CERN procurement, ½ bn CHF / year

CERN EXPENSES

Total expenses 1232.7 MCHF

- 4.7% Energy and water 58.3 MCHF
- 0.9% Interest and financial costs 10.9 MCHF
- 39.9% Materials 491.7 MCHF, consisting of goods, consumables and supplies 247.8 MCHF, and other materials expenses (services, repairs and maintenance, etc.) 243.9 MCHF
- 54.5% Personnel 671.8 MCHF
CERN procurement in 2017

- Price enquiries: 782
- Invitations to tender: 98
- Orders made: 63,000

7 Member States that held industrial exhibitions and visits at CERN

9 Member States and Associate Member States in which CERN attended industry events
Survey of 699 suppliers (33 countries) doing business with CERN
55% improved technical knowledge
48% improved products
42% developed new products
18% found new markets
Castelnovo et al.: analysis of ‘95–’08 financial data on 365 CERN suppliers. After working with CERN, high-tech suppliers out-perform peers.