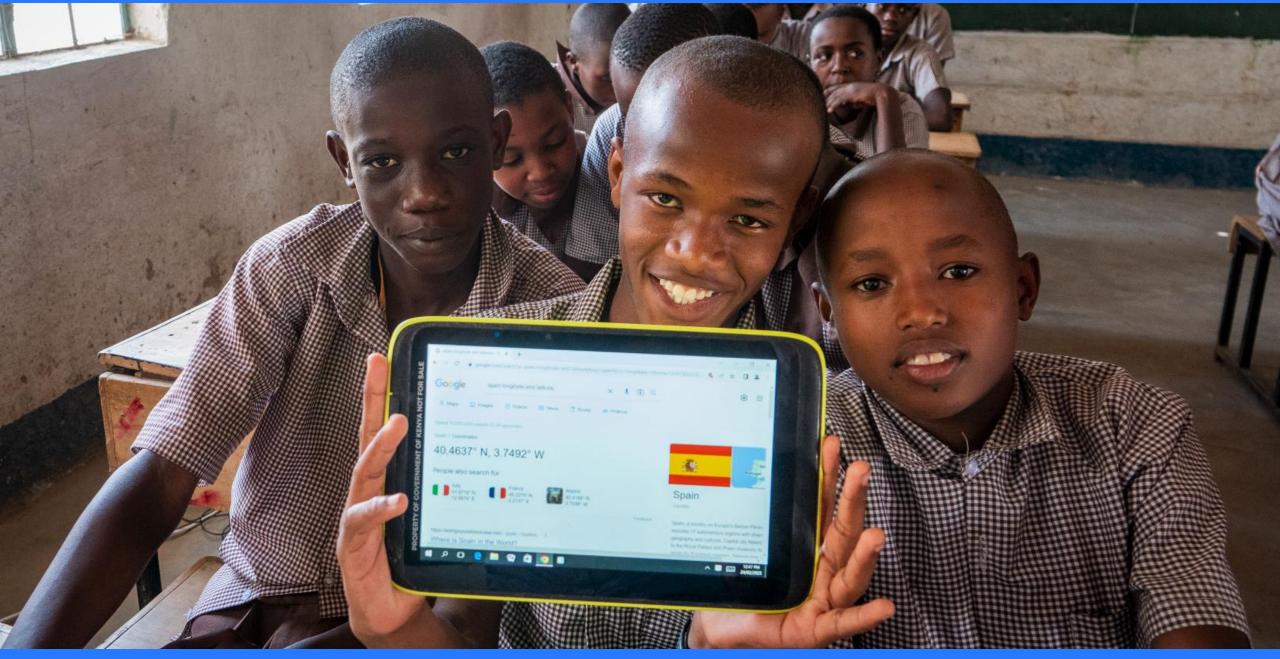
Aggregate governments' demand and leverage economies of scale. Eventually: procurement services.



Giga's Engagement with IFC / WB

National scale connectivity projects run in the hundreds of millions of dollars and take several years to deploy.

- The big funders are IFIs and DFIs: now asking for Giga's (UNICEF's) support in impact monitoring and pooled procurement
 - WB and IFC are setting up a vehicle to invest in last mile connectivity (a 3Bn\$ allocation will be announced end of June for East Africa.)
 - WB and IFC will be merging their digital infrastructure teams.
 - Giga is in discussion with these teams to deploy money (through SD/Procurement Services and also through in-country Technical Assistance) in several countries.
 - Details being worked out June/July 2024.
 - Support: PFP/Innovative Finance, PPD DC and Brussels, COs













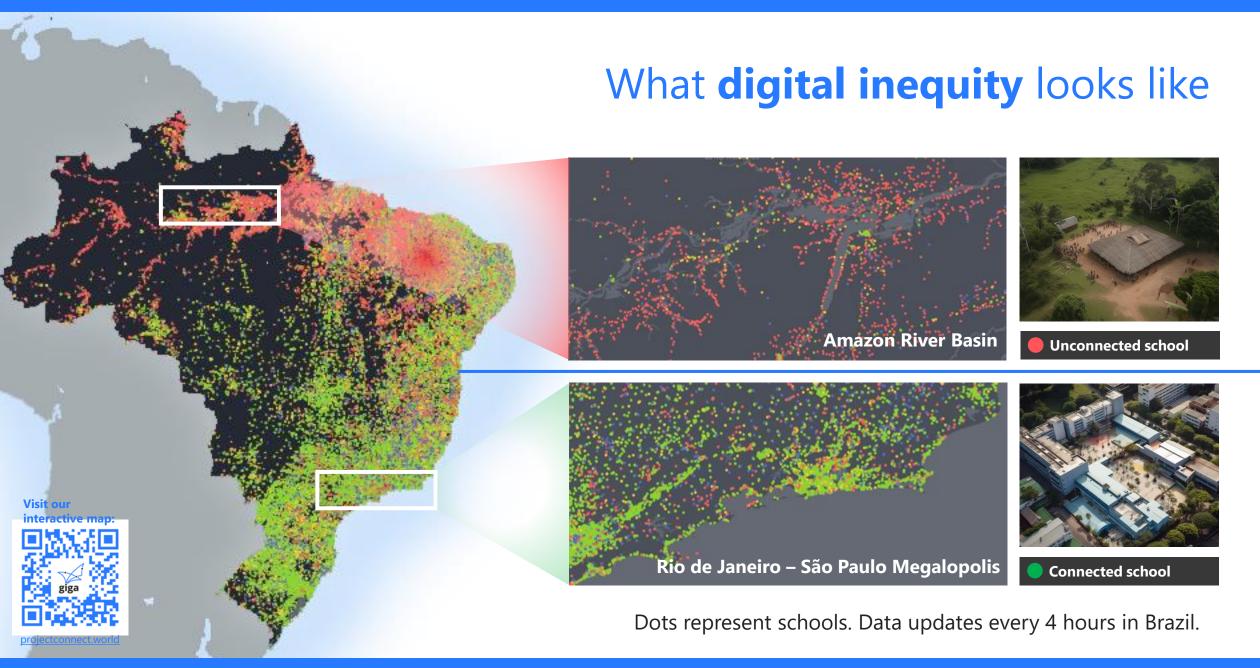








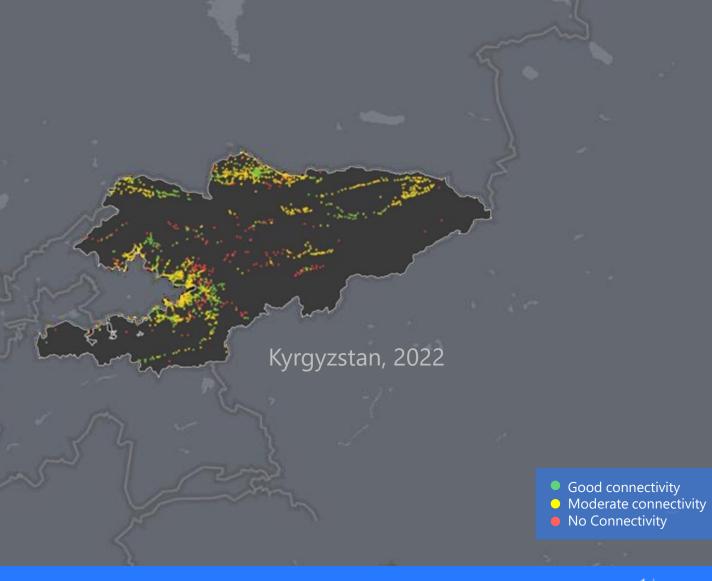








In **Kyrgyzstan**, Giga helped the Government save as much as 43% on Internet costs









Naryn Region, Kyrgyzstan













Using artificial intelligence, Giga has identified and mapped more than **29,000 schools**

in Colombia, Kenya, Rwanda, Sierra Leone, Niger, Honduras, Ghana, Kazakhstan, and Uzbekistan.

















































With this new technology, we can map schools faster.

In Colombia, our mapping revealed up to 6,000 schools that were not on the national register.



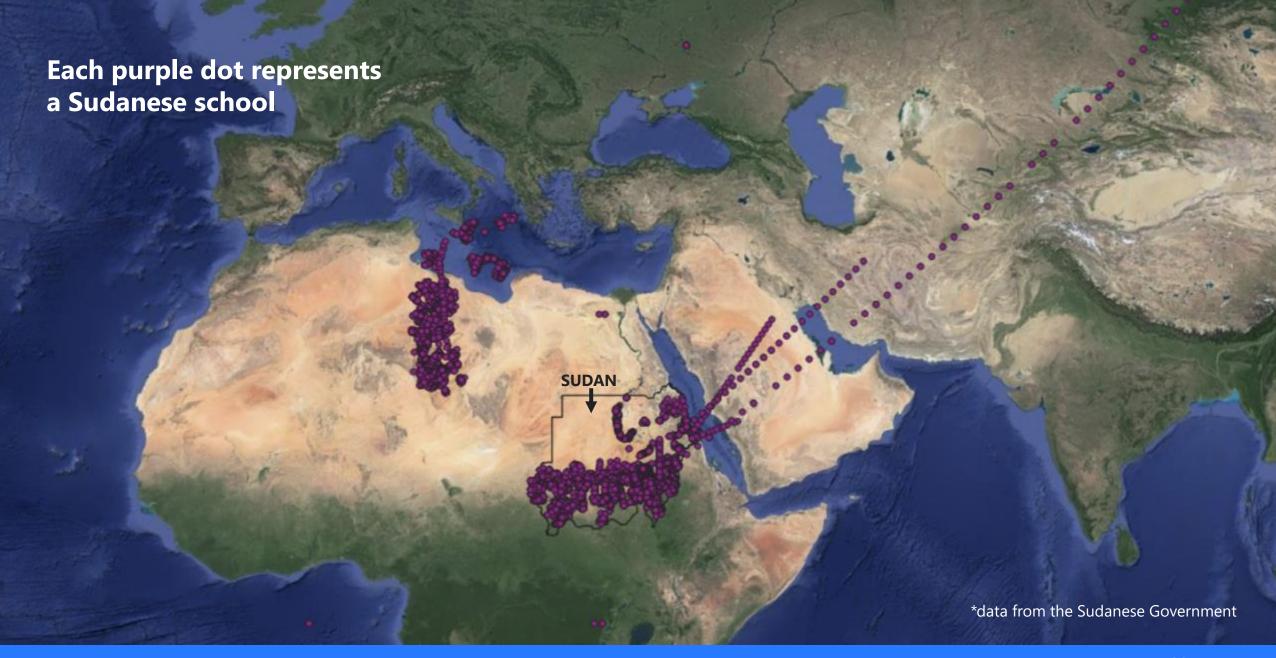










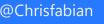






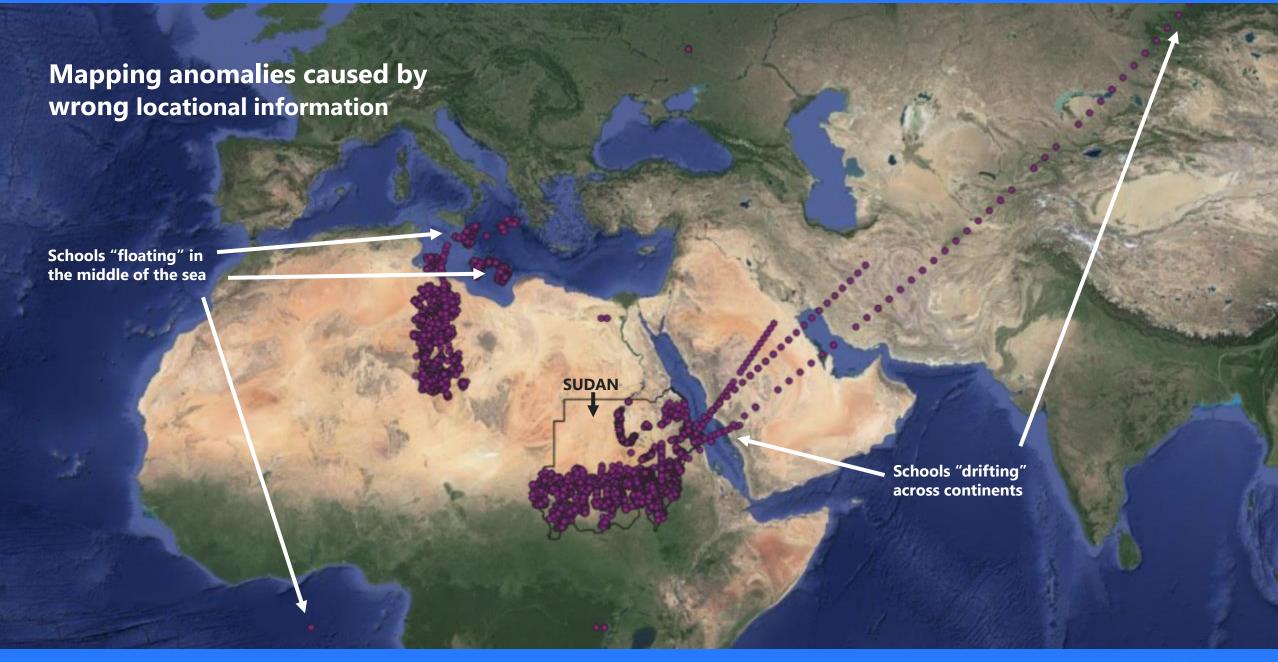














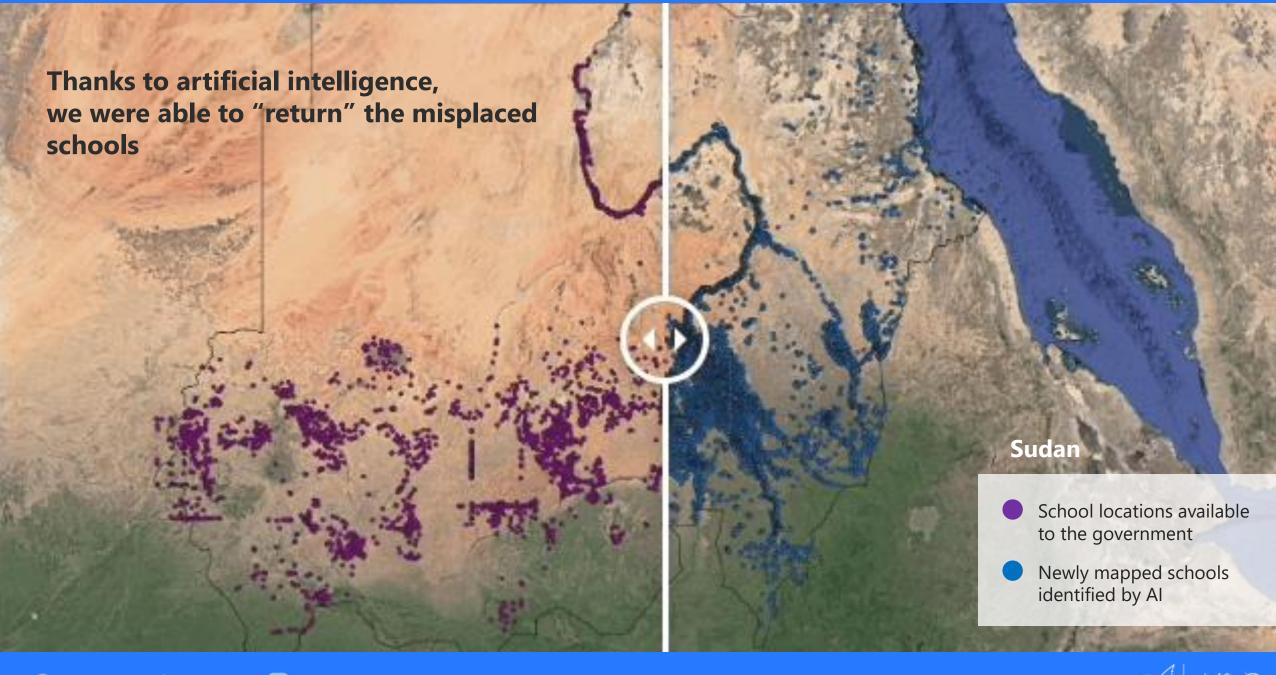






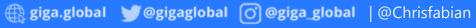














Schools are **beyond dots** on a map. They are centers of **learning and** hope.

It's a place where dreams are built and futures are made.











