

I FEEL
SLOVENIA



GREEN.
CREATIVE.
SMART

ISKRATEL

Gabrijel Katava



REPUBLIC OF SLOVENIA
MINISTRY OF EDUCATION,
SCIENCE AND SPORT



Slovenian Public Agency for
Entrepreneurship,
Internationalization, Foreign
Investments and Technology



Gospodarska
zbornica
Slovenije
Chamber of Commerce
and Industry of Slovenia



REPUBLIC OF SLOVENIA
MINISTRY OF ECONOMIC DEVELOPMENT AND
TECHNOLOGY

SLOVENIA@CERN

9. - 10. October 2019



Comprehensive **digital solutions**
for a **safe** and **smart future**

Over **70 years** of experience

30 locations worldwide

900 employees

Global footprint in **50+ countries**

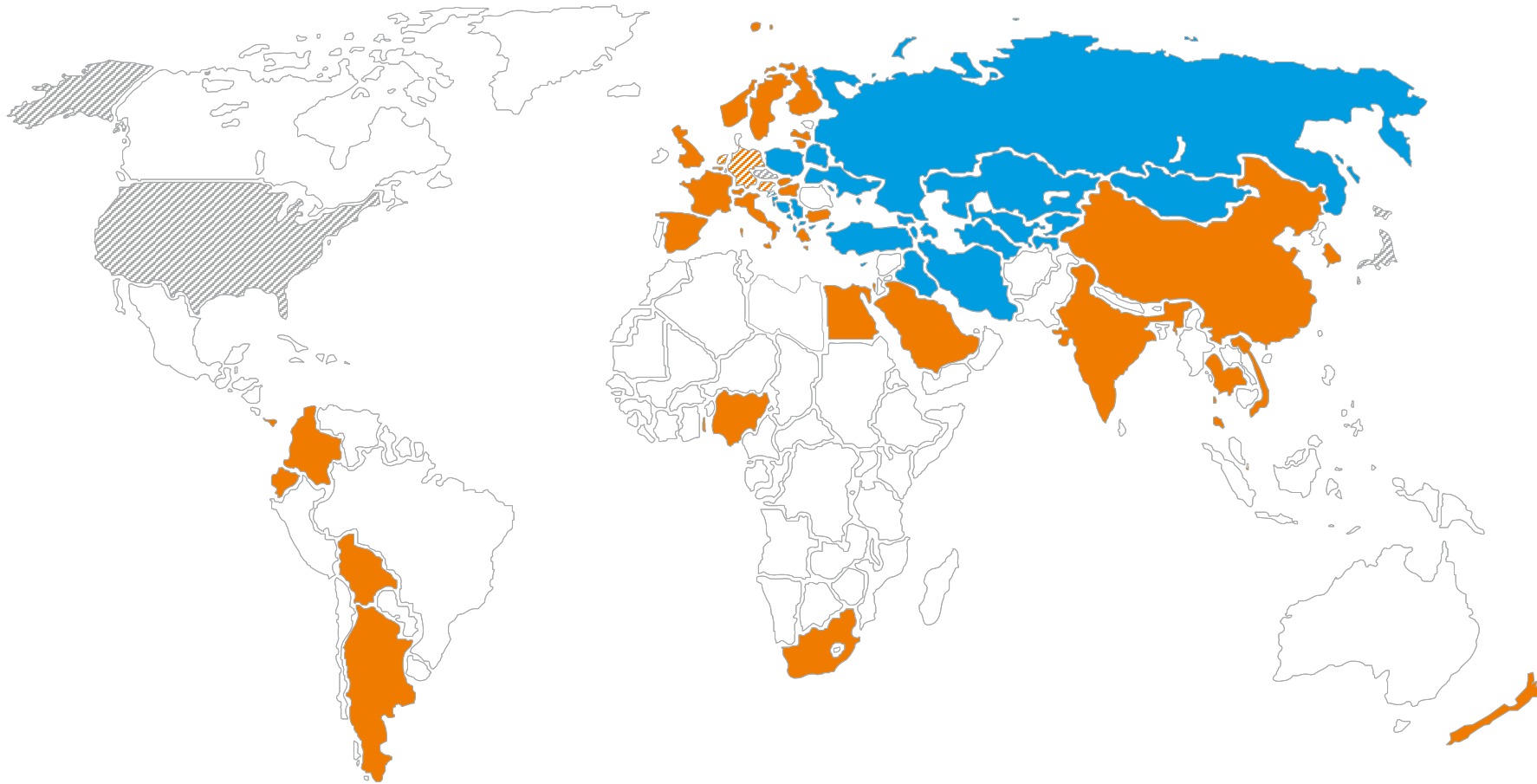
100 million satisfied users

EU-based R&D and manufacturing

*The leading European ICT provider for the digital transformation of the **telecommunications, transport, public safety, energy** industries and **EMS (Electronics Manufacturing Services).***



Global Footprint in 50+ Countries



■ Partner/indirect sales
 ■ Direct sales
 EMS

Slovenia	Iskratel RC IKT
Russia	Iskrauraltel Yekaterinburg IUT Moscow IUT St Petersburg IUT Krasnodar IUT Novosibirsk Iskratel Moscow
North Macedonia	ITS Skopje ITS Software Centre
Azerbaijan	Iskratel Baku
Bosnia and Herzegovina	Iskratel Sarajevo
Kazakhstan	Iskracom Iskratel Almaty
Moldova	Iskratel Kishinev
Serbia	Iskratel Prointer
Taiwan	Iskratel Taiwan
Turkey	Iskratel Turkey
Ukraine	Iskratel Kiev
Uzbekistan	Iskratel Tashkent

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Strategic Portfolio



Telecom operators



Smart home



Enterprises



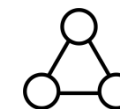
Government



Transport



Utilities, Oil and gas



Safe and smart cities

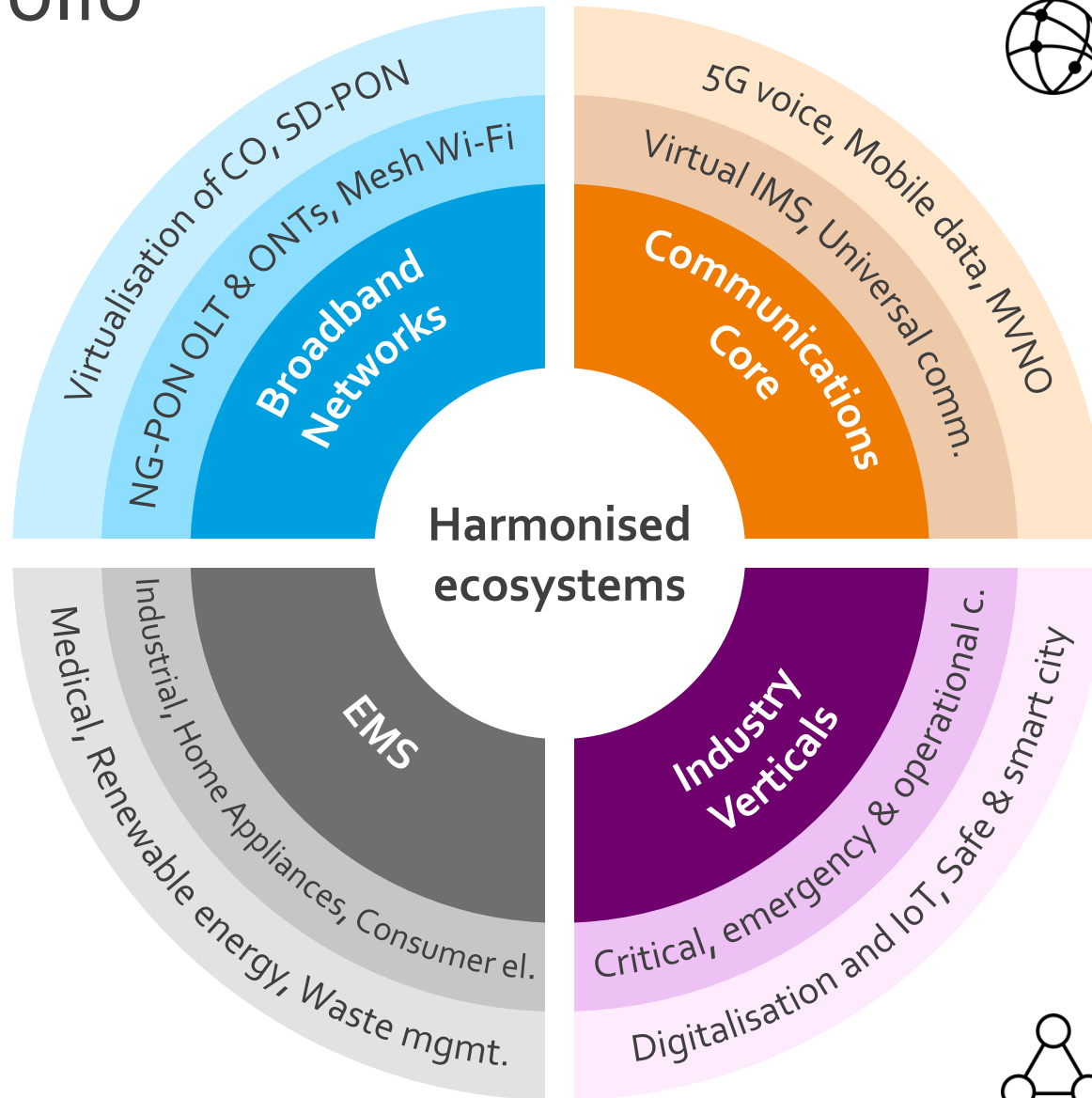


Virtualisation



Digitalisation

Today's
megatrends



Harmonised
ecosystems

Broadband
Networks

Core

Industry
Verticals

EMS

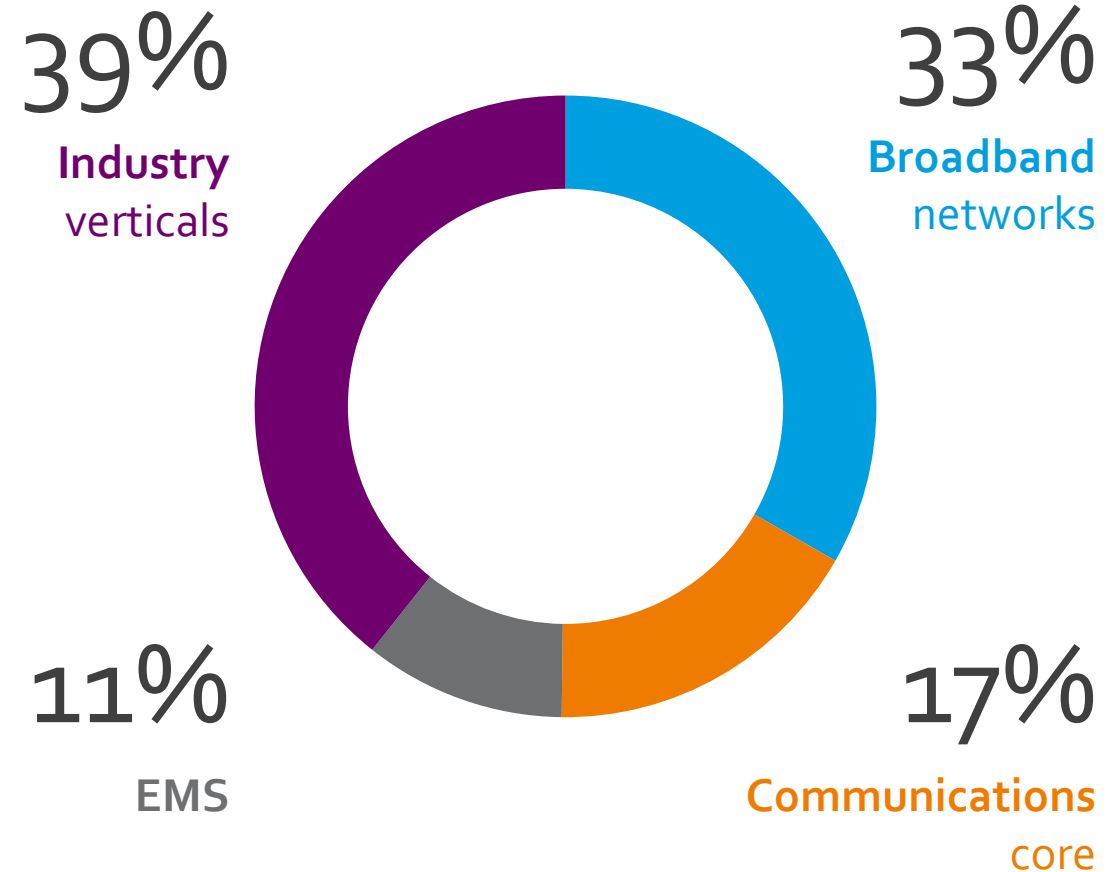


Performance Figures

Sales by Solutions

- Of which 65% equipment and 35% services

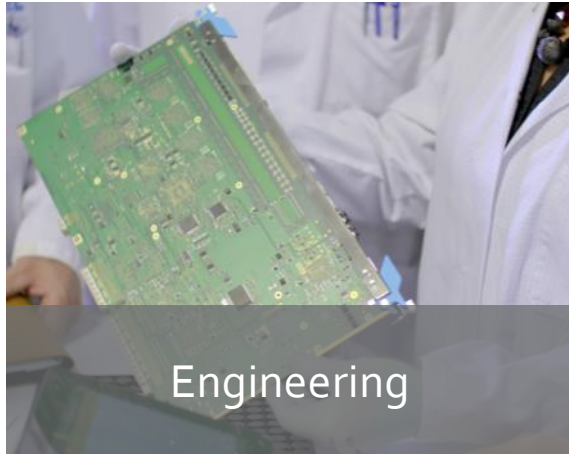
Category	2017	2018
Sales revenue	88.6 m€	104.0 m€
R&D investments	13.6 m€	13.4 m€
Net profit	3.3 m€	4.0 m€





Iskratel Electronics Manufacturing Services

Excellence in meeting your expectations.



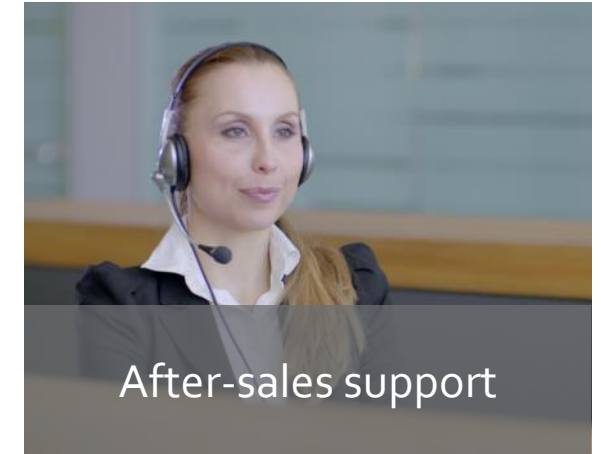
Enhancing your **design** for optimal manufacturing with **DFC, DFM** and **DFT**.



Electronic assembly including **SMT, THT, coating, testing** and **programming**.



We deliver the product to location of your choice or handle part of your global supply chain.

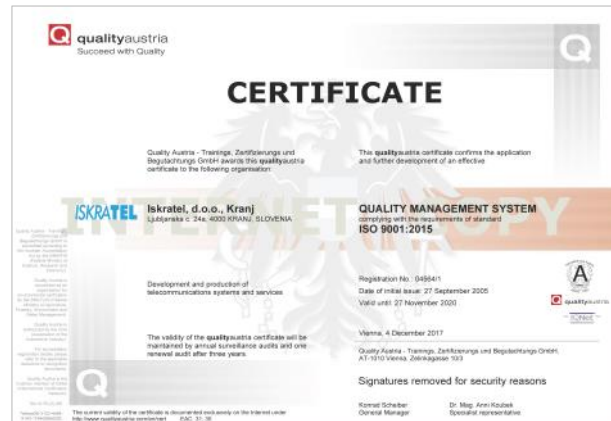


Helping you deal with **warranty** and other customer-related issues that need **quick, precise** and **cost-effective** solutions.



Quality Assurance

Our operations and equipment are fully compliant with the industry's most renowned standards.



Certificates

- ISO 9001 (from 1994)
- TL9000 (2005)
- ISO 14001 (2013)
- ISO 27001 (2016)

Cooperation with certification bodies

- SIQ – Slovenia
- Quality – Austria
- Quest Forum
- Interekoms – Russia

CE compliance

LVL, EMC, RTTE, ROHS2 and WEEE directives

In accordance with

ETSI, ITU, ANSI, ACME, IEC





Company Management

Encouraged by tradition of **success** and **innovative** solutions we are your link to the **digital future**.



Željko Puljić
CEO



Robert Kuzmič
CSO



Andrej Svetina
CFO



Sašo Šimec
COO and Director of
Business Unit EMS

We are here for you

Reach to our representatives for any inquiry you might have for your EMS needs.
We are glad to assist you.



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Thank You for Your Attention



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Friendly
Enterprise

