

## **INTRA LIGHTING**

OVENIA

#### **Bojan Jurina**

REPUBLIC OF SLOVENIA MINISTRY OF EDUCATION, SCIENCE AND SPORT SIOVENIA Siovenian Public Agency for Enterpersonality. Name£consistantion, Foreign Interestingtion, Foreign Interestingtion, Foreign

9. - 10. October 2019

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Vitka Thin line

Night & Day Changes by turning















Pipes Simple inside, clever outside





Futon See the silence

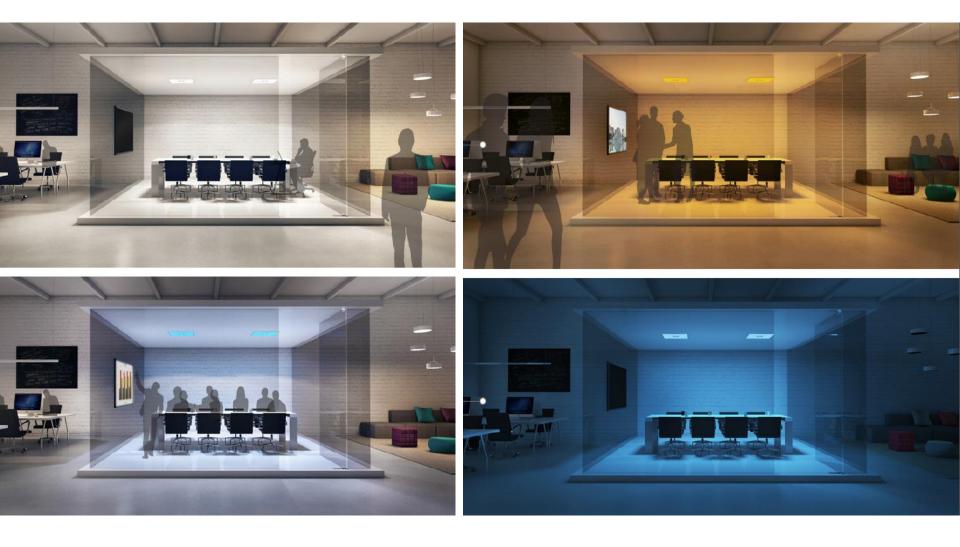


OUR PHIL	OSOPHY
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#### Light where it is needed, when it is needed and as much as needed



#### The right light for the right situation





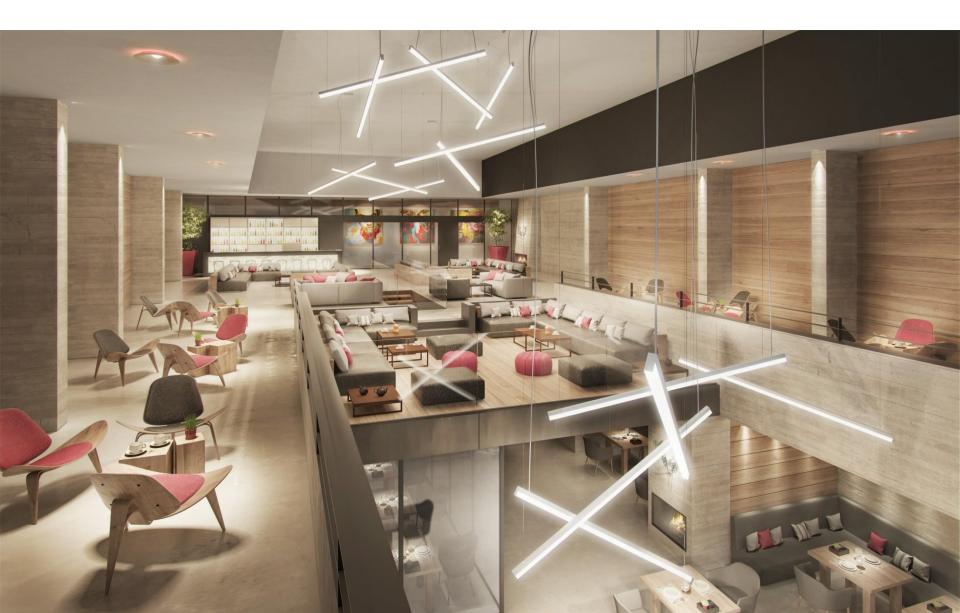
#### Supporting well-being







#### Architectural graphics



## Intra lighting



# Established in **1989**

Intra Lighting headquarters Šempeter pri Gorici, Slovenia



#### The team behind the brand



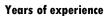
Knowledge Creativity Experience Passion



### Passion for local, worldwide.



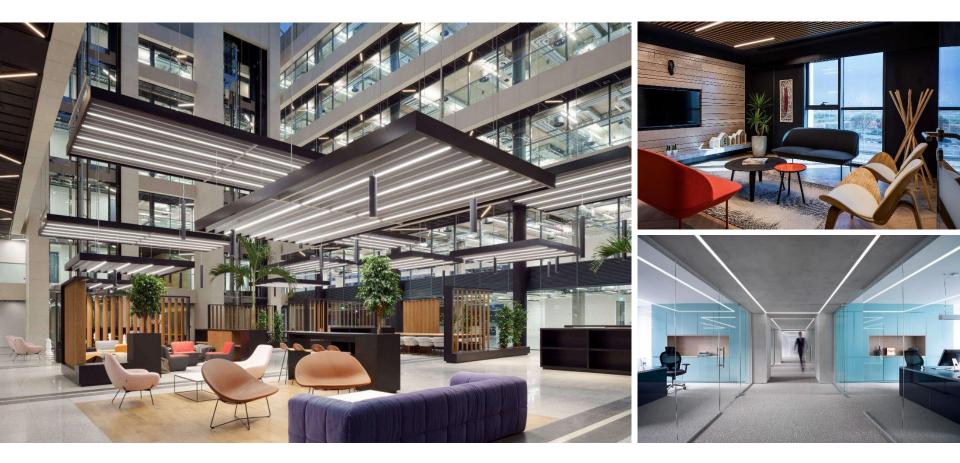




mio EUR turnover



#### Offices



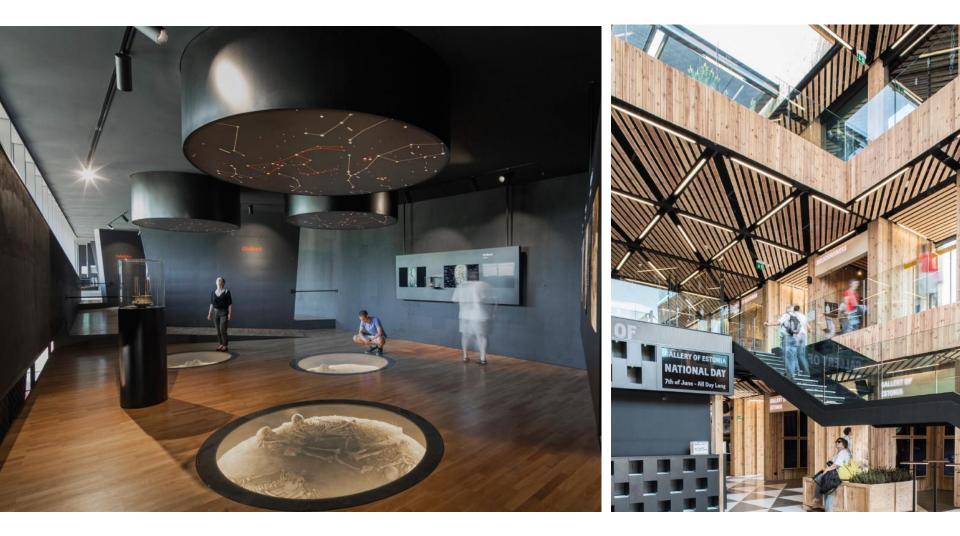
#### Retail



#### Hospitality



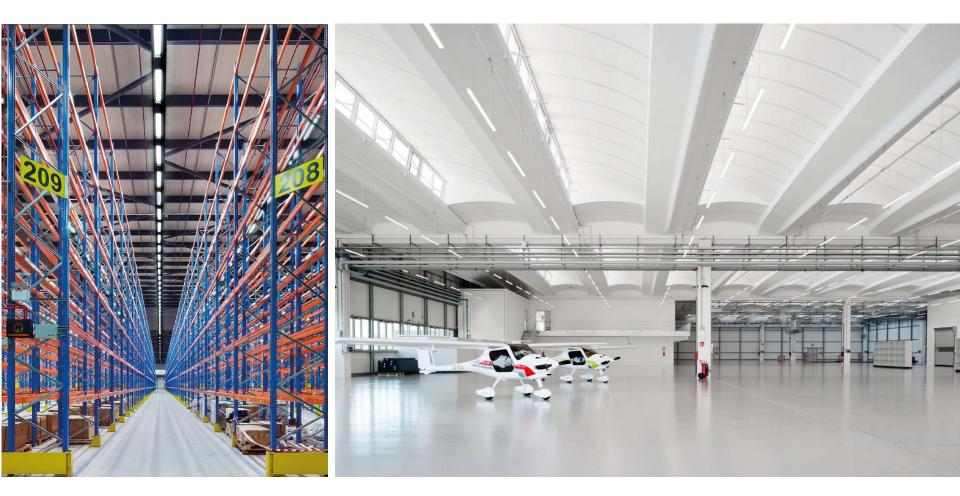
#### Exhibitions



#### Education



#### Warehouses and Industrial halls



**KEA**, Dubai, UAE **Developer:** GRDI, **Consultant:** Kelly Taylor Associates, **Lighting design:** Reynard Lighting

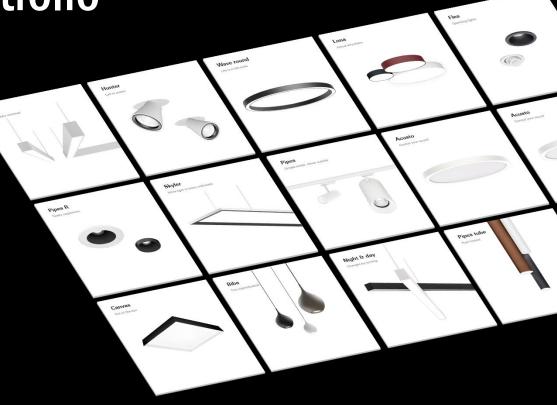
Pipistrel, Slovenia Architecture: Studio DeGressi Gorizia

## Wide product portfolio

Kali



New product families every year







#### Made in Europe







26

**Tested products** 

Certified

Thousand m2



#### Laboratories

Among the biggest in Europe Exact measurements





## Quality in every detail

100 % tested products High internal quality standards Verified & certified suppliers

7- year warranty





## Focusing green

93%



#### **Recycable products**

**Renewable energy** 





# User focused support



www.intra-lighting.com

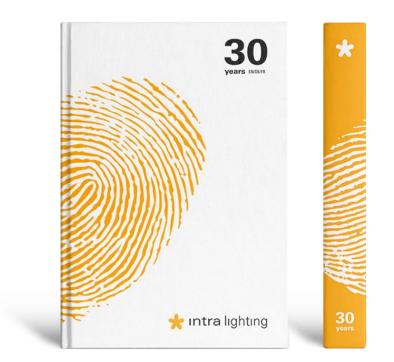
## **Product presentations**





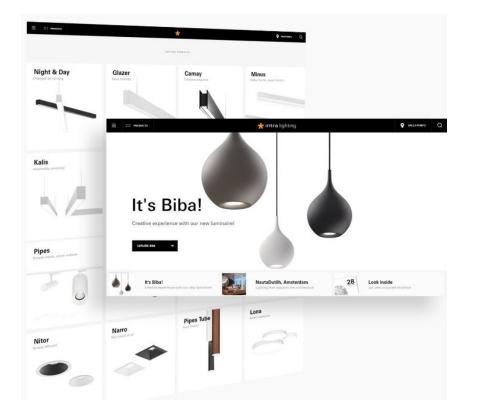
## New catalogue

20 new product families 18 languages EN / DE / NL / FR / SI / CR / IT / ES / RU / RS NO / SE / DK / FI / CZ / PL / SK / HU New technical content





## Web page



User focused All that you need in one place Easy to use / easy to find



## 3 ways to discover a product

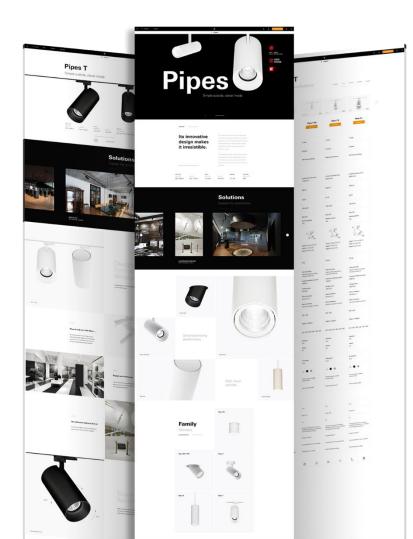
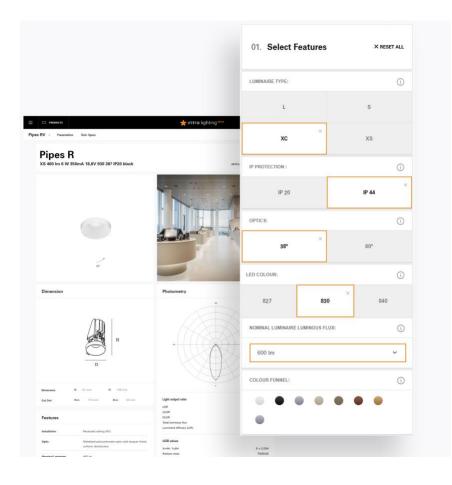


Image Visual Technical



#### 10 seconds to the product code

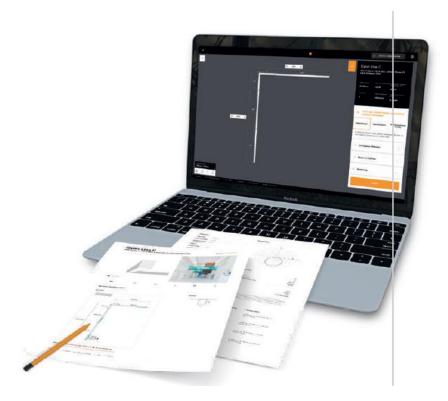


54 product families250.000 codesOne databaseComplete documentation



#### **Intra Constructor**





Personalize the system to your needs Less than 60s to build No mistakes, no forgotten parts All documentation prepared



## **3D BIM**

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				Ву	using our services you a	agree to our use of cool	kies		<b>~</b>		
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		Intralighting	Intra lighting	Intra lighting	Intra lighting		Intralighting	Intralighting		Intra lighting	

#### Video on how to place **BIM Objects** or Acess to **BIM Library**



www.intra-lighting.com

#### Enhance presentation



## Solving lighting challenges of our clients



#### **Brands that trust us**





## Microsoft

One Microsoft Place, Dublin, Ireland









## NautaDutilh

Amsterdam, The Netherlands



## International House Sydney

Sydney, Australia





#### Kalverpassage

Amsterdam, The Netherlands





Dubai, United Arab Emirates



## Facebook

Nova Atria South, Dublin, Ireland





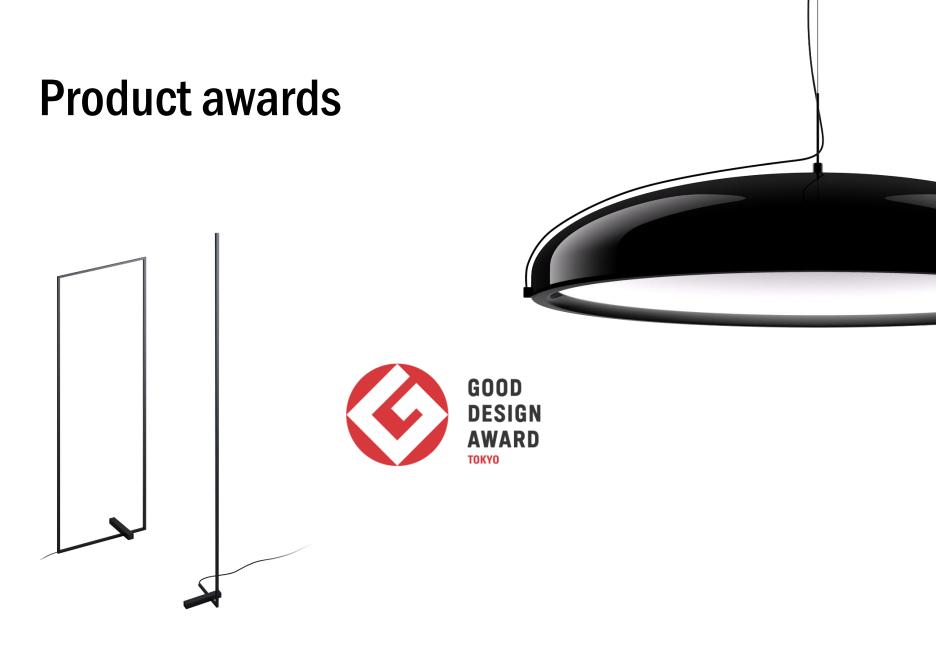
## Ferrari

Maranello, Italy



# Achievements & Future plans







### **Product** awards



reddot award 2019 winner lighting design





www.intra-lighting.com

### **Product awards**





## Silver Gazela

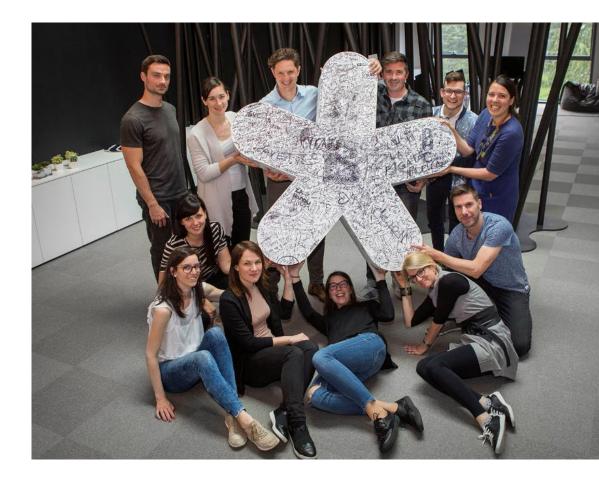
Silver Slovenian Gazela: Award for the fastest growing companies in Slovenia





# **Marketing Excellence**

# Among 3 Top Companies in B2B Category





## **Best digital tool: Intra Constructor**



#### Websi – 1st Place for Intra Constructor i a Digital Tool Category





## **Business Stars Award**

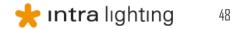
#### Among 10 finalists for Delo's Business Stars Award





## **Entering the US and German market**





www.intra-lighting.com

## **New factory & Experience centre**







