



DECOLLETAGE **MOTTIER**

WHICH MAKES THE DIFFERENCE

While MOTTIER's positioning in several business sectors stabilizes its operation, *it is for its specificities that customers come to MOTTIER:*

STRATEGY :

Develop innovative, performant, quality, consistant, economical and environmental products with our partners.

FOCUSS :

*Focused on **CONNECTION PARTS**, for electronic, electrical, mechanical or sealing applications and cover all sectors of activity: **AERONAUTICS, SPACE, AUTOMOTIVE, RAILWAY, ELECTRONICS, MEDICAL, WATCHMAKING ...***

CAPABILITY :

High quality parts ranging from a diameter of 1 to 80 millimetres.

CERN - 18/11/2020



Which makes the difference...



- ✓ **Work upstream** with the end user on the definition of the part.

- ✓ **Manages** several **hundred references** for customers.

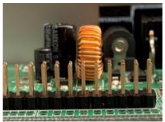
- ✓ **Machine all materials** (lead-free copper, low suffer, Titanium, Ni, Co and Tungsten alloys, etc.).



- ✓ **Manufacture to the geometry** (single and multiple bending, "spring" shape ...)



- ✓ **Work directly with materials manufacturers and coatings experts**, to develop better characteristics allowing the developpement of new products (non-standard electrical and magnetic contacts), **improving performances, reducing cost and respecting environnement.**



- ✓ **Developping CAD/CAM, ERP-MES-CRM, PDM-PLM** communication and exchange systems to provide complete and safe digital technical files.



- ✓ **Innovative R&D activities** to reduce implementation, lead time and costs. Improve quality and productivity (10% of turnover to date).



- ✓ **Implementing artificial intelligence** computer models to automate and make **visual control operations** more reliable.



We all need productivity, efficiency, speed but more we must also provide “Transparence” & “Confidentiality”

BALANCING

TRANSPARENCE

- ✓ Communication & Human ressources Strategy in Adéquation with Customer needs.
- ✓ System & methodology:
 - CAD/ CAM
 - ERP/ MES/ CRM
 - PLM/ PDM
 - Reporting
 - Training
 - Cost breakdownSet up with customer.
- ✓ Quality Control defined with Customers

CONFIDENTIALITY

- ✓ Non Disclosure Agreement
- ✓ Audits & Certifications
- ✓ Cyber security
- ✓ Trainings