

Key messages

# DELIVERING YOUR PRESENTATION

Text
Soundbites
Images
Stories

. . .

#### KEY MESSAGES

#### TEMPLATES



### Use DIFFEREINT font styles and sizes

#### Use DIFFERENT font styles and sizes

But not too much...

Dear Sudeley. Since you paid me a visit in Cornwall I have been wondering whether you know Lord Clifden or it not if you could get placed before him that our Syndicate have proved that alluvial tin in the Moors of Cornwall can be worked at a profit by the new methods now being so satisfactorily carried out in Australia and New Zealand. I know that some of his land has alluvial tin in it, in fact, our Syndicate are working some of it now, but perhaps he would allow you to have a rough map showing where the rest of his land is situated in Cornwall and I would then send my Nephew to see whether there is likelihood of its also containing workable alluvial. In the event of its proving to be likely my Nephew coul apply for a Prospecting Licence in the usual way, which give the promise of a Lease of 21 years subject to the Cornish Custom of a royalty of 5%. I should not like, however, to go into the matter unless my position and knowledge of the subject was explained. You of course could by him or my long 19 years' expert  The Knowledge Transfer group at CERN aims to engage with experts in science, technology and industry in order to create opportunities for the transfer of CERN's technology and know-how. The ultimate goal is to accelerate innovation and maximise the global positive impact of CERN on society. This is done by promoting and transferring the technological and human capital developed at CERN. The CERN KT group promotes CERN as a centre of technological excellence, and promotes the positive impact of fundamental research organisations on society.

- Places like CERN contribute to the kind of knowledge that not only enriches humanity, but also provides the wellspring of ideas that become the technologies of the future.
- Whether you work in a large company, an SME or a start-up, we can help you incorporae CERN technology or know-how into your business.
- We help you make the most of the latest technology that you have developed.



## 

TEXT



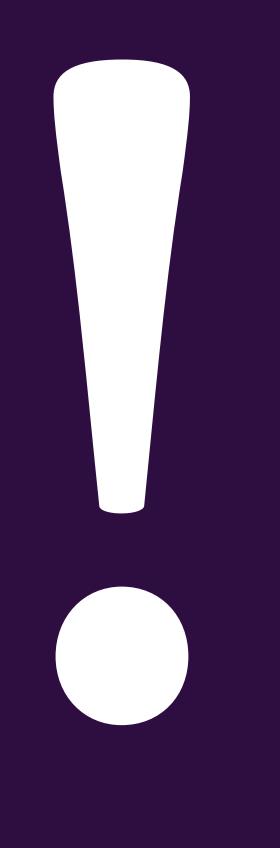
Statement Shock Surprise Engage

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#### THE HOOK

WHAT IF...?

IMAGINE...



## SURPRISE

"You will live seven and a half minutes longer than you would have otherwise, just because you watched this talk"

- Jane McGonigal

#### STATEMENT

"We are effectively wasting over \$1.2 billion per year on producing clothes no one will ever purchase"

SHOCK



#### PREPARATION





#### BODY LANGUAGE

