



ΠΕΡΙΦΕΡΕΙΑ ΚΕΝΤΡΙΚΗΣ ΜΑΚΕΔΟΝΙΑΣ



<http://www.pkm.gov.gr/>



ΠΕΡΙΦΕΡΕΙΑ ΚΕΝΤΡΙΚΗΣ ΜΑΚΕΔΟΝΙΑΣ

www.technopolis.gr



info@technopolis.gr

Technopolis Thessaloniki ICT Business Park is an initiative of the Association of Information Technology Companies of Northern Greece (SEPVE) and the most important Information and High Technology companies from all over Greece. This initiative was supported by the state and several public bodies and Research Institutions.

The company's aim was the establishment of the first high technology Business Park in Greece and to resolve some of the problems of companies in the industry, such as housing needs. Also to create a grid of modern infrastructure and investment opportunities, which will be a development opportunity both for Thessaloniki and Northern Greece and also the country in general.

Technopolis Thessaloniki is the first High Technology Company Park of that size (100.000 square meters) in Greece which can accommodate new economy businesses and educational and research activities while it offers high quality working environment.

After the completion of the building infrastructures of the park in 2008, we founded the "MANAGEMENT AND ADMINISTRATION AUTHORITY OF TECHNOPOLIS THESSALONIKIS SA which is non profit and carries the name " «MANAGEMENT AUTHORITY OF TECHNOPOLIS THESSALONIKIS»". Shareholders in this operator are Technopolis Thessaloniki S.A., American Farm School (A.F.S.) and about 20 other important businesses or businessmen from the computer science industry.

www.sbbe.gr

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GR – FEDERATION OF INDUSTRIES OF NORTHERN GREECE (SBBE)

The Federation of Industries of Northern Greece was founded in 1915, as an independent non-profit association for industrial companies and local or sectoral enterprise organizations.

Numbering more than 450 members companies from the Regions of Macedonia, Thrace and Epirus, coming from all sectors of manufacturing, the primary mission of SBBE is to defend the moral, economic and professional interests of its members.

SBBE plays an important role in shaping decisions and policies for regional development, investment promotion, employment, and sustainable development.

SBBE through its management and departments, offers to his members quality services for documentation, information and advices for solving their daily problems and promoting the principles of entrepreneurship, innovation, internationalization and corporate responsibility.

In July 2018, the status of National Social Partner was conferred on the Federation of Industries of Northern Greece, in accordance with the national law L4554/18.06.2018.

www.seve.gr

info@seve.gr



Greek Exporters Association (SEVE) was established in 1975 as a non-profit organization and is currently the largest association of exporting companies in Greece numbering approximately 600 member – companies.

SEVE's members include manufacturers, distributors and service providers of a broad spectrum of products and services with almost every country in the world.

SEVE's mission is

- ❖ to consolidate, protect and promote the professional, economic, social and ethical interests of its members,
- ❖ to promote and support Greek products in foreign markets,
- ❖ to promote and support the development of international co-operation between Greek enterprises and those of other countries,
- ❖ to conduct market research in foreign countries,
- ❖ to collect and disseminate information and statistical data in order to inform its members,
- ❖ to cooperate with organisations worldwide and
- ❖ to implement European programmes that sustain the economic interests of its members.

In 1989, SEVE established the Institute of Export Research and Studies (IERS), which was established to monitor and analyse short-term international trade trends, provide reliable and continuously updated information about particular sectors and markets, undertake sponsored and commissioned research projects on international trade issues.

In 2008, the Association has been awarded the ISO 9001 Quality Assurance Certificate and is also a certified by the Hellenic Ministry of Development, as a Beneficiary of Project Management Capacity responsible for initiating and implementing operations. SEVE is also accredited by the International Association of Trade Training Organisations –IATTO.

Business mission to CERN 10 & 11 January 2019

Participants Profiles

1. ENERGY CONSTRUCTION COMPANY
2. BIOSOLIDS SA
3. BLOCKCHAIN
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10. ITALY LINES INTERNATIONAL TRANSPORT-LOGISTICS
11. KLEEMANN S.A.
12. SAMARAS & ASSOCIATES S.A.
13. SIAFARAS ARISTIDIS S.A. ELECTRIC SYSTEMS
14. SUPERALLOYS ENGINEERING
15. TETTIX

1. <http://eccike.com/>



Renewable Energy

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ECC is a Greek company expert in customized high performance energy systems.

We provide eco-friendly and top efficiency energy systems for large public and residential buildings and for industries. We take care of our clients every step of the way, from energy consumption analysis and consultancy on the optimum solution, through dimensioning, design and construction of a customized energy system, to its testing, installation, and maintenance.

Buildings in the residential and service sector are large energy consumers with long operating hours. They need electric energy for their electric equipment, as well as for lighting, heating and air conditioning.

We provide a wide variety of tailor-made energy solutions which generate energy in the most efficient way possible for the particular consumer. They have the potential to cut energy consumption, and respectively energy costs, by up to 30% thanks to our customized approach to engineering design, construction, installation, performance monitoring and maintenance.

Also industries need electrical energy for their equipment and many of them need another type of energy - steam, heating, cooling - at the same time. Instead of using electricity from the national grid to generate this steam, heating or cooling energy, they can have it completely for free.

Our solutions integrate energy technologies which are globally recognized as some of the most efficient ever invented, and we continuously apply our engineering passion and in-house innovations to make them even more efficient. Our core technologies are based on the principles of cogeneration, trigeneration, free cooling, absorption chillers, waste heat recovery, and biomass to energy. They are an indispensable part of today's environmental action, clean energy transition and circular economy.

EPC

We offer complete solutions as an Engineering, Procurement and Construction service. We take care of the complete process starting with an analysis of the client's environment and not the other way round, as this is how we understand efficiency. We go through the stages of construction, delivery, installation, and testing, to reach the stage of top maintenance from our in-house team of qualified technicians and top client satisfaction.

ENERGY EFFICIENCY CONSULTANCY

Thanks to our long experience in energy efficiency in various environments and also as a manufacturer of our systems, we have deep understanding of all aspects of energy production and consumption. We can advise you on how to optimize your energy consumption and reduce your energy costs. Contact us for more detailed information.

MAINTENANCE AND SERVICE

We believe that the moment of truth is maintenance. We use specialized software for remote monitoring and diagnostics and our team of qualified technicians take complete care of everything related to the systems after their installation. We offer standard and extended warranty options and complete systems insurance.

2. www.biosolids.gr



Production of soil improvers

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BIOSOLIDS S.A was established in May of 2012 in Skydra, Pella, based on four interconnected axes: institutional framework, environmental protection, social prosperity and economic development. Its purpose is the rational management of waste and biomass with a view to protecting the environment and sustainable development.

Its object is the production of organic and soil improvers through the composting of biomass and solid waste through a natural process in which organic materials are turned into a rich dark material called compost or soil improver. The products of BIOSOLIDS COMPOST and BIOSOLIDS COMPOST BIO aim to meet the needs of both conventional and organic farming cropland.

The philosophy of BIOSOLIDS S.A. is based on the cyclical economy. This means that it receives and manages organic waste, which returns to the primary sector as a soil conditioner that is largely used for the production of fruit and vegetables, which are directed to the industry and the residues of their processing are returned to Biosolids for management.

BIOSOLIDS offers a cost-effective solution for the management of organic wastes from industries, municipalities, farmers etc., since it operates and serves both public and private businesses, as it can take non-hazardous waste to its licensed composting plant.

3. <http://www.blockchain.gr>

Blockchain

Software development

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Blockchain, is a full-service software development company, that applies modern design principles, along with the latest blockchain, cloud, mobile and desktop technologies.

It is joint venture of Athens Technology Center (ATC) and VIDAVO, two very successful companies in ICT and telemedicine sectors respectively.

Blockchain Company focuses on:

Custom Software Development: From planning to deployment phase, all tasks and deliverables along with required sign-offs, are well-defined and documented, ensuring that your project will be delivered on time and on budget.

Our outsourcing services (Data Analytics, Enterprise Process Automation, Software, data & content cloud migration Software, Web & Mobile apps, Workflow Management, Natural Language Processing) are based on technologies & platforms for backend, desktop, mobile, web services and database.

Blockchain Technologies:

Collaboration around the globe: Distributer Ledger Technology (DLT) solutions and the use of Smart Contracts help us create large communities where people can exchange data and money in a transparent and trustworthy way.

Blockchain in media: Our profound experience in content management, editorial systems and news verification tools, allows us to build DLT solutions which facilitate collaborative fact-checking and citizen journalism between freelancers and agencies.

Revolutionized Marketplaces: The power of blockchain will permit suppliers and buyers to interact on a platform with high levels of trust and transparency, setting their own rules, with no third-party restrictions.

Medical Solutions:

Innovative, integrated systems for telemonitoring biological signals and health parameters, which enables doctor-patient ubiquitous interaction supporting: Real time patient tracking, Data Monitoring and Analysis platform, Customized monitoring tools, Personalized Notification System- Emergency Handling, 3rd Party integration

4. www.btcomposites.gr



Composite Materials

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B&T Composites produces a variety of lightweight composite structures. Since 2009, the company has specialized in manufacturing products using carbon and glass fibers and fabrics applying the filament winding technique. It is based in Florina, Greece, in a privately owned area of 40.000 m², and possesses extensive know-how and technology, the latest fabrication equipment and personnel with established expertise. It is the only industrial player in Greece in the field of manufacturing of specialty carbon based composite structures. More specifically, B&T Composites develops and manufactures an assortment of products for the following markets:

- Nautical field(masts, spinnaker poles, booms, bowsprits, sun sail columns, shafts for torque transmission, pressure housing cylinders)
- Industrial structures (robotic arms, arms for lightweight cranes, CNG tanks, rollers, shafts)
- Civil infrastructure (piping systems, structural parts, lighting poles)
- Energy conversion sector (wind generators torque shafts)

The company is active in the european market place aiming the growth of its business and the consolidation of its presence.

B&T Composites has the flexibility to face each project individually and manufacture it according to its customers' demand with the aim goal of reducing the total lead time.

Having this direction the company conducts extensive research as part of consotiums for national and european calls, collaborating also with the departments of engineering of the univeristies in Greece and research centers of Europe.

5. www.eurotrade.gr

EUROtrade

Bulletproof Constructions / Modular Buildings

Karyotis Pavlos, Export Manager

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Eurotrade S.A. is providing specialized housing solutions since 1979. We design, manufacture and trade all kind of tailor-made bullet & blast proof constructions in many levels of protection. All our constructions may be ordered as fixed to the ground / relocatable / or “On Wheels”.

Bulletproof Offices, Cabins, Check points, Guard posts, Staff Shelters, Observation boxes, Portable Forensic Labs, CBRN protected enclosures (any size), Deployable containers, Temporary Detention Units. Panic rooms.

We also shield unprotected buildings to various levels of blast or ballistic protection.

All our raw material is totally traceable and derives from major European providers.

All constructions are provided with official certifications from European ballistic laboratories (Greek MOD and NATO approved).

We also provide consulting services and products regarding perimeter protection.

We are a NATO support and procurement agency approved manufacturer, NCAGE Code: G2071.

We often provide our products to United Nations and many renown NGO's.

Eurotrade S.A. also manufactures modular buildings since 1979 and was involved in all major infrastructure projects that took place in Greece (Athens Metro, Athens International Airport, European Highways, Construction of Refugee camps).

6. <https://fieldscale.com>



Simulation Software

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Bilitos Georgios, Computational Electromagnetics Engineer

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Founded in 2015, succeeding five years of research at the Aristotle University of Thessaloniki in Greece, Fieldscale is a software Computer Aided Engineering (CAE) company and offers simulation applications for electric design and analysis to accelerate new hardware product development. Our customer portfolio includes some of the bigger IC and touch sensor manufacturing companies from the UK, Germany and USA. Since 2015, we increased our personnel to more than 25 highly-skilled employees, quadrupled (x4) our customers and raised more than €1.2 million equity finance from venture capitals and private investors. The secured funds allowed us to improve our technology and commercialize our products, CHARGE and SENSE, globally.

CHARGE, enables engineers to design high-voltage equipment, and simulate the performance of Lightning Protection Systems for the energy industry. Furthermore it allows the efficient simulation of general electrostatic effects that include perfect conductors, dielectrics, conductors on floating potential, external charges.

SENSE, our flagship product, helps touch panel designers to evaluate their models' performance, by giving accurate answers on how a finger or a stylus that approaches the screen affects the capacitance between touch sensor electrodes. It computes parasitic capacitance and resistance of the imported touch sensor layout. The commercial launch of SENSE took place with the private rounds we received in 2016.

Fieldscale will soon launch a new product that will provide the ability to automatically design the layout of a capacitive touch sensor system and automatically generate the equivalent electrical circuit of it. Additionally, it will provide guidelines to the user on how to configure the controller attached to the sensor system. The new product will be built on web technologies and be accessible through cloud. It will provide the capability to import .dxf and gerber files and it will offer acceleration of

simulations through the cloud infrastructure. It will provide all the necessary tools needed by a hardware designer of a capacitive touch sensor system or a PCB designer.

Furthermore, Fieldscale has developed proprietary algorithms that form the company's core technology. They are based on the Boundary Element Method (BEM) and solve Auxiliary Differential Equations used for modeling electromagnetic problems (solution of Maxwell's equations). Fieldscale owns two solvers: an iterative one based on BEM and accelerated by the Fast Multipole Method (FMM) and a direct one based on BEM and accelerated by a proprietary patent protected algorithm based on Hierarchical Semi-Separable (HSS) Matrices theory. Both solvers can be linearly accelerated by multicore systems. Currently, Fieldscale owns solvers for static (both electrostatics and non-linear magnetostatics), quasi-static and high frequency electromagnetic effects but has the capacity to develop solvers for other effects as well, upon discussion.

Additionally, Fieldscale owns algorithms for the automatic and efficient creation, manipulation and meshing of 3d geometry and bending of 3d structures (flexible electronics). It has developed robust adaptive mesh refinement algorithms that greatly simplify the user's experience.

Fieldscale has the ability to create both the solver (inner technology) and the pre-processing framework for the end-user. The pre-processing framework automatically handles: a) the creation of the 3d geometry

7. www.helexpo.gr

8. www.infodim.gr/en/



Geographic Information Systems

Karamoschos Nikos, Managing Director

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Infodim was founded in 1992 and was the first company in Greece focusing solely in Geographic Information Systems. Its main activity was the implementation of projects for the public and private sector using GIS.

The company designs, develops and manages applications related to:

- Cloud GIS Services
 - Real Estate Property Management
 - Smart Cities and eGovernment
 - Tourism Promotion
 - Civil Protection
 - GIS Applications for managing and editing spatial data
- Civil & Forest Fire Protection
- Networks Management
 - Highways
 - Logistics – AVL
 - Lighting – Water - Sewage
- Fleet Management
- Environmental Management
- Precision Agriculture
- BIM
- Spatial Metadata Creation & Management
- Portals and GeoPortals

Technologies

The main technologies used for providing its Cloud GIS Services and other applications include:

- Database Management Systems(RDBMS, NoSQL) to create, manage and analyze geographical and attribute-descriptive data
- Design and development of Applications and Systems (Desktop-Web) (Practices, Procedures, Methodology)
 - .NET, Java, Android, Python, Javascript-ES6, NodeJS
 - RESTful Services
 - Continuous Integration
 - Jenkins
 - Version Control
 - Git
 - SVN
 - Testing
 - QUnit
 - Intern TDD (Test Driven Development)
 - Agile
 - Scrum(Trello)
- Development of Web GIS applications using Commercial and Open Source platforms such as GeoServer, OpenLayers and ArcGIS Server ESRI.
- Development of supporting tools and services to run geographical-spatial analysis, locate events and visualize the results through REST Services using server side scripting Python
- Web components to integrate GIS with 360° Videos and photos, panoramas and virtual Tours (VR)

9. www.isomat.eu



Construction Chemicals & Mortars

Lolos Dimitrios, Export Director

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Founded in 1980, ISOMAT is currently one of the most important industries of building materials in South-East Europe, with 3 production plants in Greece, Romania and Serbia, 7 subsidiaries in Germany, Romania, Serbia, Russia, Turkey, Bulgaria and Slovenia, and export sales to more than 50 countries in 6 continents. ISOMAT is committed to innovation and to the constant development of new products. To this end, the company owns a fully organised R&D department, equipped with specialized scientific personnel working in 5 different chemistry labs, where new products are developed every year in keeping with changing market needs and with the latest technological developments in the building sector. The company produces and distributes a wide range of products summarized in the following 6 product categories: Waterproofing materials, paints & renders, tile adhesives & grouts, repairing materials, admixtures, and floorings.

10. www.italyines.gr



International Transports-Logistics

Bozoglou Maria, CEO

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Grigoriadis Grigoris, Commercial Director

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Since 1991 we have been developing an effective supply chain management model which made us today a leading transport and logistics service provider in Italy, with a reliable local network. Using the business model that was successfully implemented in Italy, we now operate all over Europe, expanding our network and gradually increasing freight flows to Europe's largest terminals. We are able to ensure quality with attention to measurable results through cost-time-reliability optimization. Thereby we strongly contribute to the progress of our customers in each market sector, and manage to meet any specialized transportation need. Moreover, we support our customers on a daily basis through a combination of highly qualified, experienced personnel and cutting edge technologies, promoting effective and flexible communication, and giving easy access to value-added services that enhance business performance. Furthermore, we are always improving our cooperation with our customers; by adopting new, eco-friendly technologies, being continuously informed of new trends, educating ourselves and evolving, going beyond the familiar to expand our network, building a culture of innovation in order to meet requirements. Maria Bozoglou, Managing Director at ILT Logistics SA, says: "Not only we never rest, but also constantly invest in our development. We strive to stay informed about new trends in the logistics industry, train our people, and grow successfully, but always with respect to the environment and the promotion of sustainable development. Our culture is about doing simple things in a unique way to differentiate ourselves from our competitors.

11. www.kleemannlifts.com



Elevator Manufacturer

Sfampa Ioanna, Innovation Researcher

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Founded in 1983 in Kilkis, Greece, KLEEMANN is one of the major lift companies in the European and global market, providing any type of residential or commercial passenger and freight lifts, escalators, moving walks, accessibility and marine solutions, parking systems and lift components.

Its distribution network expands to more than 100 countries, with a local presence in 15 of them.

KLEEMANN stands for innovation in design and technology, for flexibility and breakthrough thinking, for quality products and dedicated services and support.

Integrated manufacturing facilities, highly trained workforce, state-of-the-art IT systems and logistics support enable KLEEMANN to deliver reliable, highly personalised solutions, whatever the challenge.

Installation and maintenance companies handle the distribution of our products all over the world. Fine tuned collaboration between our management teams, employees and other involved parties allows us to build and maintain strong, long-term relationships with our customers and provide reliable services across the globe. Our strategic approach and investments have enabled the specialised manufacture and export of products into multiple markets, developing our network, international presence and product range.

KLEEMANN is proud of its strong global brand name, consistent with our commitment for quality standards, progressive technical and market knowledge and innovative research schemes.

12. www.samaras-co.gr



Integrated Engineering & Consulting Services to the Privet and Public Sector

Samaras Dimitrios, CEO

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Our company was established in 1992. 250 engineers and business consultants provide our services to more than 600 different companies per year, active in **the following sectors of the Balkan economy**

- Industry
- Transport/Logistics
- Agriculture
- Infrastructure
- Environment
- Energy
- Education/Health/Sports
- Real Estate
- Public Administration

Some of our services

- Land planning
- Environmental Impact Studies
- Waste management
- Fire safety
- Project Management
- Architectural and Construction studies and supervision
- Renewable energy Sources (Analysis, Planning, Project Management)
- Energy saving /audit
- Health and Safety
- EU programs (Horizon 2020, Interreg, Creative)
- HR assessment and development

13. www.siafaras.gr

Construction Company/

Manufacturing of medium & low voltage switchboards

Dakouras Stergios, Associate

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SIAFARAS ELECTRIC SYSTEMS was founded in Thessaloniki its primary activity being the manufacturing of Low and Medium Voltage Switchboards. Today, the company offers integrated services in the design and implementation of related projects in both the public and the private sector, while it also presents substantial commercial activity in the electrical equipment field.

The accumulated experience and the substantial know-how, the company has gained over the years, has lead **SIAFARAS** at the forefront of the Greek market, holding almost 80% of this sector in northern Greece, with significant presence at the large-scale private and public sector projects, on nationwide level.

At the same time, the company began its expansion into the international market. The first steps were taken in 1996 by undertaking projects at the Balkan region. Later on, further projects were successfully completed in other countries in Middle East, Africa and recently in Peru - Latin America. Our aim is to play a significant role in the Balkan and South East European region, by actively participating in the reconstruction of the industrial and public sector of the area.

Our company, seeking to upgrade its services and taking into account the customers' needs while foreseeing the great perspectives of the market in the long run, has developed a national network of in-depth know-how and expertise. This network extends the companies reach and guarantees full support to its customers nationwide.

The factory is established at the 5th km of the Thessaloniki - Kalohori highway, in a privately owned space of 15.000 m², from which, the 3.500m² are covered while there is a potential for further expansion up to 7.500m². Furthermore, in 2010, the company established an office at Athens.

14. www.superalloys-eng.com



Mechanical Spare Parts & Devices With Advanced Materials

Kechagias Vasileios, CEO – Owner

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SuperAlloys Engineering is an innovative company that offers integrated industrial services with top of the line solutions. The company operates more than 38 years a fully equipped -certificated with ISO 9001:2015- mechanical workshop and it is specialized in manufacturing customized, high tech, industrial spare parts with **protective coatings & advanced materials** for every requirement for Power Generation Plants, Cement Plants and Refineries. Innovation and after sales customer support is our philosophy in order to increase operating production performance, by reducing production or/and maintenance cost.

SuperAlloys Engineering is also focusing on **urgent maintenance conditions & “in situ” machining processes**. By developing & manufacturing customized portable manipulators and high precision machine tools and provides the most reliable solutions for **“in-situ” hardfacing and machining projects**. Using the above-mentioned techniques, serious maintenance and reliability costs can be improved significantly, in terms of increasing the production operation performance and down time of Heavy Industry sector.

Products/Services:

- Robotic systems and manipulators for special machining and welding applications, smart processes and medical devices. **Combined “in-situ” precision machining, cladding and hardfacing services.**
- Manufacturing of high efficiency spare parts like valves, plungers, seats, shafts, sleeves and impellers for pumps, compressors, turbine rotor, crank shafts with superalloys like Stellites, Hastelloy, Incolloy, Inconel and Monel.

- Mechanical engineering support in the fields of repair, maintenance and lifetime prolongation of spare parts and equipment, using advanced manufacturing methods and improved material performance.
- Hardfacing regeneration of rollers, grinding tables and high-pressure rolls for vertical mills and crushers, in our workshop or “in-situ” where customer’s equipment is installed & operates. Hardfacing and high Chrome castings for grinding mill components, high pressure rollers and grinding tables for cement and coal fired power plants.
- Manufacturing of special wear resistant mechanical parts using carbides (WC, TiC, SiC), ceramics (Si, Ti, Cr oxides), superalloys, nickel-alloys.
- Medical devices, implants and surgery smart tools with Ti and Co based alloys.
- Thermal spray (Plasma Spray) and Powder Metallurgy coatings with superalloys, composite materials, ceramics and carbides for aerospace and power generation industry.
- Corrosion and oxidation protection of metal constructions, wind generators parts, tanks, vessels, heat exchangers and natural gas pipes.

15. <https://www.tettix.info/>



Robot Integrator

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Savidis Dimitrios, Technical Director

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Since 2009, TETTIX designs and manufactures industrial automation systems, acting mainly as a robot integrator. The innovative technological solutions, the reliability and the simplicity of use and safety, are characteristics that make our company a reliable partner for every kind of automation.

TETTIX, by using modular components, can offer a wide range of automated robotic solutions, which comply with the specifications of the industry and assure to be a valid choice all the time. The flexibility of the systems enables the integration with 3D vision systems, and sophisticated grippers from composites and fibers.

Always trying to be in the avant-garde, the company closely works with several partners, specialized in the field of innovative materials, providing lightweight, but sturdy solutions. Tailor made solutions for optimized performance to specific needs, tuned by nanotechnology, can be provided, in order to reach the challenges of the future.

The real resource of TETTIX is the experience of the people, who are behind this enterprise, which goes on over thirty years. Thanks to these experiences, the company is in position to advice its customers, about the best technical and cost saving solution according to their needs and demands, always taking in consideration environment friendly practices.

TETTIX is a one-stop shop when it comes to developing and creating complete solutions for state of art technology. From concept development, to electrical and mechanical construction, to robot programming, production and commissioning, you have a reliable partner!