



Enabling Grids for E-science

# EGEE and Industry

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- **Recommendation 8 (NA3)**
  - Mandate the Industry Forum to gather and consolidate input from industrial users to prepare **course material** specifically tailored to industrial user needs.
- **Recommendation 9 (NA3)**
  - Mandate the industrial partner DATAMAT to fulfil its role as an active **link to industry** as this is the case in other major international Grid project.
- **Recommendation 32 (JRA1)**
  - Make more effective use of the Industry Forum to realize industrial involvement in the development to achieve smoother **technology transfer**.
- **Recommendation 40 (NA2)**
  - Mandate the Industry Forum to fulfil its important role. If this appears to be impossible, think of substituting the Industry Forum by **another organisation** or different organisations which are more willing to take the responsibility of interfacing with the industry.
- **Recommendation 41 (NA2)**
  - Start small when conveying the vision of Grid computing to industry. Do not forget to address the cultural, personnel and organisational aspects. Present a **“road map”** on how commercial Grid computing can become a reality.
- **Recommendation 44 (NA2)**
  - Encourage more **participation** from the Industry Forum.

- **Possible roles of Industry**

- Grid technology provider
- Grid system provider
- Grid users



- **Problems for commercial exploitation of EGEE**

- GÉANT rules against commercial exploitation
- Short-term funding cycle of EGEE  
→ uncertainty of long-term sustainability

- **Structures set in place for collaboration between EGEE-II and Industry on various levels of commitment**

- **Mission**

- Two-way communication between Industry and EGEE
  - For Industry: learn about EGEE and latest developments in the Grid field
  - For EGEE: learn about industrial requirements, ensuring EGEE's industrial relevance

- **Members**

- Led by Industry to improve Grid take-up in Industry
- Representatives in most European countries
- >150 individual members, ~ 100 institutes, ~20 sectors

- **Activities**

- Dedicated section on EGEE web portal, geared towards the interest and needs of industry
- Organises meetings and industry events
- Presence at EGEE events (e.g. conference)
- Disseminates grid information
- Expanded for the second 2-year phase of EGEE



- **Paris**
- **Analysis**

- Organised by PPARC
- analysis

- **Members**

- Industry partners in the project
- Representatives from industrial applications on the EGEE infrastructure
- Links with related industry projects
  - NESSI
  - BEinGRID
  - Etc.



- **Activities**

- Interact with EGEE's Technical Coordination Group (TCG) to place industry requirements on equal footing with scientific applications

- **Opportunity to sponsor work on joint-interest subjects**
  - Technical developments
  - Market Surveys
  - Business modelling
  - Exploitation strategies
  - Transfer of know-how and services to industry
- **Benefits to EBAs**
  - Technical know-how
  - Early access to documentation and key project deliverables
  - Publish articles in industry section of EGEE newsletter
  - Sponsorship and visibility at EGEE events
  - Influence programme of industrial events as members of IF Steering Committee
  - Participate early-on in process to define a sustainable infrastructure after EGEE-II



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  - Mandate the Industry Forum to gather and consolidate input from industrial users to prepare **course material** specifically tailored to industrial user needs.
- **Recommendation 9:**
  - Mandate the industrial partner DATAMAT to fulfil its role as an **active link to industry** as this is the case in other major international Grid projects.
- **Training material**
  - Industry Forum to work closely with NA3 ???
  - Successful contacts to Industry locally by NA3 partners

- **Recommendation 32:**
  - Make more effective use of the Industry Forum to realize industrial involvement in the development to achieve smoother **technology transfer**.
- **Joint Research**
  - DATAMAT - WMPProxy and User Interface components
  - CERN openlab project
- **Events where JRA1 developers can get in touch with Industry**
  - EGEE User Forum
  - EGEE Industry Days
- **Industry Task Force will be part of Technical Coordination Group**
- **Joint work on Technology Transfer with EGEE Business Associates**

- **Recommendation 40**

- Mandate the Industry Forum to fulfil its important role. If this appears to be impossible, think of substituting the Industry Forum by another organisation or **different organisations** which are more willing to take the responsibility of interfacing with industry.

- **Industry Forum**

- First liaison between Industry and EGEE
- Discussion forum
- IF in NA2: access to NA2 partner network

- **Industry Task Force**

- Industry Applications
- Related projects: BEinGrid NESSI etc.

- **EGEE Business Associates**

- Work on joint-interest subjects

- **Recommendation 41**
  - Start small when conveying the vision of Grid computing to industry. Do not forget to address the cultural, personnel and organisational aspects. Present a “roadmap” on how commercial Grid computing can become a reality.
- **Plan for industrial involvement (Month 3 EGEE-II, DNA2.4)**
- **Looking into possibility of common reports**
  - Transfer of know-how and services
  - Exploitation strategies
  - Market surveys
- **Raising awareness of industrial requirements within the project**
  - Industry Task Force – on equal footing with scientific application task forces in the Technical Coordination Group

- **Recommendation 44**
  - Encourage more **participation** from the Industry Forum.
- **Close work on publications and events**
  - Flyers on gLite and GILDA
  - Industry Forum newsletter
  - Industry Forum web pages on public site
  - Industry Forum plenary session at fourth EGEE Conference
  - EGEE Industry Days
- **In EGEE-II**
  - Within NA2 (in EGEE under NA4)
  - Funded

- **Some common projects with industry**
  - PriceWaterhouseCooper on security (ethical hacking)
  - HP – event (in conjunction with ETICS project) about making gLite the reference open source middleware implementation
  - GridWise – portal and demo