

Email-based threats: addressing the human factor

Sebastian Łopieński

CERN Deputy Computer Security Officer



Instead of “why”: a recent data breach at ANU

Public detailed [report](#) (Oct. 2nd, 2019)

*“The initial means of infection was a sophisticated **spear phishing email** (targeting a senior staff member)*

[..]

*Information from victim’s calendar was used to conduct **additional spear phishing attacks** later in the campaign”*



INCIDENT REPORT
ON THE BREACH OF
THE AUSTRALIAN
NATIONAL UNIVERSITY'S
ADMINISTRATIVE SYSTEMS

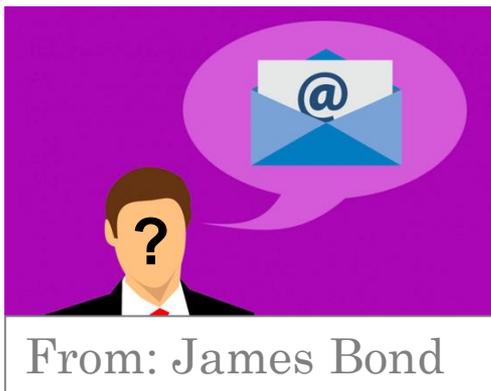
**Kudos for
being
transparent!**

E-mail is the main attack vector



E-mail is the main attack vector

It's very (too) easy and
cheap to send e-mails



It's trivial to **fake “From” field**

Malicious e-mails contain
infected attachments and
links to malicious websites



What tactics do adversaries employ?

From: Giovanni [REDACTED] <office.outlook@yandex.com>
Date: Monday, 10 December 2018 at 10:
To: [REDACTED]
Cc: [REDACTED]

10.12.2018, 20:37, [REDACTED]

Dear Giovanni,
I think this might be fishing !
Can you confirm ?
Thanks,
[REDACTED]

Subject: Giovanni [REDACTED] has shared a

From: Giovanni [REDACTED] <office.outlook@yandex.com>
Date: 10 December 2018 at 10:42:14 CET

Hi [REDACTED],

This is safe and secured to access

Get back to me soon as you get this .

Regards

Giovanni [REDACTED]

Please see the attached for your action

Regards

Giovanni [REDACTED]



Scan.pdf

Scan (1).pdf - Adobe Reader

File Edit View Window Help

Open | [Icons] | 1 / 1 | 105% | [Icons] | Tools | Fill & Sign | Comment

Sign In

▼ Export PDF

Adobe ExportPDF 

Convert PDF files to Word or Excel online.

Select PDF File:

 Scan (1).pdf 1 file / 51 KB

Convert To:

Microsoft Word (*.docx) ▼

Recognize Text in English(U.S.) [Change](#)

► Create PDF

► Edit PDF

► Combine PDF

► Send Files

► Store Files

Adobe Acrobat Secured Document



Adobe Acrobat
PDFXML Document

Click on Download Adobe Document below
&
verify your email / login to securely access files!

[Download Document](#)

Size: 88.7 KB

Adobe Cloud: Have all your files within reach from any device.

Scan (1).pdf - Adobe Reader

File Edit View Window Help

Open [Icons] 1 / 1 [Zoom: 105%] [Icons]

Tools Fill & Sign Comment

Sign In

▼ Export PDF

Adobe ExportPDF
Convert PDF files to Word or Excel online.

Select PDF File:
Scan (1).pdf
1 file / 51 KB

Convert To:
Microsoft Word (*.docx)

Recognize Text in English(U.S.)
Change

Convert

► Create PDF

► Edit PDF

► Combine PDF

► Send Files

► Store Files

Adobe Acrobat Secured Document

Security Warning

 The document is trying to connect to:
<https://ruedesnounou.com>

Do you trust ruedesnounou.com? If you trust the site, choose Allow. If you do not trust the site, choose Block.

Remember this action for this site for all PDF documents

[Help](#)

Scan (1).pdf - Adobe Reader

File Edit View Window Help

https://ruedesnounou.com/Client/Conti x ruedesnounou.com x

Tools Fill & Sign Comment

Sign In

Export PDF

Adobe ExportPDF 

Convert PDF files to Word or Excel online.

Select PDF File:

 Scan (1).pdf

1 file / 51 KB

Convert To:

Microsoft Word (*.docx) ▾

Recognize Text in English(U.S.)
[Change](#)

Convert

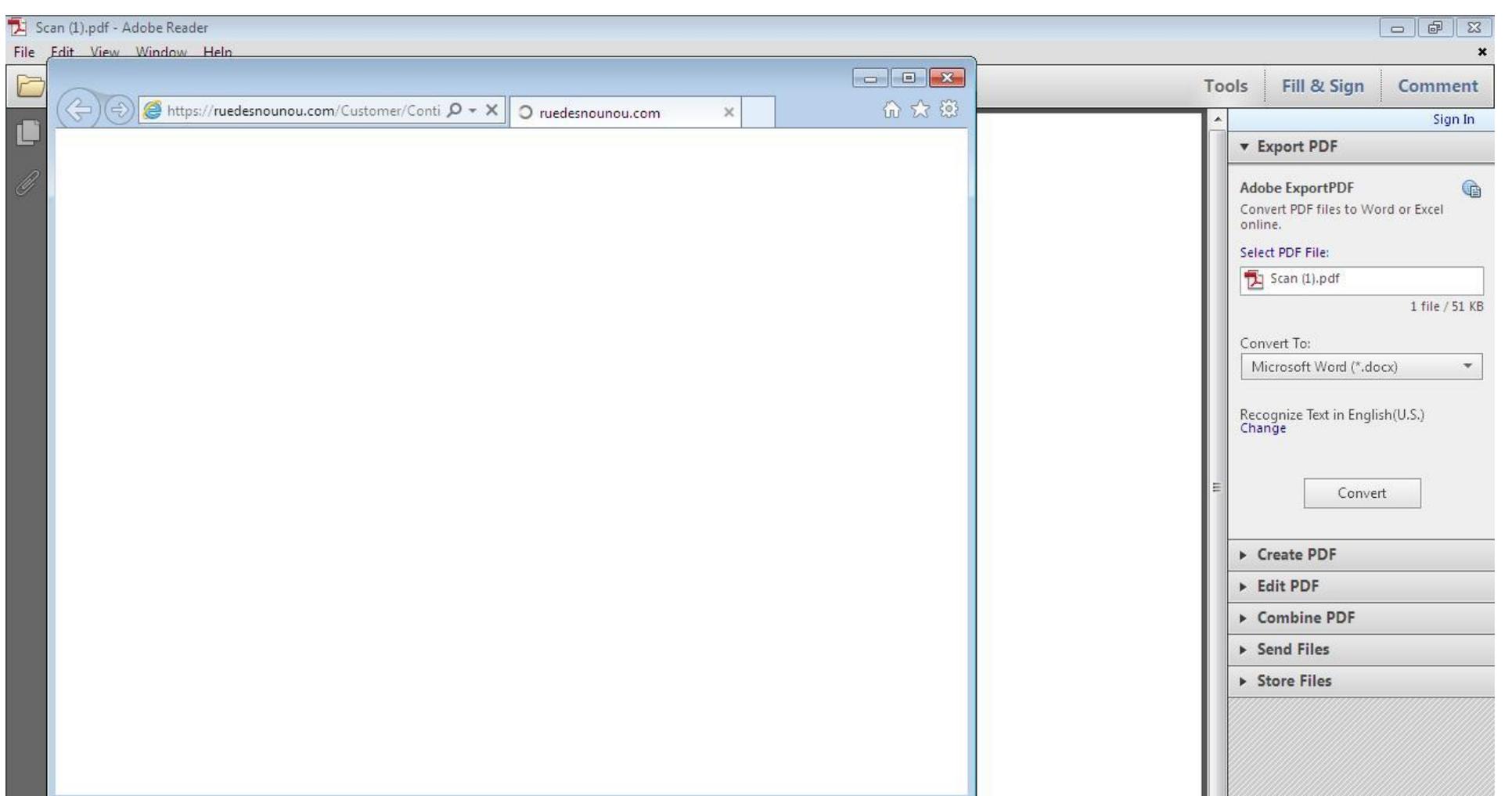
► Create PDF

► Edit PDF

► Combine PDF

► Send Files

► Store Files



F

FILE HOME INSERT DATA REVIEW VIEW Tell me what you want to do OPEN IN EXCEL

Clipboard: Undo, Paste, Cut, Copy

Font: Calibri, 11, Bold, Italic, Underline, Text Color, Background Color

Alignment: Wrap Text, Merge & Center

Number: ABC 123, Number Format

Tables: Survey, Format as Table

Cells: Insert, Delete

Editing: AutoSum, Clear, Sort, Find

fx

A	B	C	D	E	F	N	O	P	Q	R	S	T	U
1	PAGE 1/40												
2													
3													
4													
5													
6					(1) CONTRACT TERMS AND CONDITION / CE								
7													
8													
9													
10					(2) FUND ALLOCATION / PURCHASE ORDER (
11													
12													
13													
14					(3) DELIVERY PERIOD (duration) / PORT OF DESTINATION								
15													
16													
17													
18					(4) DELIVERY TERMS / PAYMENT TERMS / QUOTE VALIDITY								

Office Excel

someone@example.com

Password

Download

Starting...

CONFIDENTIAL DOCUMENT

... half a year later ...

● Giovanni [redacted] <angelavidos340@gmail.com>

19 June 2019 at 12:33

Respond

To: [redacted]@cern.ch>

[redacted],

Let me know when you are available. There is something I need you to do.
I am going into a meeting now with limited phone calls, so just reply my email.

Giovanni

Sent from my iPad

... and another 4 months later

Giovanni [REDACTED] <lindajeff99@aol.com>

Junk - CERN Yesterday at 17:13

URGENT

To: [REDACTED] <[REDACTED]@cern.ch>

[REDACTED]
I am planning a surprise for some of the staffs with gifts. I need you to get a purchase done, I'm looking forward to surprise some of the staffs with gift cards, I count on you to keep this as a surprise pending when they received it, I need 10 pieces of Amazon \$100 face value each gift cards. I need you to get the physical card, then you scratch the card take a picture of the cards pin, attach and email it to me. How soon can you get this done ?
I will Reimburse you back later....

Regards

Giovanni [REDACTED]

Advanced techniques used by criminals

- **Spear phishing**: malicious mails targeted at specific individuals
 - crafted using information gathered earlier: project names, colleagues names, hierarchy, who is on holidays etc.
 - sent “from” a colleague, a business partner, even the boss
 - “whaling” attacks – targeting top management
- **Using “contacts” lists**: An attacker compromises mailbox of a victim, and sends malicious e-mails “from” the victim to their contacts
- **Joining existing conversation**: An attacker compromises mailbox of a victim, and replies to existing conversations, adding a malicious URL or attachment

How can we defend
ourselves and our users?

Technical protection measures (simplified view)

- Traditional **anti-spam filters** (signature-based, blocking certain file types etc.)
- Advanced **anti-malware systems** (behavior-based)
 - “detonating” (opening) attachments in a controlled environment
 - (???) visiting embedded links – very problematic!
- **Hardened end-points computers**, for example:
 - anti-virus software, secure browsers etc.
 - macros disabled in received documents
 - not running as administrator
- **Network protection and detection**
 - e.g. blocking malicious domains at the DNS level
 - only partially effective (computers on the corporate network, no DNS over HTTPS etc.)

Despite these measures,
some malicious e-mails
will reach users

Users are our last line of defense

Simulated phishing campaigns at CERN

Goal

raising awareness
+
understanding
the scale of the problem

Approach

no spear phishing

no internal knowledge

no blaming

Techniques

“malicious” links
(2016-2018)

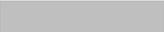
“malicious” attachment
(2019)

Various messages, senders, sender domain etc.

Sonia Abelona <Sonia.Abelona@cern.org> 

Sonia Abelona has shared a file with you

To: 

Dear 

Please see the attached for your 2019 contract amendment request.

Regards

Sonia Abelona
Manager at Human Resources

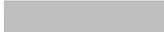


Contract
amend...21.doc

Federico Campesi <Federico.Campesi@cem.ch> 

Federico Campesi has shared a file with you

To: 

Dear 

Please see the attached for report on pension fund balance situation.

Regards

Federico Campesi
Finance Management



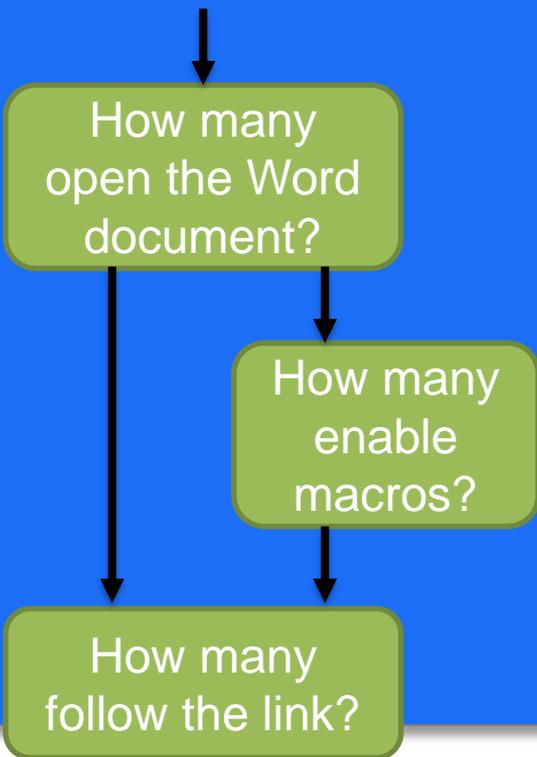
Fund balance -
confidential.pdf



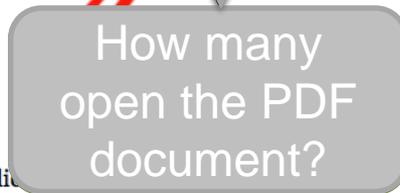
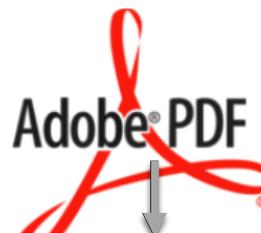
This document was created in a different version of **Microsoft Word**.

In order to view this document, please click the **"Enable editing"** button on the top bar and then click **"Enable content"**.

View document online: <https://client.microsoft.com/en-us/office365/?id=f8eg3b>



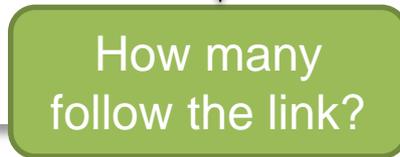
Adobe Acrobat Secure Document



Please click  document.



Adobe Cloud: Access your files anywhere, safely



If you click on the link, you get redirected to [this page](#):



The banner features the CERN logo on the left, followed by the text "CERN Computer Security". On the right, a red rounded rectangle contains the text "Computer security emergency contact", the email address "Computer.Security@cern.ch" with a phone icon and "70500", and the French translation "Contact en cas d'incident de sécurité informatique". The background is a blue-tinted image of binary code (0s and 1s) receding into a perspective, with a bright light source shining through a keyhole-shaped opening in the center.



(Version française en-dessous)

Oops... The email and the attachment you have just opened are fake, and potentially malicious!

You just fell for a scam. The attached document that you have opened is fake, and potentially malicious. Your "click" could have had severe operational and financial consequences for CERN... Let us explain to you how you can better identify malicious emails and attachments, and what consequences opening them might have for you and your digital assets...

... with hints on how to identify malicious emails:

The image shows a screenshot of an email interface. The sender is Sonia Abelona <Sonia.Abelona@cern.org>. The subject is "Sonia Abelona has shared a file with you". The recipient is redacted. The body of the email says "Dear [redacted]" and "Please see the attached for your 2019 contract amendment request." There is a signature block for Sonia Abelona, Manager at Human Resources, and an attachment icon for a Word document named "Contract amend...21.doc".

Is the sender familiar to you?

Is the e-mail address correct? (for example @cern.ch)

Does the e-mail address correspond with the sender's name?

Is the message correctly phrased, without major typos, in a language that you can understand?

Does the message concern you? Is it related to your work or activities?

Is the message signed (👤)?

Is the message addressed to you?

Do you expect this attachment?

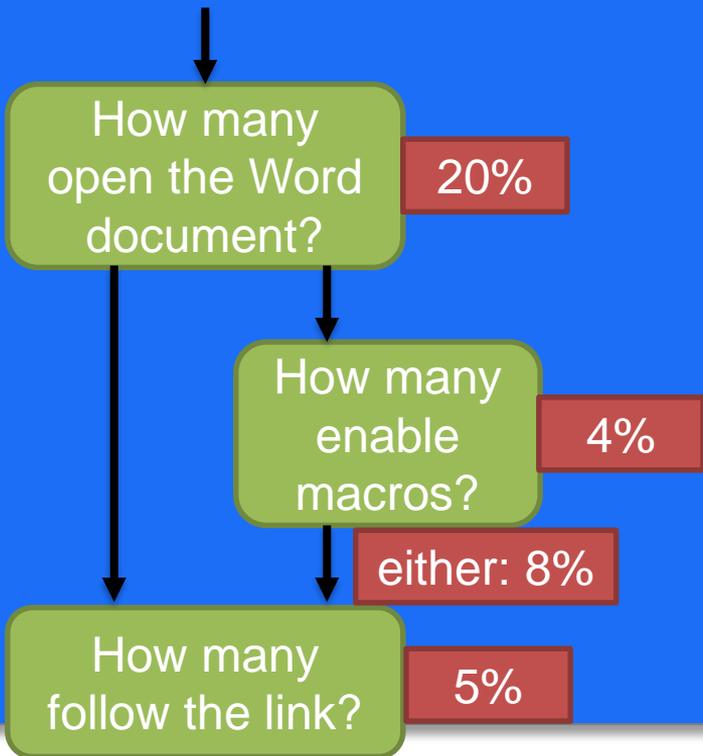
If you have answered any one of those questions with "NO" be vigilant and careful! Delete that message or check with us at Computer.Security@cern.ch when in doubt.



This document was created in a different version of **Microsoft Word**.

In order to view this document, please click the **"Enable editing"** button on the top bar and then click **"Enable content"**.

View document online: <https://client.microsoft.com/en-us/office365/?id=f8eg3b>



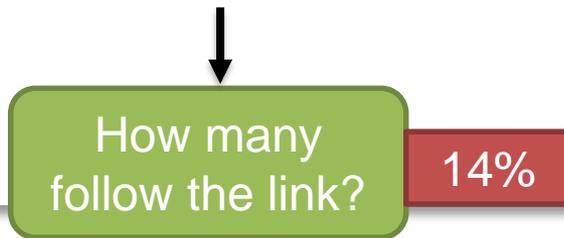
Adobe Acrobat Secure Document



Please click the **"Enable editing"** button on the top bar and then click **"Enable content"**.



Adobe Cloud: Access your files anywhere, safely



What works?

*Please see the attached for report on pension fund balance situation.
for your 2019 contract amendment request.
with the confidential design report.
on your input to our results.
on new IT security measures.*

From @cern.com

17%

@cern.org

17%

@cem.ch

18%

@cerm.ch

16%

@cern.ch

20%

HEPiX Fall 2015 campaign:
Get a voucher for *free drinks*

Dear sebastian

18%

Dear Sebastian

18%

18%

24%

15%

17%

15%

People **respond**

- ***I am unable to contact Ralf Brant (or Brandt!). He is not in the CERN phonebook. Please help. I am trying to send some info.***
- ***I received this mail, as coming from a cern address and headed to me, I trusted it and opened the pdf***
- ***I have received this Email, I am unable to open the attachment and I am starting to worry that it is not from CERN.***
- ***I have opened the attachment, I noticed that the sender address is incorrect (@cern.ch), I'm confused a bit ... is it an malicious emails !? if yes, what should i do !?***
- ***The email was directed at me with some accurate details.***
- ***The attached file is strange (I could not open it)***
- ***Today morning I was opening my e-mails, as I had much feedback, I've received documentation that I was waiting for. Meanwhile, I got an e-mail improper, but I was not awake enough and I've opened it.***
- ***Since the email address is a CERN address, I thought it's no problem, I downloaded the attachment and tried to open it. However, I cannot open it neither on Linux nor on Windows. I tried to reply to this address but I always get rejected (delivery failure)***

People **respond**

- *A design report of only 35 kB file size sounds suspicious.*
- *I am **a summer student who just recently arrived** at CERN. Today I received a weird email [...] I opened it. Now I realise how silly that was*
- *as always I **detected this mail as the regular test from IT security**. I really enjoy them, because they are quite well designed and lead to a very informative site about mail scams and how to detect them.*
- *Could you please explain what is going on? I believe **you are violating CERN's code of conduct...***

Commercial solutions,
open-source tools

Commercial solutions: **simulated phishing campaigns**

- Engagement, gamification
- Classroom courses → **continuous micro-training in work environment**
- Security awareness → **behavior change**

- Examples:    
 - every user receives ~3 messages per month (apparently deemed acceptable)
 - growing difficulty of messages, increasing level of "truth", using internal information e.g. names of executives or projects
 - users report malicious mails with a button in Outlook → feeding the SOC

Is simulated phishing worth the effort?

Yes

Should failing phish tests be a fireable offense?

No

Open-source tools also available



SocialFish



BLACKEYE

Conclusions

People and technology ... an unsolvable problem?

*“I received this mail, as coming from a cern address and headed to me, I **trusted it** and opened the pdf”*