





# Place vour bids **Guardian**Unlimited

#### **Shortcuts**

#### The mother who never goes out without her daughters

A royal child's relationship with its parents is always going to be an intriguing one. Take Charles: a middle-aged man whose life purpose cannot commence until his mother pushes off, either off the throne or into the next dimension.

But it's Princesses Beatrice and Eugenie who provide the most fodder for thought on this account. These two young ladies perfectly pleasant by all accounts. seem to have a relationship with their mother, the indefatigable Fergie, that is so close as to be downright stifling. The three are frequently photographed at parties and premieres together and this week Fergie and her exhusband were photographed leaving a restaurant together. She did leave the girls at home but they were present in spirit, thanks to Fergie's Anya Hindmarch bandhag, which was emblazoned with a picture of her daughters.

For New Year's Eve, Beatrice and Eugenie, 18 and 16 respectively, went to Thailand for the party where Pete Doherty sortof-but-not-really married Kate Moss. Quite a good gig for two teenagers, you would think. Except that their mother went with them. Fergie has hooted in interviews about how she and Beatrice like to go "on the pull together" and Beatrice recently cooed that her ambition was to be "a mini-mummy [because] her behaviour is one I'd really like to follow". Ah-toe-sucking-choo!

In this day of family breakdowns and the end of the nuclear unit, isn't it heartening to see two teenagers so happily close to their mother? Others have been spotted partying with their mothers, too: Moss herself was photographed at Manumission in Ibiza with her mum. None the less, we all remember what it was like to be 18: the idea of going to a party with one's mother was pretty much up there with joining the after-school physics club in terms of social humiliation. So either they are doing this under

breakdowns, isn't

two teenagers so

close to their

mother?

it heartening to see



Harry continue to live day to day

seemingly unhampered by their

father's once-professed wish

to be a female sanitary product

when most other people would

the thought of Fergie turning

up in Manumission is enough to

make you beg Beatrice and Eug-

enie to, please, take a stand now.

have fled to Tanzania. But frankly,

2 The Guardian 18.01.07

# guardian.co.uk

"We all remember what it was like to be 18: the idea of going to a party with one's mother was pretty much up there with joining the after school physics club in terms of social humiliation."





# EUROBAROMETER (2010)



to the 2005 survey"



# UK poll 2000, 2005, 2008, 2011

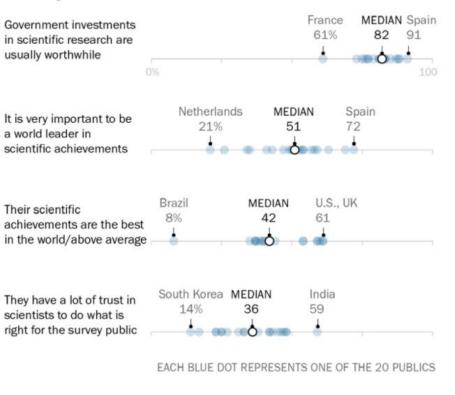
# **Ipsos MORI**

- Public increasingly values science, and scientists
- Public want to hear more about science
- Public feel less well informed than they did in 2008...
- ...Particularly when there's conflicting information to deal with
- People are concerned about regulation and scientific ethics...
- ... stemming from lack of understanding of the scientific process
- The general public can not be treated as a homogeneous entity



# Most value government investment in scientific research, being a world leader in science

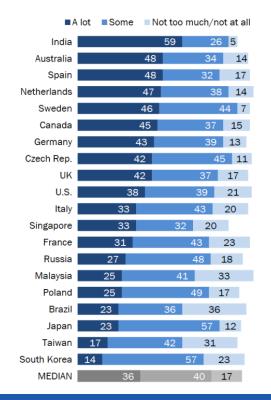
% who say ...



Pew research Center September 2020

# Majorities have at least some trust in scientists to do what is right

% who say they have \_\_\_\_ trust in scientists to do what is right for (survey public)





# But that's just what they say

# Evidence tells a different story

- Number of young people opting for science at point of choice falling
- Personal decisions reveal science/society disconnect GMO, MMR, energy options, COVID-19...







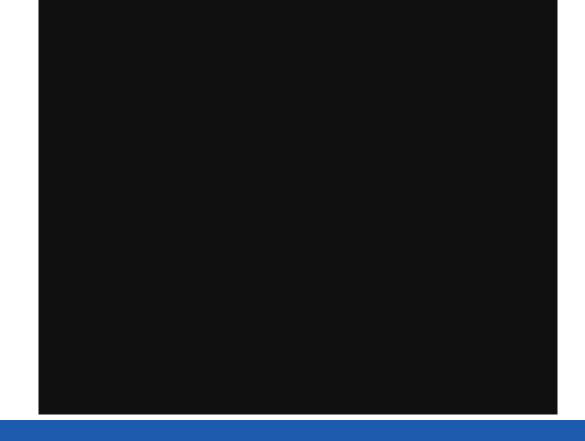


# This is why we communicate...

- Altruism we believe it's a good thing to do
- Self interest we believe it's the right way to ensure sustained support
- Obligation we're a publicly funded organization
- Lisbon objectives the only way to provide scientists is to engage with young people
- Science based society everyone's life depends on science. It's important that science be part of the conversation in the street



# CERN's own formative evaluation for the LHC start-up phase





#### What does that tell us?

People do not understand what we do "science is just there" "not a clue" "stone circle"

But they think it's good "we need to know what's inside an atom" "a good thing"

It's perceived as expensive "it's a lot of money"

People want to know what's in it for them "it will have a practical benefit"



#### This kind of research helps us shape our messages...

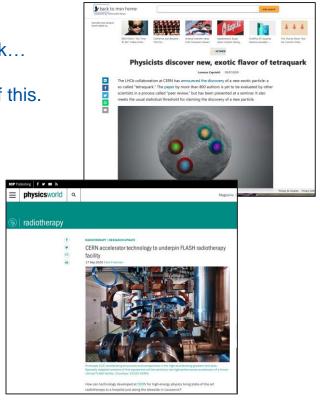
We don't have to justify basic research as much as we used to think...

... traction in the media of science stories post-Higgs is evidence of this.

We do need to justify the cost...

... increased communications about societal engagement

... increased engagement with non-science outlets





## **Outlets**

- International TVBBC World, CNBC, CNNBloomberg
- International radio
   NPR, Deutche Welle, BBC World
- International press
   FT, WSJ, The Economist, Business
   Week, International New York
   Times

- National press

  New York Times, London Times, Die
  Welt, Times of India, China Daily, Le
  Monde, Die Zeit, Le Temps
- National TV/radio
   TF1, Rai, BBC
- Websites
  CNN, BBC, Reuters.com,
  asahishimbun.com etc etc
- Agencies
   Reuters, ATS, AFP, AP, SPL...



Different outlets, different approach

## The (written) press:

- Newspaper: daily, weekly
- Magazines: weekly, monthly features

# **Broadcast media (TV and Radio):**

- Potentially huge audiences.
- Documentary very different from news.

#### **Press agencies:**

- Print, photo, TV.
- Make money by selling stories to other media.
- •Big multiplier effect.

#### **Online:**

- Very fast changing (not always professionals)
- Increasingly user-generated (blogs, podcasts, YouTube...)















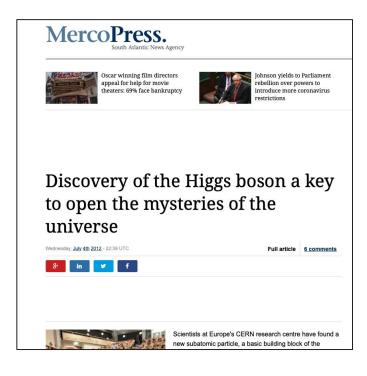




Keystone Press Agency



#### But basically two types of coverage:



News and Views Harpers, issue 179, June/November 1939



#### THE USEFULNESS OF USELESS KNOWLEDGE

BY ABRAHAM FLEXNER

point of view, intellectual and spiritual factions than are otherwise obtainable. In this paper I shall concern myself with ties of the human spirit. the question of the extent to which the pursuit of these useless satisfactions proves unexpectedly the source from which undreamed-of utility is derived.

Ts rr not a curious fact that in a world mental problems. I have no quarrel steeped in irrational hatreds which with this tendency. The world in which threaten civilization itself, men and we live is the only world about which our women-old and young-detach them- senses can testify. Unless it is made a selves wholly or partly from the angry better world, a fairer world, millions current of daily life to devote themselves will continue to go to their graves to the cultivation of beauty, to the exten-silent, saddened, and embittered. I sion of knowledge, to the cure of disease, have myself spent many years pleading to the amelioration of suffering, just as that our schools should become more though fanatics were not simultaneously acutely aware of the world in which engaged in spreading pain, ugliness, and suffering? The world has always been a pass their lives. Now I sometimes wonsorry and confused sort of place-yet der whether that current has not become poets and artists and scientists have ig- too strong and whether there would be nored the factors that would, if attended sufficient opportunity for a full life if to, paralyze them. From a practical the world were emptied of some of the useless things that give it spiritual siglife is, on the surface, a useless form of nificance; in other words, whether our activity, in which men indulge because conception of what is useful may not they procure for themselves greater satis- have become too narrow to be adequate to the roaming and capricious possibili-

We may look at this question from two points of view: the scientific and the humanistic or spiritual. Let us take the scientific first. I recall a conversation We hear it said with tiresome iteration which I had some years ago with Mr. that ours is a materialistic age, the main George Eastman on the subject of use. concern of which should be the wider Mr. Eastman, a wise and gentle fardistribution of material goods and worldly seeing man, gifted with taste in music opportunities. The justified outcry of and art, had been saying to me that he those who through no fault of their own meant to devote his vast fortune to the are deprived of opportunity and a fair promotion of education in useful subshare of worldly goods therefore diverts jects. I ventured to ask him whom he an increasing number of students from regarded as the most useful worker in the studies which their fathers pursued to science in the world. He replied inthe equally important and no less urgent stantaneously: "Marconi." I surprised study of social, economic, and govern- him by saying, "Whatever pleasure we



#### Some basic truths about the media and us

- The media will talk about CERN.
- We do not control how we are covered.
- We don't have the right to see material before publication (except quotes).
- It is in our best interest to welcome the media, and to be as open as possible
  - ⇒ influence how we are covered, be a leader in the conversation about us
- It is in our best interest to stay ahead of the information!
   ⇒ monitor and act when necessary





#### Some (more) basic truths about the media and us



There is one other problem: the fuel economy, or lack thereof. But this summer Lexus will launch the LS600h, a hybrid version of the 460 which, knowing Toyota, will be more technologically advanced than CERN, yet cause less fossil disturbance than lan McEwan researching his latest novel.

much the same partial lines

Eurovision Song Contest, w

The Lexus LS460 has been

named World Car of the Year

CERN has become a by-word for excellence – but our visibility comes at a price...

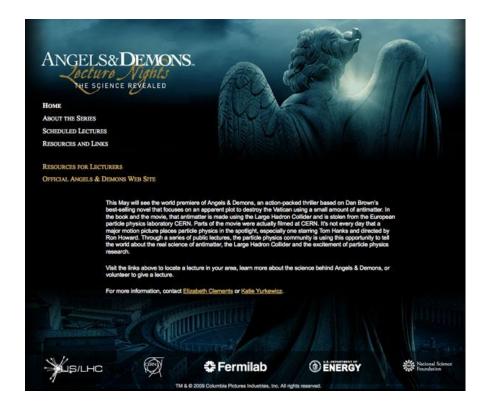


Yet more basic truths about the media and us





## Everything is an opportunity (almost)...





#### So what does a press office do?

- Promotes an organisation through local, national and international media
- Passes information to the media through press releases and briefings
- Responds to media enquiries, organises interviews and visits
- Matches people to journalists requests
- Provides advice on media matters through media training and briefings on what to expect
- Monitors press coverage and takes action if necessary
- · Liaises with press offices of partner organisations, e.g. Fermilab
- Manages crisis communication

At CERN in particular: is as open as possible about our work

Right now: works to maximize global coverage of the LHC, position CERN for the post-LHC era



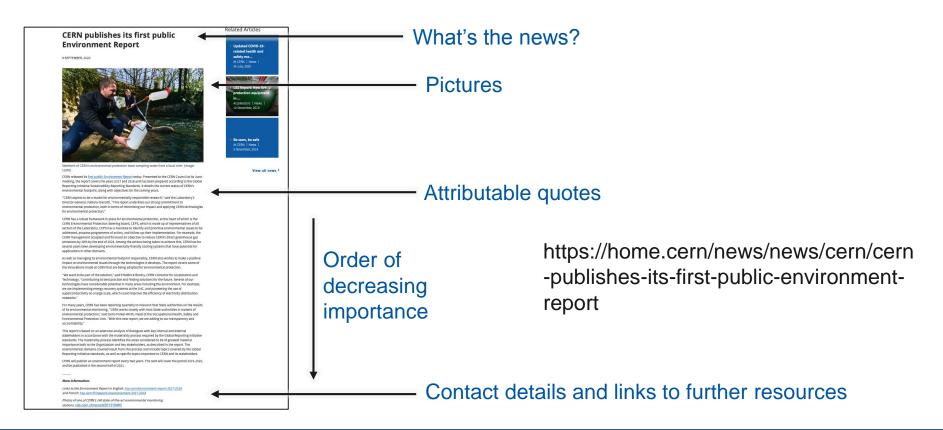
#### The relationship between a press office and the media

- Press officer: get my organisation's core messages to our key audiences.
- Journalist: present an objective view of the news.
- The relationship should be built on trust and respect.
- Journalists know how to evaluate a press office as a source.
- They understand where the press office fits into the spectrum of sources available to them.
- They understand that a press office exists to support the strategic goals of the organization.
- So we have to understand that they might not always tell stories the way we'd like to see them told.

Remember: The press office is not the press – it is there to support CERN's mission



#### The Press Release





#### What to expect from an interview

An interview should be a pleasure, not an ordeal. Journalists that the press office brings to you will just be looking for a good science story.

#### Some rules:

- You will be talking to a lay-audience even science specialist journalists may not be fully conversant with your field.
- Avoid jargon, use analogies where you can, keep the language simple and clear.
- Don't be afraid of humour, and don't forget that what we do is amazing use the wow factor.
- Remember that public wants to feel directly concerned.
- As a rule, a journalist coming to us knows what they want.



#### virial to expect from an interview

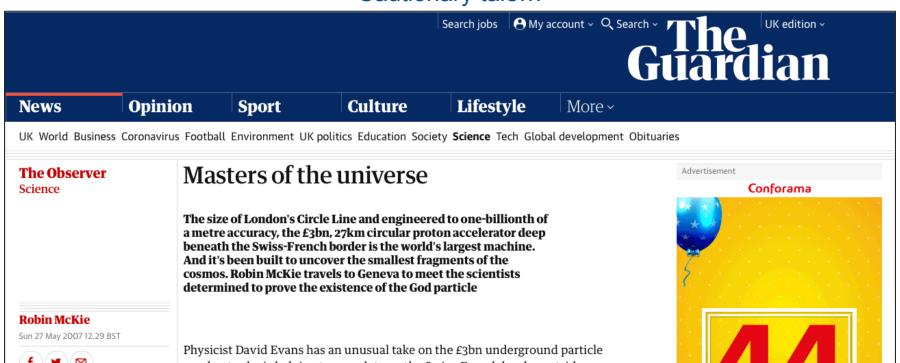
- You can always say 'no', ask for clarification.
- Don't be ashamed to say 'I don't know'. Never invent!
- Be as open as you can, but be aware that anything you say may be used unless you say that it's off the record (best avoided).
- Establish ground rules at the start. This is normally the job of the press office.
- In most cases, you can not see copy before it is printed for reasons of objectivity.

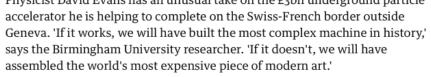
#### For broadcast:

- You can always request that a recorded question be re-done.
- For video, maintain eye-line, don't shuffle



#### Cautionary tale...







#### Do...

- Develop a main message or two then stick to them
- Try to keep concepts simple
- Use analogy to explain complexity
- Maintain your eye-line (video)
- Emphasise the positive
- Be open, honest, transparent, timely
- Be prepared
- Believe in your messages
- Target your communications, evaluate
- Be a credible reference point for information on your field
- Refer back to the press office if you don't know, or don't want to answer

If a journalist contacts you directly, please let the press office know.



#### Don't...

- Use jargon
- Invent (refer back to the press office)
- Say 'well as I said before...' (especially for video)
- Signpost 'firstly...secondly...thirdly' (you can for print)
- Confirm a negative
- Feel obliged to fill the silences



#### What happens next?

#### Ideally:

Interview  $\Rightarrow$  article written by journalist  $\Rightarrow$  sub editor  $\Rightarrow$  headline writer  $\Rightarrow$ layout  $\Rightarrow$  publication  $\Rightarrow$  everyone happy

#### But:

The Spike.

Changes introduced in sub-editing.

Headlines or social media posts that are misleading.

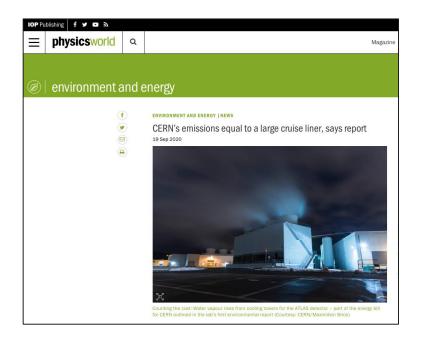
Transition to on-line, or other formats.

Something else happens in the world.





## For example...







#### Remember

"The press can be an ally. Treat it as such and you're half way home. Treat it as an adversary, and you'll get what you asked for."

Tom Peters, Independent on Sunday, 1994 (https://www.independent.co.uk/news/business/impressing-the-press-tom-peters-on-excellence-1411352.html)

"I think it's fantastic. Why wouldn't we want to know where we've come from and why we're here?"

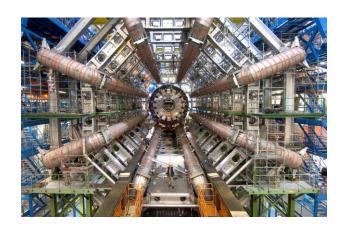
Older C2DE Woman, CERN market research, 2005

"When people ask me when I became interested in science, I ask them when they stopped. Because all children are scientists..."

after David Attenborough, Presidential Address to BAAS, 1992



# Final word: make use of our greatest asset...



or



"I got to meet a real scientist!"



## Your turn...



http://news.bbc.co.uk/1/hi/programmes/hardtalk/7399193.stm



