



**AI and Machine Learning  
at ASOS.com**

# *A bit about ASOS...*

- British online fashion retailer with our global HQ in Camden
- 16.5 mil active customers worldwide
- ASOS.com is the most visited fashion website in the world (according to a recent survey)
- Growing 30% year on year



# *A bit about myself...*

- Undergraduate MPhys at Leeds
- PhD Theoretical Physics at UCL
- Postdoc at UCL and CNRS in France
- Started working at ASOS as data scientist in Feb 2017



*We have a lot of data.*

**36 million** purchases/week

**32 million** web sessions/week

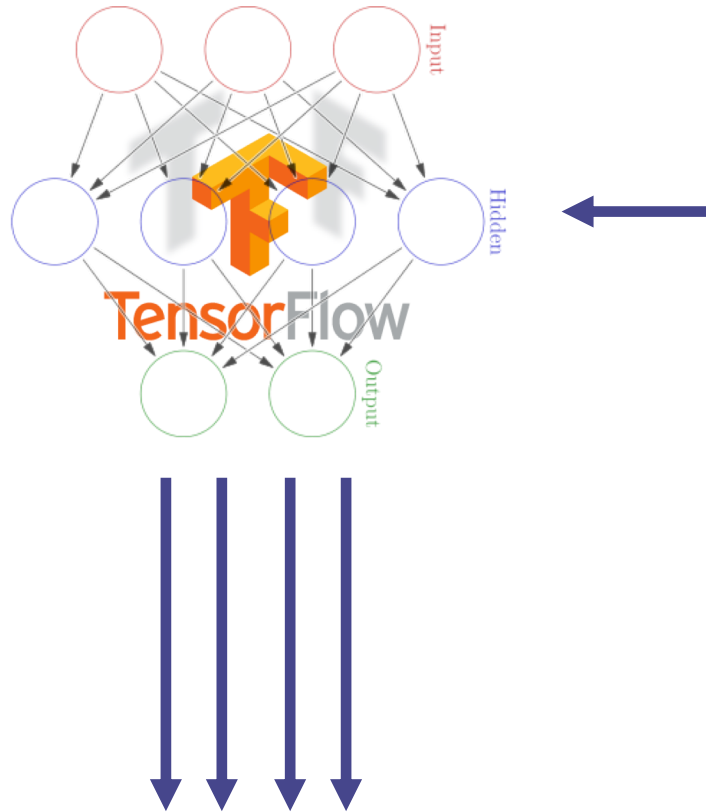
**5 TB** web session data/week

And much more... images, video, social,  
logistics, search, descriptive text..



# Collaborative

`Space of customer similarity`



# Content

`Space of product similarity`



# Hybrid - recommendations

# Product visual similarity

$$\mathcal{L} = [m + D(\text{Image 1}, \text{Image 2}) - D(\text{Image 3}, \text{Image 4})]_+$$

The equation illustrates a loss function  $\mathcal{L}$  for product visual similarity. It consists of a margin  $m$  plus the distance  $D$  between two similar images (Image 1 and Image 2), minus the distance  $D$  between a similar image (Image 3) and a dissimilar image (Image 4). The result is then taken as the maximum of zero and the calculated value, denoted by the  $_+$  symbol.

Image 1 and Image 2 are similar images of a woman in a floral dress, marked with an anchor icon and a green plus sign. Image 3 is a similar image of a woman in a floral dress, marked with an anchor icon. Image 4 is a dissimilar image of a man in a white shirt and shorts, marked with a red minus sign.

## Query image



# Delivery time prediction



Based on previous deliveries, your parcel will be with you on:

## 14th June

51%

14<sup>th</sup> June

15<sup>th</sup> June

16<sup>th</sup> June

17<sup>th</sup> June

Based on previous delivery times with standard delivery in your area, your parcel should be with you in 5 days.

[+ How do I get my parcel quicker?](#)

CONTINUE SHOPPING



Standard delivery time: 7 days

# Publications



## Customer Lifetime Value Prediction Using Embeddings

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## Product Characterisation towards Personalisation

Learning Attributes from Unstructured Data to Recommend Fashion Products

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## Generalising Random Forest Parameter Optimisation to Include Stability and Cost

C. H. Bryan Liu<sup>1(✉)</sup>, Benjamin Paul Chamberlain<sup>2</sup>, Duncan A. Little<sup>1</sup>, and Ângelo Cardoso<sup>1</sup>



## A Recurrent Neural Network Survival Model: Predicting Web User Return Time

Georg L. Grob<sup>1</sup>, Ângelo Cardoso<sup>2</sup>, C. H. Bryan Liu<sup>2</sup>, Duncan A. Little<sup>2</sup>, and Benjamin Paul Chamberlain<sup>1,2</sup>

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