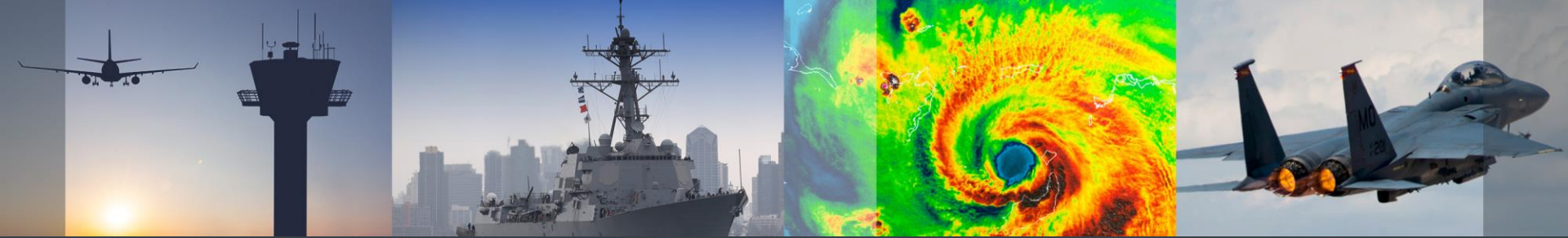




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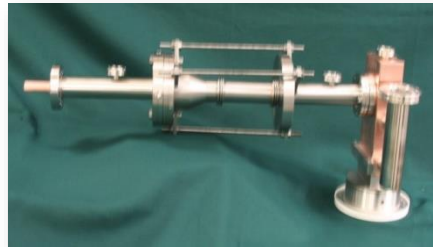
BEVERLY MICROWAVE

# Power Couplers – Technology, Manufacturing, And Four Ways To Procure For Half The Price

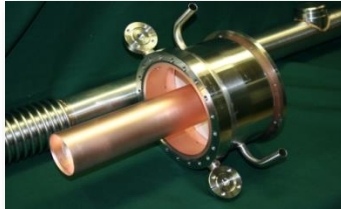
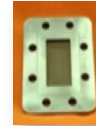
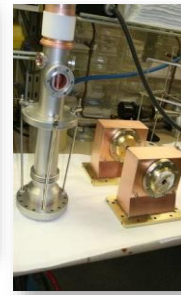
# Agenda

- Power Coupler Configuration Overview
- Power Coupler Manufacturing Technology
- Typical Cost Breakdown
- Four ways To Procure For Half the Price
- Open Discussion

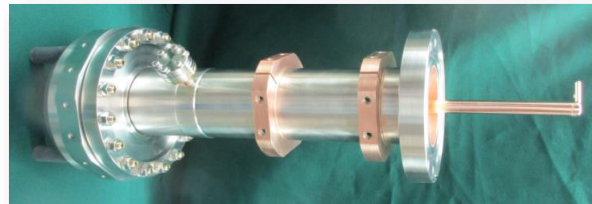
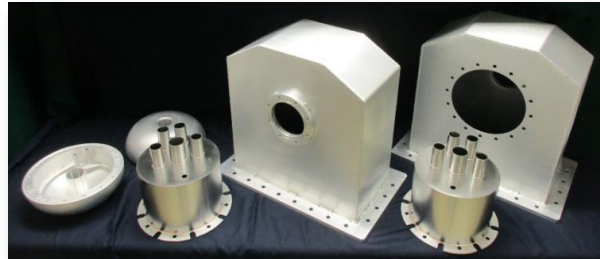
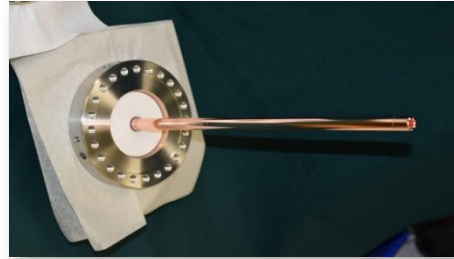
# Power Coupler Configuration Overview



# Power Coupler Configuration Overview

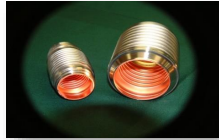


# Power Coupler Configuration Overview

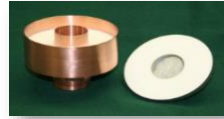
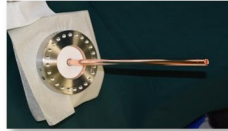




# Power Coupler Manufacturing Technology



- High RRR copper plating
- UHV chemical cleaning
- Electro-polishing



- Ceramic to Metal Seals



- ISO Class 10/1000 clean room
- Bake-out Processing
- RGA Test



- Clean Room Assembly & QC



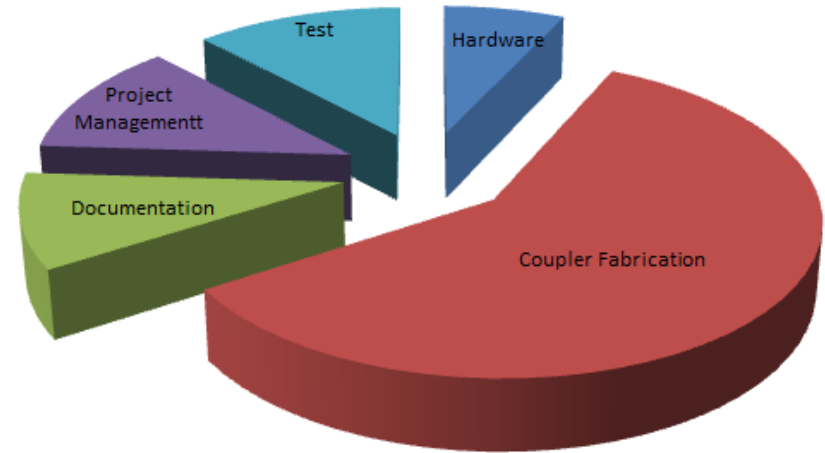
- UHV Vacuum and Hydrogen Brazing
- EB Welding, TIG Welding, Laser welding



- Titanium & Titanium Nitride Coating

# Typical Cost Breakdown

<u>Project Task</u>	<u>Percent Contribution</u>
- Power Coupler Manufacturing Costs: -----	50% -100%
- Power Coupler Clean Room Processing:-----	5% - 15%
- Ultrasonic Clean	
- Bake-out	
- Packaging	
- Test (RGA, Particle Count, etc.)	
- Testing:-----	5% - 30%
- Leak Check - Outgas rate	
- Process Control Tests (TiN, RRR Copper)	
- Fluid flow, Pressure Tests, LN2 shock	
- QC mechanical & Visual Inspection	
- Project Management and Oversight:-----	5% - 20%
- Meetings, Documentation Generation	
- Customer Inspection Holds	
- Data Reviews & Reporting Functions	
- Miscellaneous Hardware	
- Nuts&Bolts, Seals, Support Hardware:--	0% - 15%

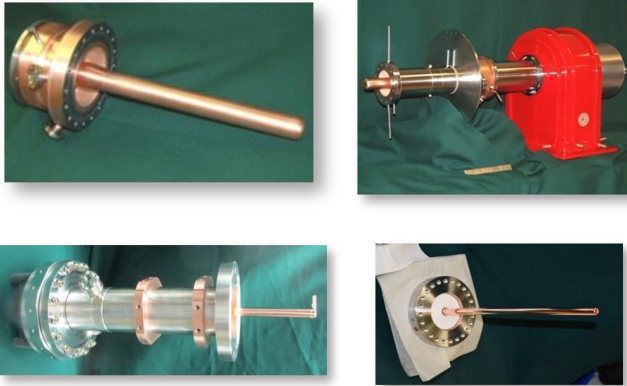


# Four Ways to Procure For Half The Price –

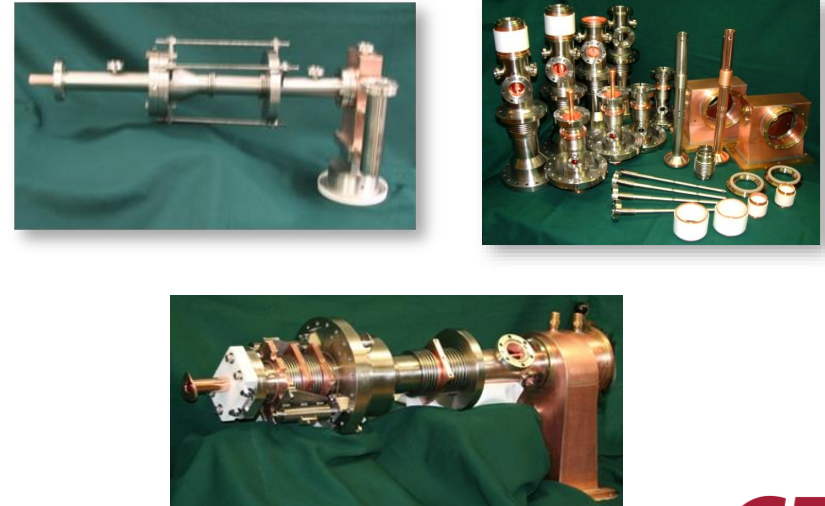
## - #1 Consider using a Single Window

- Consider designing coupler with a single window as opposed to double windows
- Single window designs can be as little as half the price of a double window design

### Single Window Couplers



### Double Window Couplers





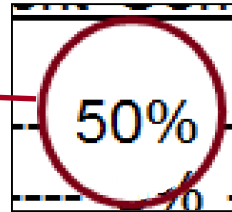
# Four Ways to Procure for Half the Price –

## - #2 Minimize Coupler Specifications

- Consider minimizing specifications: Coupler contracts with the bare minimum test, cleanroom, hardware and oversight specifications can cost half of that of a loaded specification

### Typical Cost Breakdown

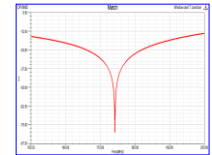
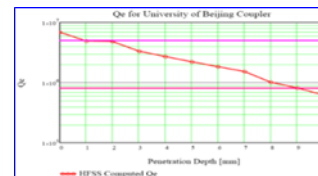
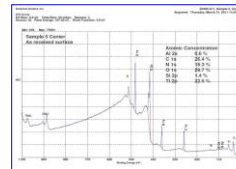
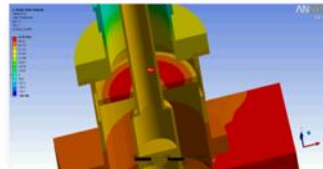
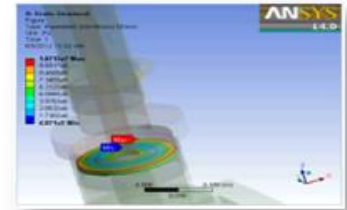
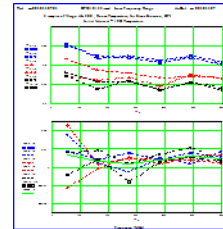
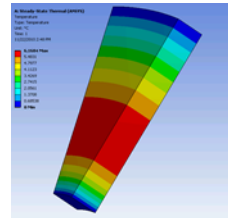
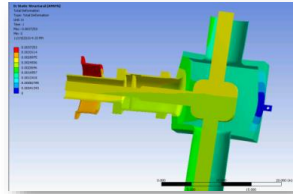
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- Data Reviews & Reporting Functions	
- Miscellaneous Hardware	
- Nuts&Bolts, Seals, Support Hardware:--0% - 15%	



# Four Ways to Procure for Half the Price –

## - #3 Modify an Existing Design For Your Needs

- Modifying an existing design can decrease costs substantially as compared to complete new designs
  - Choose a design that has been built in high quantity that has already bared the “learning curve” costs
- Proven and tested designs may also offer less design risk and lower procurement times
- Modifying an existing design may take less time to design than starting from a blank sheet of paper
- This is a proven method that we and others have used successfully
- Finite element modeling and other tools makes design changes efficient to analyze and document
- Licensing agreements are offered by many national labs at reasonable rates.



# Four Ways to Procure for Half the Price –

- #4 Minimize Coupler Size if Possible

- Coupler size is a cost driver
- A coupler twice the length & diameter is a least twice the cost to produce
- For a Coupler at double the size:
  - Material prices may double
  - Labor and fixturing increase at about 50% -100%
  - Process capacity for brazing, TiN coating, plating, etc. decrease by 2 to 4 times
- Design larger and longer components only when driven by design requirements



# Recommendations to reduce procurement costs

- Test sample requirements can represent 2 to 20% of program costs
  - Consider eliminating this requirement based on a vendor recently meeting similar requirements for a different customer
  - Consider eliminating this requirement if a vendor has had continuous Coupler production with other customers for a long period of time
- The use of ISO2768m for default tolerancing can cause acceptance issues if used together for piece parts and assemblies
  - Example: Three 6mm piece parts each carry a +/- 0.1mm tolerance. If stacked together the innate maximum tolerance is +/-0.3mm, yet the standard tolerance for the assembly using ISO 2768m is still just +/- 0.1mm
- Bake-out may represent as much as 15% of project costs
  - If the assembly was fired at 1000°C in a vacuum furnace, it has already been baked-out to some extent

# Recommendations to reduce procurement costs

- An outgas rate test may represent 1% to 6% of project costs
  - If the assembly was brazed in a vacuum furnace at 1000C using known low vapor pressure materials, it has already been qualified to some extent.
- Use vendors ISO9000/AS9001 program management system to eliminate redundant requirements
- Place tighter tolerances on piece parts to achieve final dimensional stack-up requirements, so that assemblies meet specification without the need for complex fixturing or final machining
- Specify the choice of ceramic material(s) instead of specifying properties of loss tan, density, dielectric constant, etc.
  - Otherwise vendor needs to qualify ceramic through an expensive series of tests



# Open Discussion

- Open Discussion