

## Are you useful?

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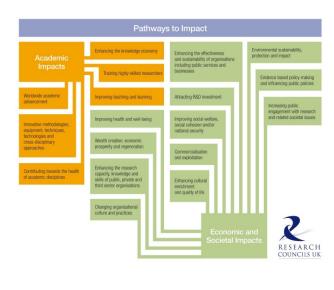
MCnet Grant Information Day, 2020-09-08



## Impact on Society

- ▶ Different ways to Impact
- Finding your way
- Describing your way







- External Reviewer: Expert in HEP Pheno?
- ▶ Reviewer: Expert in HEP?
- Review panel: Experts in?
- Panel secretary?



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Reviewer: Expert in HEP?

Review panel: Experts in?

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### We love our Audience!

Spend time to think about who is the audience in each part of the application. In particular for the *Impact* section.

- Never underestimate your Audience.
- Avoid making the Audience feel stupid.
- Avoid boring the Audience.



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## The meaning of Impact

- Research leads to new knowledge, new creations, when applied leads to:
- Innovation: new methods, services, products or policies (depending on the research area)
- Impact is the extent of the benefit derived from innovations e.g. technical, environmental, societal, commercial, economic and cultural.



#### Not only Patents, products and markets

- Socio-economic *Impact*: growth, job creation, market size, IP, monitoring of exploitation potential, policy outputs, social benefits.
- Public engagement: communication strategy, education, media, social media, user groups
- Academic *Impact*: publications, conferences, data management – to disseminate & exploit results. Including Open Access publications and Open Research Data.
- For MSC Actions: *Impact* includes enhancing the potential and future career prospects of the researchers.
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## Finding your impact

Have you had any Impact already?

- MCnet industial partner secondment?
- Experiences from other sectors?
- Interdisciplinary experience?
- LHC@home?
- Software/method innovations?
- Teaching?
- Public engagement? Public lectures and outreach?
- Social media presence?



Impact 8

### How would you want to make an Impact?

- Are you enthusiastic about your potential *Impact*?
  Show it!
- If there are particular things you want to do, include them in the project plan (milestones, deliverables, ...)
- If you have made Impact already? Include it in the CV. Hint that it could be included in recommendation letters.

Even if the application instructions do not require a section on *Impact*, include it anyway!

# Are you profitable yet?



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