

Power crunch 2014

## Re-defining the problem

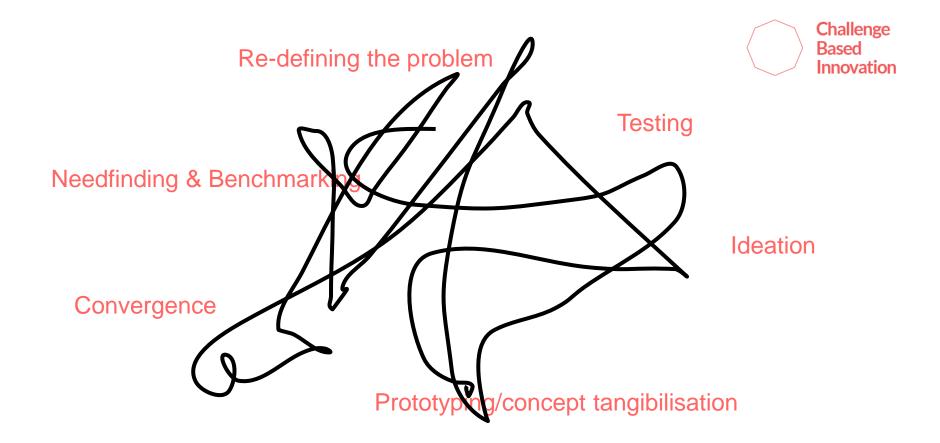


### **Testing**

Needfinding & Benchmarking

Ideation

Convergence





Agree on **terms** Agree on **goals** 



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Fix the pen cap ------ Fix the world





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Fix the pen cap ------ Fix the world



Why? →

<- How?





Improve the haptics of the seat to enforce the feeling of comfort and safety

Provide non-disruptive **meaningful activities** that eliminates the feeling of waiting

Provide the astronaut with superior sense of connection with the flight control to heighten sense of safety



Write down your redefinition with 1 clear sentence – make it big – should be visible to all.

## Re-defining the problem





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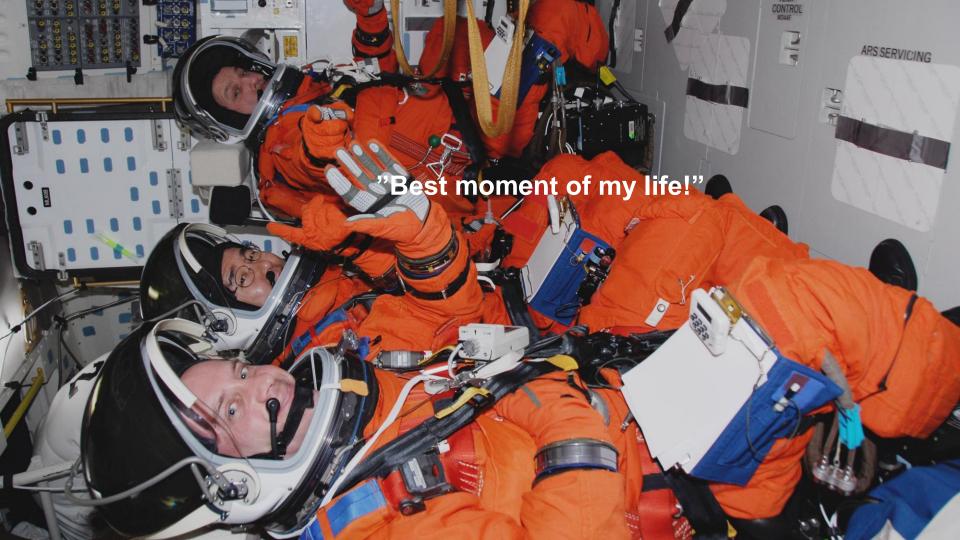
#### 2. Dirty needfinding & benchmarking

Needs - you might use assumptions - fix it later/validate when testing

**Benchmarking** "What means do people use now to satisfy the need you try to solve?"

Products..... yes AND business models, technologies, logistic channels, services, ways of working, processes....

Googling is allowed





#### 2. Dirty needfinding & benchmarking

Saturate the board with your discovered/assumed needs + benchmarks that relate to the redefined problem.











Write out at least 3 ideas on the board – use yellow postits



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Read others ideas and write and pin at least 3 YES-AND ideas next to them

use pink postits



Write out at least 3 ideas on the board – use yellow postits

Read others ideas and write and pin at least 3 YES-AND ideas next to them – use pink postits

Freestyle – use green postits





#### 4. Convergence & selection

Cluster into categories e.g. "What problem do the ideas cater for?"

Axes you might use --- rich poor, young old, technological human

**Draw 3 marks** next to the most delicious and extravagant ideas to get an idea of what is interesting.

(don't get too abstract and greedy:)



#### 4. Convergence & selection

# Select 1 idea to push forward.





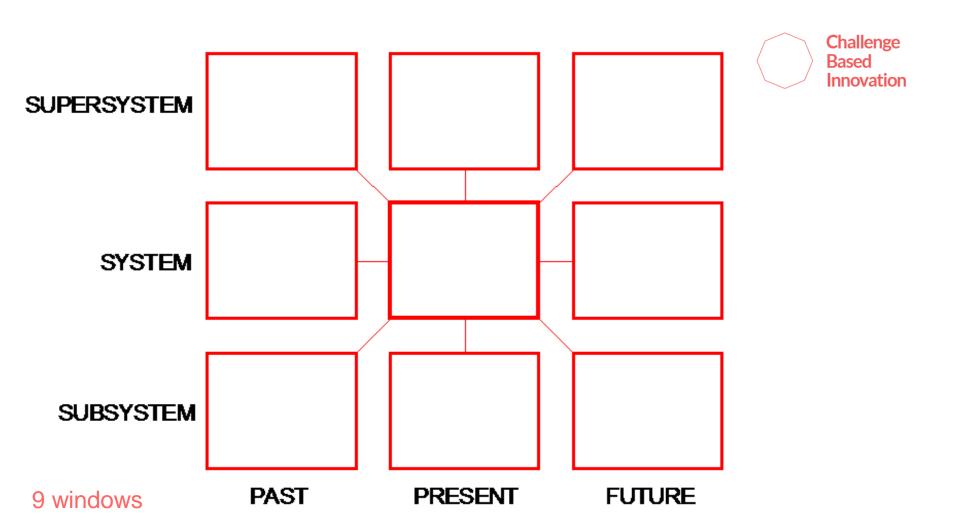
# Lunch?



#### 5. Prototyping/concept tangibilisation

Idea → concept: More developed, less abstract, testable hypothesis with implications of execution

Idea: "Eating your bread crispy and nice" Concept: "A device that holds the bread and uses an iron construction to heat the surface of the bread."





#### 5. Prototyping/concept tangibilisation

# Develop your idea into a concept. Prototype & test it.

## Challenge **Based** Re-defining the problem **Innovation Testing** Needfinding & Benchmarking Ideation Convergence





# Done! Now let's go back to Redefinition....