

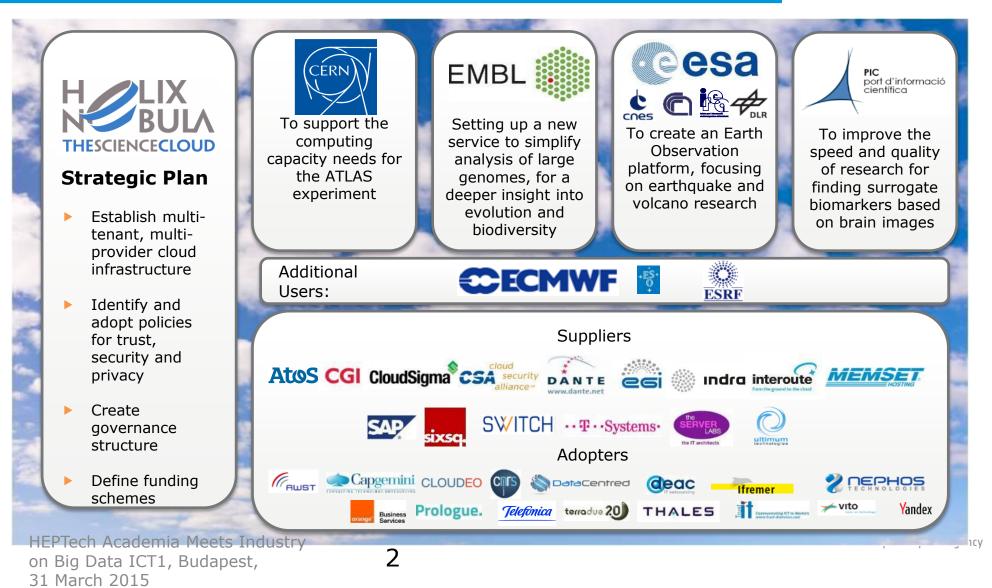
# Earth Observation Data to build a value chain from science to business

Wolfgang Lengert (ESA)

HEPTech Academia Meets Industry on Big Data ICT1, Budapest, 31 March 2015

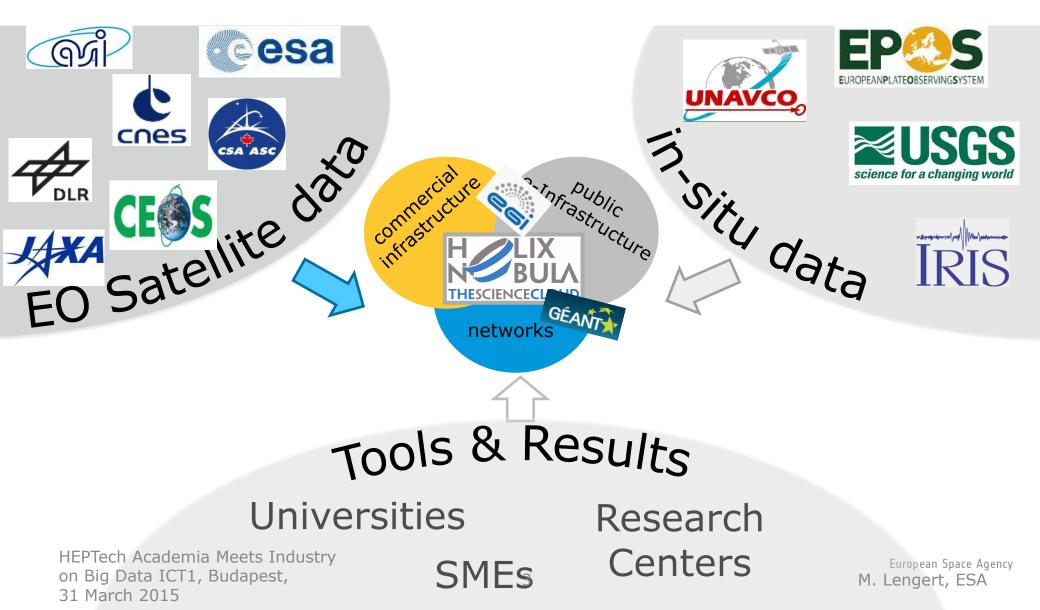
# The Helix Nebula Initiative





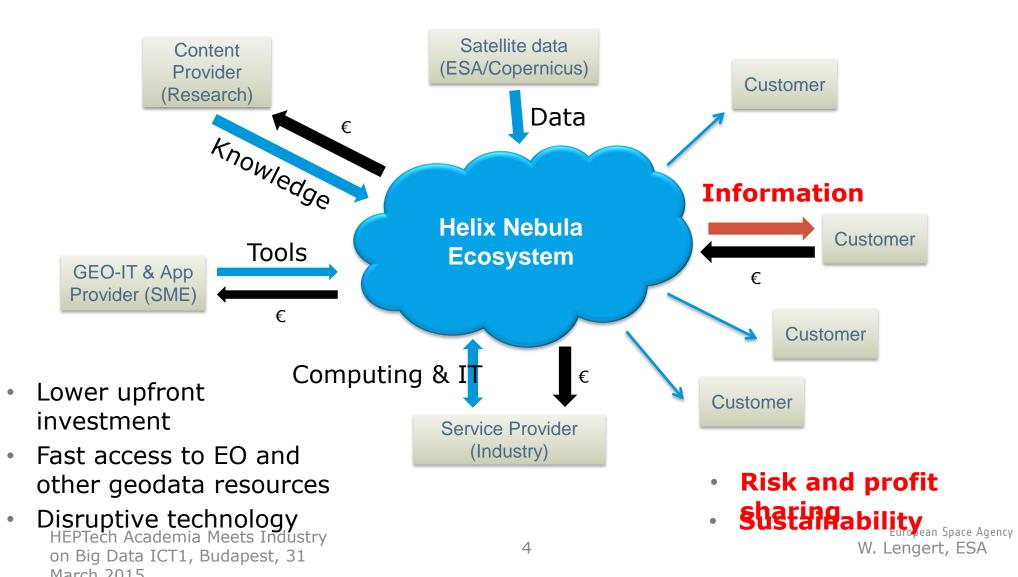
### Supersites Exploitation Platform: Infrastructure concept for science use





### HN derived business model: Information as a Service: Science interfacing with private sector







- Starting with several classical demand supplier approach (one-to-one relationship with a defined value chain) validating the HN business model
- 2. Elaborating, based on the classical contractual value chains, a common market place. Participants are agreeing mutually on a (i) common architecture, (ii) contributing with bits & pieces they consider essential to be adopted by their partners and performing a gap analysis



# **Building the Value Chain**

### Value Chain 1

## ATOS with IPR from CNR/IREA (Italian R&D)

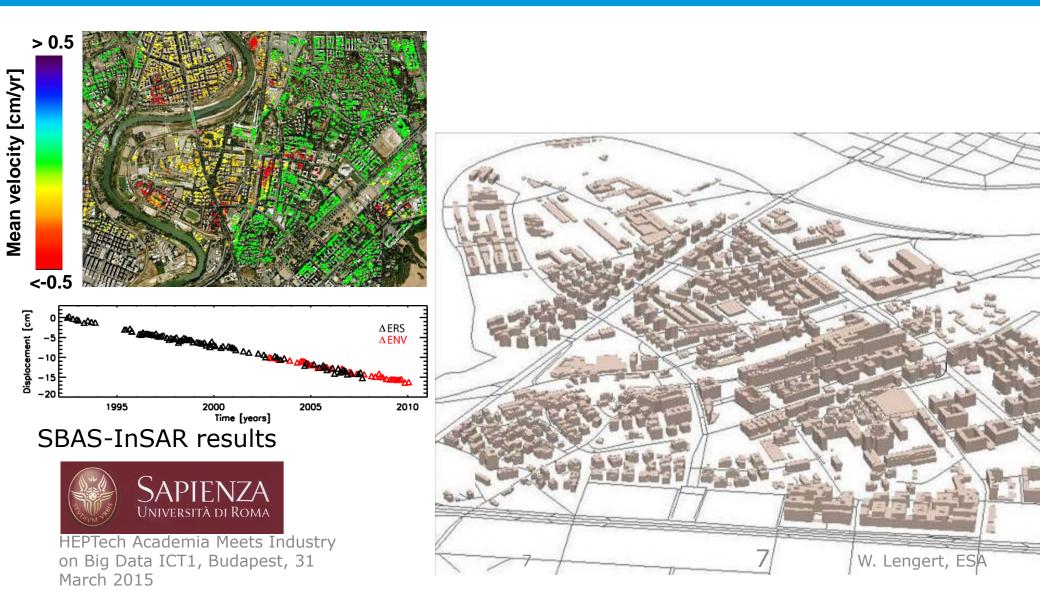




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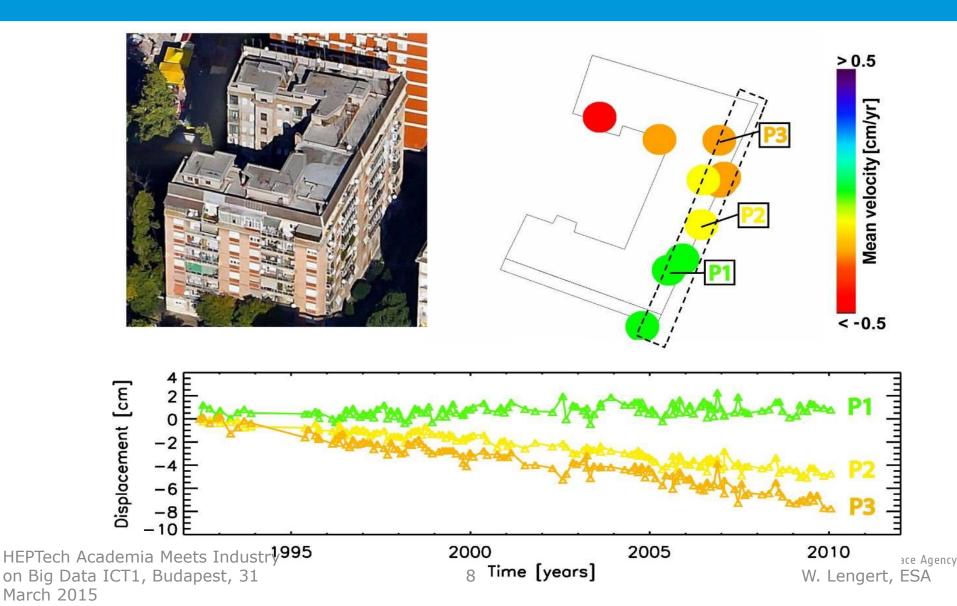
# Rome: Integration of SBAS-InSAR results and digital catalogues of buildings





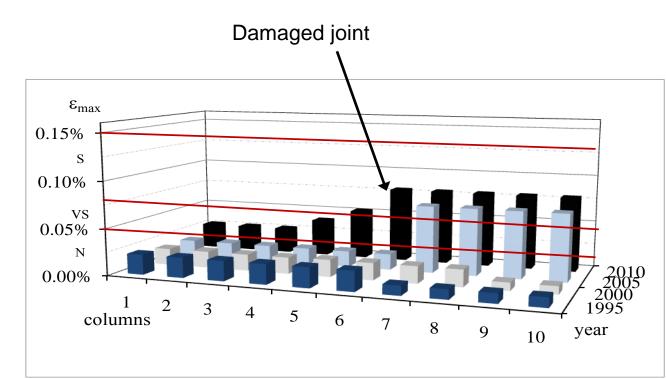
# Rome: Integration of SBAS-InSAR results and digital catalogues of buildings





# Rome: large scale damage assessment of buildings





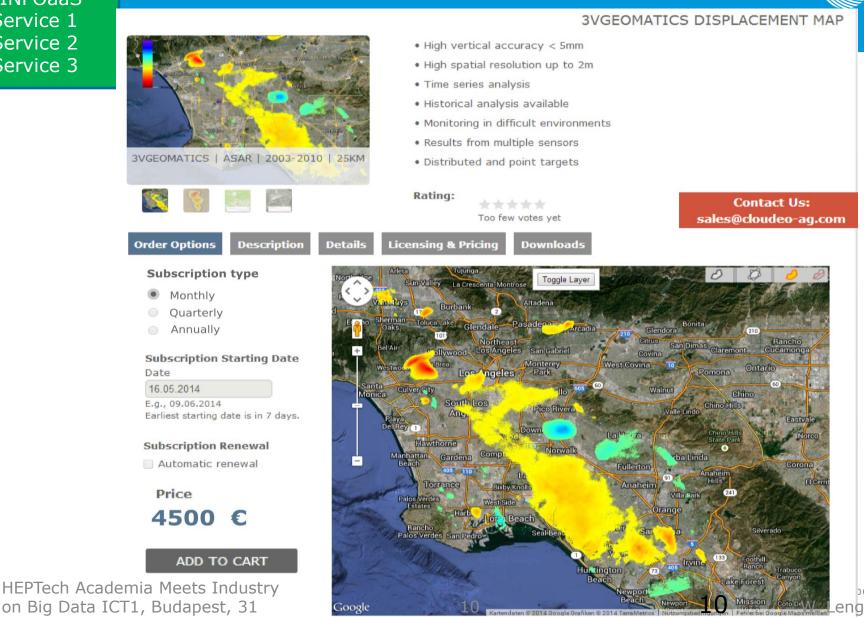
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#### Information Store INFOaaS x Service 1 o Service 2 o Service 3

March 2015

#### Service 1 is: 3vGeomatics Displacement Map





pean Space Agency engert, ESA InfoaaS stimulus example: Provision of Hydropower Information Facing the renewable energy challenge



### Value Chain 2

### T-System with IPR from VISTA (SME)

· · T · · Systems ·

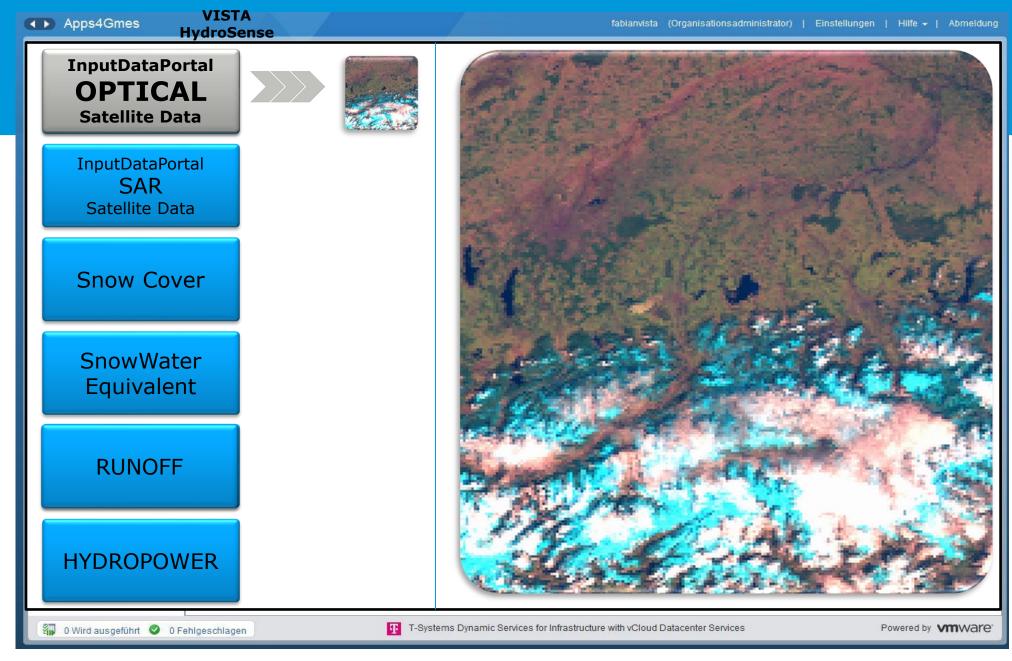


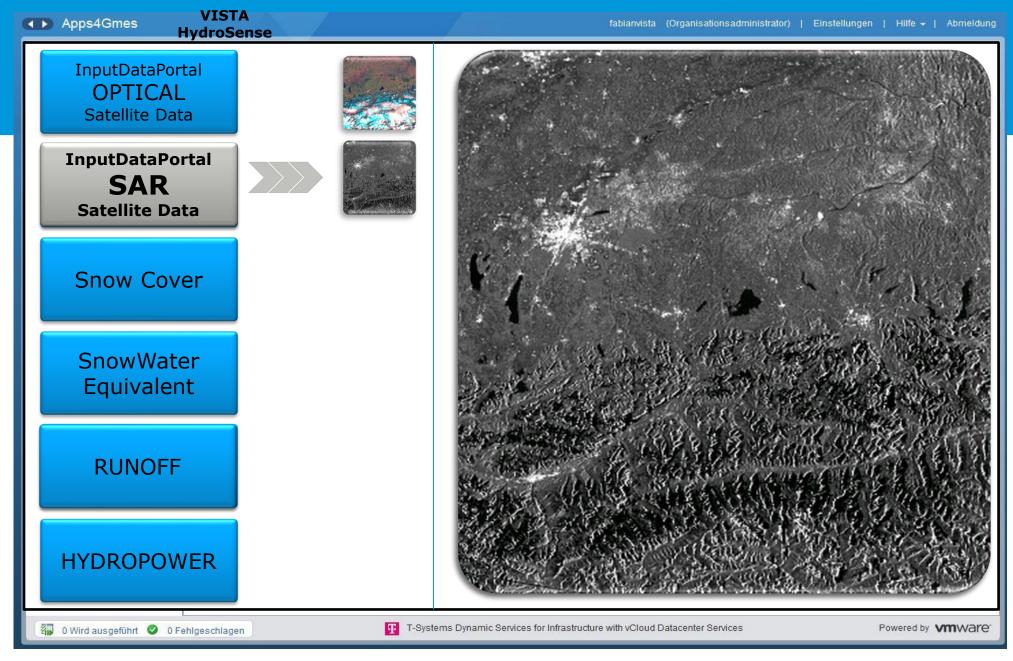
HEPTech Academia Meets Industry on Big Data ICT1, Budapest, 31 March 2015 InfoaaS stimulus example: Provision of Hydropower Information Facing the renewable energy challenge

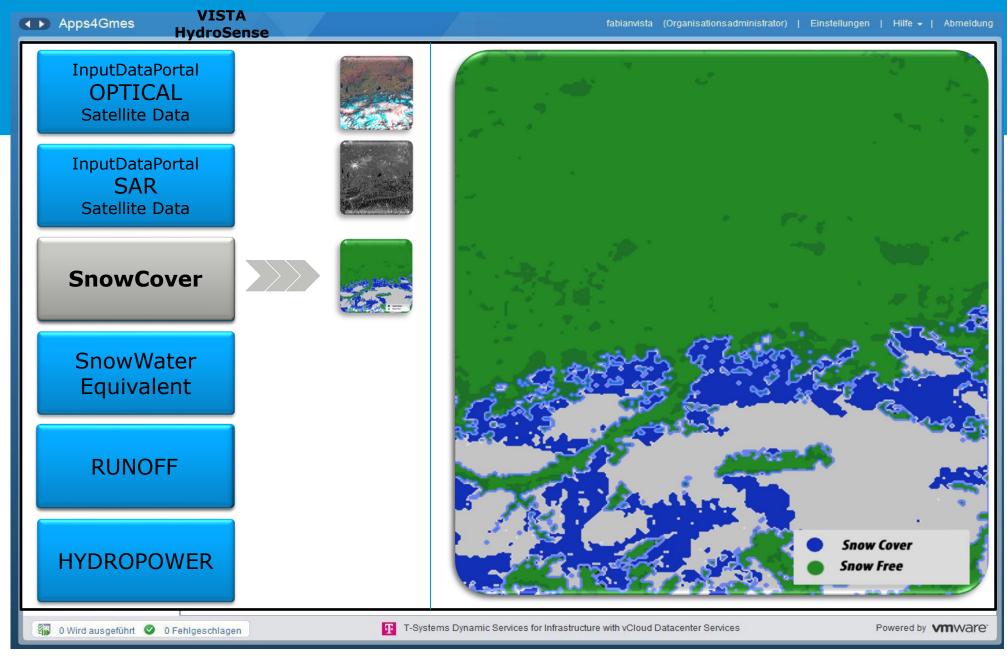


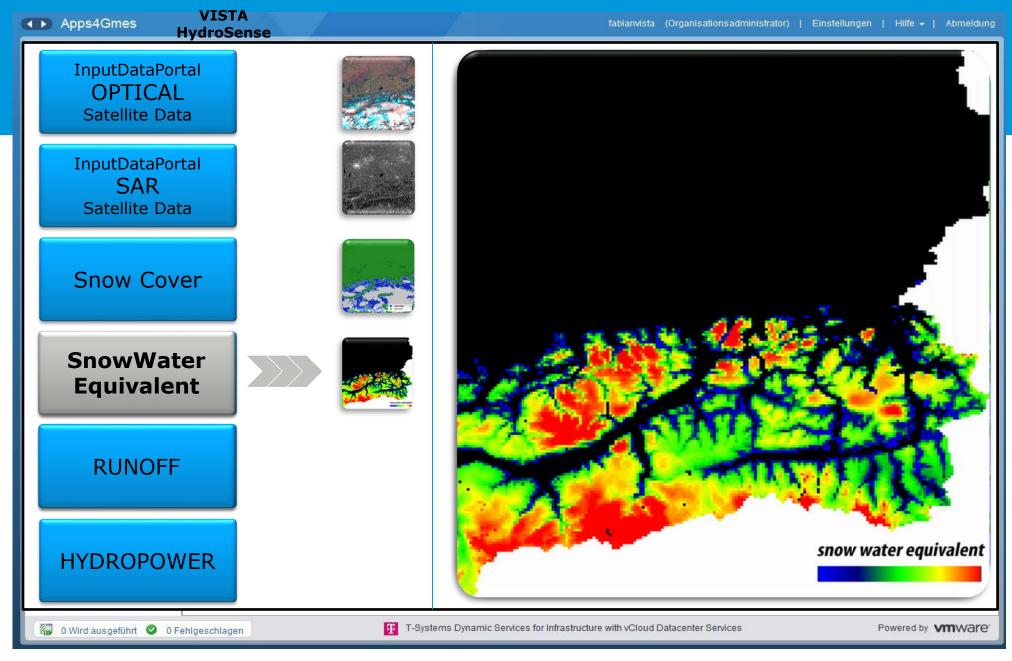
#### **European Facts**

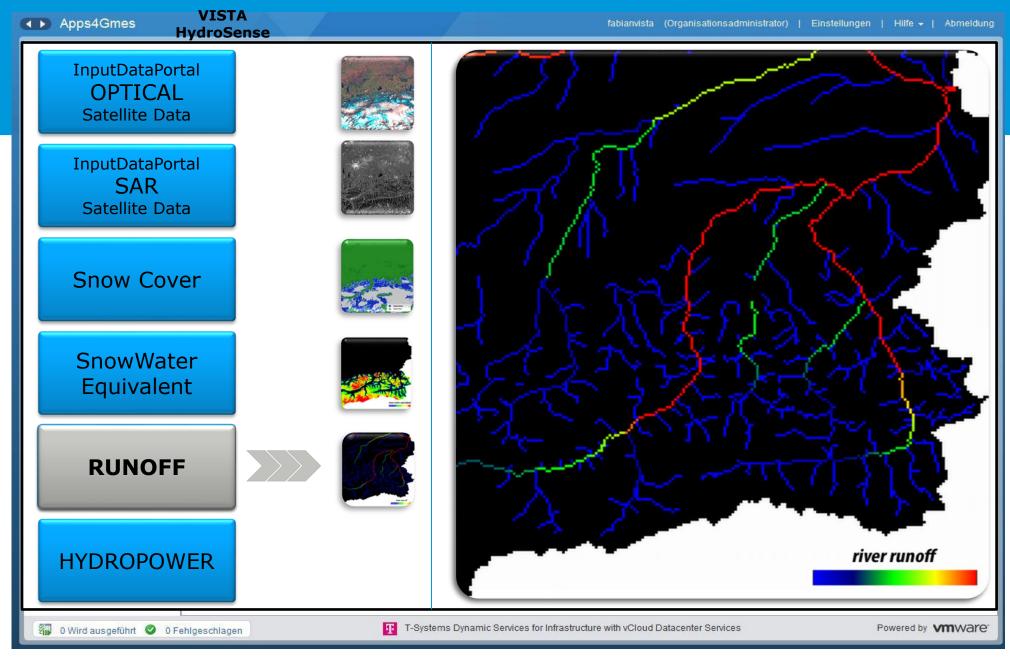
- Hydroelectric power is the most efficient and planable renewable energy source
- Around 16 % of Europe's electricity comes from hydroelectric power
- Annual turnover in the EU in 2011: more than € 137 billion
- Hydroelectric power production is highest in the Northern and Alpine countries
- Optimizing the design and management of the energy grid as challenge

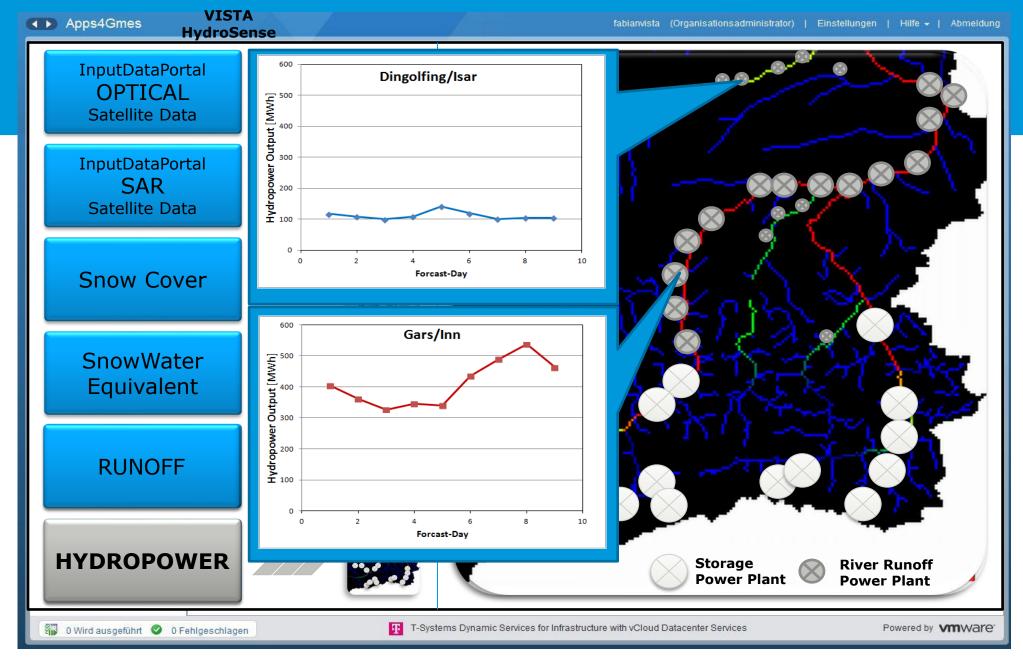






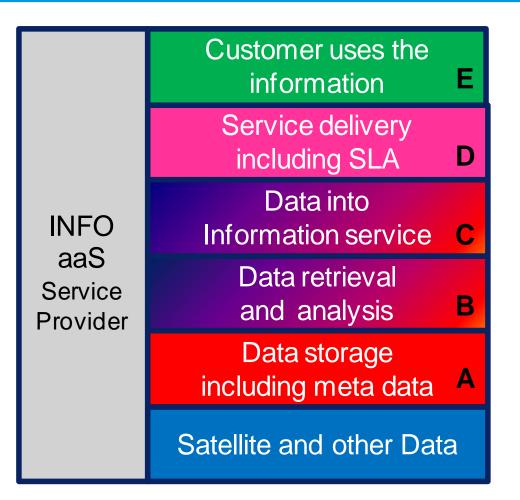






### esa

### **InfoaaS Overall Model**



<u>Challenge:</u> Contracting and liability throughout the value chain



The partners are:

- supporting the structural characteristics of the market
- sharing IPRs and tools ensuring creation of a homogenous marketplace (e.g. accounting, invoicing, payments, ...), beyond the contractual commitments
- Recognize R&D community as their innovation engine, pushing new IPRs on the marketplace to be used (commercialized) by private sector (recognition in terms of € and/or support for R&D environment)





The Helix Nebula ecosystem provides a multi-tenant **'Open Market Place for Science'**, where data providers, scientists, funding bodies, SMEs and downstream industry can meet to work along common interests.

The ESA approach is to use HN for **a seamless integration of science output into a business environment**, ensuring a constant innovation push coming from the earth science domain.

#### **BACKUP slide**





Now in 2015 "Helix Nebula - The science cloud" Initiative has created a pan-European ecosystem providing following globally unique assets via the R&D / Industry set-up:

- Overarching architecture => one that fits all large scale R&D agencies building on national R&D, Industry and SMEs
- Business model => Information as a Service (InfoaaS), tailored to HNI, allowing a seamless integration of science into the private sector
- Governance => signed by most European Intergovernmental R&D agencies, EC R&D bodies, large scale industry and SMEs (lots of them EO related). This governance is giving strong emphasis on innovation, hence always having the Chairmanship with the R&D demand side.
- Public procurement => is being addressed via an EC PCP action (PICSE) under the lead of CERN.