

I FEEL
SLOVENIA



GREEN.
CREATIVE.
SMART

Overview of current cooperation of the Slovenian industry with CERN and future challenges



Slovenian Public Agency for
Entrepreneurship,
Innovation, Foreign
Investments and Technology



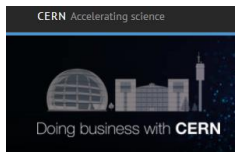
Gospodarska
zbornica
Slovenije
Chamber of Commerce
and Industry of Slovenia



REPUBLIC OF SLOVENIA
MINISTRY OF ECONOMIC DEVELOPMENT AND
TECHNOLOGY

SLOVENIA@CERN

9. - 10. October 2019



CERN ILO
Industrial Liaison Officer



The system **provide** :

... an information channel and a bases
for an effective and efficient networking

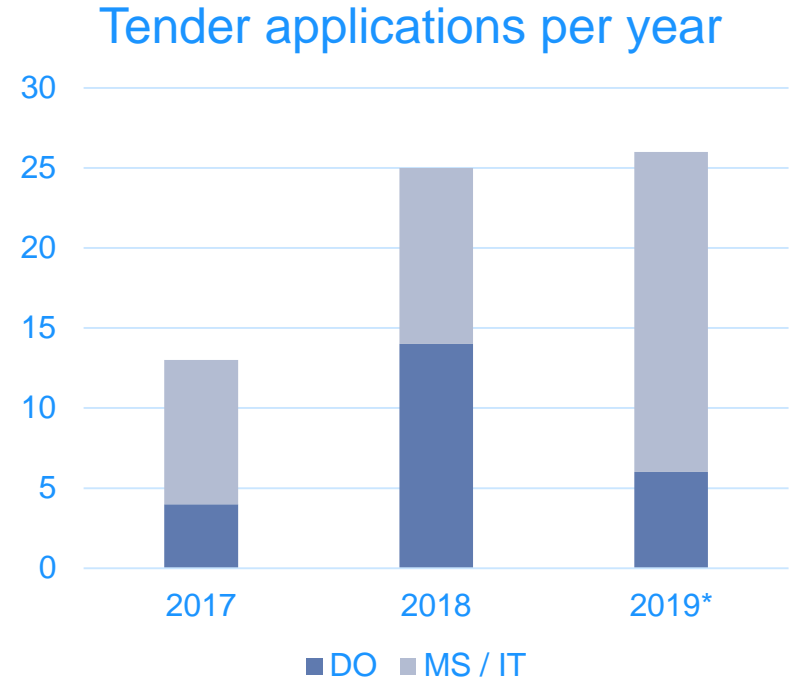
...

...a fair operation avoiding any conflict
of interests...



“very poorly balanced with a promising outlook”

- ❑ won several small orders
- ❑ building up experience and reputation
- ❑ several company visits and meetings with CERN personnel

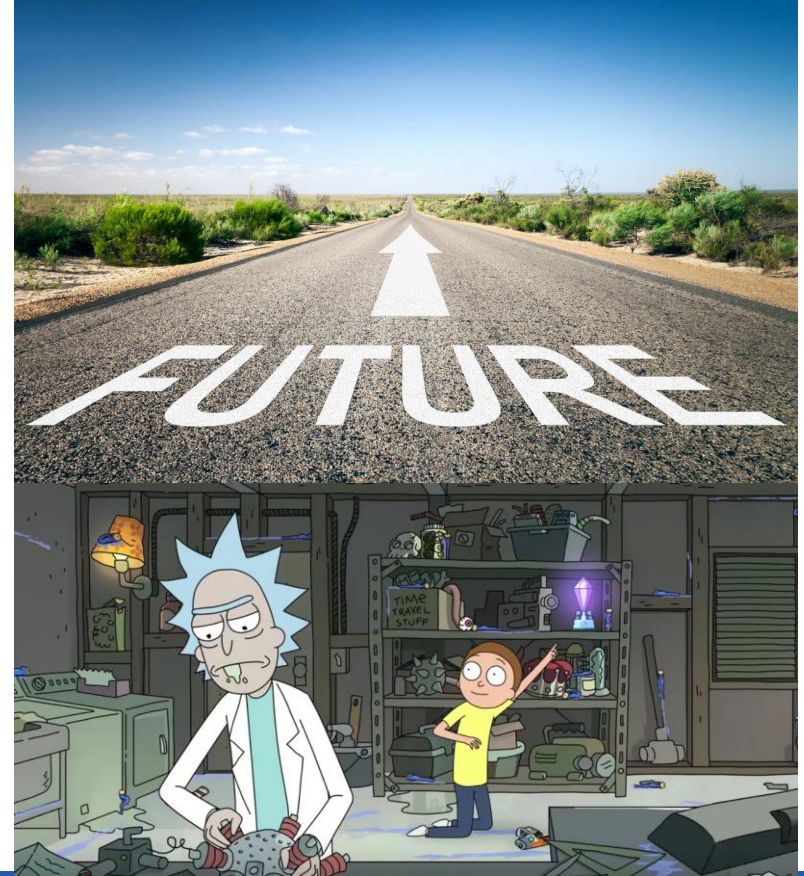


Current collaborations with CERN

- ❑ several modestly sized orders of goods
- ❑ few interesting engineering collaborations

Future challenges

1. be competitive on bids!
2. finding and selling our "niche" expertise/products to CERN
3. get closer to CERN and contribute with our excellent engineering workforce



Companies you will meet today

- ❑ In total we have 38 companies in CERN supplier database
- ❑ 9/38 are CERN suppliers.
- ❑ 26/38 are here today!
 - ❑ cca. 100 meetings scheduled!

INDEX PROCUREMENT CODES ACCORDING TO CERN

01 00 00 00 Civil engineering, building and technical services	02 00 00 00 Electrical engineering and magnets	03 00 00 00 Electronics and radio frequency	04 00 00 00 Information technology	05 00 00 00 Mechanical engineering and raw materials	06 00 00 00 Vacuum and low temperature	10 00 00 00 Health, safety and environment	13 00 00 00 Services on the CERN site
LUZARN*	DEWESOFT	ARCTUR	ALCAD	TALUM	DEWESOFT	ARCTUR*	ARCTUR
DEWESOFT	INTRA LIGHTING*	DEWESOFT*	ARCTUR	ŽUST-AL		DEWESOFT	DUOL
INEA*	MYBIZ	ELGOLINE	BASS*			METRA*	INEA
SM PUMPS	NANOCUT*	INSTRUMENTATION TECHNOLOGIES*	COMTRADE*				
	RLS	INTEC TIV*	COSYLAB*				
		ISKRATEL*	XENVA*				
		L-TEK*					
		LOTRIČ*					
		MYBIZ*					
		RLS					
		LUZARN*					

* COMPANY HAS A PRESENTATION



Thank you for your kind attention!