Framework Programs

Governance,

Financial Management,

Intellectual Property Protection & Exploitation,

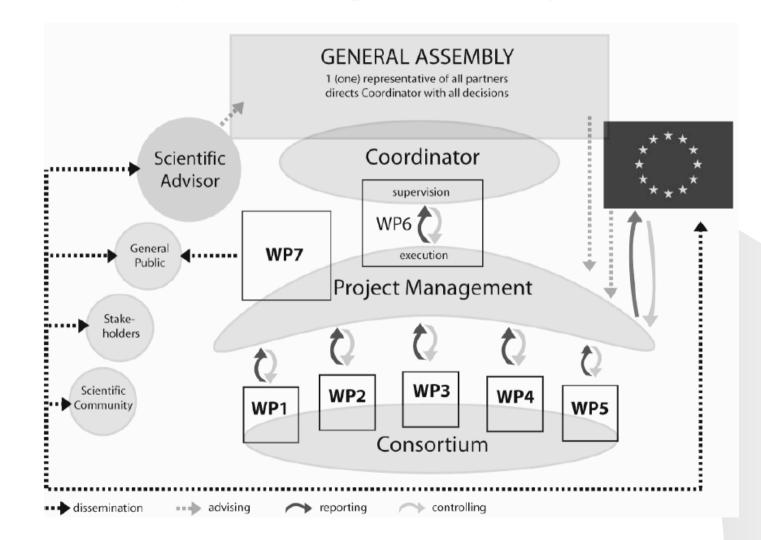
Electronic Proposal Submission Service

Giovanni Cozzone, President.

3 i Consulting Srl., dba www.bioinnovit.com innovation, investments, industry

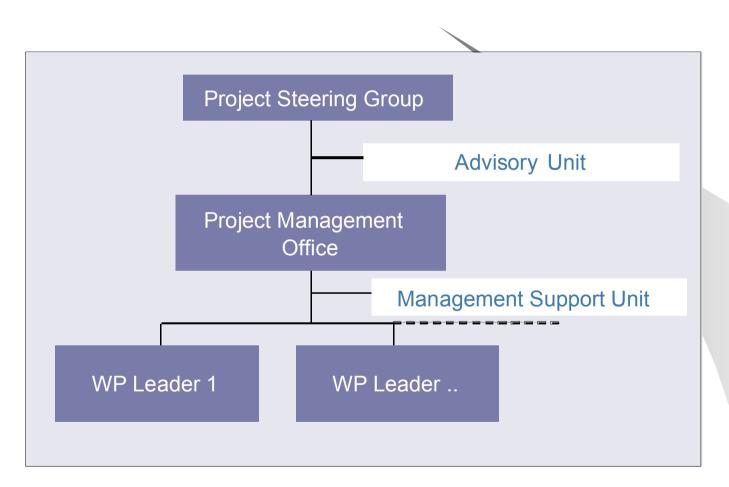
Governance

Governance structure for large consortia: complex decision making



Governance

Governance structure for large consortia: simpler decision making; preferred



Eligible Costs = Direct Costs + Indirect costs

- Direct Costs
 - There are no Direct cost categories in FP7
 - All costs related to project are eligible
 - Main categories: **Personnel, consumables, equipment, travel, subcontracting, other**
 - **Subcontracting** allowed only for tasks **out-of-reach** to participants BUT necessary for project (*GMP production, CRO, pharmacokinetic studies, etc.*)
 - Equipment: only cost of leasing or depreciation allowed
 - Own accounting practices should be applied

Indirect costs calculation

- > Real Indirect Costs:
 - Accessible to All
 - Real & documented indirect **costs** associated with the project

> Simplified method:

- Accessible to All
- Flat Rate % based on Direct Costs
- Negotiated directly with Commission for the Duration of FP7
- > Special Transition Flat Rate:
 - Available to Public bodies & SME
 - **60%** of Direct Costs
- > Standard Flat Rate:
 - Alternative to Real Indirect Costs for Large Enterprises
 - **20%** of Direct Costs
- > Lump Sum:
 - Lump sum for IPIC countries (developing world countries)

Ineligible Costs

- Any element of profit
- Financing charges Provisions
- Indirect taxes (VAT)
- Equipment Costs
 - Purchase cost of capital equipment
 - Only depreciation or lease costs for the accounting period can be charged to the project
 - Must be supported by proper evidence
- Third Party Contributions
 - If **donated** or given specifically for the project, they are **income** to the project
 - Third party must provide evidence of cost

- Reimbursement of eligible costs (EC = Direct + Indirect Costs) varies according to Cost Model and Activities
- Management : Limited to 7% of total Commission contribution

	EC	EC	EC	EC	Indirect costs flat rate
Type of activity	RTD ¹	DEM ²	OTH ³	MGT ⁴	% of Direct Costs
PUBLIC: Universities, No- Profit, Research Institutes, etc.	75%	50%	100%	100%	60%
Small Medium-size companies (SME) ⁵	75%	50%	100%	100%	60%
Large enterprises	50%	50%	100%	100%	20%

- 1. *RTD: Research and Technological development*
- 2. *DEM: Demonstration activities: clinical trials, validation of prototypes, GMP production, etc.*
- 3. OTH: Training & Innovation dissemination activities
- *4. MGT: Management*
- 5. SME: less than 250 employees, turn-over $\leq \epsilon$ 50M, annual balance sheet ≤ 43 M

- Example of calculation

Direct Costs (DC) Budget (€)	
Personnel	120.000
Subcontracting	0
Other Direct Costs	
Equipment (Depreciation or leasing costs)	10.000
Travel & Lodging	20.000
Consumables	60.000
Other	40.000
Total Direct Cost Budget	250.000
Indirect Costs @ 60% of DC	150.000
Total Eligible Costs (EC)	400.000
EC contribution @ 75% of EC	300.000
% of EC contribution vs. total Direct costs	120%

- Budgeting Form: Part A

• Complete only cells in yellow

THE BUDGET FOR THE PROJECT		
CONSORTIUM ACRONYM		BIOFERTIL
PART A : PARTICIPANTS DETAILS		
Country		
Participant's #		
Participant's Name		
Participant's Acronym		
Principal Investigator's#		
Principal Investigator's surname		
Type (PUBLIC,SME,LE)		
Indirect Costs Calculation Method		
	Average Cost	
	per Person	
	Month	
PERSONNEL COSTS		
Personnel		
Principal Investigator	5000	
Senior Scientist (s)	3000	
Junior Scientists (s)	2500	
Technician (s)	2000	

- Budgeting Form: 1 sheet x WP

PART B: DIRECT ELIBIGLE COSTS - TOTAL PERIC WORKPACKAGE NUMBER FYPE OF ACTIVITY (RTD, DEM, OTH)		1 MGT
Project Duration (years)		5
roject Duration (jears)	Average	Cost
		erson
Personnel	on the project Month	Total
Principal Investigator		5.000 10.000
Senior Scientist (s)		3.000 21.000
Junior Scientists (s)	10,00	2 500 25.000
Technician (s)	10,00	2.000 20.000
Total	29,00	76.000
	,	
Subcontracting		10.000,00
Other Direct Costs		
Equipment		0,00
Travel & Lodging		10.000,00
Consumables		25.000,00
Animal studies		0,00
Training		0,00
Innovation Related		0,00
Other		10.000,00
Total Other C	Costs	45.000,00
Fotal Direct Cost Budget		131.000,00
Indirect Costs		72.600,00
FOTAL ELIGIBLE COSTS		203.600,00
EC CONTRIBUTION		
of wh	hich	
Direct Costs		98.250,00
ndirect Costs		54.450,00
Fotal EU Contribution		152.700,00
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Payments

- EC Payments
 - EC payments are made to the Coordinator who distributes to Participants
- Pre-financing
 - Commission will advance **70-80%** of first 18 months expenses
 - Based on Implementation Plan & Budgets by Consortium
- Financial Reporting
 - Expenditure reported in a Cost Statement and supported by an Audit Certificate becomes settled and is deducted from pre-financing
 - Frequency: every **12 months**
 - Must be submitted within 45 days of the end of the period
- Further advance
 - Based on new 18 month Implementation Plan and Budgets
 - Balance of pre-financing adjusted to 70-80% of next 18 months
 - No audit certificate = no more pre-financing

IP PROTECTION & EXPLOITATION

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IP PROTECTION & EXPLOITATION Definitions

• Background :

- information and knowledge (including inventions, databases, etc.) held prior to accession to the grant agreement, as well as any intellectual property rights (IPR) needed for carrying out the project or for using foreground.
- IPR: only those intellectual property rights for which the application was filed before the accession of the participant to the Grant Agreement are included.

• Foreground:

- results, including information, materials and knowledge, generated in a given project, whether or not they can be protected.
- Includes protected IPR (copyrights, design rights, patent rights, plant variety rights, rights of creators of topographies of semiconductor products, databases) and unprotected know-how (e.g. confidential material).

IP PROTECTION & EXPLOITATION General Principles

- IPR rules must be clearly established in the Consortium Agreement
- General Principles:
 - Sole Ownership: Foreground is owned by the participant generating it.
 - Joint Ownership: when generated jointly it will be jointly owned, unless the participants concerned agree on a different solution.
 - Joint owners must agree among themselves the terms of joint ownership
 - Transfer of ownership: possible, however
 - notice must be given in relation to access rights of other participants, unless Consortium agreement states that no prior notification is necessary with regard to a specifically identified third party

IP PROTECTION & EXPLOITATION Protection

• EC Guidelines

- Valuable foreground should be protected.
- Protection is not mandatory in all cases
- The decision *not* to protect foreground should preferably be made in consultation with the other participants
- Other participants may wish to take ownership.
- If valuable foreground is left unprotected, the Commission may take ownership.
- Commission must be informed by the Coordinator in the latter case.

IP PROTECTION & EXPLOITATION Access rights to background

• EC Guidelines:

- Are rights provided to other participants for implementation of project
- Do not include sub-license rights, unless otherwise agreed
- Can be defined freely
- Exclusions are possible, must be explicit

FP7

	Access rights to background	Access rights to foreground resulting from the project				
For corruing	Yes, if a participant needs them for carrying out its own work under the project					
For carrying out the project	Royalty-free unless otherwise agreed before acceding to the grant agreement	Royalty-free				
For use (exploitation	Yes, if a participant needs them for using its own foreground					
+ further research)	Either fair and reasonable conditions or royalty free- to be agreed					

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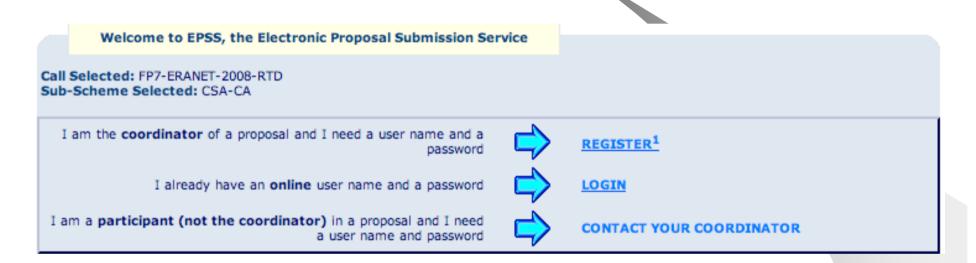
Electronic Proposal Submission Service

• General aspects

- Mandatory for submission, no other way
- Comprises Forms:
 - A1: to be completed by Coordinator
 - A2: to be completed by each participant
 - A3: Budget forms
- Allows uploading of pdf versions of the project until the deadline; the last uploaded version will be the one considered
- Coordinator: remember to click on Submit proposal

Electronic Proposal Submission Service

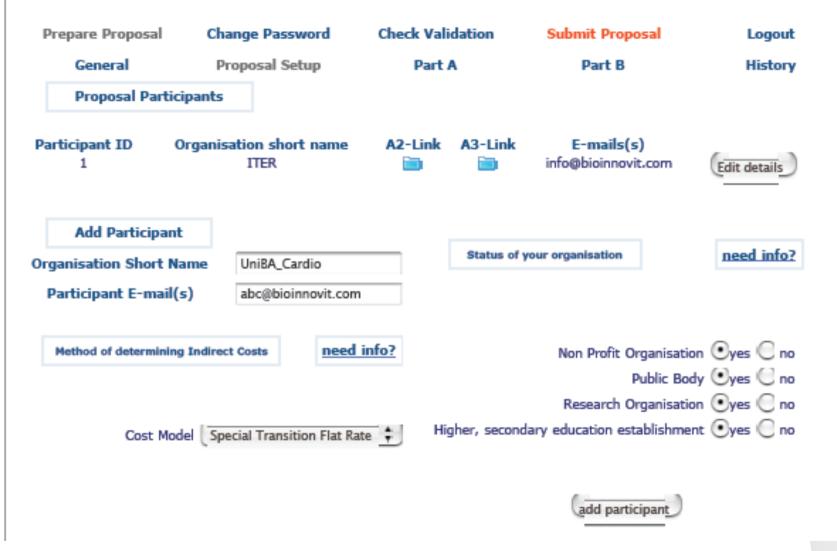
Log in URL: <u>https://www.epss-fp7.org/epss/welcome.jsp</u>



Electronic Proposal Submission Service 1: Coordinator

Form A1: Coordinator

CORDIS: EPSS



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Electronic Proposal Submission Service Form A2: Each participant

EUROPEAN COMMISSION 7th Framework Programme on Research, Technological Development and Demonstration	-scale AZ.T.
Proposal Number 000000	Proposal Acronym Participant Number
If your organisation has already registered for FP7, enter your Participant Identity Code	Not in use
Organisation Legal name Università degli Studi di Ba	
Organisation short name UniBA_Cardio	
Administrative Data	
Legal address	
Street name	Number NA
Piazza Umberto I	
Town Bari	Postal Code/Cedex -70121
Country Italy	
Internet homepage -http://www.uniba.it	

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Electronic Proposal Submission Service

Form A2.1: Each participant

EUROPEAN COMMISSION 7th Framework Programme on Research, Technological Development and Demonstration	AZ.1.	
Proposal Number 000000	Proposal Acronym	Participant Number
If your organisation has already registered for FP7, Not i enter your Participant Identity Code	n use	2
Organisation Legal name Università degli Studi di Ba		
Organisation short name UniBA_Cardio		
Administrative Data		
Legal address		
Street name	Number NA	
Piazza Umberto I		
Town Bari	Postal Code/Cedex -	70121
Country Italy		
Internet homepage -http://www.uniba.it		

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Electronic Proposal Submission Service Form A2.1: Each participant

Status of your Organisation

Certain types of organisations benefit from special conditions under the FP7 participation rules. The Commission also collects data for statistical purposes.

The guidance notes will help you complete this section.

The status of the organisation is set by the proposal coordinator. If you would like to modify this information, the coordinator must modify it in the proposal set-up page

Non-profit organisation ves no Public body ves no Research organisation ves no Higher or secondary education establishment ves no Main area of activity (NACE code) Higher education

Electronic Proposal Submission Service

Form A2.2: Each participant

	Proposal S	Submission Form	
	EUROPEAN COMMISSION 7th Framework Programme on Research, Technological Development and Demonstration	Collaborative Project Small or medium-scale focused research project	A2.2: Participants
1. Is your	number of employees sma	ller than 250? (full time	equivalent) Cye
2. Is your	annual turnover smaller th	an € 50 million? ⊙ye	s Ono
3. Is your	annual balance sheet total	smaller than € 43 millio	on? Oyes Ono
4. Are you	an autonomous legal enti	ty? Oyes Ono	
You are N "NO"	OT an SME if your answe	1	nd/or your answer NO".
In all othe	r cases, you might conform	n to the Commission's d	efinition of an SM
Please che	eck the additional condit	ions given in the guida	nce notes to the fo
Following	this check, do you confor	m to the Commission's o	definition of an SM

Electronic Proposal Submission Service

Form A3.1: Each participant

	Prop	osal Sub	mission	Form						
EUROPEAN COMMISSION 7th Framework Programme on Research, Technological Development and Demonstration		Larg	ative Pro je-scale ing Proj		A3.1: Budget					
Proposal 0000000 Propo Notesta are different methods for Notesta be aware that not all option	r calculati		t costs. 1	Nerolanio	us options [≞]	are expl	ained in t	he guidance		
The method of determining indirect of If you would like to modify this inform						et-up pag	e.			
Special transitional flat rate					•	-				
My legal entity is established in an lo and I shall use the lump sum funding method	CPC _{ye}			Type of						
	RTD	Demons tration	⁻ Trainin	cAstivity ^g nation	Support	Manage ment	Other	Total		
Personnel costs (in €)	800000	0	0	0	0	126563	0	926563		
Subcontracting (in €)	0	0	0	0	0	7500	0	7500		
Other direct costs (in €)	533333	0	0	0	0	154688	62500	750521		
Indirect costs (in €)	800000	0	0	0	0	168750	37500	1006250		

10

0

0

0

21333330

1600000

b

0

0

0

0

0

10

lo.

457501

0

457500 100000

0

100000 2690834

0

2157500

Total budget (in €)

Total Receipts (in €)

Lump sum, flat-rate or scale of unit

Requested EC contribution (in €)

(option only for ICPC) (in €)

Electronic Proposal Submission Service Form A3.2: Total budget

				Prop	osal S	ubmis	sion Fo	orms				
EUROPEAN COMMISSION 7th Framework Programme on Research, Technological Development									A3.2:	Budget		
					Estimated b	udget (whole	e duration o	f the proiec	t)			
Participant Nr	Organisation Short Name	Organisation country	RTD	Demonstration	Training	Coordination	Support	Management	Other	Total	Total receipts	Requested EU contributions
1	FEDUNIN	IT	2066666	0	0	0	0	457500	150000	2674166	0	2157500
2	RU	NL	1786667	0	0	0	0	7500	50000	1844167	0	1397500
3	ULB	BE	1693333	0	0	0	0	7500	0	1700833	0	1277500
4	K.U.Leuve n	BE	840000	0	0	0	0	7500	0	847500	0	637500
5	ICL	UK	840000	0	0	0	0	7500	0	847500	0	637500
6	UNIMAN	UK	666667	0	0	0	0	7500	0	674167	0	507500
7	XENTION	UK	1133333	0	0	0	0	7500	50000	1190833	0	907500
8	UNANTES	FR	666667	0	0	0	0	7500	0	674167	0	507500
9	NCB	ES	520000	0	0	0	0	7500	0	527500	0	397500
10	USZ	HU	840000	0	0	0	0	5000	0	845000	0	635000
11	UNIBE	CH	640000	0	0	0	0	7500	50000	697500	0	537500
12	HUJI	IL	666667	0	0	0	0	7500	0	674167	0	507500
13	TAU	IL	933333	0	0	0	0	7500	0	940833	0	707500
14	BIOGEM	IT	520000	0	0	0	0	7500	0	527500	0	397500
15	3iC	IT	0	0	0	0	0	280000	0	280000	0	280000
16	RYTMION	HU	666667	0	0	0	0	7500	0	674167	0	507500
		Total	14480000	0	0	0	0	840000	300000	15620000	0	12000000

Evaluation procedure

