# This is your presentation title

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## Hello!

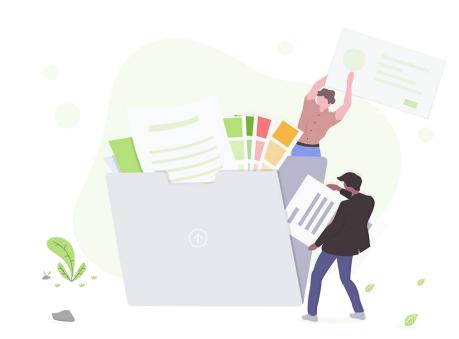
#### I am Lars Andreassen

And this presentation is a chill free template from slidescarnival.com



1000kr pr år	100	100 5000 Aner ik		Ikkje særleg mykje, då eg	
5000	kommer an på hvor	Usikker		ikkje har så mykje kjøpekraft (student).	
10000	spesifik den er.	Kommer an på formål	1000		
500 kr	1000kr	vet ikke	Det kommer helt an på	den informasjonen jeg er villig til å dele er ikke verdt noe.	
79.60 per søk	10 000 nok	400000	informasjonen, og hvem		
Vet ikke	500 per måned	Usikker!	som evt. skal kjøpe		
500000	1000	1000		500 kr	
Avhengig av type data	Aner virkelig ikke	10,- pr avtale	4500	500kr	
20 kr	Ikke så veldig mye	Usikker	vet ikke	5000 pr tjeneste	
Lite	Kanskje 5000kr.	750	Kommer an på hvaslags	2500,-	
Vanskelig å si. Ikke så	79.60 per søk	1234567890	informasjon det er. Greier	aner ike	
mye om man ser på det	15000	500 kr	ikke komme på en rimelig	1000	
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€1,000	Kommer helt an på hva	Vet ikke	vinn-vinn situasjon	Umulig å si	
1000 NOKz	info brukes til	50000 NOK	Jævlig mye. Det er identiteten min.		
Gjennomsnittlig CPO hos de som sender meg reklame basert på min data	Ingen ting. Det er hva dataen brukes til som er verdt noe; som regel både for meg og for selskapene som innhenter dataen.	Det kommer an på. Om det omhandler bruksvaner, sykdom osv. Vanskelig å sette en verdi på det.	Billig	Det avhenger av omstendighetene Ganske mye	
Kommer helt ann på	2000		1000 kr		
Umulig å svare på	Kommer an på hvilken info	100-250kr per tjeneste	300		
50 000	Vanskelig å sette prislapp	Kommer an på formål og datatype	000	- 11	

## People don't know what they want



And they definitely don't know what they want to pay for it.

# DIGITAL PROTOTYPII

The art of acting like you have a product when you don't.



## It's great when:

- Validating willingness to pay
- Target audience
- Value propositions
- Testing names
- Proving willingness to purchase
- Building base of followers
- Gaining user feedback
- Deciding what to build





## The plan

Examples

How my start-up acted like we had stuff

 To check if people would like to buy it, and then we kinda just winged it if they did. Toolbox

A tiny selection of all the powerful tools you can use

To make it look like you're a professional when you are not.

Challenge

Get out there and validate some business ideas.

Not today, but you can do it yourself later

### GoPact

Friends place bets on a set workout goal.
Winners share the pot.







### GoPact

No website, no app, nothing automated. Tested with 200 paying users.







## 120.000 CHF

Soft funding

Basic webapp built

We still lie a little bit all the time



### Our current smoke tests

#### FAKE Messenger bot

We don't really have a messenger bot. We just want people to feel like they are talking to a computer.

#### FAKE prizes

Testing how many people would go for a certain prize without actually providing it.

#### **FAKE Verification**

Our sophisticated verification algorithm is:

IF T>29 minutes, True, False.

Section 2:

## What is the gaff of internet







soupscribe.live (SPECIAL)

**\$1.88/yr** Retail \$19.88/yr

吐 Add to cart

TRY ME

Account

\$1.88 \$0.18

\$1.37 \$0.18

\$1.37 \$0.18

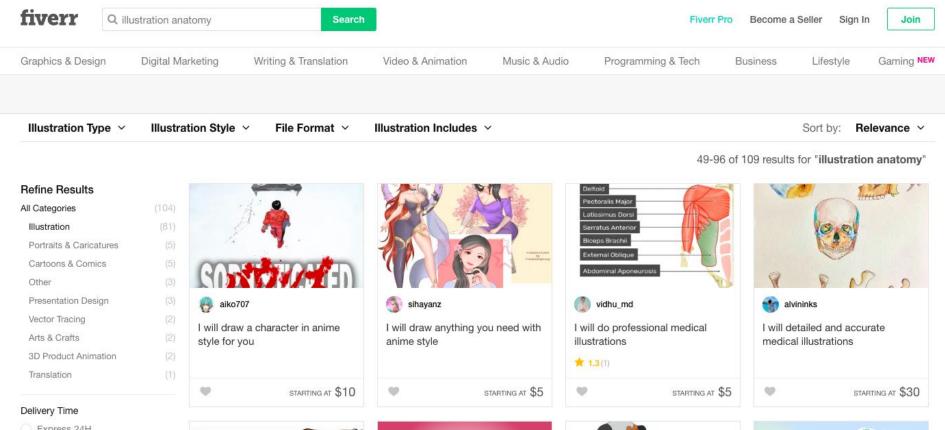
\$1.37 \$0.18

\$6.71

**View Cart** 

namecheap	Domains Hosting W	ordPress Apps	Security	Transfer to Us How To A
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soupscribe.org 25% OFF 2 YEARS		\$12.98/yr \(\frac{\pm}{11}\) A	dd to cart	
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<b>Restance</b> EasyWP Get Managed WordPress Now (i)		\$1.00/mo \(\frac{\psi}{2}\) A	dd to cart	soupscribe.club  1 year registration ICANN fee
Results		Explo	re More 🕕	Subtotal
soupscribe.xyz (SPECIAL)		\$1.00/yr Retall \$10.88/yr	dd to cart	







Up to 3 days

Up to 7 days

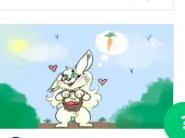
Anytime

Budget

















Order Details > 2 Confirm & Pay > 3 Submit Requirements



#### Submit Requirements to Start Your Order

The seller needs the following information to start working on your order:

- 1. Please provide me with these details to get you started:
- 1. Description of what is required
- 2. Reference images (screen grabs from internet /books etc.) so that I know exactly what style of illustrations you required.
- 3. Rough sketches (if any would be great) especially for more complex illustration.

I am want to illustrate a product. The product is a projector that project lines onto the back of a person. The lines are made to assist a massage therapist to know where to massage the patient. I would love to have an illustration of the torso and head of one person laying on the back, and a small, Cellphone sized projector projecting lines onto the persons back. The lines could be green or red.

405 / 2500

The information I provided is accurate and complete. Any changes will require the seller's approval, and may be subject to additional costs.



#### I will do medical illustration and web design

- ✓ 2 Revisions
- ✓ 1 Figure
- Printable Resolution File
- ✓ Include Entire Body Illustration
- ✓ Commercial Use

Status

\$10

Order #FO19D62AD945

Jul 29, 2019 Order Date

X 1 Quantity

Price

Remind Me Later

Start Order

## And tables to compare data

In usd	Domain	Hosting	Fiverr Logo/illustrati on	total
Massageprojector. club	2	4	12	18
Lettr.live	2	4	-	6
Greengas.club	2	4	-    -	6
soupscribe.club	2	4	- -	6





#### Wedding Chat, Advice & Items For Sale >

GRUPPO CHIUSO · 20.305 MEMBRI



Comunicazioni

Video party

Foto



Scrivi qualcosa...

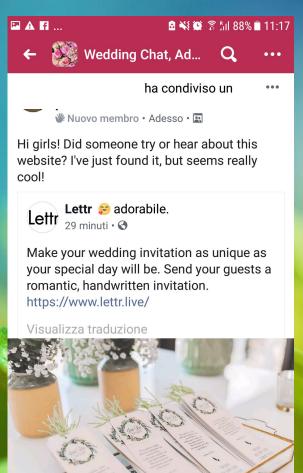


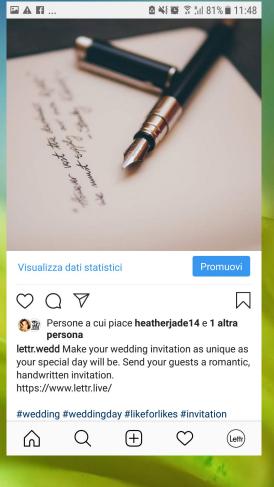
ORDINA

Post più popolari

Amministratore • 24 Lug 2016 • 🖪

Hi ladies and gents, and welcome to our group!

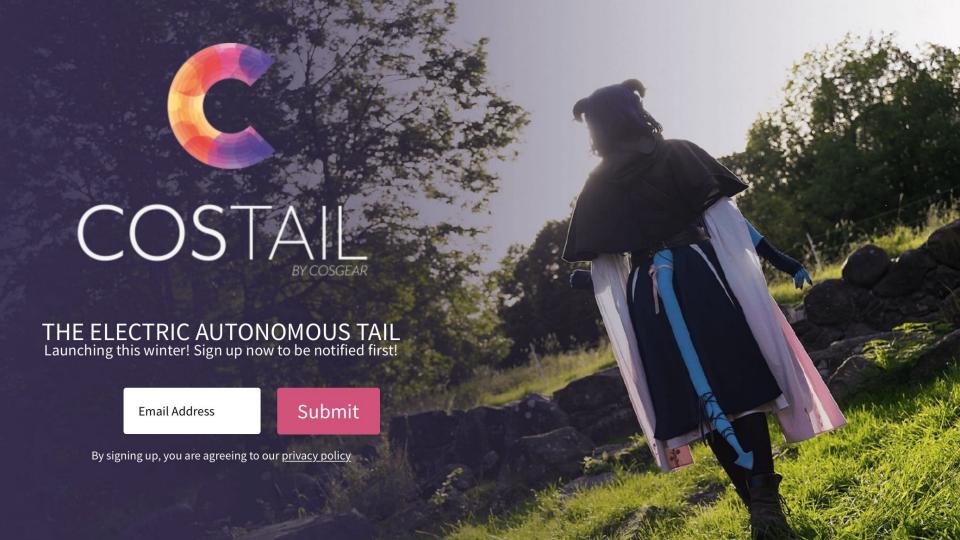




https://www.youtube.com/watch?v=hR\_\_4Gf9dBQ







Slidescarnival: <a href="https://www.slidescarnival.com">https://www.slidescarnival.com</a>

Canva

#### Images and icons

Unsplash: <a href="https://unsplash.com">https://unsplash.com</a>
Pexels: <a href="https://www.pexels.com">https://www.pexels.com</a>

Vectorstock: <a href="https://www.vectorstock.com">https://www.vectorstock.com</a>

Flaticon: <a href="https://flaticon.com">https://flaticon.com</a>

Noun project: <a href="https://thenounproject.com">https://thenounproject.com</a>

Undraw: <a href="https://undraw.co">https://undraw.co</a>

#### Webpages

Wix: <a href="https://www.wix.com/">https://www.wix.com/</a>

Namecheap: <a href="https://www.namecheap.com">https://www.namecheap.com</a>

Freelogodesign: <a href="https://www.freelogodesign.org">https://www.freelogodesign.org</a>

Zapier: <a href="https://zapier.com">https://zapier.com</a>
Flowxo: <a href="https://flowxo.com">https://flowxo.com</a>

Intercom: <a href="https://www.intercom.com/">https://www.intercom.com/</a>

Fiverr: <a href="https://www.fiverr.com">https://www.fiverr.com</a>
Mturk: <a href="https://www.mturk.com">https://www.mturk.com</a>

Medium: <a href="https://medium.com">https://medium.com</a>

IBM cloud: <a href="https://www.ibm.com/cloud">https://www.ibm.com/cloud</a>

Amazon web services: <a href="https://aws.amazon.com/products/">https://aws.amazon.com/products/</a>

## The challenge:

- Define a hypothesis
  - People would pay 50\$
  - Grandmothers are less interested than sportsnerds
  - People would sign up for newsletter.
- Build the test
- Test the test
- Learn



## STOP



# This is your presentation title



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# 1. Transition headline

Let's start with the first set of slides



Quotations are commonly printed as a means of inspiration and to invoke philosophical thoughts from the reader.

### This is a slide title

- Here you have a list of items
- And some text
- But remember not to overload your slides with content

Your audience will listen to you or read the content, but won't do both.



## Big concept

Bring the attention of your audience over a key concept using icons or illustrations



## You can also split your content

#### White

Is the color of milk and fresh snow, the color produced by the combination of all the colors of the visible spectrum.

#### Black

Is the color of coal, ebony, and of outer space. It is the darkest color, the result of the absence of or complete absorption of light.

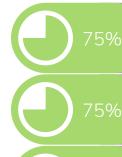


# A picture is worth a thousand words

A complex idea can be conveyed with just a single still image, namely making it possible to absorb large amounts of data quickly.



# Use diagrams to explain your ideas



- Donec risus dolor porta venenatis
- Pharetra luctus felis
- Proin vel tellus in felis volutpat

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- Pharetra luctus felis
- Proin vel tellus in felis volutpat



Proin vel tellus in felis volutpat

- Donec risus dolor porta venenatis
- Pharetra luctus felis
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- Donec risus dolor porta venenati
- Pharetra luctus felis
- Proin vel tellus in felis volutpat

- Donec risus dolor porta venenatis
- Pharetra luctus felis
- Proin vel tellus in felis volutpat



# And tables to compare data

	А	В	С
Yellow	10	20	7
Blue	30	15	10
Orange	5	24	16



### Maps



## 89,526,124

Whoa! That's a big number, aren't you proud?



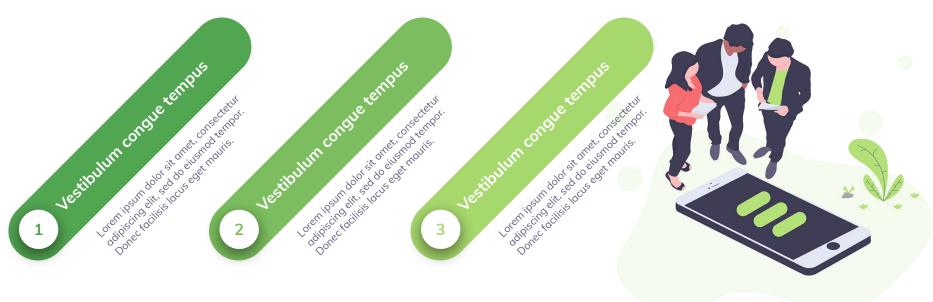
## **89,526,124\$**That's a lot of money

## 185,244 users And a lot of users

100%
Total success!



# Our process is easy



# Let's review some concepts

#### Yellow

Is the color of gold, butter and ripe lemons. In the spectrum of visible light, yellow is found between green and orange.

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#### Blue

Is the colour of the clear sky and the deep sea. It is located between violet and green on the optical spectrum.

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#### Red

Is the color of blood, and because of this it has historically been associated with sacrifice, danger and courage.

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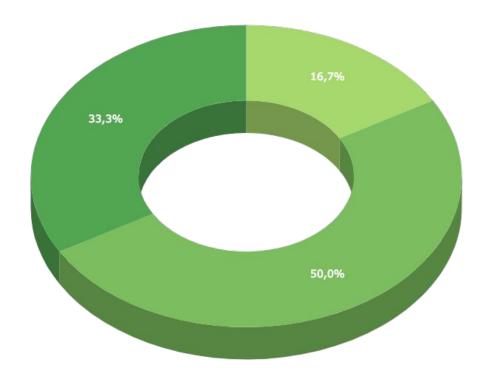
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You can insert graphs from <u>Google Sheets</u>



## Mobile project

Show and explain your web, app or software projects using these gadget templates.

Place your screenshot here



# Tablet project

Show and explain your web, app or software projects using these gadget templates.

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## Desktop project

Show and explain your web, app or software projects using these gadget templates.



### Thanks!

### Any questions?

You can find me at:

- @username
- user@mail.me



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- Presentation template by <u>SlidesCarnival</u>
- Photographs by <u>Unsplash</u>
- Illustrations by <u>Undraw.co</u>



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This presentation uses the following typographies and colors:

Titles: Poppins

Body copy: Muli

You can download the fonts on these pages:

https://www.fontsquirrel.com/fonts/poppins

https://www.fontsquirrel.com/fonts/muli

Dark gray #65617d | Medium gray #a7a4bc | Light gray #d8d5eb Bright green #a7d86d | Grass green #7cbe5f | Bottle green #52a551

You don't need to keep this slide in your presentation. It's only here to serve you as a design guide if you need to create new slides or download the fonts to edit the presentation in PowerPoint®



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#### SlidesCarnival icons are editable shapes.

#### This means that you can:

- Resize them without losing quality.
- Change fill color and opacity.
- Change line color, width and style.

#### Isn't that nice?:)

#### Examples:





Now you can use any emoji as an icon!

And of course it resizes without losing quality and you can change the color.

How? Follow Google instructions

https://twitter.com/qoogledocs/status/730087240156643328



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