

ALICE, ATLAS, CMS & LHCb

Career networking online event

Meet former ALICE, ATLAS, CMS & LHCb members who have gone on to work in a wide range of fields and hear about the CERN Alumni programme, during an evening of presentations and discussion.



CERN Knowledge Transfer

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Entrepreneurship Development Officer



Transfer of Technology/know-how to create societal impact.

My 2 mandates

1. More startups from CERN;
2. More startups that can use CERN Technology

<https://kt.cern/>

Entrepreneurship

1. Start your own company
“I am passionate about solving this problem
that many people have”

THE BUS TICKET THEORY OF GENIUS

November 2019

Everyone knows that to do great work you need both natural ability and determination. But there's a third ingredient that's not as well understood: an obsessive interest in a particular topic.

<http://www.paulgraham.com/genius.html>

<http://www.paulgraham.com/ideas.html>

Entrepreneurship

“I don’t have an idea; Nor a problem that I want to solve”

99% fit to this category.
Join the 1% who are passionate and that resonates with you

Joining startups

Early Stage Startups

Only founders at the company

High risk

Maybe pre-product

Definitely pre-revenue

Pre-seed/Seed stage

~ 5 people

Validated and de-risked some of the risks

Maybe pre-revenue

Has convinced the first investor

Series A+

10 to 20 people

Have a product *

Close to revenue *

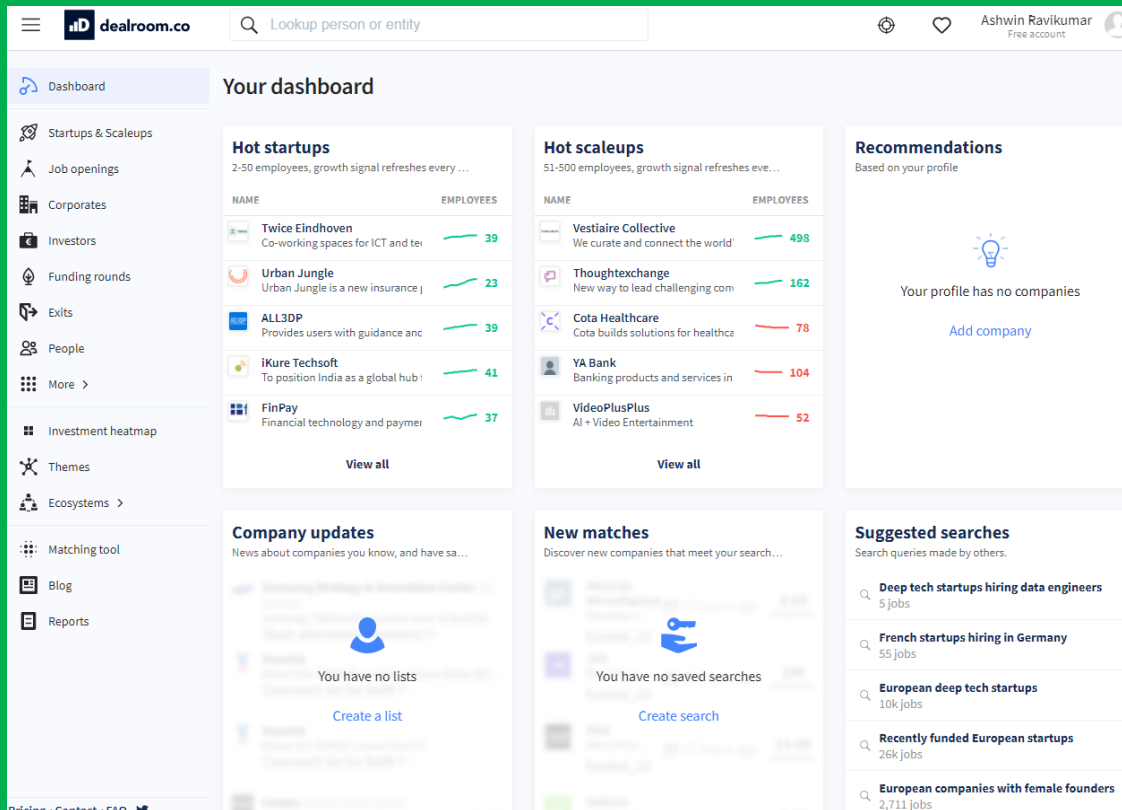
Growth stage companies

Factors to consider:

What is your risk tolerance?

Are you comfortable with ambiguity ?

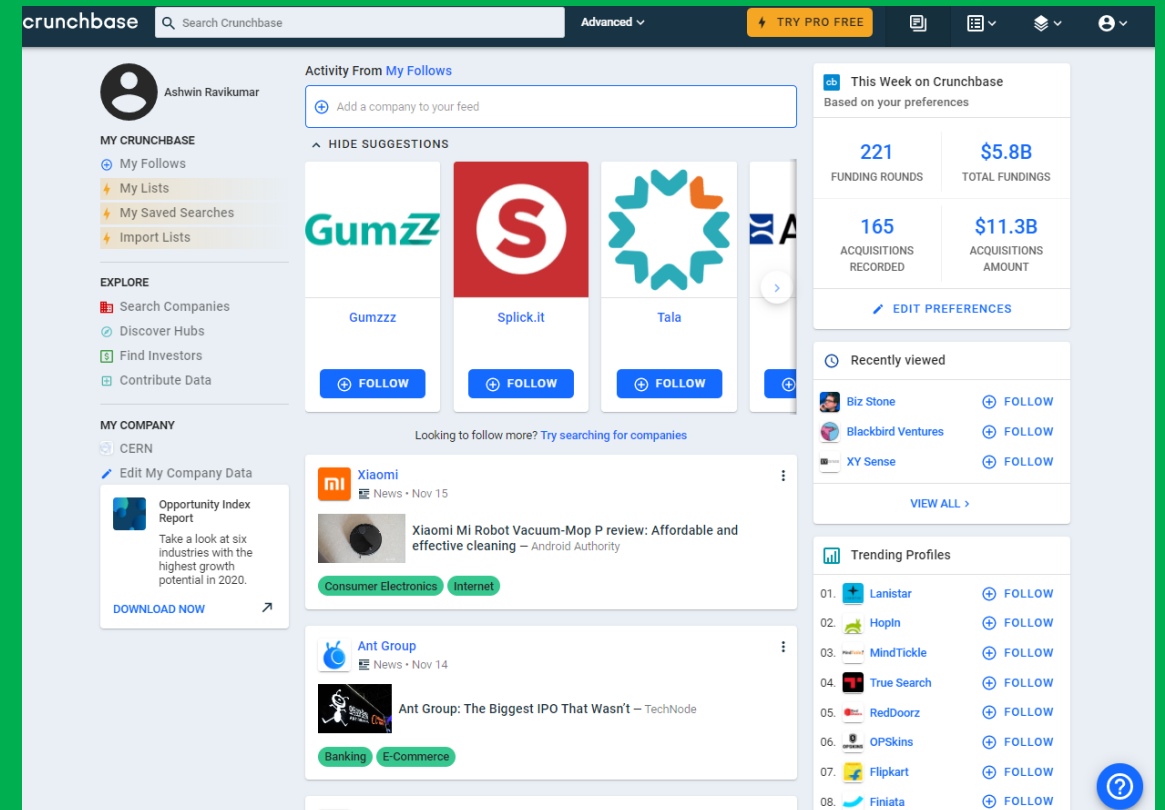
Where to find them?



The screenshot shows the Dealroom.co dashboard for a user named Ashwin Ravikumar. The interface is divided into several sections:

- Dashboard:** A sidebar on the left with navigation links for Startups & Scaleups, Job openings, Corporates, Investors, Funding rounds, Exits, People, More, Investment heatmap, Themes, Ecosystems, Matching tool, Blog, and Reports.
- Your dashboard:** The main content area with four primary sections:
 - Hot startups:** A table listing startups like Twice Eindhoven, Urban Jungle, ALL3DP, iKure Techsoft, and FinPay, each with an employee count and a growth signal.
 - Hot scaleups:** A table listing scaleups like Vestiaire Collective, Thoughtexchange, Cota Healthcare, YA Bank, and VideoPlusPlus, each with an employee count and a growth signal.
 - Recommendations:** A section stating "Your profile has no companies" with an "Add company" button.
 - Company updates:** A section stating "You have no lists" with a "Create a list" button.
- New matches:** A section stating "You have no saved searches" with a "Create search" button.
- Suggested searches:** A list of search queries made by others, such as "Deep tech startups hiring data engineers" and "French startups hiring in Germany".

<https://app.dealroom.co/dashboard>



The screenshot shows the Crunchbase home page for a user named Ashwin Ravikumar. The interface includes:

- Activity From My Follows:** A section showing activity from followed companies, with a search bar and a "Follow" button for each company (GumZZ, Splick.it, Tala).
- Summary Statistics:** A section showing "221 FUNDING ROUNDS" and "\$5.8B TOTAL FUNDINGS" for the week.
- Recently viewed:** A list of recently viewed companies, including Biz Stone, Blackbird Ventures, and XY Sense.
- Trending Profiles:** A list of trending profiles, including Lanistar, Hoplin, MindTickle, True Search, RedDoorz, OPSkins, Flipkart, and Finiata.
- Explore:** A section with links to Search Companies, Discover Hubs, Find Investors, and Contribute Data.
- My Company:** A section for the user's company, CERN, with a link to "Edit My Company Data".

<https://www.crunchbase.com/home>

How to apply?

Startups compete with big name companies for talent.

Most probably they will not have a job opening that fits you

Make a list of companies that you really like and would like to work for.

Answer for yourself why you want to work with them.

Write your dream job and why and what you bring to the startup

Example

- Jason Shen - Double major in Biology
- Taught himself coding and wanted to become a Product Manager (PM)
- Many rejections from all major companies
- Read the IPO filing for Etsy front to end
- Made a website with what he would do as a PM
- Included 4 recommendations
- Those exactly were what the team at Etsy were doing

https://www.ted.com/talks/jason_shen_looking_for_a_job_highlight_your_ability_not_your_experience

Thanks!

Questions welcome anytime,

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