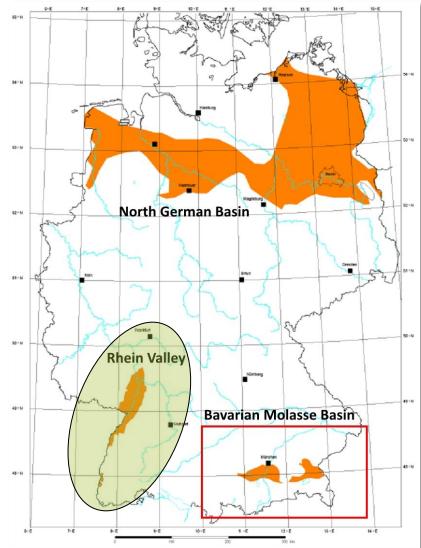


Deep Geothermal Project from the Perspective of a (Drilling) Contractor

Geothermal Workshop Veli Lošinj - August 2014



- In the early years of the new millennium, several investment companies used the enthusiasm to pursue geothermal energy to secure and acquire exploration licenses in Germany
- The majority of the companies (with few notable exceptions) were unfamiliar with the process to explore and drill for subsurface resources
- Regrettably, this resulted not only in insufficient geological planning, but cost cutting also lead to the use of unsuitable and inexperienced drilling contractors particular in the Rhein Valley area where several major incidents have been reported
- As the majority of the drilling activities were conducted within city limits to minimize infrastructure costs, the impact of these incidents has often lead to irreparable damages
- As a further consequence, geothermal projects in the Rhein Valley are essentially aborted and impossible to implement for the time being



Incidents in the Rhine Valley - Speyer

 In 2003, drilling activities for a geothermal project in Speyer discovered an oil field (Römerberg); the field is under development operated by Gas de France and presently produces some 5,000 boepd





Incidents in the Rhine Valley - Wiesbaden

- In 2003, drilling activities for a geothermal project in Speyer discovered an oil field (Römerberg); the field is under development operated by Gas de France and presently produces some 5,000 boepd
- Drilling for a geothermal project in Wiesbaden resulted in a water blowout right in front of the Finance Ministry



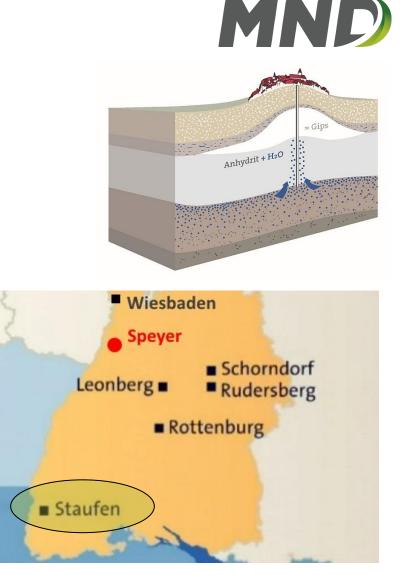




Incidents in the Rhine Valley - Staufen

- In 2003, drilling activities for a geothermal project in Speyer discovered an oil field (Römerberg); the field is under development operated by Gas de France and presently produces some 5,000 boepd
- Drilling for a geothermal project in Wiesbaden resulted in a water blowout right in front of the Finance Ministry
- Drilling for a geothermal project in Staufen resulted in punctuating an aquifer below an anhydrite layer - the anhydrite swells when in contact with water, causing the soil below the city to buckle and walls to crack



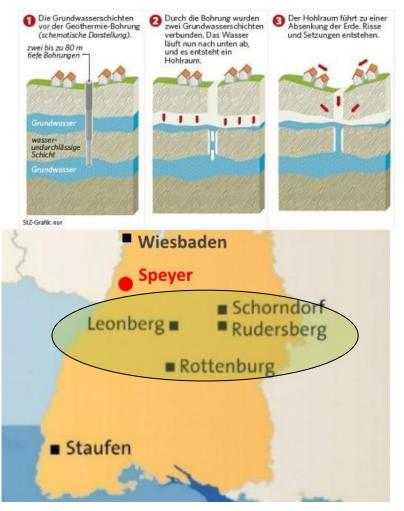


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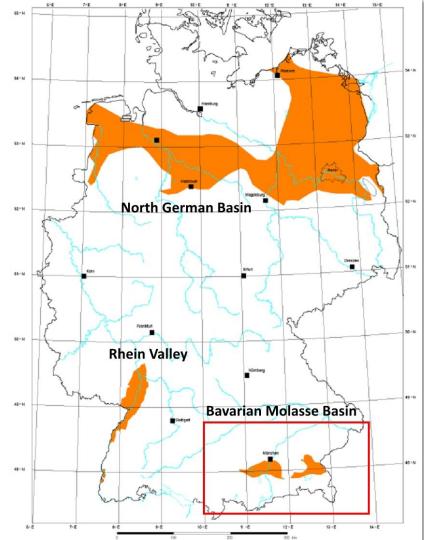
Incidents in the Rhine Valley - Rottenburg

- In 2003, drilling activities for a geothermal project in Speyer discovered an oil field (Römerberg); the field is under development operated by Gas de France and presently produces some 5,000 boepd
- Drilling for a geothermal project in Wiesbaden resulted in a water blowout - right in front of the provincial Finance Ministry
- Drilling for a geothermal project in Staufen resulted in punctuating an aquifer below an anhydrite layer - the anhydrite swells when in contact with water, causing the soil below the city to buckle and walls to crack
- Similar incidents were recorded in Rottenburg, Schorndorf, Rudersberg and Leonberg, where groundwater crossflows into a deeper aquifer





- Fortunately, the incidents in the Rhein Valley have not been experienced in the Bavarian Molasse Basin, where targets are **significantly deeper**, requiring extensive planning and permitting and the deployment of experienced drilling contractors
- The Bavarian Molasse Basin's hot aquifers in South Germany have historically been known for the usage of hydrothermal resources, main users of hydrothermal wells were spas for balneological applications
- Since spas use hot/warm water mainly in the 30 to 45°C range, they are not overly concerned about resource temperatures or even need to cool produced waters down (most times the produced geothermal water needs to be cooled to make it suitable for the spa)

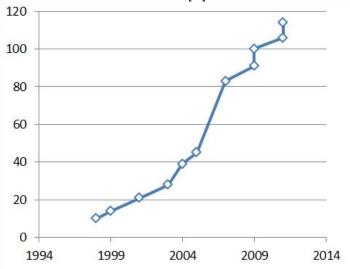


- However, over the past 15+ years, the development of geothermal project in the Bavarian Molasse Basin enjoyed a linear growth
- A dozen geothermal projects with a total of over 110 MW_[th] installed capacity (most of them including power generation), have been implemented mainly S-SE of Munich
- The Geretsried Project was planned to develop the deeper parts of the Jurassic aquifer

Project	Year	MW[th]
Erding	1998	10
Straubing	1999	4
Simbach	2001	7
Unterschleissheim	2003	7
Riem	2004	11
Pullach	2005	6
Unterhaching I	2007	38
Unterfoehring	2009	8
Aschheim	2009	9
Garching	2011	6
Poing	2011	8
0	Source: E	114

Regensburg Bavaria Freising Markti am Inn Altotting Munich Chiemsee Geretsried Austria

Installed Capacity MW_[th]



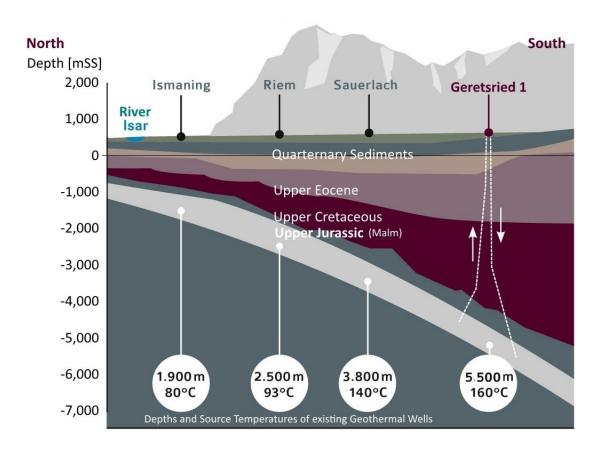


Regensburg The Geretsried Project was planned to develop the deeper parts of the Jurassic aquifer where Bavaria the expected temperature was predicted to be around 140+ deg C. Freising Marktl am Inr Altotting Munich O Salzburg Chiemsee Traunstein 0 Geretsried Austria Isotherms of Bavarian Molasse rerischer Wald Fränkische Alb Ries schwäbische Alb München 120 100 Geretsried enmolasse Nördliche Kalkalpen

Jobmann & Schulz (1989)

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- The Geretsried-1 well was laid out to reach the Upper Jurassic aquifer at around 5,500 mSS
- At the anticipated aquifer temperature of 140+ deg C, an inflow of 100 litre/sec was required for the geothermal power generation project

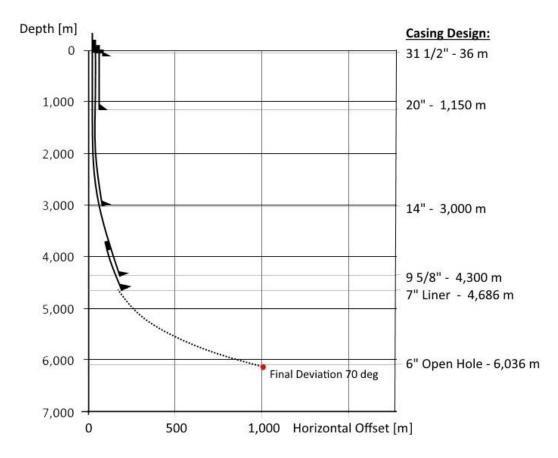


- The project owner selected the joint venture between Daldrup and MND Drilling and Services as contractor
- The rig proposed and used was a brand-new EURO Benteq 450 with a hookload capacity of 450 tons at 2,000 Brake-Horsepower
- The rig was mobilized and rigged up in late December 2013 and commenced drilling shortly afterwards



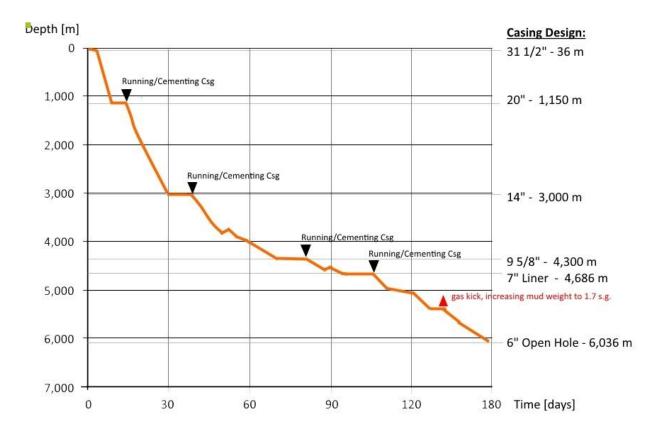
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- MND
- The well design called for conductor pipe, three subsequent casings and a liner
- The target of the Jurassic aquifer was planned to be drilled/completed as open hole
- The horizontal offset of the landing point was approx 1,000 m at a deviation of 70 deg





- The well design called for conductor pipe, three subsequent casings and a liner
- The target of the Jurassic aquifer was planned to be drilled/completed as open hole
- The horizontal offset of the landing point was approx 1,000 m at a deviation of 70 deg
- The well reached the target depth after almost 180 days after several technical difficulties were overcome during drilling



- Having reached TD (Total Depth as planned), the well was flow tested from the Upper Jurassic
- Unfortunately, the recorded inflow of some 10 l/sec was materially less than the prognosed 100 l/sec
- Although the inflow temperature was higher than expected (165 actual vs 140 Dec C prognosis), the total heat flow proved insufficient to make the well commercially viable
- The observed and unexpected gas inflow (as be seen at the flare on the photo) was an additional unplanned event
- Total well costs have accumulated to some 11.5 MM EUR (~ 16 MM USD)
- Subsequent negotiations with the insurance company to fund a proposed sidetrack did not succeed and the well was abandoned



	[EUR]
Planning and Engineering	400,000
Drilling Rig Mobilization	750,000
Site Preparation	1,750,000
Tangible Costs Drilling	2,200,000
Intangible Costs Drilling	4,680,000
Consumables	760,000
Drilling Rig De-Mobilization	1,000,000
Total Well Costs	11,540,000

Deep Geothermal Project in Bavaria - Economics



Pre-Drilling Economics assumptions used to establish venture and fund project:

Base Assumptions		Fill in value	
Parameter		Calculated	
Depth of the well	6,040	[m]	
Geothermal gradient	0.0255	[K/m]	
Reservoir temperature	154.0	[°C]	
Flow of the well	100.0	[l/s]	
Well head temperature	145.6	[°C]	
Reinjection temperature	83.0	[°C]	
Conversion efficiency thermal power	96.0	[%]	
Full load hours per year	8,000	[h]	
Thermal Power	25.1	[MW]	
Thermal Energy	201.1	[GWh]	
Heating hours per year	3,200	[h]	
Heating energy per year	80.5	[GWh]	
Annual growth heat sales	3.0	[%p.a.]	
District heating wholesale price per MWh	50.0	[EUR]	
Electricity per year	14.5	[GWh]	
Received price per MWh electricity sold	75.0	[EUR]	
Size of electric power station	2.6	[MW]	
Total Investment	49.7	[MM EUR]	
Conversion efficiency electric power	12.0	[%]	
Price increase for electricity bought	2.0	[%p.a.]	
Price increase general costs		[%p.a.]	
Price of CO ₂ Emission	5.0	[EUR]	
Capacity of 1 W =	1.16222	[kcal/h]	

CAPEX				
Parameter	Depreciation			eciation
Well Drilling	25.0	[MM EUR]	30	[yrs]
Drilling Contingency	2.5	[MM EUR]	30	[yrs]
Building and Land	1.2	[MM EUR]	15	[yrs]
Submersible Pump	2.0	[MM EUR]	5	[yrs]
Heating Losses	3.0	[MM EUR]	5	[yrs]
District Heating Pipeline	10.0	[MM EUR]	30	[yrs]
Plant and Facilities	5.0	[MM EUR]	20	[yrs]
Other/Miscellaneous	1.0	[MM EUR]	5	[yrs]
Total CAPEX € million	49.7	[MM EUR]		

OPEX Parameter

48.0	[MEUR p.a.]
0.0	[MEUR p.a.]
0.0	[MEUR p.a.]
0.0	[MEUR p.a.]
200.0	[MEUR p.a.]
300.0	[MEUR p.a.]
0.0	[MEUR p.a.]
0.0	[MEUR p.a.]
100.0	[MEUR p.a.]
648.0	[MEUR p.a.]
	0.0 0.0 200.0 300.0 0.0 0.0 100.0

<u>Results</u>				
	ЪВ	т	AT	
Internal rate of return (ROR)	ç	9.5%	8.6%	[%]
Net present value (NPV)		16.4	11.6	[MM EUR]
Pay back period		13.9	15.6	[years]

Deep Geothermal Project in Bavaria - Economics



Although temperature was higher, a 72 l/sec flow was needed for break-even

Base Assumptions		Fill in value
Parameter		Calculated
Depth of the well	6,040	[m]
Geothermal gradient	0.028	[K/m]
Reservoir temperature	169.1	[°C]
Flow of the well	72.0	[l/s]
Well head temperature	160.7	[°C]
Reinjection temperature	91.6	[°C]
Conversion efficiency thermal power	96.0	[%]
Full load hours per year	8,000	[h]
Thermal Power	20.0	[MW]
Thermal Energy	159.8	[GWh]
Heating hours per year	3,200	[h]
Heating energy per year	63.9	[GWh]
Annual growth heat sales	3.0	[%p.a.]
District heating wholesale price per MWh	50.0	[EUR]
Electricity per year	11.5	[GWh]
Received price per MWh electricity sold	75.0	[EUR]
Size of electric power station	2.1	[MW]
Total Investment	49.7	[MM EUR]
Conversion efficiency electric power	12.0	[%]
Price increase for electricity bought	2.0	[%p.a.]
Price increase general costs	2.0	[%p.a.]
Price of CO ₂ Emission	5.0	[EUR]
Capacity of 1 W =	1.16222	[kcal/h]

CAPEX					
Parameter		Depreciation			
Well Drilling	25.0	[MM EUR]	30	[yrs]	
Drilling Contingency	2.5	[MM EUR]	30	[yrs]	
Building and Land	1.2	[MM EUR]	15	[yrs]	
Submersible Pump	2.0	[MM EUR]	5	[yrs]	
Heating Losses	3.0	[MM EUR]	5	[yrs]	
District Heating Pipeline	10.0	[MM EUR]	30	[yrs]	
Plant and Facilities	5.0	[MM EUR]	20	[yrs]	
Other/Miscellaneous	1.0	[MM EUR]	5	[yrs]	
Total CAPEX € million	49.7	[MM EUR]			

OPEX Parameter

Parameter		
Increase in provisions	48.0	[MEUR p.a.]
Material and third party costs	0.0	[MEUR p.a.]
thereof electric power	0.0	[MEUR p.a.]
thereof oil	0.0	[MEUR p.a.]
Personnel costs	200.0	[MEUR p.a.]
Other operating expenses	300.0	[MEUR p.a.]
Other operating	0.0	[MEUR p.a.]
Start up costs	0.0	[MEUR p.a.]
Maintenance	100.0	[MEUR p.a.]
Total OPEX	648.0	[MEUR p.a.]

Results

	BT	A	T		_
Internal rate of return (ROR)	6.3%		6.0%	[%]	I
Net present value (NPV)	1.5		0.0	[MM E	UR
Pay back period	19.2		20.0	[years]

 At assumed 72 l/sec the project NPV is zero; at the actually observed flow of 10 l/sec project was uneconomic

Geothermal Projects - Lessons Learned



- Geothermal project require at least as much technical preparation as any other deep drilling project
- Confidence in geothermal projects is seriously shattered in CEE, trust needs to be rebuilt
- Present energy/electricity prices discourage investors to fund large(r) and risky geothermal projects

Thank You