

# Virtual Visits Experience

Feedback and Statistics from Bulgaria



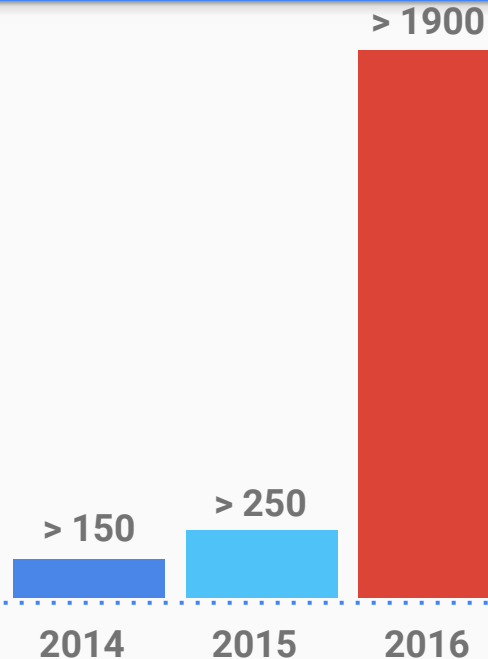
A laptop screen is shown in a dimly lit environment. The screen displays a line graph with a blue line and a pie chart with a green slice. The text '19 av.' is visible on the graph. Overlaid on the screen is a white mission statement.

# Mission statement:

Increase interest in Science, Technologies,  
Engineering & Physics

# Target Audience Profile

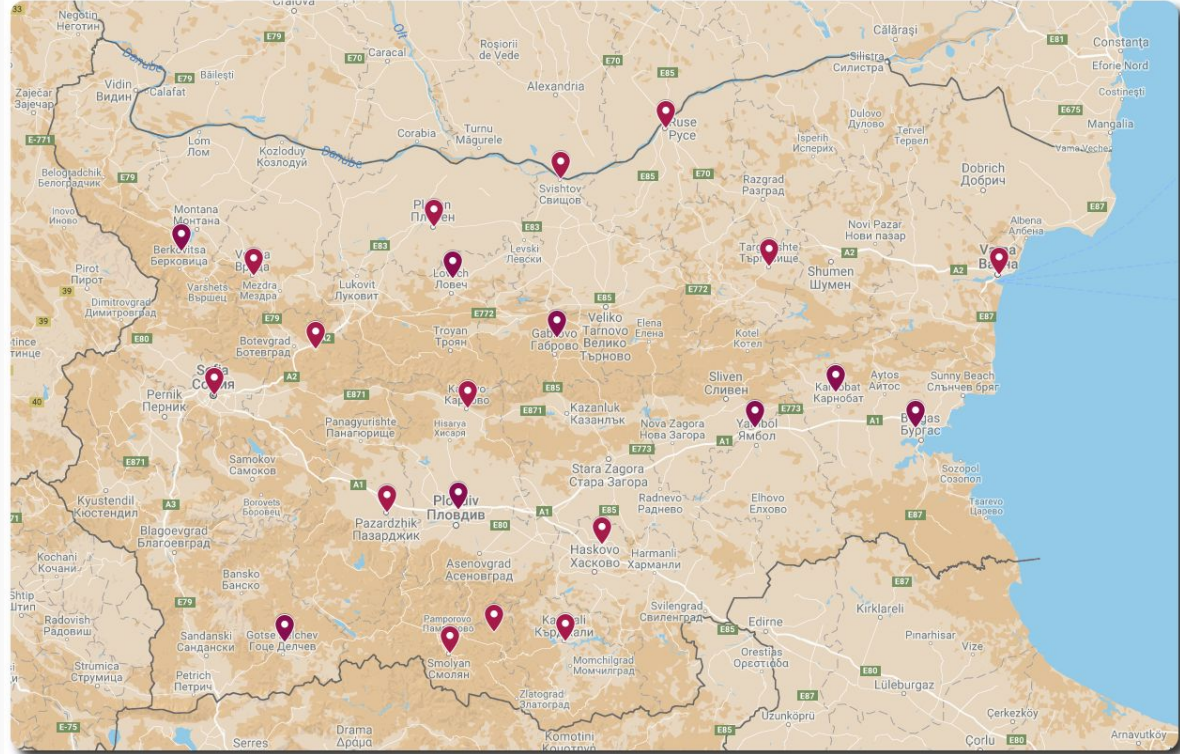
- Students TRG 12+
- Teachers
- Some or limited knowledge about CERN
- Interested in science
- Event venues capacity 50-120 people



# Outreach map

Webcast to **22 locations** in Bulgaria and reached **37 schools** in less than **3 years**.

- **20 Professional High Schools**
  - Mechanics
  - Electrical Engineering
  - Telecommunications
- **6 Language Schools**
- **7 Math Schools**
- **4 Primary School**
- **1 Planetarium**



# Virtual Visit Journey

*Started as a team of 3 bulgarians and have grown to an international collaboration >20 people*

## May 2014

- 1 school
- Audience of > 70

## March 2015

- 4 schools
- Total number of > 250

## March 2016

- 11 schools
- Total number of > 600

## August 2014

- 1 school
- Audience of > 80

## February 2016

- 4 schools
- Total number of > 300

## December 2016

- 18 schools
- Total number of > 1000

# Virtual Visit Milestones

## Step 1

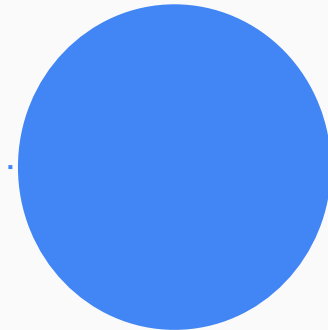
- School requests a visit
- Set a date for a virtual visit
- Invite more schools to join
- Schedule video platform test session
- Send additional information to schools

## Step 2

- Assign virtual guides
- Book CMS/SM18/CCC, etc.
- Prepare a script
- Distribute final script for the visit
- Perform technical test session with technical crew

## Step 3

- Distribute webcast link to schools
- Share webcast link with third parties
- Promote the event via social media
- Update the official site
- Track Media Coverage
- Track webcast analytics
- Send post event survey to schools
- Case study based on received analytics and feedback from schools



# Key Takeaways

## Takeaway 1

### 60/4/5

- Up to **60** minutes visit
- Up to **4** locations
- Up to **5** schools for a single virtual event

## Takeaway 2

### Q&A Engagement

- First hand **feedback**
- **Time** is a limited asset
- Students are **impatient**
- **Audience** loses concentration

## Takeaway 3

### Public webcast analytics

- **Real-time views**
- **URL traffic** (Social, Direct, Referral, Organic search)
- **Social Referrals** (FB, Twitter, Google, 3rd party websites)
- **Tracking sessions per region** (by Country, City)