



Cloud Computing Pay-per-Use for On-Demand Scalability Why Now?

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*Cloud Computing: Pay-per-Use
for On-Demand Scalability*

The Israeli Association
of Grid Technologies (IGT)

About IGT

Knowledge sharing and networking Grid/Cloud Technologies – Industry Oriented



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<http://www.cloudcomputing.org.il>



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Cloud computing is about much more than technological capabilities.

Technology is the mechanism, but, as in any shift in business, the driver is economics.

Nicholas Carr, The author of "The Big Switch"

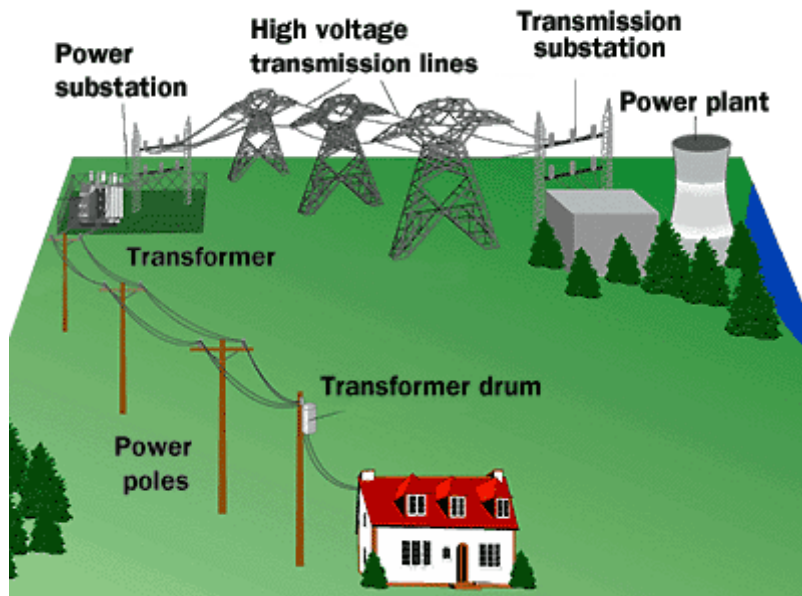
**We want to pay only for what we use
And we want to control it accurately.**



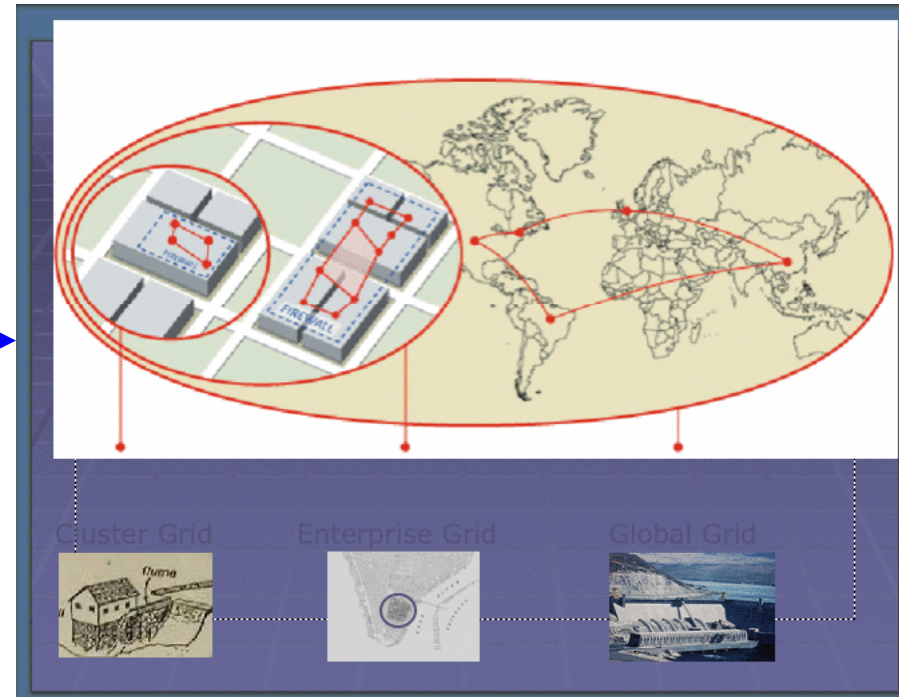


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Cloud is the business implementation of the Grid Philosophy



Power Grid



Compute Grid

Provides On-Demand Transparent Services

Pay per Use

The Network is the Computer

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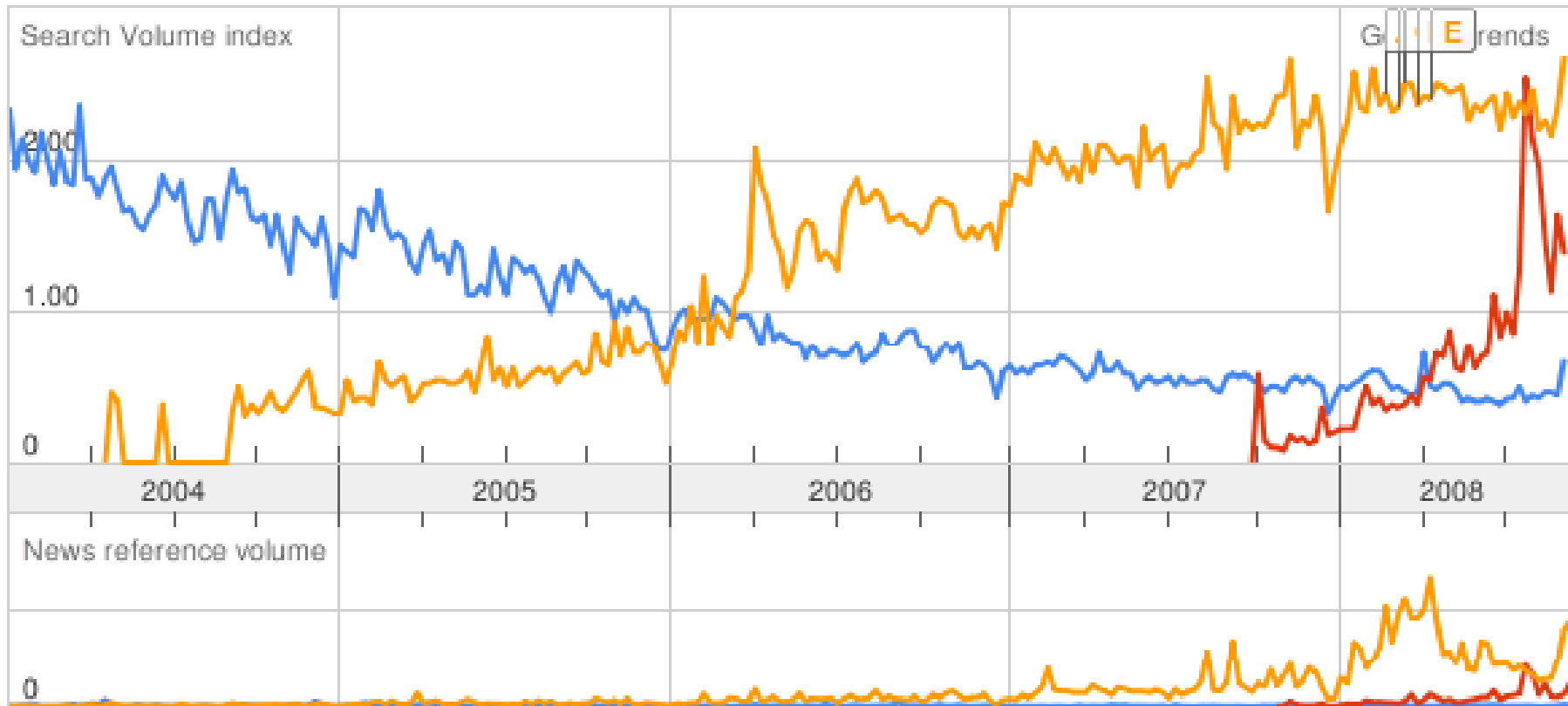


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Popularity



grid computing 1.00 cloud computing 0.14 virtualization 1.26



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Grid and Clouds



Issue	Classic Grid Computing	Cloud computing
Why we need it? (The Problem)	To enable the R&D community to achieve its research goals in reasonable time. Computation over large data sets, or of paralleizable compute-intensive applications.	Reduce IT costs. On-demand scalability for all applications , including research, development and business applications.
Main Target Market	First - Academia Second – certain industries	Mainly Industry
Business Model – Where the money comes from?	Academia Sponsor-based (Mainly government money). Industry pays Internal Implementations.	Hosted by commercial companies , paid-for by users. Based on the economies of scale and expertise. Only pay for what you need, when you need it: (On- Demand + Pay per Use).

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Cloud Market



"The future is about having a platform in the cloud,"

Microsoft Chief Steve Ballmer said of the trend in a July, 2008 e-mail to employees.

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***“By 2012,
80 percent of Fortune 1000 companies
will pay for
some cloud computing service,***

And

***30 percent of them
will pay for
cloud computing infrastructure”.***

Gartner, 2008



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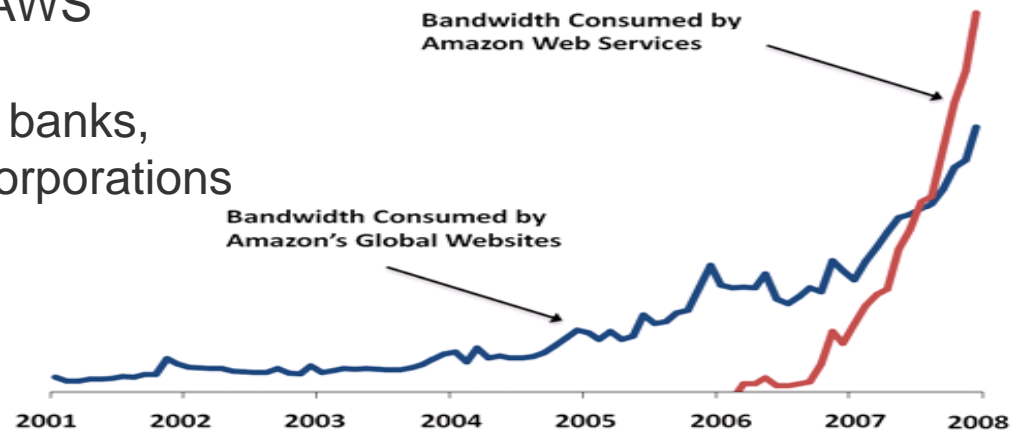
EC2 – “Google of the Clouds”



According to Vogels, 370,000 developers have registered for Amazon Web Services since their debut in 2002, and the company now spends more bandwidth on the developers than it does on e-commerce.

http://www.theregister.co.uk/2008/06/26/amazon_trumpets_web_services/

- In the last two months of 2007 usage of Amazon Web Services grew by 40%
- \$131 million revenues in Q1 from AWS
- 60,000 customers
- The majority of usage comes from banks, pharmaceuticals and other large corporations

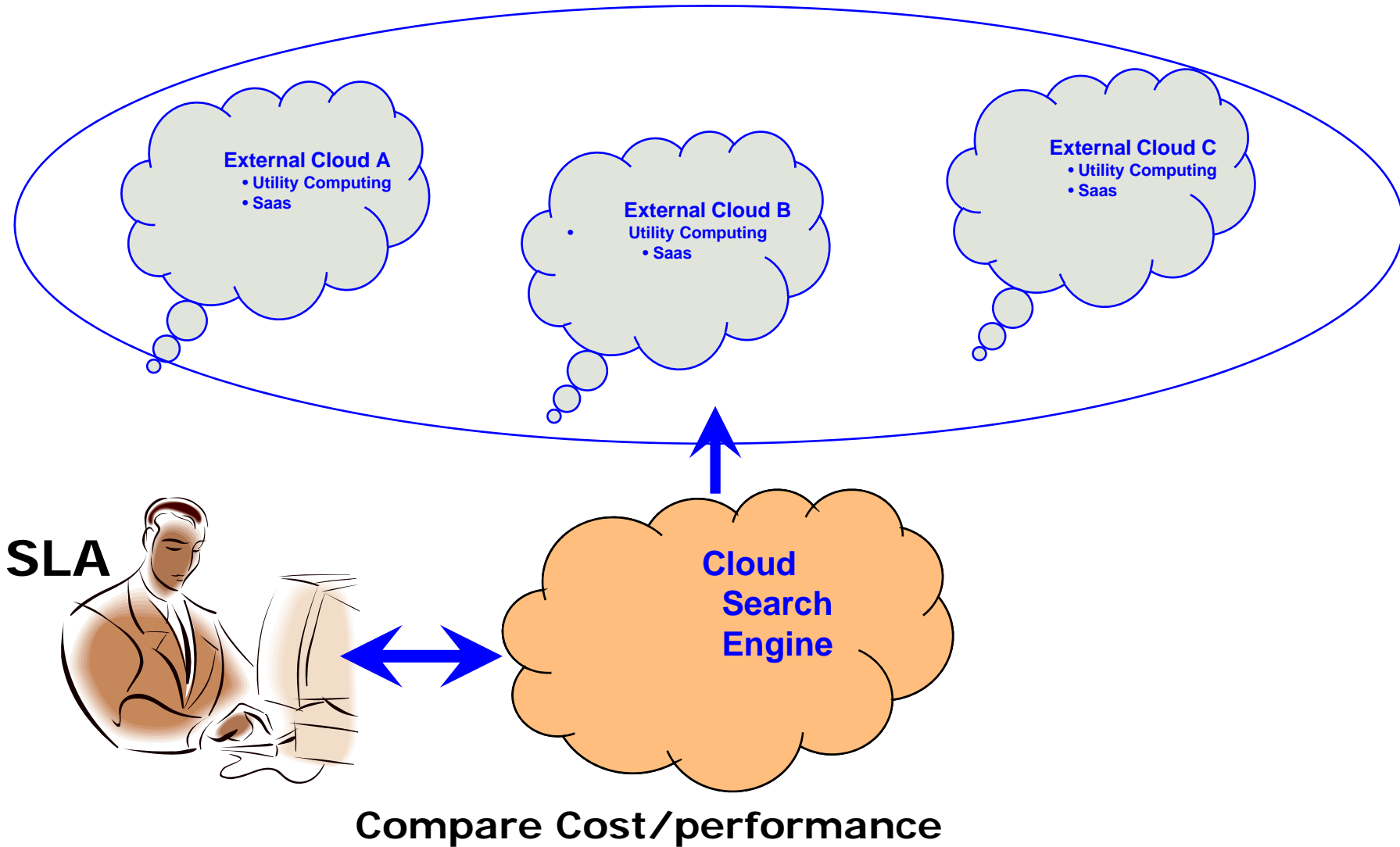


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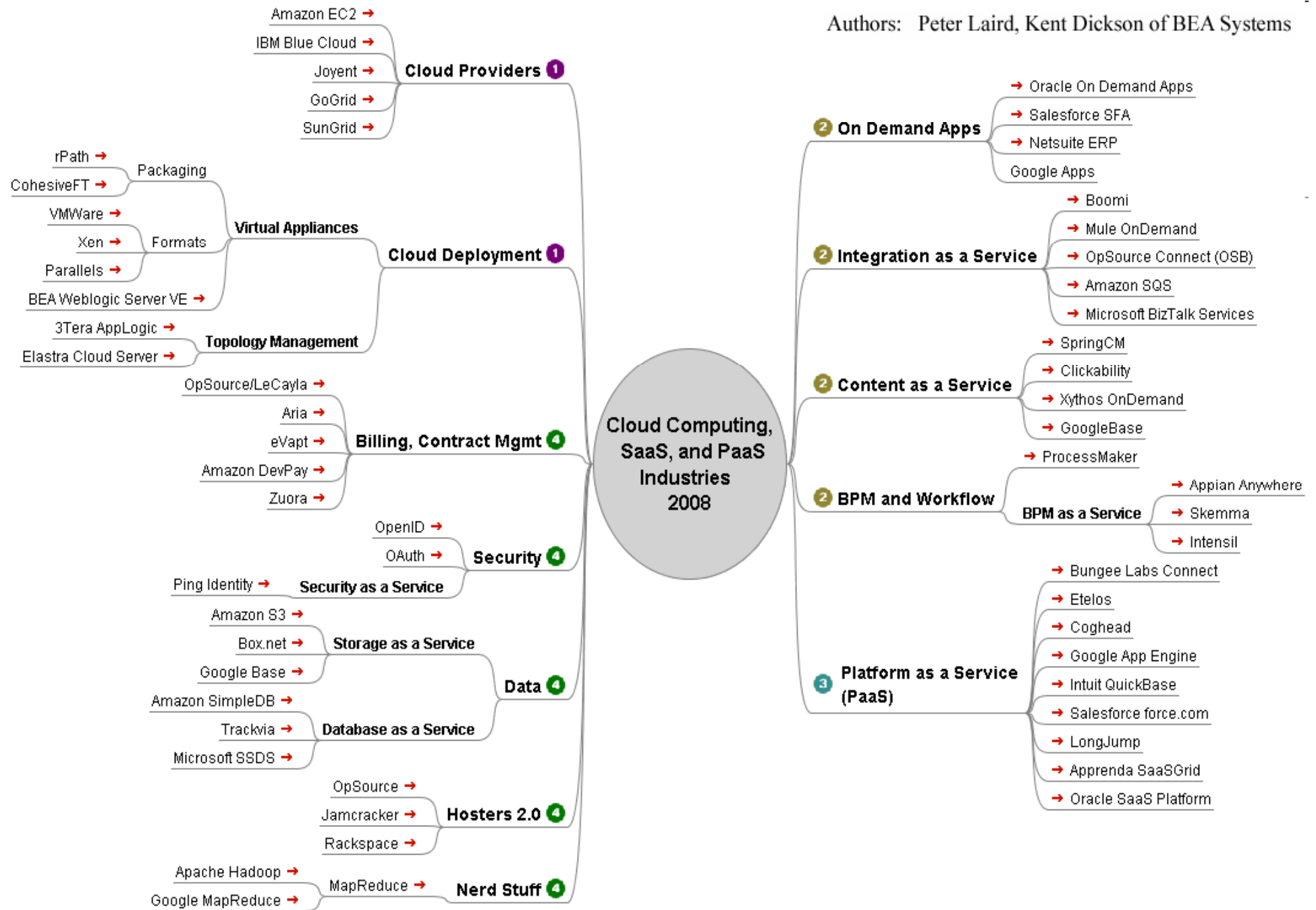
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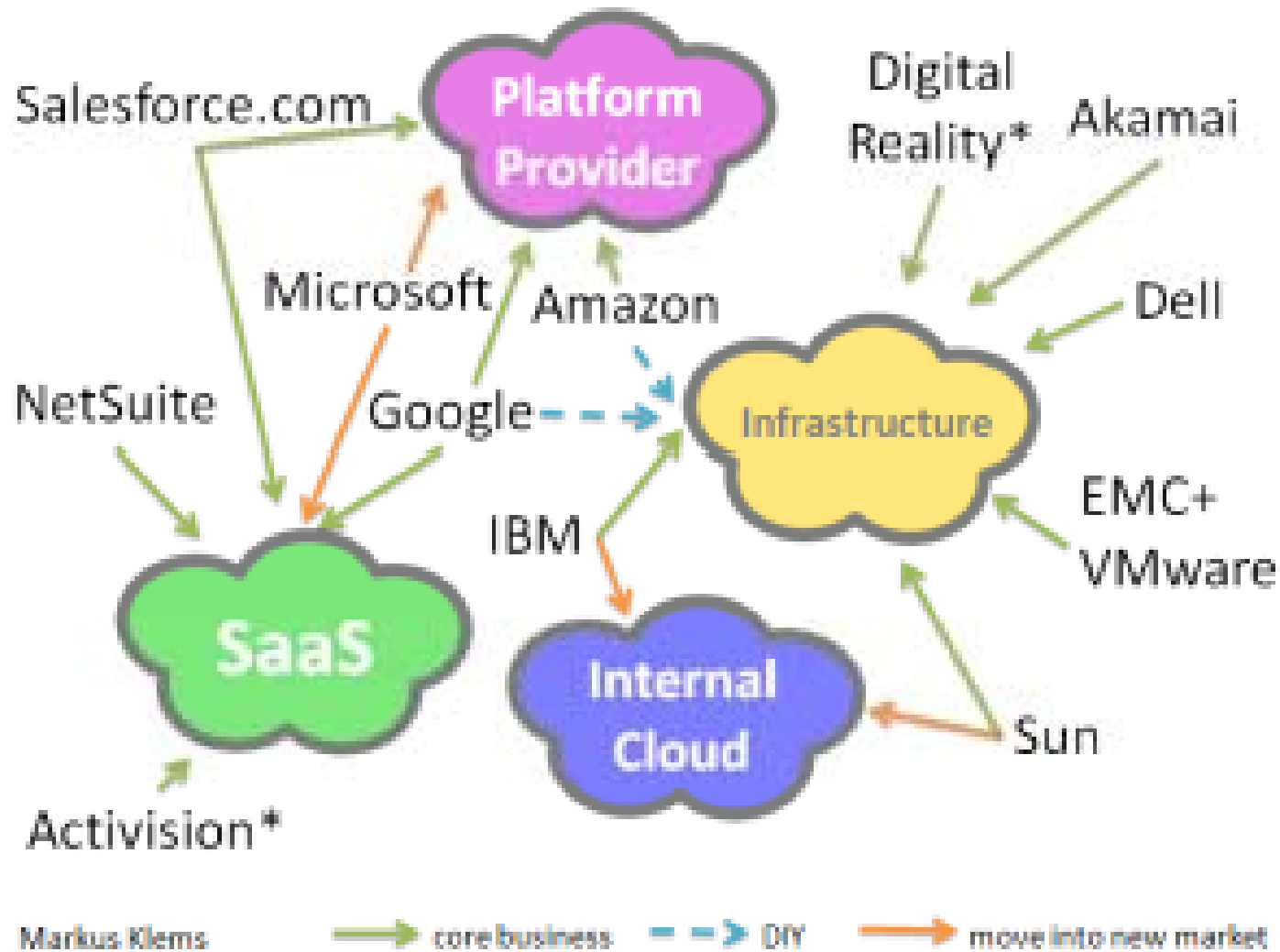
Coming up - The Cloud Market

Where do you want to Cloud today?



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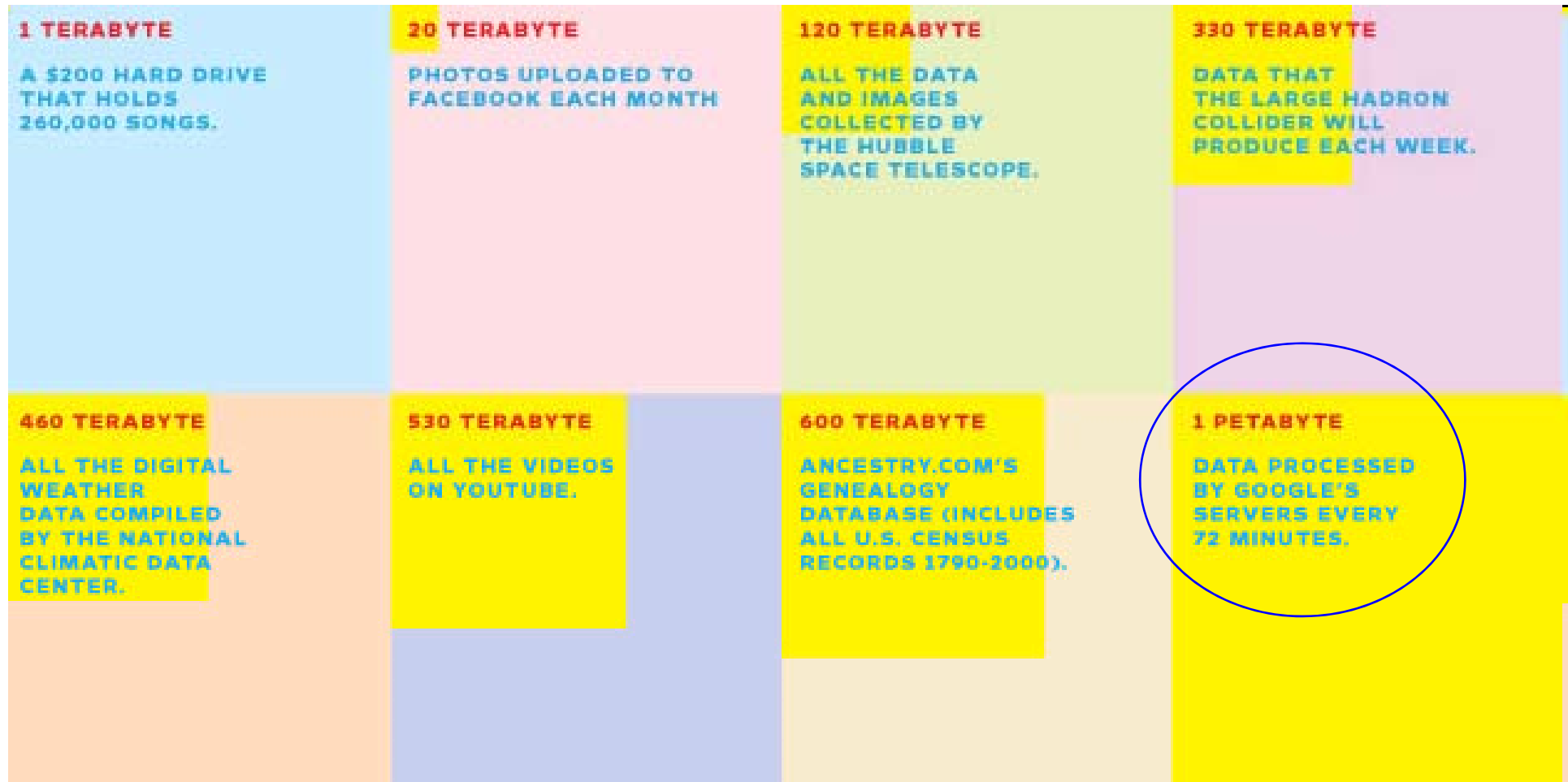
Why Now?

**Its all about the economics of scalability
Enabled by technology maturity**

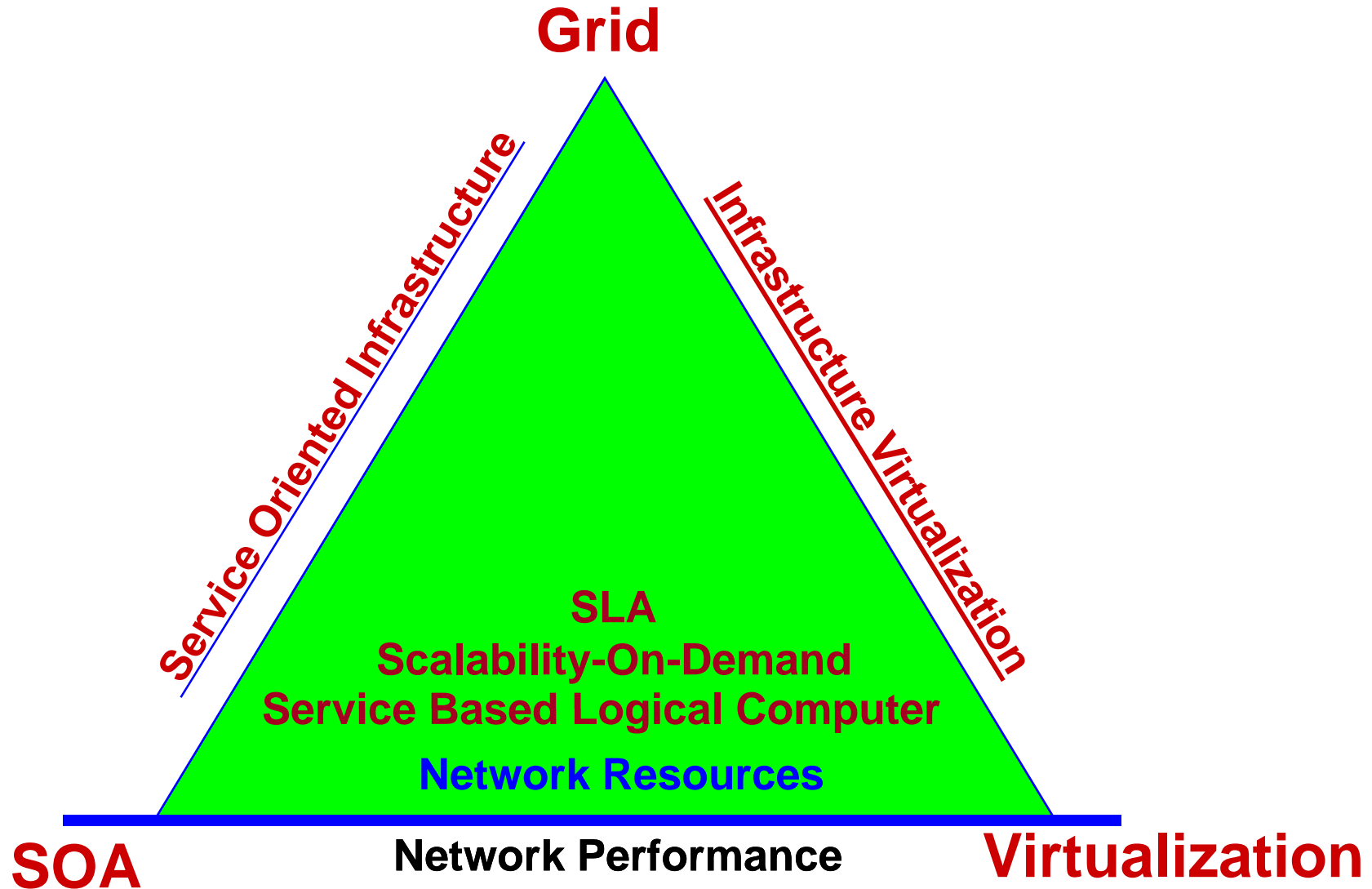
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On-Line Data Growth needs On-Demand Scalability



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The Virtualization Technologies – More Software on less Hardware
Multi Core and RAM size
LAN/WAN Performance
Internet maturity: Bandwidth & Web 2.0

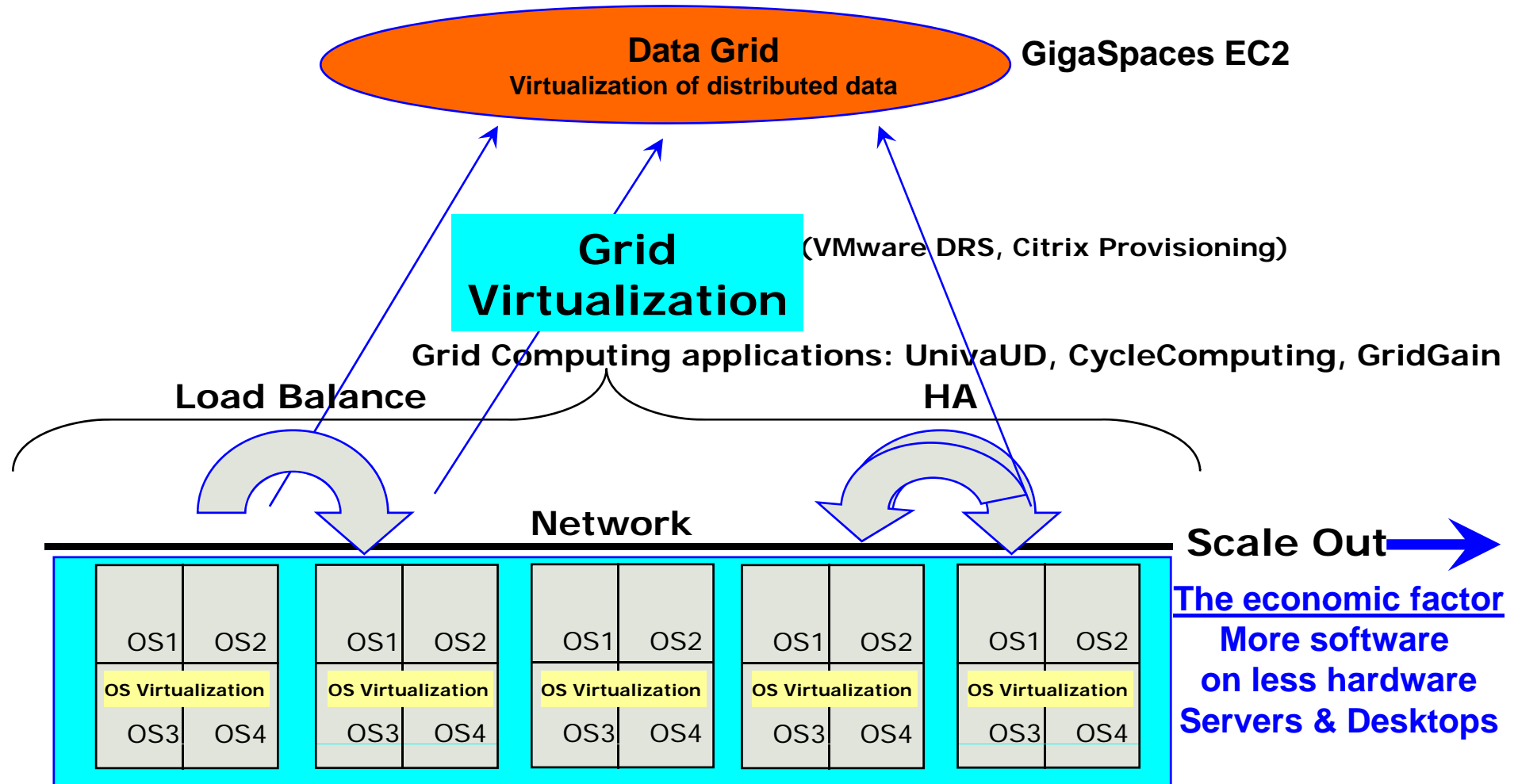
Thanks in part to multi-core processors, it “doesn't even make sense” to run a machine without a virtual layer.

By the end of next year, VMware should have the technology to allow for seamless switching between in- house and external clouds.

Mendel Rosenblum, co-founder and chief scientist of VMware

**Open Virtualization Format (OVF)
1.0.0a is made public by DMTF**

Why Now? (Virtualization)



The economic factor
More software
on less hardware
Servers & Desktops

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The Virtualization Spectrum

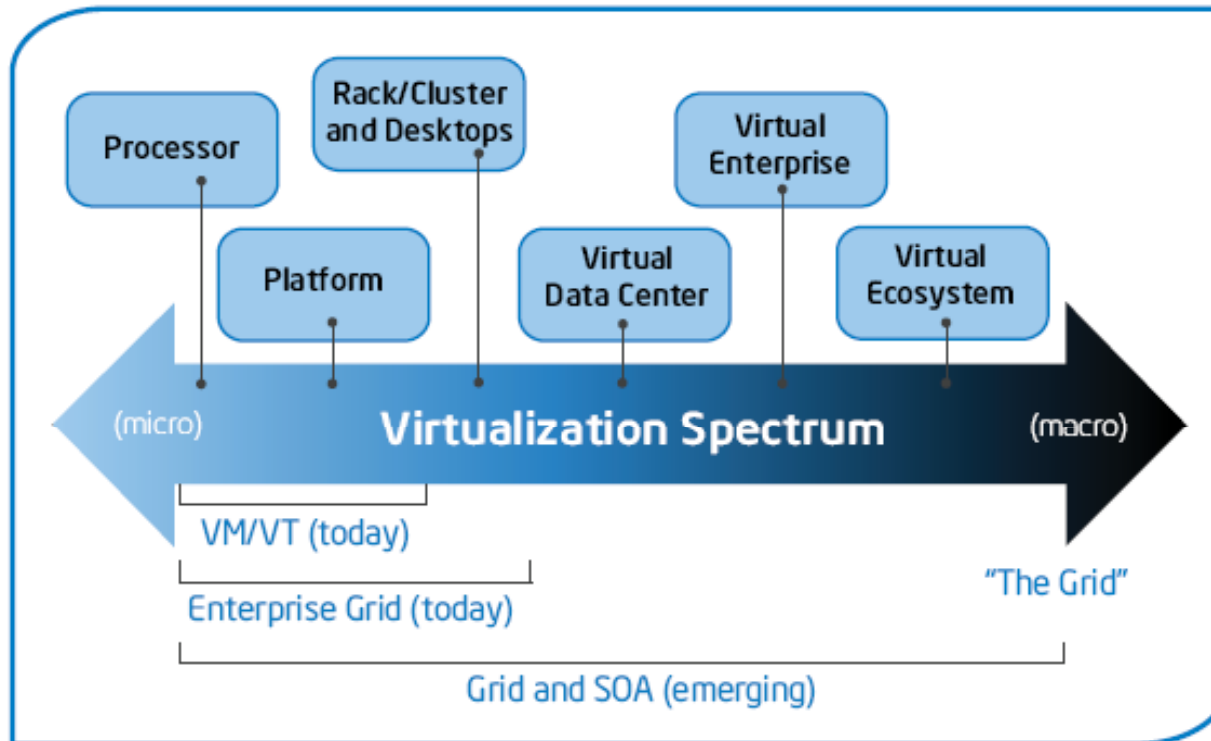
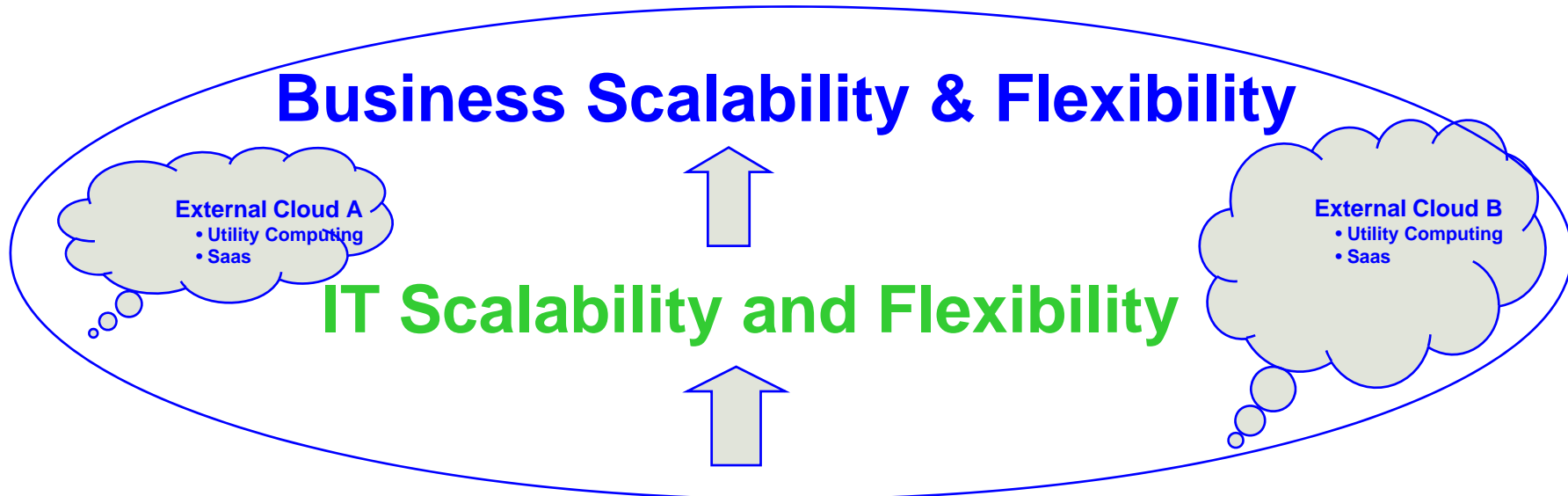
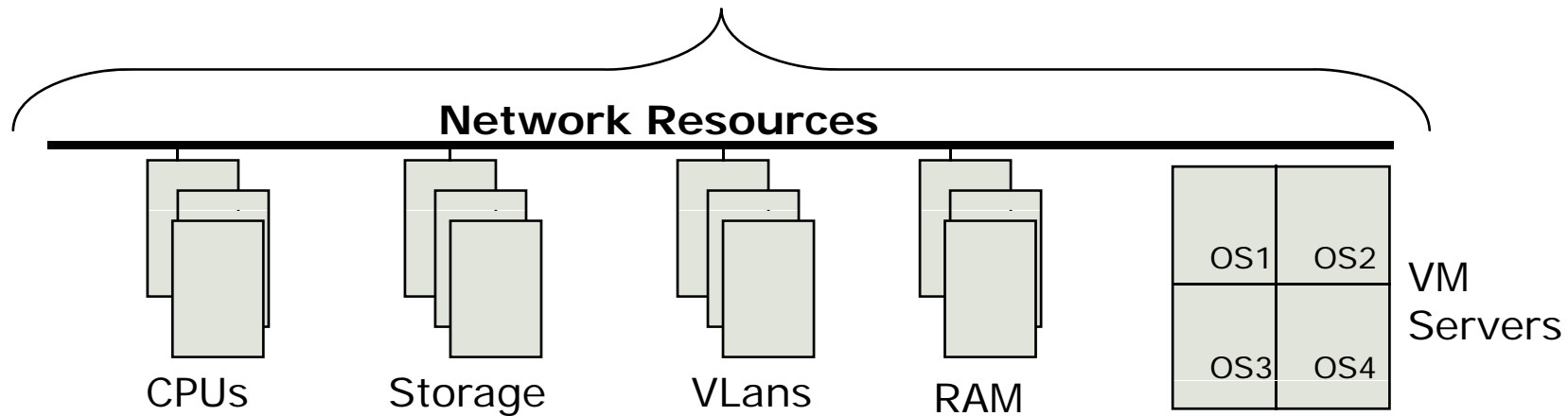


Figure 1. The virtualization spectrum

(Source: Intel 2006)



Service-Oriented Infrastructure Virtualization



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Why Now? (Economy)

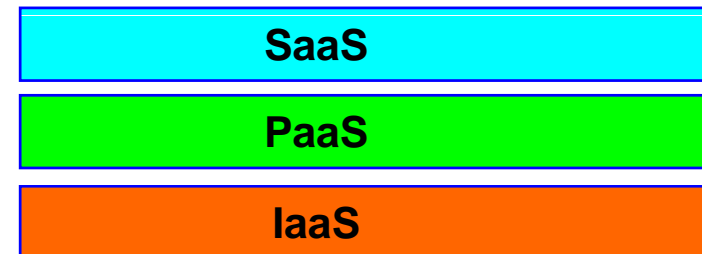
- CIOs -> Do more with Less (Energy costs / Recession will boost it)
- Lower cost for Scalability
- Enterprise IT budget - Spending 80% on MAINTENANCE
- In average, we utilize only 15% of our computing resources capacity
- Peak Times economy
- The Enterprise IT is not its core business
- Psychology of Internet/Cloud trust (SalesForce, Gmail, Internet banking, etc.)
- Ideal for Developers & SMB

Why Now? (Benefits)



- **Cost savings, leveraging economies of scale**
- **Pay only for what you use**
- **Resource flexibility**
- **Rapid prototyping and market testing**
- **Increased speed to market**
- **Improved service levels and availability**
- **Self-service deployment**
- **Reduce lock-in and switching costs**

- VM Based (EC2, GoGrid)
- Storage Based (EMC, S3)
- Customers Applications based (Google)
- Cloud Applications based (SalesForce)
- Grid Computing/HPC/GPGPU Applications
- Mobile Clouds (iPhone UI, WEB APPS)
- Private Clouds
- Cloud of Clouds



- Security and Trust
- Customer SLA – compare Cost/Performance
- Dynamic VM migration – Unique Universal IP
- Clouds Interoperability
- Data Protection & Recovery
- Standards: Security, SLA, VMs
- Management Tools
- Integration with Internal Infrastructure
- Small compact economical applications
- Cost/Performance prediction and measurement
- Keep it Transparent and Simple

- **Cloud Computing - The New IT Economy**
- **Pay-per-Use for On-Demand Scalability**
- **All major vendors are investing in Clouds**
- **Cloud Trading Market will evolve**
- **VM will be mobile across clouds**
- **Mobile phones (iPhone) cloud users**
- **International implications (Access to Data)**

Thank you!

See you at IGT2008

The World Summit of Cloud Computing
December 1-2, 2008, Israel



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