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Ceph in the real world - what have we learned

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We are a Nordic cloud provider that have been operating Storage as a Service running on ceph clusters for the last three years - providing storage service to the academic sector in Sweden and Norway. In this session I will share some of our experience. I will not go deeply into technical details, but I will rather share some lessons we have learnt about how to build a good team, how we organise development and operations, share a little about some incidents we have had. I will talk about how we do long term planning, and what difference it makes once we start to operate as a service –to be accessed through an API. And last but not least - I will talk about some of the business models, give examples of some customer stories and why it is important to have independent local cloud providers.

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