



# Opportunities for CERN Researchers in Consulting

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12<sup>th</sup> November 2018



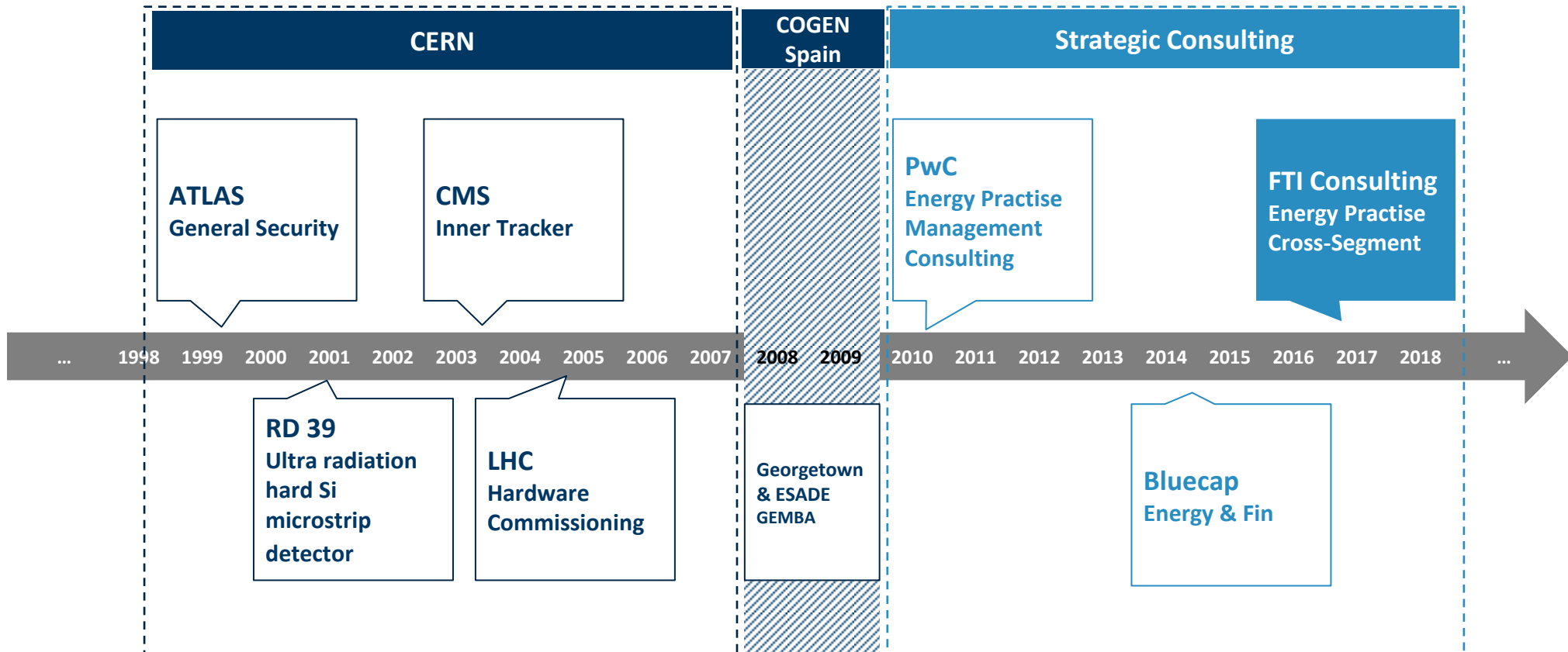
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# Overview of my career

## From CERN to Consulting

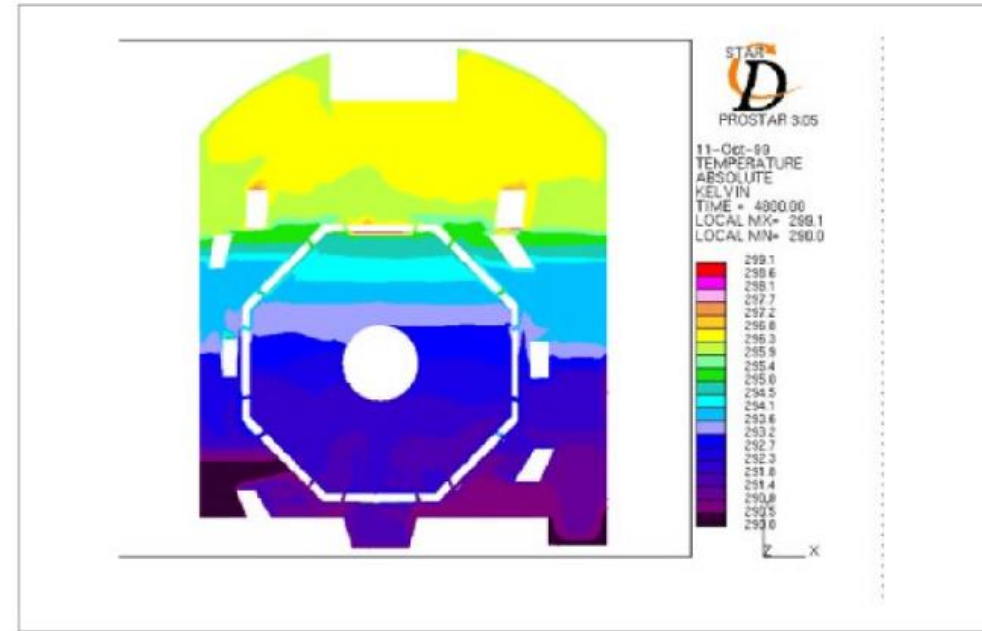
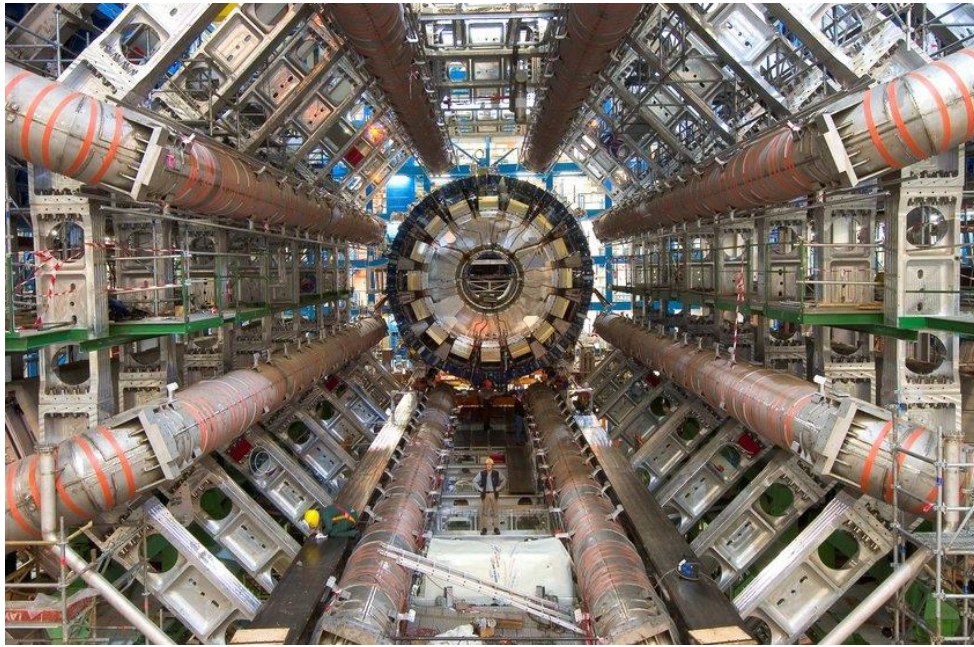


8 years at CERN



8 years at CERN

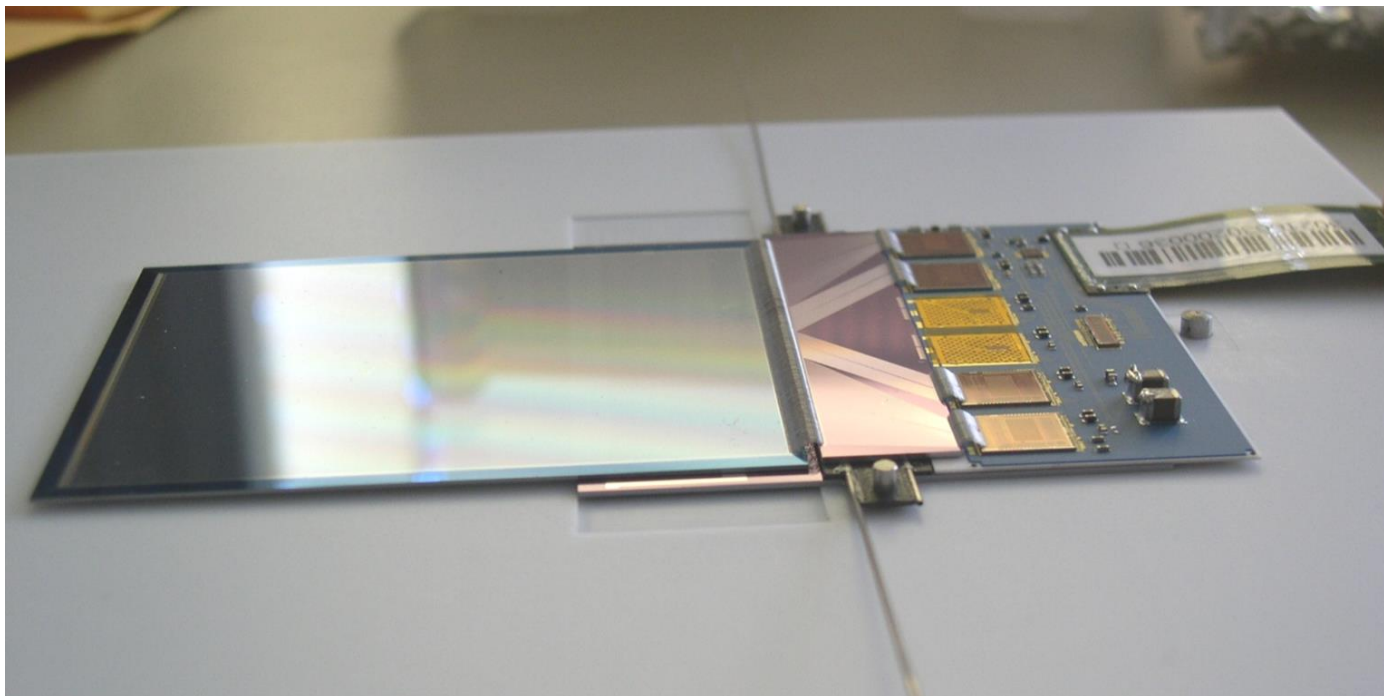
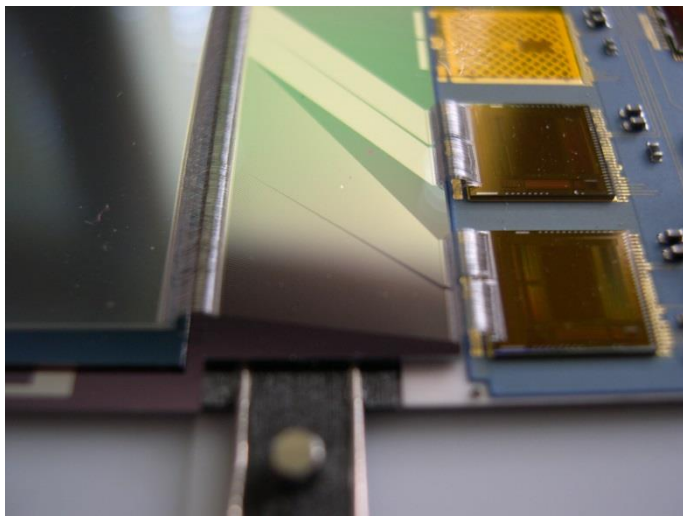
# ATLAS – Liquid Argon Spills in ATLAS Cavern



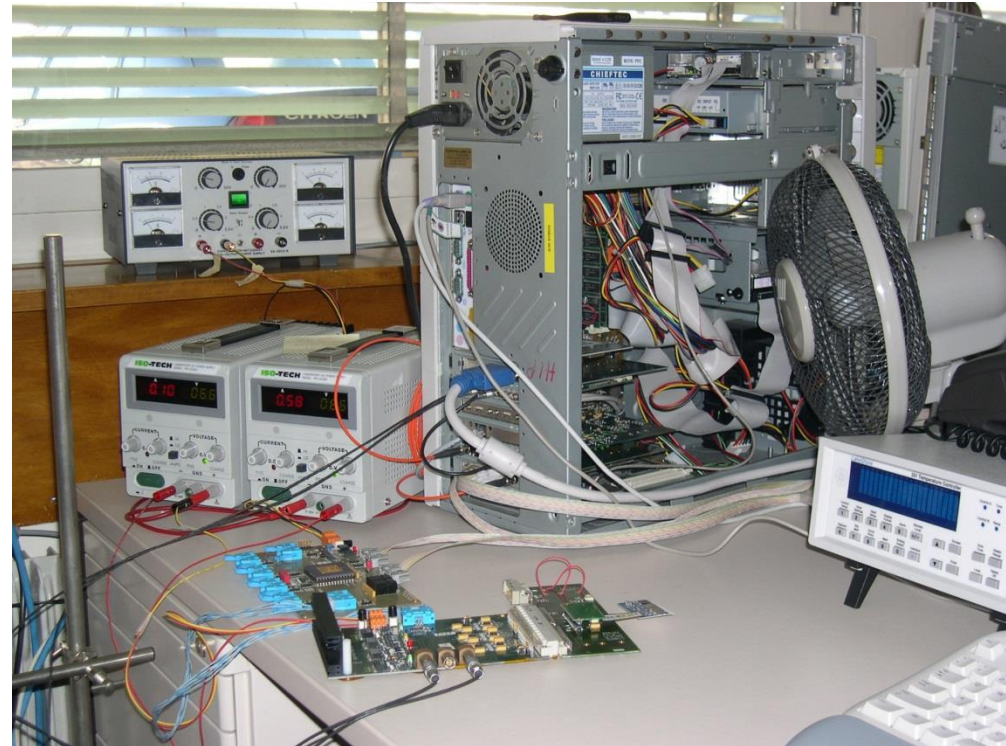
Temperature distribution

8 years at CERN

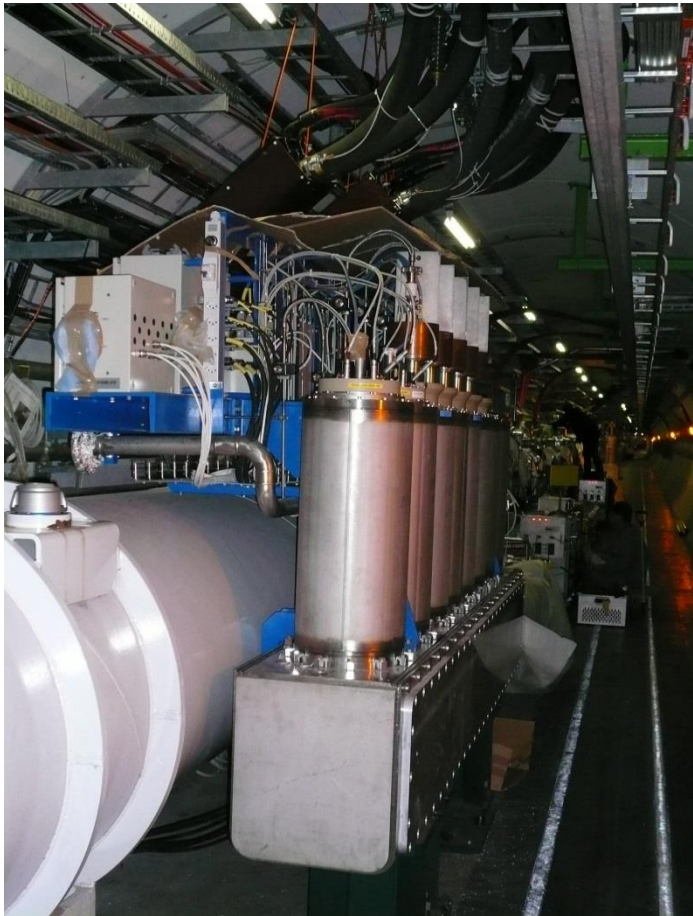
# RD39-Ultra Radiation Hard Cryogenic Silicon Microstrip Detector



# 8 years at CERN CMS-Inner Tracker



# 8 years at CERN LHC Hardware Commissioning





# My career in consulting: FTI



# My career in consulting: FTI

## FTI Consulting – Key Figures

FTI Consulting is an independent global business advisory firm dedicated to helping organizations manage change, mitigate risk and resolve disputes. Due to our unique mix of expertise, culture, breadth of services and industry experience, we have a tangible impact on our clients' most complex opportunities and challenges



**4,600**  
Consultants &  
Professionals

**440+**  
SMDs

### Definitive Expertise

- **2016** America's Best Management Consultant Firm, *Forbes*
- **2015** Winner AMCF Spotlight Award for Finance and Risk Management
- **Best Economics Firm** in the World, *Global Competition Review's Economics 21*
- **PR Firm of the Year**, *2015 M&A Atlas Awards*

**FCN**  
NYSE

**\$2.0BLN**  
Market  
Capitalization<sup>(1)</sup>

### A Culture That Delivers

Our senior practitioners have significant industry experience and work in a very hands on and collaborative manner with our clients to create shareholder value across various disciplines

- **Practical** in our communication and approach to outcomes
- **Judicious** in complex, multi-party situations
- **Collaborative** with clients and colleagues
- **Professional** in our commitment to work with the highest caliber

### Comprehensive Services

- Strategic Communications
- Economic and Financial Consulting
- Corporate Finance & Restructuring
- Forensic and Litigation
- Technology

Advisor to **92** of the world's top **100** law firms

**48** of Fortune Global **100** corporations are clients

Advisor to world's top **10** bank holding companies

### Additional Industry Experience

Chemicals & Petroleum Products

**Clean Energy**

**Electricity & Power**

Construction

Financial Institutions

Healthcare

Insurance

Life Sciences & Pharmaceuticals

Mining

Oil & Gas

Real Estate

Retail & Consumer Products

Telecom, Media & Technology

**29**  
Countries

**81**  
Cities

# My career in consulting: FTI

## Representative Clients – Energy space



# My career in consulting: FTI

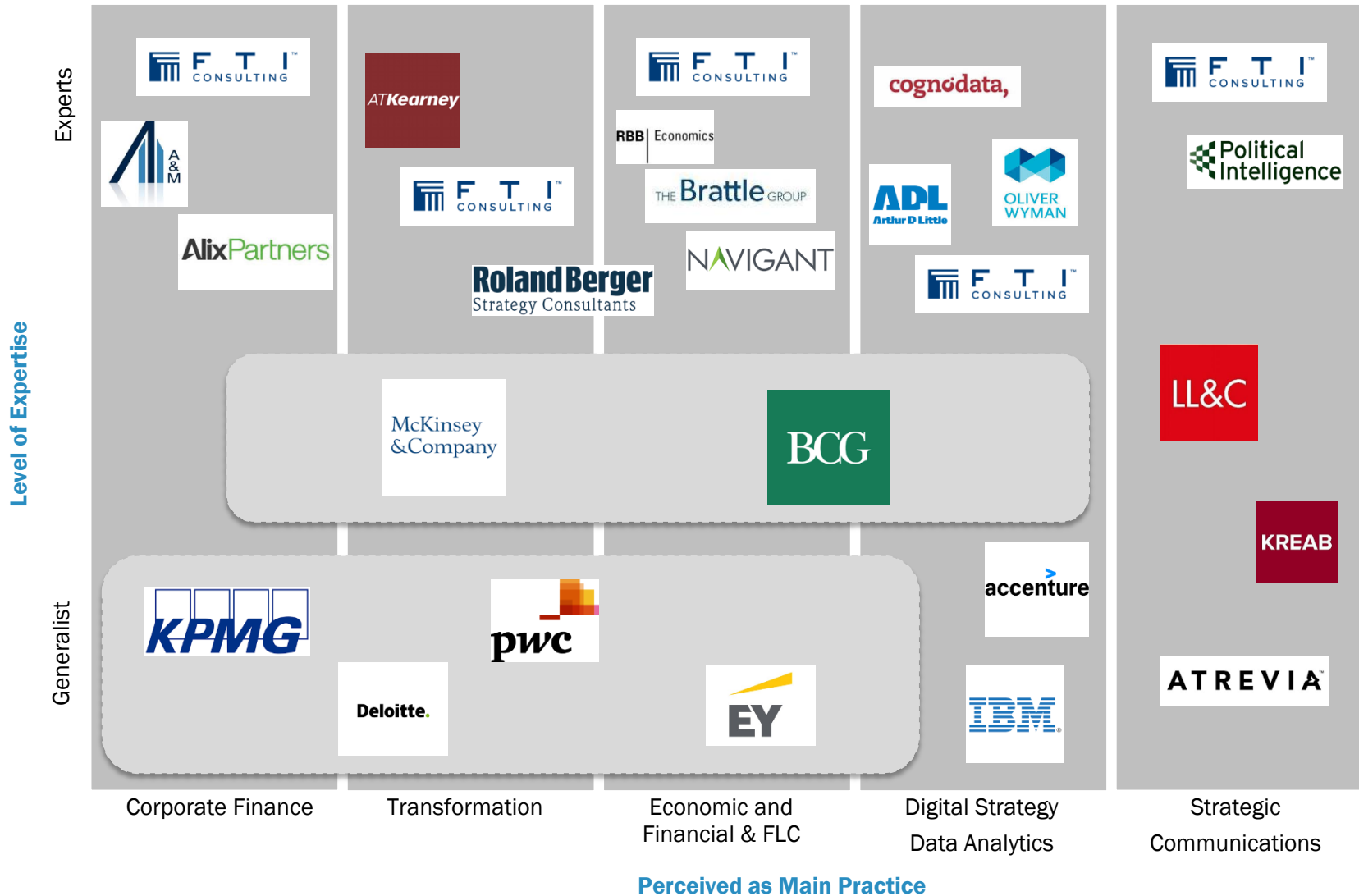
## FTI Consulting - Service Offerings

CORPORATE FINANCE Y REESTRUCTURACIÓN	CONSULTORÍA ECONÓMICA Y FINANCIERA	FORENSIC & LITIGATION CONSULTING	COMUNICACIÓN ESTRATÉGICA	TECNOLOGÍA
<ul style="list-style-type: none"> <li>• Strategy, business plan</li> <li>• M&amp;A (buy/sell side) / Capital raise / Valuation / Due Diligence</li> <li>• Restructuring / Turnaround Services</li> <li>• Business Transformation. Merger integration &amp; Carveouts</li> <li>• Interim management</li> </ul>	<ul style="list-style-type: none"> <li>• Regulated industries</li> <li>• Public Policy</li> <li>• Antitrust &amp; Competition Economics</li> <li>• Market entry/exit strategy, benchmark</li> <li>• International Arbitration – Expert Witness</li> </ul>	<ul style="list-style-type: none"> <li>• Forensic Accounting</li> <li>• Global Risk &amp; Investigations</li> <li>• Compliance</li> <li>• Cybersecurity &amp; Ciberintelligence</li> <li>• Market intelligence</li> <li>• Dispute Advisory Services</li> </ul>	<ul style="list-style-type: none"> <li>• Public Affairs</li> <li>• Corporate Communications</li> <li>• Financial Communications</li> </ul>	<ul style="list-style-type: none"> <li>• Computer Forensics &amp; Investigations</li> <li>• Discovery Consulting</li> <li>• E-discovery Software &amp; Services</li> </ul>

Energy Sector

# My career in consulting: FTI

## Consulting Firms (illustrative/selected)



# Opportunities for CERN Researchers in Consulting

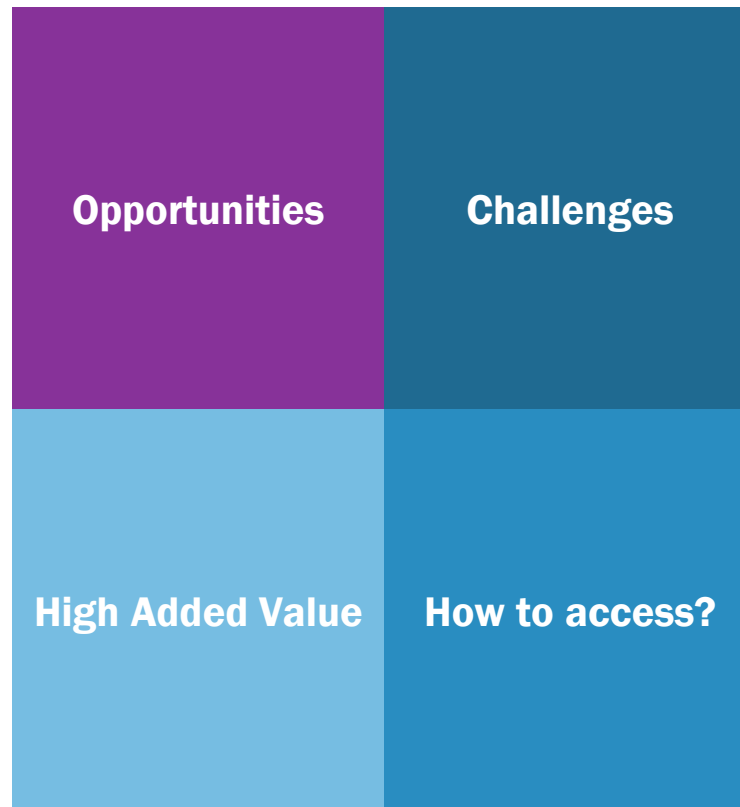


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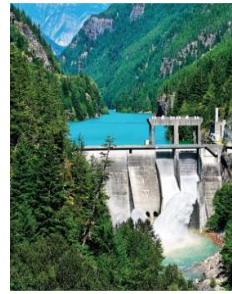
## Challenges and Opportunities

- Consulting is FUN
- High impact in short/mid term
- Structured career, but meritocratic

- New ideas appear in diverse teams
- Research & Consulting are not so different
- You have acquired unique skills at CERN and you can learn “consulting” skills



- Team: motivation & millenials
- Client trust & Cultivation
- Heavy workload
  
- CV – 1 page/60 sec.
- Train for Interviews: business cases
- Consider intermediate training (MBA/Finance)



Experts with Impact™

## Contact

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